



# 10<sup>th</sup> Annual U.S. Department of Energy Small Business Conference

## Subcontracting with Lawrence Berkeley National Laboratory

Derrol J. Hammer

Procurement & Property Manager

*Small Businesses Leading the Way to Recovery and Reinvestment*



# Berkeley Lab

- Oldest DOE national laboratory; founded as the Berkeley Radiation Lab by EO Lawrence in 1931
- Origin rooted in nuclear science and discovery of ten trans-uranium elements
- Now funded by the DOE Office of Science and managed by the University of California
- Programs in basic and applied sciences involving 4000 employees and guests
- User facilities support academia and industry



# SB Participation

## Subcontracting as well as Tech Transfer

- Budget  $\approx$  \$600M/yr +  $>$ \$150M ARRA
- $\approx$  \$250M/yr Subcontracted with over half awarded to small businesses
- Majority of technology licenses issued to small businesses



# SB Program

- Performance element of Prime Contract w/goals in 6 categories (SB, SDB, WO, HZ, VO, SDVO)
- Program includes preference authority from DOE for 8(a); Hubzone; Service-Disabled Veteran-Owned SB concerns
- Strategic Sourcing Program encourages large business to partner with small business on eCommerce



# How We Buy

- Subcontracts/POs (\$225M/year)
- Procurement Card (\$15M/year)
- eCommerce (>\$10M/year)



# What We Buy

- 40% commercial goods/services
- 25% construction
- 20% scientific equipment/supplies
- 10% professional services/R&D
- 5% fabrication



# Subcontracting Opportunities

## Current and pending solicitations for:

- Construction project sub-tier support (ARRA)
- Laboratory equipment (ARRA)
- IT systems and advanced networks (ARRA)
- Design Services & Environmental Remediation

**See our booth #344 for a detailed list  
and contact names**

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# Contacts

## Small Business and Supplier Management Office (SBSMO):

- **Mr. David Chen** – Deputy Procurement Manager/SBPM  
(510) 486-4506  
fax: (510) 486-5872  
e-mail: [DTChen@lbl.gov](mailto:DTChen@lbl.gov)
- **Ms. Hanh M. Le** – Small Business Representative  
(510) 486-4596  
fax: (510) 486-4502  
e-mail: [HMLe@lbl.gov](mailto:HMLe@lbl.gov)
- **Ms. Theresa Hatch** – Small Business Representative  
(510) 486-4513  
fax: (510) 486-4380  
email: [TWHatch@lbl.gov](mailto:TWHatch@lbl.gov)



# Resources

- Opportunities posted on SBSMO website ([http://www.lbl.gov/Workplace/CFO/pro/small-bus/small-bus\\_contracting.html](http://www.lbl.gov/Workplace/CFO/pro/small-bus/small-bus_contracting.html))
- Supplier Registration Form ([http://www.lbl.gov/Workplace/CFO/pro/small-bus/small-bus\\_evaluation.html](http://www.lbl.gov/Workplace/CFO/pro/small-bus/small-bus_evaluation.html))
- For Procurement organization and Contact info, visit our website ([http://www.lbl.gov/Workplace/CFO/pro/staff\\_orgchart.html](http://www.lbl.gov/Workplace/CFO/pro/staff_orgchart.html))
- Also visit [www.lbl.gov](http://www.lbl.gov) and check out the Recovery Act and Small Business links