

Financing Energy Cost Savings
Better Buildings Summit
May 31, 2013

Eileen McHugh

Massachusetts Department of Energy Resources

Funding Energy Savings

Green Communities Program

- Planning Assistance Program
- Grant Available to “Green Communities”

MassEnergyInsight©

- Energy Tracking and Analysis Tool

Mass Save

- State Energy Efficiency Program



ESPC

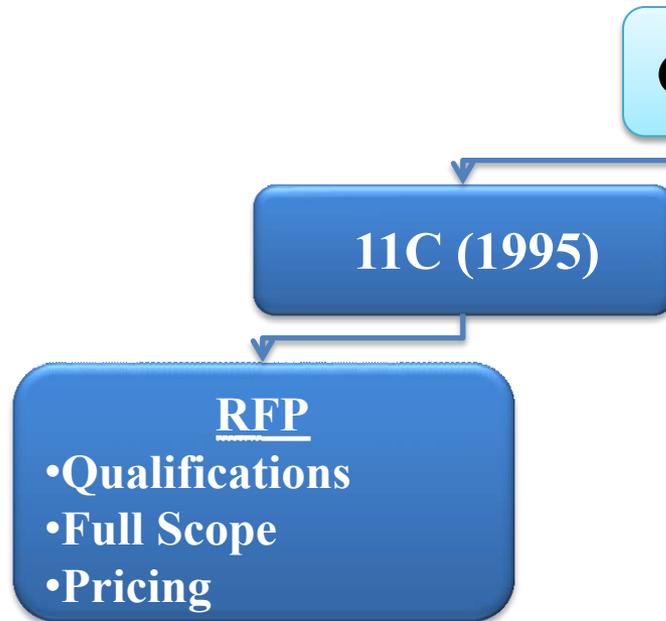
Energy Saving Performance Contracting (ESPC)

- Energy & Water Conservation Measures
- Operations & Maintenance
- Onsite Energy Generation
 - ❖ Incentives

ESPC

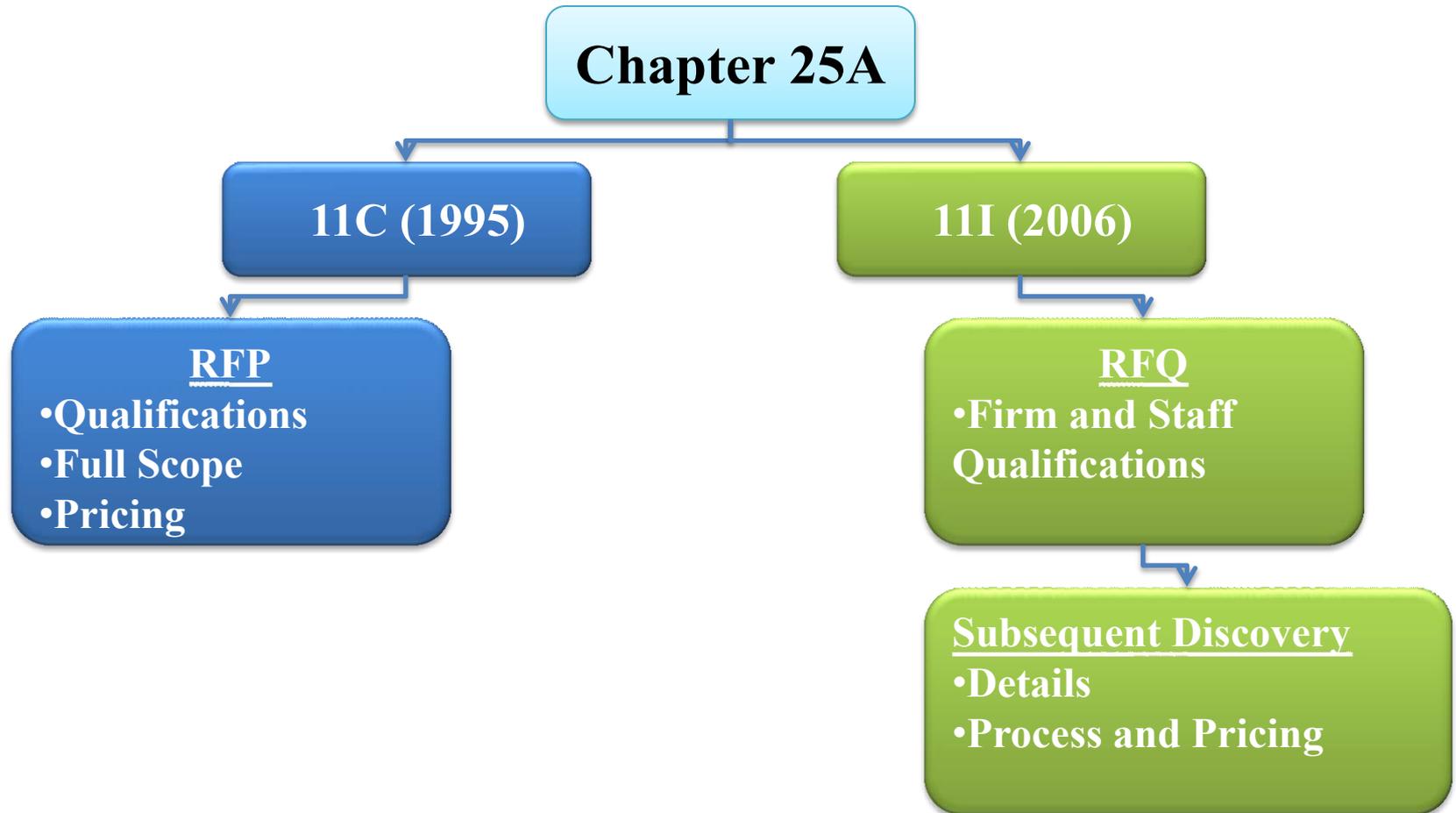
- ✦ Applies to any scenario
 - Comprehensive measures
 - Solar (ground mount or roof top)
 - Wind
 - Third-party ownership

Procurement Process



❖ In 2006 & 2007 two events changed the ESPC market in MA

Procurement Process

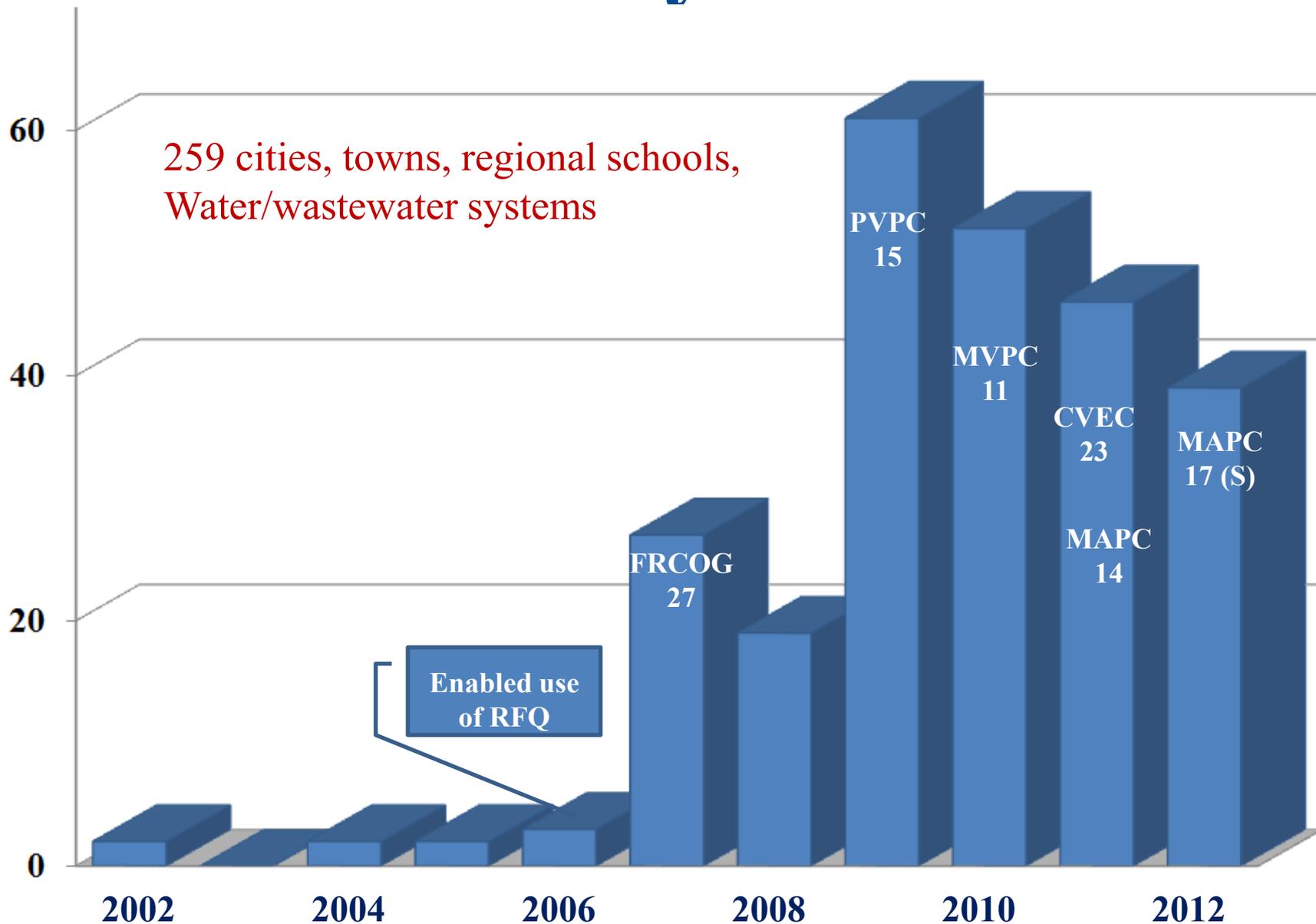


Procurement Process

Regional Aggregated Projects

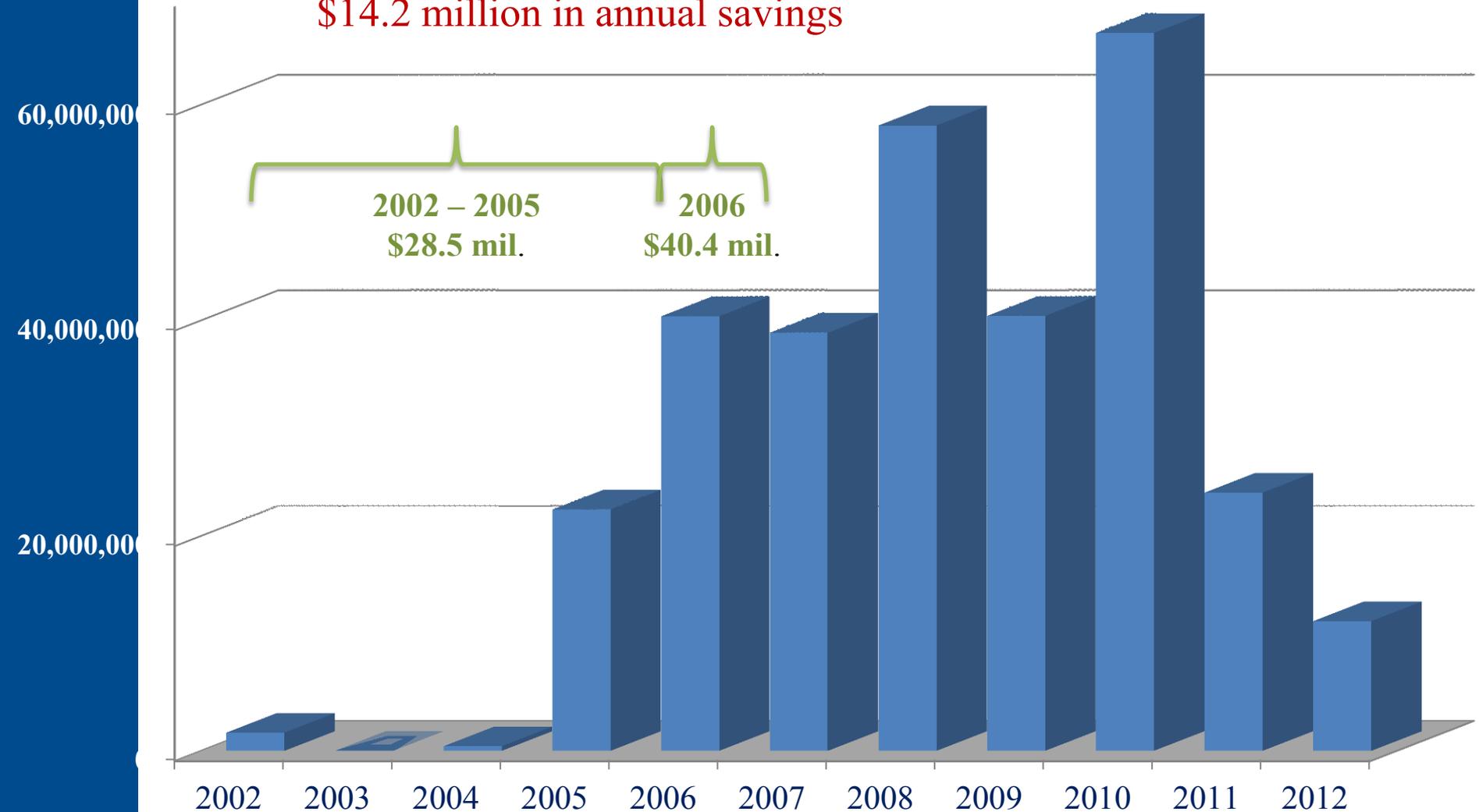
- Lead by Regional Agency
- Members Pooled Resources
- One Selection Committee
- Individual Contracts

Activity in

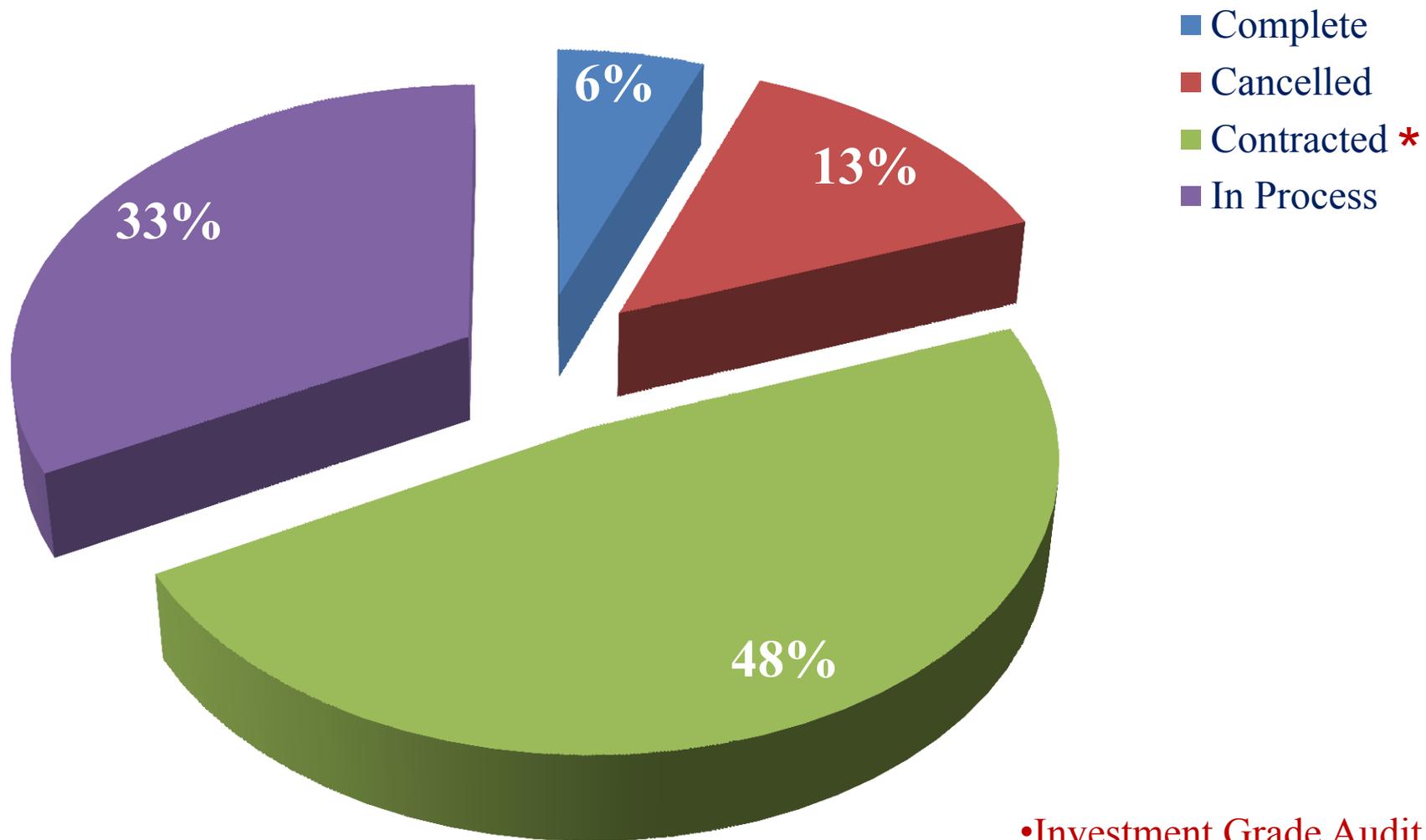


Activity in \$\$

\$306 million in project investment
\$14.2 million in annual savings



Activity Status



- Investment Grade Audit
- Under Construction
- In Performance

Thank You

Eileen McHugh

Massachusetts Department of Energy Resources

eileen.mchugh@state.ma.us

(617) 626-7305



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