

DOE Acquisition and Project Management Workshop

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We're Moving Forward in Three Areas

- **Launching Category Management**
- **Driving Innovation**
- **Building Stronger Vendor Relationships**

Category Management

Current procurement processes annually involve:



2+ Million
Contract
Actions



3,300
Contracting
Offices



150+ Million
Contracting
Hours



300% Price
Variance

Category Management

Over \$270B in commonly purchased goods and services
divided into 10 supercategories

Facilities
\$76B

Prof
Services
\$62B

IT
\$50B

Medical
\$36B

Trans
\$27B

Industrial
\$11B

Security
\$6B

Human
Capital
\$4B

Travel &
Lodging
\$3B

Office
Mgmt
\$2B

Acquisition Gateway: Computers Example

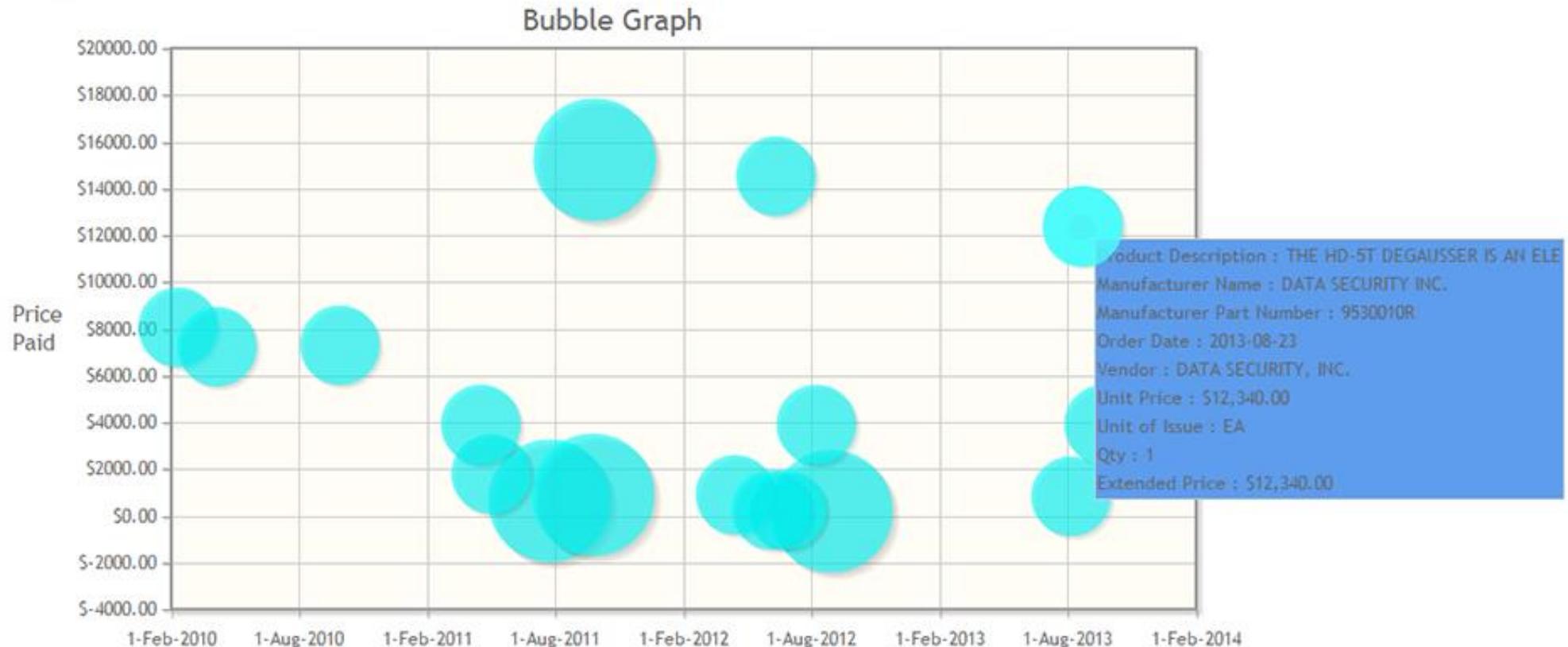
30 search results

View Results

View Results Grid

View Results Graph

For an accessible representation of the purchasing information in this chart, click the following link (purchasing data table)



Acquisition Gateway: Join a Community

On-going Discussion ¹⁶

The screenshot shows the GSA Interact website interface. At the top left is the GSA Interact logo. A navigation bar includes links for HOME, COMMUNITY, EDUCATION, and MY INTERACT, along with a search bar. The main content area is divided into several sections:

- Featured Content:** Includes a post titled "Welcome to Services Ordering Solutions: Avoiding MAS Confusion - Table of Contents - Read This First" and another titled "Improving Professional Service Schedules - Changes are Coming!".
- What's Happening...:** Features a post by Brad deMers titled "Improving Professional Service Schedules - Changes are Coming!". The post text discusses GSA's Federal Acquisition Service (FAS) working to improve professional services Schedule offerings by consolidating Multiple Award Schedule (MAS) services.
- Members:** A sidebar section showing 16,318 members, with profile pictures for mike-hutchison, Susan.Starks, and another Susan.Starks.
- Comments:** A section for the "Improving Professional Service Schedules" post, showing 16 comments.

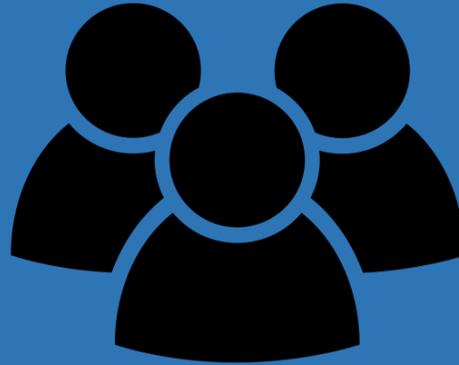
Overlaid on the right side of the screenshot are five callout boxes, each containing a question or statement and a response:

- Callout 1:** Question: "Q: Now that we have started our migrations and industry is hearing more and more about Professional Services Schedule consolidation effort, we have had an increase in questions from single schedule contract holders. The big question? How do I get MY contract moved over to the new Professional Services Schedule?" Response: "Posted: 01/22/2015 12:10 PM gerihaworth"
- Callout 2:** Question: "Will there be any webinars regarding the change, if so can you provide the link?" Response: "Posted: 12/16/2014 11:29 AM GSAMaven 2 replies"
- Callout 3:** Statement: "We plan on conducting another webinar in February (date TBD). Please send an email to kathy.jocoy@gsa.gov and she will place you on the invite list." Response: "Posted: 12/16/2014 5:06 PM gerihaworth Response"
- Callout 4:** Question: "My question has to do with the 527 Schedule contract holders with multiple professional services Schedules. In the information above, GSA states that there will be no change to the contract number or period of performance for contracts being migrated. How is that going to work when a contractor has, for example, a PES and a MOBIS?" Response: "Posted: 09/08/2014 3:12 PM jnaubel 3 replies"
- Callout 5:** Statement: "There are approximately 527 firms who currently hold more than one contract in the affected programs." Response: "Posted: 09/08/2014 5:11 PM Brad deMers Response"

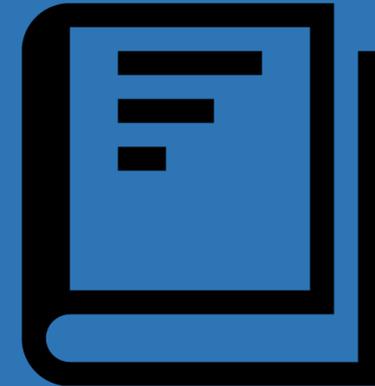
Innovation



Buyers Clubs



**Certified Digital IT
Contracting
Professionals**



**Innovation
Hallway/TechFAR
& Playbook**



**FAI Seminar
on Agile IT**



Podcasts

Vendor Relationships

**Lifting the
Veil**

**Acquisition
360**

*Four New Ways We're
Gaining Better Industry Insight*

National Dialogue

**IT Vendor
Manager**

Get Involved

Explore the **Acquisition Gateway** at hallways.cap.gsa.gov. Share your guides, templates and tools by clicking on “Connect and Contribute”

Join the **Federal Buyers Club** – our innovation acquisition community - by clicking on “Tech Far Hub” on the home page of the Acquisition Gateway

Learn how your colleagues are using the Playbook and TechFAR to drive innovation by listening to our **“Behind the Buy” podcasts** and watching the **“Inaugural Innovation Conference” videos** at FAI.gov