

## ESPC ENABLE Briefing

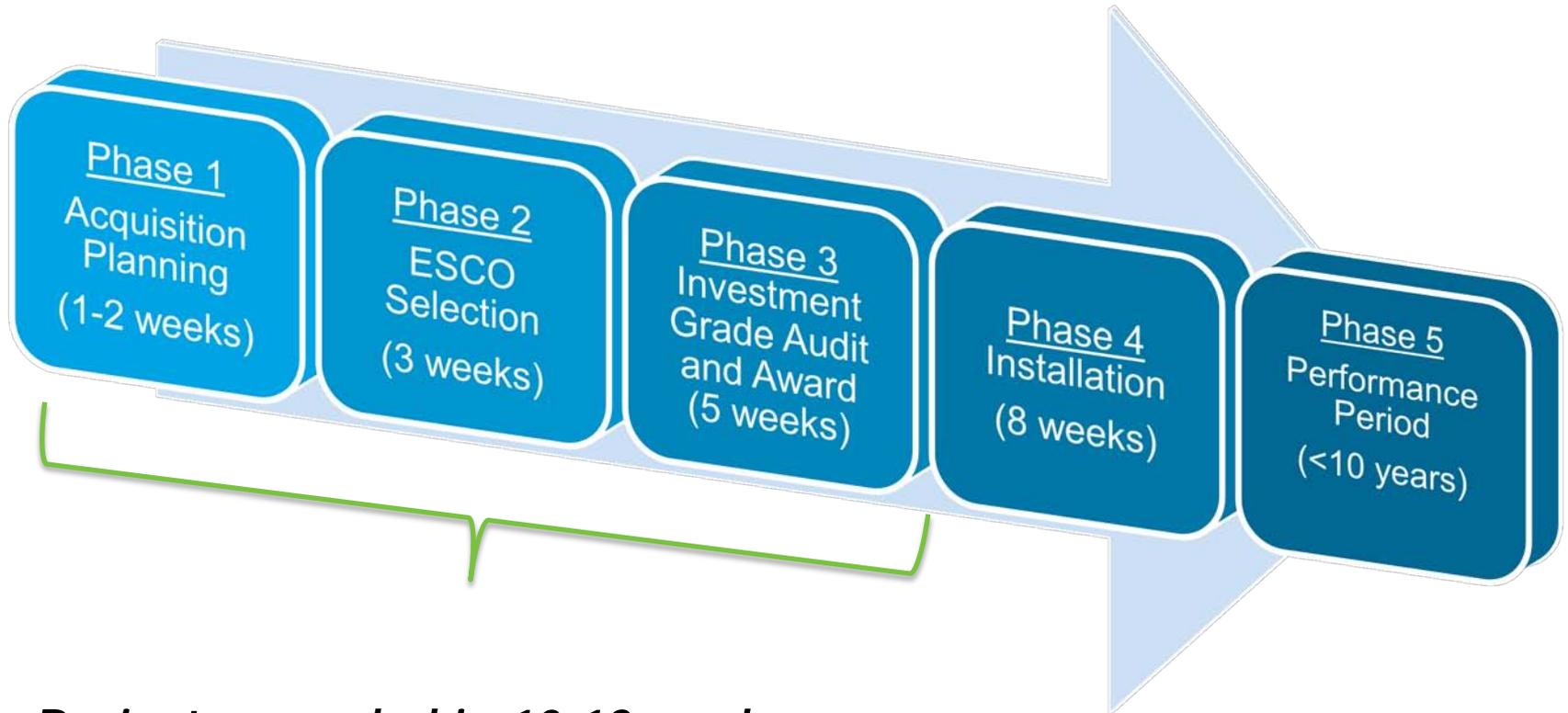
Chip Goyette: ESPC ENABLE  
Program Lead

ESPC ENABLE is a new funding program:

- Intended for Federal facilities with buildings under 200,000 square feet (traditionally, underserved market).
  - ✓ Or, where ESPC ENABLE presents the best or only option for the agency to fund an energy and water efficiency project
- Standardized and streamlined process to quickly award projects and realize savings using GSA Schedule 84, SIN 246-53.
- Targets straight-forward ECMs including lighting, water fixtures, and basic HVAC controls.
- Prescribes basic levels of measurement and verification (M&V) for each ECM.

	“Traditional” ESPC	ESPC ENABLE
<b>Contract Vehicle</b>	DOE ESPC IDIQ Contract	GSA Schedule 84 (SIN246-53)
<b>Contract Term</b>	Up to 25 Years	Up to 25 Years
<b>Target Market</b>	Unlimited	Small, federal facilities (~200K square feet)
<b>Energy Conservation Measures</b>	Unlimited (Includes renewables)	Lighting, Water, and basic HVAC Controls
<b>Average Cycle</b>	12-20 Months	6 Months (Anticipated)
<b>Average Project Size (\$)</b>	\$14M	<\$1M (Anticipated)
<b>Average Contract Term</b>	16 years	10+ Years (Anticipated)
<b>Required Project Facilitator (PF)</b>	Yes	No
<b>Prescribed M&amp;V</b>	Yes	Yes

# ESPC ENABLE: Process Cycle



- *Projects awarded in 10-12 weeks.*
- *Energy/cost savings in less than 6 months.*

## Program Infrastructure

- SIN 246-53 updated and streamlined
- Schedule 84 vendors expanded to 11 (8+ applying)
- Procurement templates further streamlined (thru acceptance)
- Enhancements made to IGA tool and released last month
- *Expanding ECMs to solar (PV) and related HVAC equipment*
- *Additional IGA tool enhancements scheduled for fall of 2013*

- Develop organizational approach with team members representing key functional areas
- Obtain program buy-in from senior officials, key mission staff, and site representatives
- Identify internal forms, procedures, or agency specific requirements
- Educate decision-makers on process, tools/templates, program goals and expectations
- Qualify sites/projects, choose easier sites first
- Contact FEMP for assistance



# Questions?



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