

ATLANTA 2016



USDOE'16

15th Annual DOE Small Business Forum & Expo
MAY 23 - 25, 2016 | ATLANTA, GA

DOE National Laboratories and Site Offices

National Renewable Energy Laboratory
Rexann Dunn, Small Business Program Lead



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Overview

- **Who is NREL, where are we located and what do we do there?**
- **Small Business Program**
- **Procurement Process**
- **How to navigate our website**
- **Commitment to small business**
- **Leave you with contact information**

About NREL



Aerial photo of the South Table Mountain Campus

- Managed and Operated by the Alliance for Sustainable Energy LLC (“Alliance”)
- Started as Solar Energy Research Institute (SERI) in 1977
- Designated a National Laboratory in 1991
- Main campus – Golden, Colorado, and satellite National Wind Technology Center near Boulder



Aerial photo of the National Wind Technology Center (NWTC)

- NREL is the only federal laboratory dedicated to renewable energy and energy efficiency technologies
 - Research
 - Development
 - Commercialization and Deployment
- Backed by 37 years of achievement, NREL pioneers innovation to meet the growing demand for clean energy

Sustainable Transportation



Biofuels



Hydrogen



Advanced Vehicle Technologies

Energy Productivity

Residential & Commercial Buildings



Efficiency

Renewable Electricity



Geothermal



Water



Wind Energy



Solar

Systems Integration



Battery Storage



Technology Application
Integration



Energy
Analysis



Grid Integration

Small Business Program

- **SB Program is located in the Innovation Partnering and Outreach Directorate**
 - Innovation and Entrepreneurship Center
 - Small Business Program
 - Mentor Protégé Program
 - NREL Commercialization Assistance Program (NCAP)
 - Industry Growth Forum (IGF)
 - Small Business Voucher Program
 - Center for Renewable Energy and Economic Development (CREED)
- **NREL's commitment to small business is central to our mission**

Annual Spending

- **NREL typically awards between \$115M and \$150M annually**
- **Types of Products & Services include:**
 - IT Hardware/Software
 - IT Support Services
 - Equipment (research and otherwise)
 - Consulting (professional services, process orientation, subject matter experts)
 - Construction
 - Office Supplies
 - Leased Workers

Procurement Process Overview

- Requirement identified
- Funds approved and received
- Request package submitted to Procurement from requestor
- Subcontract Administrator engages Small Business Office for potential sources
- Request for Proposal (RFP)
- Source Selection & Evaluation Process
- Award
- Post-Award Administration
- Closeout



NREL Supports Native American Tribes in Clean Energy Transformational Leadership



Read NREL's Economic Analysis of PV in Remote Alaska



NREL Reveals Potential for Capturing Waste Heat via Nanotubes

RESOURCES FOR

Students and Teachers

- ▶ Education Programs
- ▶ Group Programs and Tours
- ▶ Learn About Renewable Energy

Media

- ▶ Newsroom
- ▶ Photos
- ▶ Subscribe

Small Business

- ▶ Commercialization Assistance
- ▶ Small Business Registration
- ▶ Solicitations

Community

- ▶ Local Economic Impact
- ▶ NREL in the Community
- ▶ State and Local Assistance

[Partnerships](#)[Facilities](#)[Licensing](#)[Commercialization](#)[Procurement](#)[Opportunities](#)[Small Business Vendor or Subcontractor Registration](#)[Energy Education](#)[Success Stories](#)[FAQs](#)

Small Business Vendor or Subcontractor Registration

NREL is always looking for new vendors and subcontractors who can meet the lab's continuing requirements for goods, services, research and development, construction, and other laboratory needs.

NREL has a strong [commitment to small business](#) and especially invites participation by small, disadvantaged, women-owned, HUBZone, veteran-owned, and disabled veteran-owned businesses. Also important to the laboratory are partnerships with suppliers that result in creative collaboration.

NREL's supplier management strategy is to work with businesses that improve the laboratory's competitive position and support the laboratory's mission. Part of that mission is to maintain an effective program ensuring diversity in our operations. A comprehensive program of outreach and evaluation maintains diversity in our procurement, employment, and technical transfer efforts. NREL's diversity efforts are further supported by business development efforts through effective use of technical conferences, industry trade fairs, and minority business exchanges.

To register to become an NREL vendor or subcontractor, complete the on-line registration form below. If you've already registered and need to update your information or if you have any questions, please contact:

Business Information

Business Name (Required)

[Partnerships](#)

[Facilities](#)

[Licensing](#)

[Commercialization](#)

[Procurement](#)

Opportunities

■ [Standard Terms & Conditions](#)

■ [Forms](#)

[Small Business Vendor or Subcontractor Registration](#)

[Energy Education](#)

[Success Stories](#)

[FAQs](#)

Upcoming Purchasing and Subcontracting Opportunities

NREL's procurement policy is based on effective and meaningful competition. View all upcoming purchasing and subcontracting opportunities below and email the assigned contact for more information.

Recurring Products and/or Services	Solicitation Time Frame	Point of Contact
Banking Agreement	Fall 2016	Jeffrey.Soltesz@nrel.gov
Basic IT Support	Spring 2016	Kathee.Roque@nrel.gov
Technical & Policy Analysis for EPACT Regulated Fleet and AF Programs	Winter 2016	Kathee.Roque@nrel.gov
A&E Services	Winter 2017	Eric.Smith@nrel.gov
Professional Graphic Design Services	Spring 2017	Patrick.Schurott@nrel.gov
IT Scientific and Business Support	Spring 2017	Kathee.Roque@nrel.gov

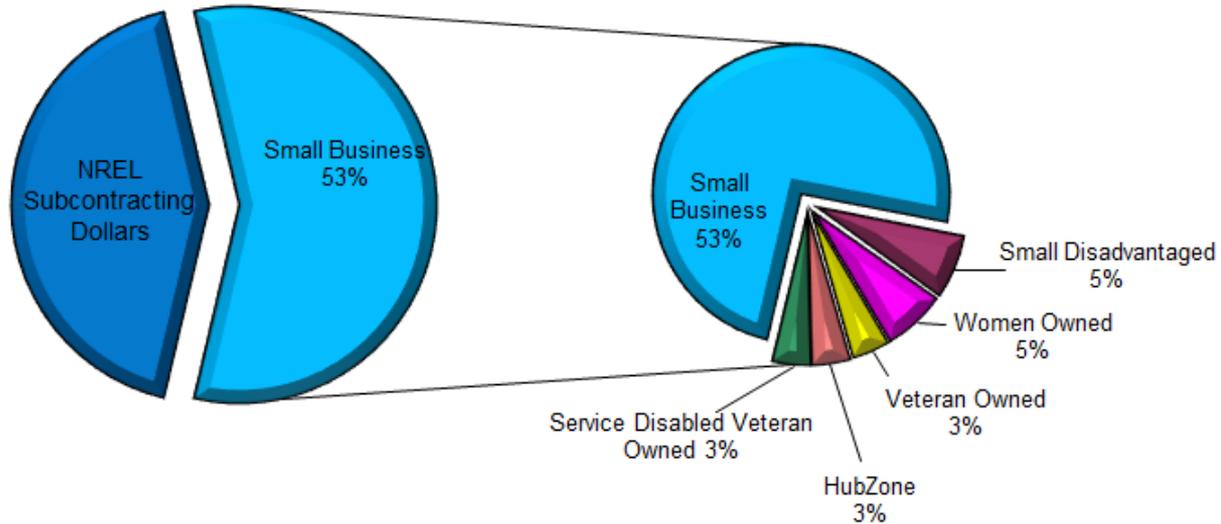
Recognized Leader in Small Business



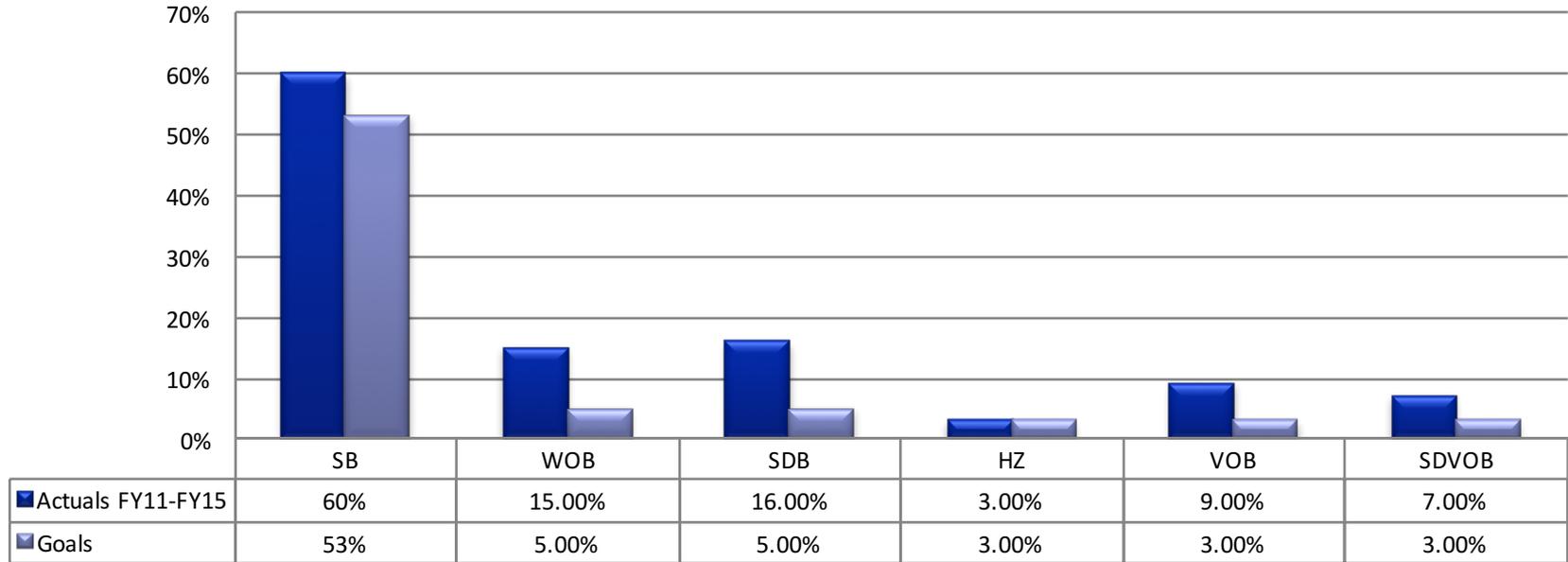
NREL FY16 Commitments

Subcontracting Dollars

Small Business Goals



Average Percent of Subcontract Dollars Awarded FY11 - FY15



Summary

- **Take away:**

- NREL is the only national laboratory dedicated to renewable energy and energy efficient technologies
- NREL's commitment to small business is central to our mission
- Register your company in NREL's small business vendor database
- Be sure to check our upcoming opportunities

- **Contact Information**

Rexann Dunn, SBPL

303.275.4322

rexann.dunn@nrel.gov

- **Website**

www.nrel.gov

Session Evaluations



SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

SESSION TITLE: _____

Please rate each of the following:	Poor		Fair		Great
Overall Session Rating.	1	2	3	4	5
Session content matches the program description.	1	2	3	4	5
The speaker(s) appeared organized, informed, and delivered effective presentation.	1	2	3	4	5
Would you recommend that this/these speaker(s) return for future presentations?	<input type="checkbox"/> Yes <input type="checkbox"/> No				

**Turn over for additional questions*

SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

What topics most interested you in this session?

What topics do you feel were missing in this session?

Additional comments: _____

Reminder

Please complete the Speaker/Session Evaluation Form located in your program guide and place the form in the basket in the back of the room.



Questions

