

Electricity Advisory Committee Meeting

8:41 a.m. through 4:23 p.m.

July 12, 2011

National Rural Electric Cooperative
Conference Center
4301 Wilson Boulevard
Arlington, VA 22203

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ELECTRICITY ADVISORY MEMBERS PRESENT:

Richard Cowart, Chair
Regulatory Assistance Project

The Honorable Lauren Azar, Vice Chair
Wisconsin Public Utilities Commission

Rick Bowen, Alcoa

Frederick Butler, Retired
Salmon Ventures Ltd. and
New Jersey Board of Public Utilities (Ret.)

Ralph Cavanaugh
Natural Defense Resources Council

Lisa Crutchfield
National Grid USA

The Honorable Robert Curry
New York State Public Service Commission

José Delgado, Retired
American Transmission Company (Ret.)

Roger Duncan, Retired
Austin Energy

Robert Gramlich
American Wind Energy Association

The Honorable Dian Grueneich
Morrison & Foerster
California Public Utilities Commission

Michael Heyeck
American Electric Power

Joseph Kelliher
NextEra Energy, Inc.

Edward Krapels
Anbaric Holdings

Barry Lawson
National Rural Electric Cooperative

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ELECTRICITY ADVISORY MEMBERS PRESENT:

(Continued)

Ralph Masiello

KEMA

David Nevius

North American Electric Reliability Corporation

Irwin Popowsky

Pennsylvania Consumer Advocate

Wanda Reder

IEEE Power and Energy Society and
S&C Electric Company

Brad Roberts

Electricity Storage Association and
S & C Electric Company

The Honorable Tom Sloan

Kansas House of Representatives

The Honorable Barry Smitherman

Texas Railroad Commission

Richard Vague

Energy Plus Holdings, LLC

DEPARTMENT OF ENERGY:**Patricia Hoffman**

Office of Electricity Delivery and Energy
Reliability

David Meyer

Office of Electricity Delivery and Energy
Reliability

ENERGETICS:**Peggy Welsh****Cami Dodge**

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GUEST PRESENTERS:

Ake Almgren, Chief Executive Officer and
President and Director, International Battery,
Incorporated

Terry Boston, Chief Executive Officer and
President, PJM Interconnection

Mike Hogan, Senior Advisor
Regulatory Assistance Project and
Former Director, European Climate Foundation

Honorable Cheryl LaFleur, Commissioner, Federal
Energy Regulatory Commission

Larry Papay, Chief Executive Officer and
Principal, PQR, LLC, and Member of the
National Academies of Science

PUBLIC ATTENDEES:

John Shenot, Associate, Regulatory Assistance
Project (RAP)

Austin Montgomery, SEI

Kevin Messner, Vice-President Government
Relations, American Home Appliance
Manufacturers (AHAM)

Caitlin Callaghan, American Association for the
Advancement of Science (AAAS)

Jeff Roark, EPRI

Jim Glotfelty, Executive Vice-President, Clean
Line Energy Partners

John Howes, Redland Energy Group

Holmes Hummel, DOE

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PUBLIC ATTENDEES:

(Continued)

Beth Ransel, BLM**Sam Baldwin**, DOE**Praveen Kathpal**, AES Corporation**Lot Cooke**, DOE**John Holt**, Senior Manager, Generation & Fuel,
NRECA**Maria Wallace**, Senior Analyst, GAO**Laura Henry**, Analyst, GAO**Larry Camm**, Policy Analyst, SEL**Travis Reed**, Associate, Lewis-Burke Associates**Gil Bindewald**, Program Manager, DOE**Terry Williamson**, CCO, PJM**Kurt Longo**, Technical Advisor, FERC**Brian Nicholson**, Electricity Storage Association**Kathleen Hamilton**, Policy Director, Electricity
Storage Association

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1 P R O C E E D I N G S

2 MS. HOFFMAN: So we're going to go ahead
3 and get started if people can take your seats.

4 MR. COWART: Good morning, everybody.
5 Whoa, that's loud. I'll put that further away.

6 Welcome. I'm glad to see you all here.
7 I think, as usual, what we'd like to do is begin
8 by everybody going around the room and
9 introducing themselves, including the guests on
10 the side. And I'll just start right here
11 actually and say I'm Richard Cowart from the
12 Regulatory Assistance Project.

13 And let's go this way.

14 MS. AZAR: Lauren Azar from the
15 Department of Energy.

16 MR. HOGAN: Mike Hogan from Regulatory
17 Assistance Project, colleague of Rich's.

18 MR. PAPAY: Larry Papay.

19 MR. VAGUE: Richard Vague, Energy Plus.

20 MR. BOWEN: Rick Bowen with ALCOA.

21 MS. CRUTCHFIELD: Lisa Crutchfield,
22 National Grid.

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1 MR. CAVANAGH: Ralph Cavanagh, NRDC.

2 MR. CURRY: Bob Curry, New York Public
3 Service Commission.

4 MR. DELGADO: José Delgado.

5 MR. DUNCAN: Roger Duncan.

6 MR. GRAMLICH: Rob Gramlich, American
7 Wind Energy Association.

8 MR. SLOAN: Tom Sloan.

9 MR. ROBERTS: Brad Roberts, Electricity
10 Storage Association and S and C Electric Company.

11 MS. REDER: Wanda Reder, IEEE Power and
12 Energy Society and S and C Electric Company.

13 MR. POPOWSKY: Sonny Popowsky,
14 Pennsylvania Consumer Advocate.

15 MR. LAWSON: Barry Lawson, National Rural
16 Electric Cooperative Association

17 MR. KRAPELS: Ed Krapels.

18 MR. KELLIHER: Joe Kelliher, NextEra
19 Energy.

20 MR. HEYECK: Mike Heyeck, American
21 Electric Power.

22 MR. BUTLER: Fred Butler, formerly

1 Honorable, now recovering Regulator.

2 MR. MASIELLO: Ralph Masiello, KEMA.

3 MR. SMITHERMAN: Barry Smitherman, two
4 days Texas Railroad Commission.

5 MR. MEYERS: David Meyers, Department of
6 Energy.

7 MS. HOFFMAN: Pat Hoffman, Department of
8 Energy.

9 MR. COWART: And then I suppose it's --
10 this is an opportune time to note that we've had
11 two sort of transitions since our last meeting.
12 As everybody knows, Lauren is our -- has a new
13 role at DOE. And Barry has a new role at the
14 Texas Railroad Commission. And we're happy that
15 you're still with us notwithstanding these
16 transformations.

17 Our guests, please? Could you identify
18 yourselves? Stand up, maybe.

19 (Audience introductions without
20 microphones not transcribed.)

21 MR. COWART: All right. Thank you very
22 much.

1 If there are members of the public here
2 who wish to address the Committee, our procedure
3 is that you need to sign up for that, and at the
4 end of the day we reserve some time for comments
5 from the public.

6 I will remind all the Committee members
7 that they're a -- this is an official public
8 meeting. A transcript is being taken of the
9 meeting, and when you speak, it's important to
10 speak into the microphone. And I've learned from
11 past experience -- actually, it's working right
12 now even though I see three phone -- three mikes
13 are on and that mine is still working. Sometimes
14 if there's too many mikes left on it doesn't
15 work. So if you're not speaking, it's good to
16 turn it off.

17 There is a wifi access in this room for
18 people who'd like to use it. And I just put the
19 note away. I think it's -- what's the password?

20 (Discussion off microphone not
21 transcribed)

22 MR. COWART: We'll tell you what the --

1 what's the password for this room? Do you know?

2 (Speaking off microphone not
3 transcribed.)

4 MR. COWART: Well, I was -- I was about
5 to announce it. Right. I was. It's NRECA4301.
6 There it is. All right. Thank you very much.

7 Our first agenda topic is to turn to my
8 right to Lauren who is going to talk to us about
9 priorities at DOE for --

10 MS. AZAR: And I'm going to stand up
11 there if that's okay.

12 MR. COWART: Yeah, please come. That's
13 right.

14 MS. AZAR: All right. I'm assuming this
15 is already on, and it is.

16 So Barry has me beat. This is only his
17 second day. This is my 21st day in my new
18 position. And what I'd like to do is give a
19 little bit of an overview as to what I am hoping
20 to do at the Department. These are the
21 priorities of the Secretary with regards to
22 transmission and other types of infrastructure.

1 I'm sure he has other kinds of priorities, but
2 these are the ones that I hear about so that's
3 all I can give you right now since it's my 21st
4 day. Probably in a few months I'll be able to
5 give you the overall priorities, but I don't have
6 those yet.

7 There are really -- I can give you two
8 broad categories, and then there's -- and a
9 number of activities that are going on underneath
10 those and then some other categories of
11 activities that I'll be working on which are not
12 quite as broad.

13 The very first one is identifying and
14 hopefully facilitating the removal of barriers of
15 infrastructure development throughout the nation.
16 And we'll be focusing on the institutional
17 barriers. Obviously I am not a scientists so I'm
18 not going to be looking at the R and D barriers;
19 however, I am hooked into the R and D folks. So
20 to the extent -- as I'm talking with people, we
21 hear about technology challenges. I will be
22 articulating with the R and D folks where those

1 technology challenges are.

2 And you're probably thinking, well, what
3 the heck does that mean, institutional barriers
4 to the development of infrastructure. I think
5 all of us in our different roles has a good idea
6 of some of the institutional barriers that you
7 witness every day.

8 And let me just start with the western
9 interconnect. And when we think about building o
10 out transmission in the western interconnect,
11 three letters come to mind. And I say this only
12 because I remember going to NARUC meetings and
13 having the western commissioners utter these
14 three letters like they were four, and that is
15 BLM. And that the level of frustration with
16 regards to federal siting in the west, I don't
17 think the pitch could have gotten any higher.

18 So, one of the very first things I've
19 been working on is a rapid response team for
20 transmission siting. And this is a multi-agency
21 endeavor. It tags onto a multi-agency MOU that
22 was signed -- Pat, when was that signed? Two

1 years ago? Okay. Yeah, I think 2009, which I
2 know Pat worked hard on.

3 And I'm not saying BLM is the -- is, you
4 know, a bad character. We all have to look in
5 the mirrors and figure out what we can all do,
6 but the idea of this rapid response team is we're
7 going to set up a dashboard on the DOE website.
8 We are going to track a certain number of
9 transmission projects. Every single federal
10 permit that's necessary for those projects is
11 going to be put up on the dashboard. The project
12 team manager for the different federal agencies
13 will be up there with contact information with
14 deadlines. And DOE will make sure that those are
15 being essentially updated regularly.

16 We are also going to try to coordinate
17 calendars, which we're early in the process with
18 regards to this. And that's essentially -- if
19 you've been involved at all in transmission
20 siting, you know one of the challenges is that
21 the different approvals come in at different
22 times, and sometimes an approval that comes in

1 late ends up undoing the approval you've already
2 received. And we don't want anybody in those --
3 in that situation. So part of this is to see if
4 we can coordinate the calendars, first among the
5 federal agencies that are involved. And
6 ultimately, I'm already starting to work with the
7 states to try to get the states involved as well.

8 So to the extent we aren't seeing
9 progress in the moving through of these
10 approvals, my understanding -- and, Pat, you can
11 jump in or, David, if I get this wrong -- but my
12 understanding is CEQ will be stepping in to
13 assist in delivering the message that these
14 applications need to be moved through in a rapid
15 way.

16 So that's really good news. I have -- so
17 that's the federal side. We're -- right now we
18 have -- will be meeting with the Secretaries of
19 these agencies at the end of the month. We're
20 going to be recommending six lines that we will
21 be targeting to be the first six lines on the
22 dashboard. Ultimately we're going to bring in

1 more lines and then more lines after that, but
2 these are the six test lines to see -- to work
3 out the kinks and see how that works.

4 We do have the six lines identified from
5 an internal group that we'll be recommending to
6 the Secretaries. Hopefully your pet projects are
7 on there, but if they're not, come and talk to me
8 and we'll see what we can do with regards to the
9 next series. And, yes, Susquehanna-Roseland is
10 on the list in case anybody in here is wondering.

11 The state aspect of it -- and I'm going
12 to be talking actually at NARUC with regards to
13 this. You know, when I was a state regulator,
14 one of the things I wanted to do was develop a
15 multi-state siting process whereby when you had a
16 -- multiple states involved -- a multiple state
17 line, one of the things to do would be to have a
18 hearing -- essentially one hearing for the siting
19 part of the line. The need hearing would still
20 have to be state specific, but to make sure,
21 again, that the lines -- right -- the routes
22 matched up to have a coordinated hearing with

1 regards to the siting.

2 I've now talked to two states -- and I
3 won't disclose them because I still -- I'm trying
4 to track down the utilities to talk to the
5 utility about it. But I've got the commitment of
6 two states where we have a pretty significant
7 challenge with regards to where they meet up that
8 are willing to do some kind of coordination on
9 their side. So this could be the test case for
10 the federal-state coordination of calendars.

11 So that's the rapid response team.
12 That's an example of, you know, identifying
13 institutional barriers, going after it. And, you
14 know, as the Secretary has recently said, the
15 good news is the DOE has close to no authority in
16 this area. The only thing that we can do is
17 facilitate, put the right players in the room
18 together and suggest that we all work together.
19 So that's -- that's the good news.

20 MS. HOFFMAN: Before you jump on the next
21 topic, one of the things to keep in mind and --
22 and, Dian, I know we've talked about in the past

1 is there is some very transparent websites for
2 siting processes and being able to say what
3 information is due when, time lines. And we
4 should probably should do a round of looking at
5 some of those best models. And so that was
6 something I was thinking about as you were
7 talking.

8 MS. AZAR: Good. If you know of those
9 websites, please let me know because we are
10 developing the dashboard right now for the
11 transmission components.

12 Tom?

13 MR. SLOAN: You may know that the Council
14 of State Governments has a compact on interstate
15 transmission siting, basically trying to develop,
16 we'll say, model legislation that states can sign
17 on to do what you're doing. So --

18 MS. AZAR: That's outstanding.

19 MR. SLOAN: -- that's a group that may
20 want to coordinate with you.

21 MS. AZAR: Outstanding. Great.

22 Other examples of institutional barriers

1 that I'll be taking a look at -- I think I've
2 already spoken to some people in this room who
3 have identified some institutional barriers that
4 may exist within RTOs in the eastern
5 interconnect. And I'll be working with the FERC.
6 Again, we don't have the authority, but I can
7 work with FERC to help identify where those areas
8 are and suggest to FERC that these institutional
9 barriers be something that they -- they take a
10 look at. So that's one of my big categories.

11 My second big category right now are the
12 power marketing administrations. Everybody in
13 the west knows what they are. Folks in the east
14 probably scratch their head and say, is TVA a
15 power marketing administration. And the answer
16 is no, TVA is not.

17 But there are four power marketing
18 administrations, or PMAs. And they sell the
19 power out of the federal dams in the west and
20 part of the eastern interconnect. And this is
21 BPA, WAPA, Southwestern, and Southeastern.

22 The power marketing administrations have

1 -- each has their own set of statutes, so there's
2 not a one-size fits all as far as how the
3 department interfaces with them.

4 But let me tell you about two authorities
5 that currently exist that can be utilized to help
6 build out infrastructure. *My own real* goal
7 with the power marketing administrations is to
8 ensure or facilitate that they continue to be or
9 become leaders in their service territories for
10 the transformation to the new energy economy.
11 And so I'm going to do everything that I can to
12 help strengthen their staffs and their expertise
13 to move forward in that way.

14 They, right now -- at least I'm going to
15 focus on WAPA and Southwestern -- have borrowing
16 authority or 1222 -- essentially authority to
17 move forward with the development of new
18 infrastructure. These are new funding mechanisms
19 that they have never had before, and I'm helping
20 them, trying to move through the applications
21 that they currently have but also looking
22 forward, trying to figure out where they should

1 be moving and what sort of deals they should be
2 looking at, again, with a sense of looking at
3 their entire footprint and figuring out what role
4 they should be playing in that entire footprint.

5 WAPA has the largest service territory of
6 the PMAs. It also has both of those funding
7 mechanisms, namely the borrowing authority in
8 Section 1222. And so right now my focus is
9 trying to help WAPA. And I've been -- every day
10 a large chunk of my day is spent on WAPA.

11 My goal ultimately -- besides to sort of
12 -- if I can facilitate these guys to move towards
13 a leadership position -- is also to build
14 expertise within the career staff of DOE. It may
15 not be surprising, but my -- though this is my
16 21st day, I know my time at DOE is limited. And
17 so to the extent I can build expertise in the
18 career staff so that they understand how the PMAs
19 work, what the DOE oversight of the PMAs are and
20 how we can best partner with the PMAs moving
21 forward, I think it the best thing that I could
22 do with regards to that. And to that end I'm

1 establishing a PMA team within the DOE whose task
2 will to get up to speed on different areas.
3 We're going to do division of labor, so some of
4 them will learn rates. You know, other ones will
5 learn transmission build-out, things like that.
6 So that's my second big bucket.

7 Yes, Ralph?

8 MR. CAVANAGH: Lauren, just a word on the
9 second big bucket -- and it's great that -- it's
10 great to have someone at DOE focusing on the PMAs
11 with your background. I just -- for a parochial
12 perspective, having walked into NRDC in 1979 and
13 been assigned to Bonneville Power Administration,
14 you will find there -- and I'm sure you're - this
15 is already clear to you -- and extraordinary
16 level of expertise --

17 MS. AZAR: Absolutely.

18 MR. CAVANAGH: -- in terms of both
19 renewables integration and energy efficiency.
20 And if I can just express the hope that if you
21 can simply try to make sure that what Bonneville
22 now does superbly well -- and among the leaders

1 in the whole utility sector -- gets transferred
2 aggressively to the other PMAs and possibly even
3 to the Tennessee Valley Authority which is making
4 some strides but has a ways to go. That will be
5 a huge accomplishment. And I just wanted to
6 weigh in with a vote of confidence in the BPA
7 folks.

8 Now Weedall will show up at some point,
9 hopefully, as a member of this Committee. I
10 don't think he's here today, and he probably
11 wouldn't have great difficulty with what I'm
12 telling you.

13 MS. AZAR: Yes. No, and as you noted,
14 BPA wasn't on my list of where the focus is going
15 to be. They are -- I've had some suggestions on
16 how they can improve because all of us can
17 improve in whatever we do, but as far as
18 potential for growth, I think that we have --
19 there's more bang for my buck and other of the
20 power marketing administrations.

21 Anything else on that big bucket?

22 (No response.)

1 All right. Now there is some tangential
2 buckets, and they're not really tangential, but
3 as you can imagine, if I can accomplish those
4 first two buckets, I'm good to go.

5 And the second -- the third is DOE
6 efforts on R and D. I think I've already
7 indicated that we -- we have quite a lot of R and
8 D actually occurring in the -- what they call
9 here as the grid space. It's like what does that
10 mean? It's essentially within the area of grid
11 technologies, some of which are far along and
12 ready for deployment; others are not. And again,
13 I think it's going to be a two-way communication
14 to the extent I see areas in which new
15 technologies can help the build-out of the grid.

16 For instance, if we drive down the cost
17 of AC/DC converters, things like that. I'll be
18 communicating them into the Department, into the
19 R and D areas. And they will be communicating
20 out to me what's available.

21 Ultimately, my hope -- at least with
22 regards to regulators -- is to help educate the

1 regulators as far as what is available so that
2 when they're meeting with their utilities, they
3 have a good sense as to, you know, what's a
4 relatively risk-free kind of technology that may
5 leap-frog -- right -- what their utility is
6 currently saying they want to build. So they can
7 ask the, you know, educated questions of their
8 utilities to ensure that the rate payers are
9 paying for something that's very forward thinking
10 versus something that may be just incremental.

11 David? Did you -- no? You were just
12 flailing? Yeah. All right.

13 The last area -- and I'm putting this --
14 I was trying to think how to how to describe
15 this. These are areas that I'll be watching but
16 not actively driving. And the first one, I'm
17 sure, is probably near and dear to a number of
18 people in this room is the EPA's -- EPA's new
19 rules and how it's going to affect reliability
20 and what sort of responses the feds need to take
21 to help with that. I mean, what is our role?
22 And how can we help prepare the nation for that -

1 - the turning of the big ship that's going to be
2 turning as a result of the EPA rules?

3 And it's related but not directly. As
4 you probably know, FERC is taking a look at the
5 interface between electricity planning and
6 natural gas planning. I'm sorry Gordon isn't
7 here because he would probably be standing up and
8 cheering right now because I know that's one of
9 his pet issues. But that's something that I'm
10 going to be keeping a close watch on.

11 I've thought for years that we really
12 needed to do natural gas planning and that we
13 hadn't been doing it. And so I'm looking forward
14 to FERC's docket on this issue.

15 So that's all I'm intending to work on.
16 I haven't counted my total number of days that
17 I'll be at DOE, but I do intend to do that so I
18 can see how my progress is going and where my
19 milestones are.

20 Yes, please?

21 MR. KRAPELS: Lauren, one of the things
22 that would benefit from your attention is in the

1 eastern interconnect is the ISO relationships
2 with one another. As a person who has developed
3 a couple of ISO to ISO projects, it's really
4 tough.

5 MS. AZAR: Uh-huh.

6 MR. KRAPELS: And I think some -- other
7 than FERC some federal DOE-like oversight or
8 review of just how difficult it is to connect
9 *PKM* to New York or New York to New England --
10 would, I think, be very helpful.

11 MS. AZAR: Thank you. That's good.

12 Yes, please?

13 MR. HEYECK: Just on your first bucket of
14 impediments -- just can't over emphasize the
15 issue of the -- what FERC action will be taken on
16 the right of first refusal.

17 MS. AZAR: Uh-huh.

18 MR. HEYECK: Now, AEP is for elimination
19 of the right of first refusal on a reasonable
20 sense here, but if it gets implemented, there may
21 be litigation, appeals, and things to delay if
22 the rules by which you'd assign are not very

1 clear. So that could become an impediment if the
2 rules are not very clear.

3 MR. AZAR: Thank you. And since it's
4 actually in -- I have -- I will have absolutely
5 no input to the FERC rules on that just so you
6 know. So, if I were you, I would find somebody
7 at FERC to whisper in their ears on that

8 MR. HEYECK: Well, and we are.

9 MS. AZAR: Okay.

10 MR. HEYECK: There's no --

11 MS. AZAR: Good.

12 MR. HEYECK: -- question that the industry
13 will. I'm just identifying that as an impediment
14 that the law of unintended consequences may come,
15 and someone needs to look -- peel the onion back
16 to take a look at that.

17 MS. AZAR: And, frankly, even if they're
18 crystal clear, there's still going to be
19 litigation.

20 Yes. All right. Pat. Then Barry.

21 MS. HOFFMAN: I just want to add
22 something to the R and D discussion. One of the

1 things that we've been struggling with is how
2 long does it take to get new technologies within
3 the utility sector. And as we look at rate
4 recovery and methods, is there a way to learn
5 faster from technology demonstrations so that we
6 can actually get more synergistic cooperation
7 among utilities, among people that are looking at
8 the demonstration, share the information, and so
9 we can accelerate that deployment of
10 technologies.

11 So what can we do within the regulatory
12 structure as well as the sharing of information
13 to really get the technologies into the
14 marketplace? So that's something we've been
15 struggling with because everyone wants to do it
16 in their territory. Everyone wants to have their
17 own demonstration. And so how do we look at some
18 flexibilities to learn some things, allow some
19 mistakes -- you know, some lessons learned to be
20 made --

21 MS. AZAR: Uh-huh.

22 MS. HOFFMAN: -- but still allow the

1 regulatory and institutional structure to accept
2 that so we can move forward?

3 (Mr. Nevius arrives.)

4 MS. AZAR: Yeah, I -- thanks, Pat. I
5 mean, you know, as a former regulator I'm really
6 sensitive to how risk-adverse regulators can be
7 vis-à-vis spending (unintelligible) dollars. And
8 I'm struggling with how we can do exactly that
9 because if you sort of look at how quickly we
10 have to make this transformation, there's going
11 to be potentially -- we're going to need to come
12 up with different mechanisms than we have ever
13 used (unintelligible) as far as deployment goes.

14 So, I think Barry is next and then Rich.

15 MR. SMITHERMAN: Lauren, great to see you
16 again. I'm tempted to respond to Mike's comment
17 about the right of first refusal because I have a
18 strong opinion on this issue but what I really --

19 MS. AZAR: But you're not going to?

20 MR. SMITHERMAN: But I'm not going to.

21 MS. AZAR: Okay.

22 MR. SMITHERMAN: Because that -- that was

1 in my old job. Yeah, that was in my old job.

2 Tell me a little bit more about this FERC
3 initiative you mentioned in your last bullet, the
4 interconnectedness between gas pipeline
5 infrastructure and electricity. It's one of the
6 issues that we've sort of teed up for discussion
7 later this afternoon.

8 I don't want to repeat any work that FERC
9 may be doing, but I want to make sure we're
10 covering that issue.

11 MS. AZAR: You know, I have not read the
12 scope of work for the docket. They opened up
13 this docket, I would say, two months ago. It was
14 for the purpose of investigating the
15 interdependencies between the natural gas
16 infrastructure and the electricity
17 infrastructure.

18 And, as you know, if -- again, if Gordon
19 was here, he would talk about the 2006 episode
20 where they were having to choose between
21 generating electricity and heating homes. And as
22 we transform -- I'm sorry?

1 MR. SMITHERMAN: We had a similar
2 incident on February 2nd, 2011, in Texas --
3 similar.

4 MS. AZAR: Yes, I understand you are now
5 on the bleeding edge of this issue as well.

6 And as -- again, this brings into the EPA
7 rules as we end up sort of maybe fuel switching
8 or retiring units and building new CC units to
9 accommodate some of the EPA regs. Everyone is
10 predicting that there is going to be more
11 reliance on natural gas and taking a look at the
12 natural gas infrastructure to make sure that it's
13 being built out in a deliberative and rational
14 way, I think is keen on everybody's minds.

15 I -- Barry, I can find out what the
16 docket number is if that would help you and get
17 that over to you. So -- unless there's somebody
18 -- is there somebody at FERC here? I didn't hear
19 any FERC names. Okay. We'll see what we can
20 find out and get it to you.

21 Who do we got? Rob and then José? José.

22 MR. DELGADO: Lauren, you have a daunting

1 list of items you have put in front of yourself.

2 I know you have a lot of energies, but --

3 MS. AZAR: But I'm crazy.

4 MR. DELGADO: -- you know. But, you
5 know, the opposing forces in lethargy are
6 tremendous. I suggest that the item that you
7 mentioned about the coordination of federal
8 agencies in reviewing transmission project -- I
9 would really like to see that pretty high up.

10 What appears to be so simple to do and
11 it's such a humongous roadblock -- it should be
12 simple because the fact is that they all work for
13 Uncle Sam. And you would think that it ought to
14 be possible to be coordinated at Uncle Sam's
15 side, but it's frustrated the heck out of us. We
16 do very well on the state level.

17 MS. AZAR: Uh-huh.

18 MR. DELGADO: And we have been able to
19 get states to realign (unintelligible) processes.
20 It should be do-able. It would have a humongous
21 impact. I think most people won't even notice
22 that you have done it, and yet at the time that

1 you're trying to site something, it would be a
2 tremendous help in cost and -- well, time and
3 cost for us. So I urge that the -- among the do-
4 ables, that seems -- sounds like one that you
5 could just, you know, really push against because
6 it would be a tremendous benefit to the industry.

7 MS. AZAR: I appreciate that. And also
8 hearing that it's going to save money is a good -
9 - a good message to the forces that be. So --
10 Rob and then Dian.

11 MR. GRAMLICH: First, this is -- a lot of
12 this is music to my ears. It's great to see the
13 focus on deployment and getting things built in
14 the near and midterm.

15 One thing I would suggest that I didn't
16 see on the list is using the grid more
17 efficiently. We all want to use the grid as
18 efficiently as possible, not necessarily to
19 replace new infrastructure, but even then we
20 should always try to use the existing grid more
21 efficiently than today and squeeze everything out
22 of it that's possible.

1 And so along with maybe the grid R and D
2 it's really not -- from our perspective it's not
3 an R and D issue. There's -- you know, the
4 technology is out there, but the range of grid
5 operations techniques from the most advanced grid
6 operators to the least advanced is
7 extraordinarily wide. That gap is very wide.

8 And one thing DOE has done effectively in
9 the past and in certain situations is help with
10 that -- that improvement. And so I would call it
11 best practices facilitating and spreading best
12 practices. Whether or not they are part of the
13 DOE family, so, you know, PMAs have a role and
14 can help, but also in the rest of the industry
15 it's -- and mostly thinking of the non RTO areas
16 where the grid operations methods are very
17 challenged and we could use some help there.

18 MS. AZAR: Great. If we could talk about
19 that off line, that would be great because I need
20 more information on what we've done in the past
21 that's worked. And if you've got specific areas
22 that we should focus on, I'd love to hear them.

1 Dian?

2 MS. GRUENEICH: Hi. Great -- great to
3 see you again. And on the effort that you're
4 going to be making on facilitating, as I
5 understand, transmission permitting, trying to
6 coordinate better, I guess, from the federal
7 agencies what their permitting processes are and
8 match them up with the various states.

9 One of the things to think about is the
10 interaction with the permitting of the actual
11 projects themselves, the -- at least in
12 California, the renewable projects that there's
13 as much activity in California on coordinating
14 the various state, and federal, and, frankly,
15 local reviews for the renewable projects as there
16 is for the transmission.

17 So I'm wondering are you also going to be
18 covering the projects themselves and not just the
19 transmission lines?

20 MS. AZAR: There is a rapid response team
21 identified for generation. And, in fact, in
22 California I understand they already have a model

1 set up for that.

2 MS. GRUENEICH: Yeah, they're very
3 active, and they're all embedded and they live in
4 California and talk all the time.

5 MS. AZAR: Yeah, so what's happening
6 right now is that team is trying to -- they're in
7 database collection mode rather than project-
8 specific mode.

9 There's been recent discussions about
10 moving them more quickly into project-specific
11 mode. I can't give you the answer on whether
12 that's going to happen in the near term -- I mean
13 like immediately or, you know, in a few months,
14 but yes, there is a rapid response team.

15 We will ultimately -- I suspect that once
16 we get the transmission thing up and running, if
17 it works, we'll then try to meld them. If we
18 have other institutional barriers within the
19 federal government that, you know, once we get
20 sort of this vision codified, if it's still not
21 working, then I'm going to continue to drill down
22 into the transmission stuff because that means we

1 have other issues that are preventing the
2 coordination from happening.

3 So the answer is yes, but I can't give
4 you a time line on that one.

5 MS. GRUENEICH: Sure, okay. Because a
6 lot of the permitting is actually going on and as
7 permits are being issued.

8 MS. AZAR: I understand, yes.

9 MS. GRUENEICH: And then what about the
10 interconnection? Do you anticipate that you'll
11 have a rapid response team on the interconnection
12 issues?

13 MS. AZAR: And when you say the rapid --
14 what do you mean by the interconnection issues?

15 MS. GRUENEICH: Well, you've got the
16 permitting of major transmission lines.

17 MS. AZAR: Yes.

18 MS. GRUENEICH: And then you've got the
19 permitting of the renewable projects.

20 MS. AZAR: Yes

21 MS. GRUENEICH: And then you have -- at
22 least in California -- the CAISO's process for

1 the --

2 MS. AZAR: Oh, the interconnection --

3 MS. GRUENEICH: -- (unintelligible) very
4 big issues in terms of bringing projects on line.

5 And so I'm wondering if you're also going to
6 focus at the interconnection issues and --

7 MS. AZAR: Here's how --

8 MS. GRUENEICH: -- timing and finance.

9 MS. AZAR: -- I have been talking to our
10 folks about it is that transmission takes a heck
11 of a lot longer to get built than the generation.
12 And one of the problems is ultimately we need to
13 fold in the coordination of those activities
14 because developers don't look at these as
15 transmission or generation, right? They look at
16 these as a whole thing. The cell transmission
17 rights, you've got to have a generator on the
18 other end and customers on one -- you know, one
19 end, generators on the other end. Ultimately,
20 we're going to have to address that, but we have
21 to walk before we run. And so completely on my
22 RADAR screen, and one of the things I want to do

1 is to try to get folks everywhere to think about
2 it as a developer thinks about the infrastructure
3 build-up rather than how we think about it which
4 is permit by permit. Right?

5 And so in order to actually, I think,
6 streamline these things, we need to figure out
7 what decisions the developer has to make and in
8 what time lines and respond to that rather than
9 just looking at our permits and coming up with
10 coordinated schedules there. So, again, we got
11 to walk before we run. And I'm still in -- I'm
12 still am trying to get us to stand up before we
13 even walk.

14 Did that all make sense? Did I
15 articulate that okay? Yes? Okay. Yes?

16 MR. KRAPELS: As a developer of
17 transmission, if I had to rank the number one
18 impediment to building transmission, I'd say it's
19 the interconnection problems and the ISOs. They
20 are --

21 MS. AZAR: So the cues?

22 MR. KRAPELS: To a large extent I think

1 they're dysfunctional and --

2 MS. AZAR: The cues are dysfunctional?

3 Oh, great. All right. My list just got longer.

4 Anything else? Perfect timing, Pat. See
5 that? I'm all done.

6 MR. COWART: Thank you.

7 MS. HOFFMAN: I just want to extend my
8 thanks to Lauren and actually to all the members
9 of the DOE team because I think we're actually
10 moving forward and gelling with capabilities of
11 bringing expertise in the Department that we are
12 like -- can dive down and start tackling some
13 projects. As was noted, I think by José, there
14 is not enough hours in the day to tackle
15 everything that we need to tackle in this area.
16 So as we continue to build capabilities, we're
17 going to try and actually get stronger and get
18 more depth into some very specific issues that we
19 need to go after and address. So, thank you.

20 MR. COWART: All right. Thank you,
21 Lauren. It's nice that -- to see that we -- this
22 committee has not lost you altogether. And I

1 expect we'll be intersecting with you regularly.

2 Our next topic is what I would call as --
3 and hope will be a stage-setting topic. And that
4 is to examine and sort of take a long-range,
5 long-term, fairly geographically broad look at
6 where electric power systems need to go in the
7 next generation in order to enable, if possible,
8 the dramatic re -- decarbonization of society in
9 North America or in Europe in line with what
10 scientists tell us needs to happen in order to
11 address climate change.

12 And I've asked Mike Hogan to make a
13 presentation to us this morning. And we're going
14 to have some -- I also have a respondent, Larry
15 Papay, making a -- some observations about it
16 because I was really struck by the -- sort of the
17 results of the modeling that occurred in this
18 broad European project called Roadmap 2050. And
19 I thought that in -- we've been trying to get
20 this -- in front of this committee the results of
21 the U.S. study, a similar study being done at
22 NREL. There have been a number of other analyses

1 along the same lines.

2 Looking forward to 2050, what do we need
3 to do? And what do we need to start doing now in
4 order to get there? So, in a minute I'm going to
5 ask Mike Hogan to speak with you about the
6 results of the really extensive stakeholder work
7 and modeling done in Roadmap 2050.

8 But to give you an idea of Mike's
9 background, Mike was the project leader on
10 Roadmap 2050, sponsored by the European Climate
11 Foundation and supported by a stellar group of
12 leading European utilities and other
13 stakeholders.

14 Mike is now a senior advisor at the
15 Regulatory Assistance Project I'm happy to say.
16 His background is rather different from most of
17 the rest of us at RAP, which we love. Mike's
18 comes from the industry. He began his career in
19 1980 with GE Power Systems and in 1988 helped to
20 build the J. MaKowski Company into a leading
21 private power developer.

22 After selling MaKowski, he and some other

1 partners founded the power developer InterGen.
2 And then Mike spent seven years in London
3 developing, I think, a total of something like
4 8,000 megawatts of Greenfield power projects
5 throughout Europe, also in India, Egypt, and
6 Turkey, I think.

7 And later then returned to North America
8 and worked for InterGen and then Centrica and has
9 been pretty much on the project development side
10 for a long time. About three years ago, I think,
11 he was recruited to head up the European Climate
12 Foundation's European office, power program
13 office. And among other things developed this
14 project, Roadmap 2050.

15 Mike has an MBA from Harvard and a
16 Master's in Planning from MIT. And he's most
17 proud of his B.S. in Aerospace Engineering from
18 Notre Dame.

19 Mike?

20 MR. HOGAN: Thanks, Rich. And, yes,
21 we're looking for Notre Dame to get back into the
22 national picture this year. So that's -- you're

1 right. I am most proud of that.

2 I've met some of you and some of you I
3 have not, but I appreciate the chance to talk to
4 you today. As Rich said, at the time that I was
5 involved with this project I was actually at the
6 European Climate Foundation as the Director of
7 the power program there.

8 So I'll just set the stage. The
9 political context -- and this project was very
10 much a political project as much as anything
11 else. This project was inspired by senior
12 officials at the Commission right around the time
13 that the European Council committed to -- Europe
14 to an 80 percent reduction in greenhouse gases
15 below 1990 levels by 2050. They --

16 MR. COWART: Excuse me, Mike. It was the
17 European --

18 (Speaking off microphone not
19 transcribed.)

20 MR. HOGAN: Well, the -- it was the
21 Council in July (unintelligible) and then -- and
22 then in October they -- they upped the ante a bit

1 and said 80 to 95 percent.

2 The Commission, who we were -- the
3 officials of the Commission who we were talking
4 to were excited and terrified by this because no
5 one had yet sort of sat down and done a very
6 robust piece of work to figure out how you would
7 actually get there.

8 And just among us, many of them were very
9 concerned that the answer was going to be that
10 the only way to get there was a massive new-built
11 construction program for nuclear in Europe. And
12 while the Commission is not fundamentally anti-
13 nuclear, they also knew that a new nuclear
14 construction program on the scale that would have
15 been required for that is probably a non-starter
16 politically.

17 So, we just happened along and had a
18 little bit of money and the freedom to do what
19 the Commission had wanted to do, which is to
20 select blue chip consultants and go like a bat
21 out of hell for about 10 months to produce a new
22 piece of work that looked at -- really looked the

1 grid and reliability issues and said, you know,
2 you can stack up resources. You can do -- you
3 know, you can sort of say I can -- you know, if I
4 had this much wind, and this much solar, and this
5 much nuclear and I add up all the kilowatt hours,
6 I can actually get, you know, the amount of
7 kilowatt hours over the course of a year. And we
8 all know that that's not really the answer
9 because, of course, the power system needs to be
10 balanced from one minute to the next.

11 And so, while we did some interesting
12 work -- and I'll go through it -- with McKinsey
13 and others on the resource portfolio, the really
14 interesting piece of work from this -- and as our
15 friend, Dr. Felix Matthes from the Ergo Institute
16 likes to -- likes to remind me, the one thing
17 that we did in this project that was new and
18 interesting was the grid piece.

19 And I see Ralph Masiello from KEMA is
20 here. KEMA and the Energy Futures group at
21 Imperial College London did and continue to do
22 some really remarkable work on how to address the

1 reliability issues around these questions.

2 So, we had this inspiration from the
3 Commission and we had a political process that we
4 expected this project to be plugged into. We
5 wouldn't have spent the €3.4 million we spent on
6 it if we didn't think it would have a political
7 impact. So the process was that we knew --
8 because the Commission told us so -- that they
9 were likely to be coming out announcing their own
10 2050 roadmap project sometime in the summer of
11 2010. So, we, again, drove like a bat out of
12 hell to get this thing ready to launch about two
13 months ahead of that. And we succeeded.

14 We are now involved in the Phase 2 of the
15 project, which I won't go into, but that is also
16 designed very much with the -- in collaboration
17 with the officials at the Commission to come out
18 about two months or about six weeks ahead of the
19 Commission's announcement of its first draft of
20 its 2050 plan. So we are very much plugging this
21 into the European political process very
22 intentionally.

1 As I said, the project was from the
2 outset intended to have an impact well beyond
3 what one would call the usual suspects in the
4 clean energy community. So we decided to work
5 with some very expensive blue chip consultants.
6 And as Rich has often pointed out to me, RAP is
7 not listed on this slide, and I haven't corrected
8 that yet, but RAP was involved in this.

9 But as you can see, we had McKinsey as
10 overall project manager for better or for worse.
11 We had KEMA running the -- along with Imperial
12 College London -- running the grid analysis and
13 reliability work. We had the Energy Research
14 Center of the Netherlands looking at technology
15 feasibility. We had Oxford Economics doing some
16 macroeconomic analysis, and then we had some
17 creative work from Rem Koolhaas' shop in
18 Rotterdam, the Office of Metropolitan
19 Architecture, which had a lot more impact than I
20 would have expected being a die-hard engineer
21 that I am. And then we had a policy analysis
22 from E3G and RAP supporting the project.

1 As Rich said, we also recruited a number
2 -- a surprisingly large number of blue chip
3 European energy industry along with NGOs that we
4 work with. And this was, again, in large part
5 because of the political context and also because
6 of the quality of the consultants that we had
7 selected.

8 Most of the big energy companies in
9 Europe quickly decided that they wanted to be
10 part of this process rather than allow it to sort
11 of come out without their input. So it was a --
12 it was a -- it was a delicate dance. It became a
13 lot less delicate towards the end of the project
14 because we tried to keep everybody on board, but
15 we did with one or two exceptions.

16 So you'll see some very recognizable
17 names here of groups that were involved right
18 along through the final report and continue to be
19 involved in Phase 2.

20 We started the project -- the project
21 started in the very first instance from the 80
22 percent economy wide target. And we leveraged

1 McKinsey's global greenhouse gas curtailment cost
2 curve to quickly try to winnow down the challenge
3 for the sector that we were likely to be most
4 interested in which was the power sector. So
5 you'll see here a sector-by-sector analysis again
6 using the cost effective reductions available in
7 each sector. And the bottom line is that the
8 challenge for the power sector is to achieve a
9 zero or a near zero carbon emissions or
10 greenhouse emissions by 2050.

11 This is an interesting slide, and we
12 could spend a lot of time on it. It talks about
13 the overall level of abatement. Within sector
14 really refers to efficiency improvements within
15 the sector. And then fuel shift refers to
16 shifting from high carbon sources of primary
17 energy to lower carbon sources. And we'll talk
18 about that in a moment. But again, the sectors
19 that really have the greatest potential to
20 deliver greenhouse gas reductions are power
21 transport and buildings. Waste is there, but
22 waste is a relatively small wedge.

1 It is interesting to note -- and we'll
2 talk about this -- that transport and buildings
3 much of the opportunity for greenhouse gas
4 reductions in those sectors turns out to come
5 from electrification and specifically
6 electrification with low carbon electricity
7 supply, although not -- obviously not entirely.
8 There are other options, but electrification is -
9 - turns out to be a very economic option for a
10 large proportion of that.

11 We sat -- this was a back-casting
12 exercise. And that was for a number of reasons -
13 - Dave, David Meyer, and I were talking about
14 this last night. Many of the forecasting efforts
15 that had been done -- Phase 2 large constraints.
16 One is forecasting exercises by their nature tend
17 to look at incremental decisions along the way.
18 And that, by definition leads one to an
19 incrementalist approach to change. And many of -
20 - if not all of those had come to the conclusion
21 that using that as an approach, getting to the
22 2050 objective, would either be very expensive or

1 would turn the lights off. And that was a
2 concern.

3 The second straightjacket that the back-
4 casting methodology allows you to break out of is
5 that it is in the nature of most forecasting
6 exercises that they seek the least-cost solution
7 at each step of the way whereas a back-casting
8 exercise allows you to escape that constraint and
9 look at other possible solutions which may not
10 necessarily be least cost. And then the question
11 is how much more costly are they, and is the
12 difference in cost significant enough.

13 And we -- rather than setting a carbon
14 price trajectory, which, of course, Europe does
15 actually have a carbon pricing system. Rather
16 than setting a carbon price trajectory and using
17 that to try to drive a least cost optimization
18 approach, we assumed no carbon pricing to look at
19 what the differences in costs of various pathways
20 would be. And then we could go back
21 retroactively and look at what that implied for
22 what carbon costs, carbon prices needed to be.

1 I -- well, let's -- woo, what did I do?

2 The other thing to point is that the
3 back-casting exercises was based on two non-
4 negotiable outcomes. And 2051 is the 80 percent
5 target, and the second was that the power system
6 needed to deliver the same level of system
7 reliability that it delivers today.

8 We also set some critical constraints
9 which were driven by the fact that we wanted --
10 as one of the partners at McKinsey likes to say,
11 we wanted to ask people to believe as little as
12 possible in order to buy into the solutions. So
13 we did not assume any imported electricity for,
14 for instance, solar from North Africa. Great
15 idea. I think that's a great idea. A lot of
16 people think it will never happen, so we didn't
17 ask them to believe that it would happen.

18 We also didn't assume any fundamental
19 technological breakthroughs, no magical mass
20 power storage or energy storage technology comes
21 onto the scene. Interestingly, no vehicle to
22 grid storage option, although many people would

1 argue that vehicle to grid is going to be an
2 economically viable option.

3 And the third thing we assumed is no big
4 changes in lifestyle. So people are still eating
5 meat, and people are still driving cars on
6 holiday.

7 So then the question was what kind of --
8 what level of demand do we need to decarbonize.
9 And you'll see here a big role for efficiency --
10 a very big role for efficiency as a foundational
11 assumption. This -- the level of efficiency
12 built in here actually goes beyond the current
13 trajectory that is targeted in European
14 legislation. So the European legislation targets
15 a 20 percent improvement in efficiency through
16 2020. This actually targets basically all cost-
17 effective efficiency measures identified in the
18 McKinsey cost curve.

19 So, achievable? Yes. Challenging? You
20 bet. But it's in here. We then built back in
21 fuel shift, and specifically fuel shift to
22 electrification.

1 This was not a transport study, and I
2 don't want to spend any time on this, but many of
3 you will be interested in that it does affect --
4 it did affect the demand projections. When we
5 looked at transport, these were the assumptions
6 we built in for fuel shift and transport. So
7 you'll see there is a lot of electrification of
8 transport in there, but it's not all electrified.

9 I could show you a similar slide on
10 electrification of building heat, but I won't.
11 But if -- that's there for anyone who's
12 interested in it.

13 So, we looked at three pathways. And
14 basically we were just -- simply started out --
15 we said we wanted to test three pathways and see
16 whether they were feasible, what the costs would
17 be, and whether one could deliver today's level
18 of reliable service from those pathways. So we
19 looked at the 40 percent -- a pathway based on 40
20 percent from a portfolio of renewables with the
21 balance coming from nuclear and fossil with CCS.
22 That is essentially the pathway that is

1 consistent with current European policy.

2 The current 2020 legislation in Europe is
3 intended to deliver, in effect, 35 percent of
4 electricity from renewable sources by 2020 in
5 Europe. So, if you just go out to -- from 35
6 percent in 2020 to 40 percent in 2050, you're
7 basically talking about hitting the 2020 target
8 and then treading water pretty much for the next
9 30 years.

10 The 60 percent renewables target -- self-
11 explanatory. Eighty percent renewables target --
12 we actually did, in response to concerns from the
13 NGO groups and the core working group, test a 100
14 percent renewables case. We did not go into it
15 at any great depth. It involved -- we ended up
16 breaking some of our rules. It involved imports
17 of electricity from North Africa, and also, we
18 brought in a couple break-through technologies
19 like enhanced geothermal. So these were the
20 pathways we decided to test.

21 I won't go into this. This is the
22 allocation of production from the various

1 technologies that were used in the three pathways
2 plus the baseline. The baseline is basically
3 current -- is current policy with no changes.

4 I would also mention that the baseline
5 used a -- well, I'll get into this later. So
6 this -- what did we find?

7 Well, the surprising result to everybody,
8 including the members of the core working group,
9 who nonetheless have accepted that this was the
10 legitimate result of the analysis was that there
11 is a surprisingly small difference in total cost
12 --levelized cost of electricity between the three
13 pathways or among the three pathways. And all
14 three of them are, you know, yes, higher
15 levelized cost of electricity than the baseline
16 but not dramatically so.

17 There are a couple other interesting
18 things about this slide. You'll notice that the
19 back-up balancing and security costs in the
20 levelized cost of electricity -- and most of you
21 won't be surprised that they're a relatively
22 small component. What's surprising is that

1 they're not that much larger in the decarbonized
2 pathways.

3 The -- we'll see in a minute the level of
4 transmission build-out that is assumed, the level
5 of spinning and non-spinning reserve additions
6 that are required, and the operational impacts of
7 having to maintain larger amounts of spinning
8 reserve and so on and so forth are all built into
9 here. And Ralph can probably go into that in
10 chapter and verse if we wanted to do that.
11 Doesn't actually add huge amounts of cost to the
12 system.

13 I mean the basic message is transmission
14 is bloody hard to build, but it's a very cheap
15 solution if you can do it, compared to the
16 alternatives. And the alternative being, in this
17 case, building a lot of renewables and then
18 curtailing them for 12, 15, 18, 20 percent of the
19 time. That's a very expensive alternative and
20 one that transmission can solve very cheaply.

21 We also tested these for various
22 sensitivities. These are the various pathways

1 and the spread of outcomes based on various
2 sensitivities -- carbon pricing, fossil fuel
3 prices, level of technology learning, and the
4 renewables technologies, so on and so forth.

5 Interestingly, you'll notice that the
6 blue, which is the range of uncertainty on the
7 baseline case is wider than the range of
8 uncertainty on the decarbonized cases. Very
9 simple reason for that. The range of
10 uncertainty, the 90 percent confidence interval
11 for fossil fuel prices dwarfs the uncertainties
12 in just about every other area -- carbon pricing,
13 technology learning, so on and so forth. So, the
14 -- you can end up with a very high number or a
15 very low number for the baseline depending upon
16 what you assume about fossil fuels.

17 We assumed, by the way, in the baseline
18 the IEA's world energy outlook 2009, the 450 ppm
19 scenario, which ends up producing a relatively
20 conservative forward projection of fossil fuel
21 prices because, of course, fossil fuel demand is
22 down because the world is achieving a 450 ppm

1 trajectory.

2 So, the baseline numbers are based on a
3 relatively conservative projection of foreign
4 fossil fuel prices which the peakists in the
5 world don't particularly appreciate, but there
6 you have it.

7 This -- I won't get into this slide --
8 time consuming. We tested it another way.
9 Tested sensitivity is another way which was Euros
10 per year per household based on range of outcomes
11 in technology learning and fossil fuel prices.
12 Very hard to move the numbers dramatically in one
13 direction or another. A range of -- ranged from
14 €250 per year per household higher to €250 per
15 year per household lower from the most extreme
16 ends of each set of assumptions.

17 So the -- how did we get there? How did
18 we get these results? This is what happens to
19 the existing fleet of generators in Europe.
20 There are no -- well, I'll say there are no early
21 retirements here. Some of you may take issue
22 with that, but basically the fleet disappear --

1 the plants in the fleet disappear as they reach
2 the end of their economic lives. And we made --
3 and we collectively made various assumptions
4 about the useful economic lives of various
5 existing technologies.

6 We modeled the European grid based on
7 nine of what are called centers of gravity. They
8 -- and again, Ralph can probably go into this in
9 more detail, but the system is modeled to balance
10 at the centers of gravity it looks at inter
11 regional and intra regional transmission
12 requirements -- reserve requirements, spinning
13 reserve, non-spinning reserve, et cetera. And
14 those are the technologies we looked at.

15 A lot of transmission. No surprise here.
16 And the big number, the one that everyone tends
17 to focus on is the amount of new transmission
18 required between the Iberian peninsula and the
19 rest of Europe, the Iberian peninsula being one
20 of the two super rich areas for renewable energy
21 in Europe. The other being the North Sea.

22 And so, you know, the transmission

1 challenge exists. Lauren was talking about the
2 work that's going on in the U.S. The big
3 difference in Europe is that there are not
4 distinct interconnects in Europe. There's one
5 big interconnect, so there's no -- there are no
6 areas that are not synchronized. So the analogy,
7 roughly, would be the eastern interconnect in
8 terms of geographic size and in terms of the fact
9 that it's -- that the entire area is
10 synchronized.

11 So, Europe, as many of you will know, is
12 constantly in search of a more cohesive identify
13 and a greater recognition of Europe as an entity.
14 So we thought we'd give it to them. This is the
15 energy union of Europe based on the backbone of
16 the grid.

17 So we also took advantage of the
18 diversification in the portfolio. This is the 60
19 percent renewables pathway across the course of
20 the year. And, of course, there is a fair amount
21 of non-correlation among the various sources,
22 which is a great benefit. The larger geographic

1 area over which these things -- this energy can
2 be distributed, the easier it is to balance the
3 system.

4 One interesting thing about this is
5 you'll see that there is some nuclear and some
6 coal with CCS. Along the bottom of that resource
7 stack which is operating the way one would like
8 to see nuclear and coal with CCS operate if one
9 owns those plants, that's a surprising result to
10 many people with 60 percent of the energy on the
11 system coming from renewables, most of that being
12 variable or intermittent resources. And again,
13 the answer is a lot of transmission, a lot of
14 demand response, and you can actually operate the
15 system quite reliably.

16 That's -- fun picture again -- something
17 from OMA. It shows the -- Europe looked at from
18 the perspective of regions of particular
19 different -- different particular kinds of
20 renewable resources.

21 Another thing that -- another way that
22 this -- these results were achieved -- and this

1 was also a surprise. Not only is a greater
2 interconnection and integration of larger
3 balancing areas beneficial from the supply side,
4 it's surprisingly beneficial from the demand
5 side. As you integrate the nine regions, the
6 gray lines of the nine regions -- the red line is
7 the U-27 aggregated -- there's a surprising
8 reduction in volatility of demand across Europe.
9 In other words, the demand in the regions is
10 surprisingly uncorrelated. And that has a great
11 benefit. And that, I think, would translate
12 directly to -- to certainly the eastern
13 interconnect.

14 A sharing of reserves, again, no great
15 surprise here. The surprise might be the
16 quantity. And I wouldn't dwell too much on this.
17 These were rough estimates. We're trying to
18 refine these in Phase 2, but there were very
19 significant benefits in sharing your reserves
20 from greater balancing areas.

21 But again I would emphasize, if you
22 remember back to the price slide, that the cost

1 of additional reserves just isn't that
2 significant a factor here. It's good to save it.
3 It saves capital investment, but ultimately, you
4 know, you can -- you're going to have a big
5 difference in the amount of reserves required and
6 not make a huge difference in the localized of
7 electricity over the period.

8 Demand response played a big role. And
9 we're finding in Phase 2 that it actually will
10 play -- can play an even bigger role. We assumed
11 just for the sake of the analysis that up to 20
12 percent of the energy that's required in the
13 course of a given day could be moved around to
14 whenever you need it to be consumed in order to
15 most cost effectively balance the system.

16 And as you can see here, this turns out
17 to be a day sometime in -- probably in August or
18 a week sometime probably in August. The
19 challenge in many cases -- and this is very
20 untraditional for demand response. The challenge
21 is as much, in many cases, to mop up surplus
22 production as it is in other cases to avoid peak

1 demand. And that really speaks to a need to
2 change the paradigm for demand response to
3 something that is much more dynamic, much more
4 finely controlled. In other words, Brad and I
5 and Wanda were talking about this last night.
6 You know, the things that we certainly know we
7 could do if we just go out and do them, like ice
8 storage, like hot water storage -- French do it
9 already. That's the way they balance most of
10 their nuclear fleet is with hot water storage
11 tanks stuck all around the country. It's
12 actually a very viable solution and we don't need
13 new technology for it.

14 This is a dense slide, and I'm running
15 out of time, so I'm not going to spend much time
16 on it, but basically what it says -- the key
17 message here on the right side is when you do all
18 these things, you end up with an extraordinarily
19 low curtailment rate for (unintelligible). And
20 that's enormously valuable. If you're going to
21 go out and build this stuff, which has a very
22 high capital cost up front, you might as well use

1 it. And the solutions -- demand response
2 transmission and some additional spinning and
3 non-spinning reserve capacity are incredibly
4 cheap compared to the option -- to the
5 alternative of not doing it and curtailing
6 renewables 10, 15, 18 percent of the time.

7 There is a significant shift towards a
8 more balanced investment in wind and PV. This
9 assumes learning in PV. One of the discussions
10 that has taken place over time since the project
11 was launched was some people say, oh, well
12 they're making very -- you know, really
13 aggressive assumptions about PV learning.

14 Actually, no. Much less aggressive than
15 the solar industry makes and actually even less
16 aggressive than the IEA makes. We assume a 15
17 percent learning for each doubling of commercial
18 experience on PV. That's considerably less than
19 what's been experienced consistently over the
20 past 30 years. May not happen but saying that
21 it's going to be zero is also pretty
22 unreasonable.

1 Big -- no surprise here. We're talking
2 about basically a tradeoff between capital
3 investment up front and operating costs --
4 primarily fuel costs -- over the life of the
5 system. So a big ramp up in capital investment.

6 Although, interestingly, in Phase 2 we're
7 finding that ENTSO-E which is the Association of
8 European Transmission System Operators has a
9 plan, a 10-year plan, through 2020. And we've
10 analyzed that plan. And if that plan is
11 implemented, that would be sufficient to deal
12 with the transmission required through 2020.

13 Now there's -- it needs to keep going
14 after that and the rate starts to ramp up as you
15 get towards 2030, but we were surprised to find -
16 - well, pleasantly surprised, as was ENTSO-E,
17 that their planning seems to be adequate for what
18 would be required.

19 While there's a big ramp up for
20 investment required, this just shows that it's a
21 relatively small -- I might even say tiny
22 percentage of the capital -- annual capital

1 investment in various sectors in Europe. So it's
2 not -- it's certainly not not do-able.

3 And in terms of the economic impact,
4 macroeconomic impact, we didn't find that it is
5 massively beneficial or massively destructive of
6 growth in the European economy. It's slightly
7 negative in the first few years and slightly
8 positive as one goes out through 2020 -- through
9 2050, which I think is good news. It's -- you
10 know, two percent increase in European GDP in
11 2050 is not insignificant. We're not saying that
12 the world's going to become -- you know, we're
13 not going to be dancing in the streets nor are we
14 going to be eating dogs. Basically the world
15 carries on more or less the way it is.

16 The economy is much less energy
17 intensive, and this is primarily because of fuel
18 shift towards electrification and transport and
19 buildings. Electric heat pumps -- state of the
20 art electric heat pumps and electric drive
21 vehicles are just simply much more efficient at
22 converting primary energy to energy services than

1 the alternatives that they replace; but there's
2 also a lot of underlying efficiency built into
3 this. So basically the economy was going to
4 become less energy intensive. Under these
5 decarbonization scenarios it becomes much less
6 energy intensive -- also much less reliant on
7 imports of coal and oil.

8 And so, finally, these are the challenges
9 that the EU faces in delivering this future. And
10 that's what it would look like.

11 Thank you. I ran a little overtime.
12 Sorry. Larry, over to you.

13 MR. COWART: Well, I wonder if --
14 (Speaking off microphone not
15 transcribed.)

16 All right. Let's start over here.

17 MR. HOGAN: Dian? Let's go around the
18 table.

19 MR. COWART: Oh, sorry.

20 MS. GRUENEICH: Okay. Very, very
21 interesting.

22 What was the mix between -- on the

1 renewable side between the large utility scale
2 and, say, distributed generation if we're using
3 maybe a 20 megawatt cut off for the smaller size?

4 MR. HOGAN: We didn't take a really
5 detailed look at that. The assumption was -- the
6 only assumption one could say was built into this
7 was that 50 percent of the PV was assumed to be
8 rooftop, so, therefore, distributed; and 50
9 percent was assumed to be utility scale ground
10 based PV. Obviously all of the solar thermal is
11 utility scale. There wasn't that much of that in
12 there simply because if you constrain yourself to
13 continental Europe, the practically feasible
14 amount of solar thermal you can do is pretty
15 limited when you take into account landscape
16 issues, land use constraint issues, and just
17 insulation rates.

18 So, we didn't look at -- we didn't look
19 in great detail at the decentralized versus
20 centralized question. It is interesting to note,
21 however, that once you get to these levels of
22 penetration of renewables in 2050, that issue

1 becomes less important from a transmission
2 perspective. It's very important from a
3 distribution perspective, but the transmission --
4 once your renewables production in various areas
5 exceeds the consumption in the distribution area
6 at various times or if you looked at it
7 differently, if you're going to put one big solar
8 plant in a distribution area or a whole bunch of
9 rooftop solar panels at these levels of
10 penetration, the transmission system just sees
11 production in that distribution area. And
12 production that either needs to be supplemented
13 from some hours or exported in other hours.

14 So, it's -- the decentralized question is
15 a good one from a political perspective. It's a
16 good one from a distribution system cost
17 perspective. And it's a good one from the
18 perspective of retail regulation. It doesn't
19 really affect the transmission solution all that
20 much.

21 José?

22 MR. COWART: Are you going to go in

1 order?

2 MR. HOGAN: I'm just going to go around
3 the table.

4 UNIDENTIFIED SPEAKER: All right. Even
5 though --

6 MR. HOGAN: Rich, is that okay?

7 MR. DELGADO: I was late ON reacting.

8 AS I look at this, do you do any work on
9 the potential feasibility -- there appears to be
10 a need for very unusual unity of policy among
11 European states to make this happen. We know how
12 difficult it is to conflict between states in the
13 U.S. when it comes to energy policy. And, you
14 know, we are one nation under God, indivisible.

15 And my question for you is can you
16 address that? Have you given any thought to the
17 level of integration that will be necessary or
18 the probability that you're going to throw in
19 this?

20 MR. HOGAN: Yeah, we gave a lot of
21 thought to it. In fact, a lot of the Phase 2
22 discussion is going to be about the level. I

1 mean, that's one of the -- you know, one of the
2 things that gets discussed in this as you present
3 it to various parties is there is a level of
4 planning -- and not member state planning but
5 regional planning implied in this that is
6 ambitious certainly relative to the current level
7 of integrated planning.

8 And there's kind of -- you know, you
9 can't get around saying that that would be the
10 ideal. You're probably not going to achieve the
11 ideal.

12 What's -- what we're seeing and what we
13 speculated would be the most likely scenario is
14 different regions on their own -- member states
15 in different regions on their own at various
16 paces are coming to the conclusion that they do
17 need to work together. At some point does that
18 all become knitted together in an EU-wide
19 effective planning process? In some places it
20 already has. ENTSO-E is an EU-wide and ACER now
21 is the -- is the European Association of
22 Regulators.

1 The two of them are working together to
2 do -- to come up with a European plan for
3 transmission that goes out at least 10 years.
4 And ENTSO-E is developing a 25-year plan.

5 How one gets the member states'
6 governments to sit down and actually implement
7 those is a challenge, but I think the -- the
8 conclusion of our study is that it's a challenge
9 that could pay tremendous benefits for just about
10 every member state if they were to do it in
11 avoided capital cost investments and improved
12 reliability given the fact that they've already
13 committed themselves to build -- I mean, one
14 thing that you've -- if you look at this is
15 Europe and many states in the U.S. are already
16 committed to adding a quantum of intermittent
17 renewable resources that put you well -- well,
18 you've already crossed the Rubicon.

19 You're already into a situation where
20 there are really some pretty dramatic re-thinking
21 that you have to do about the architecture of the
22 system, about the way that you plan and balance

1 the system on a daily basis, about the size of
2 balancing areas that are appropriate.

3 And so you're kind of like, well, you
4 know, you've already -- you may not have realized
5 it, but you've already committed yourself to the
6 need to do this. So you can either choose not to
7 do it in which case it's going to get very
8 expensive or do it. And many of the member
9 states in Europe are gradually coming to that
10 conclusion on their own. And they'll start to
11 aggregate, and hopefully, at some point it will
12 become a more effective EU-wide planning process.

13 Bob?

14 MR. CURRY: Mike, it's Bob Curry.

15 Obviously a great deal of the work that
16 you-all did was prior to the time of Fukushima
17 Daiichi and the resulting political decision in
18 Germany to change its perspective on nuclear.
19 Conversations I've had with people in Germany
20 indicate that in the -- at least through the
21 initial stages while they're not going to build
22 any new coal plants, they're going to try to

1 upgrade the ones they have.

2 To what extent have those events
3 adjusted, or changed, or deflected some of the
4 conclusions you've reached on your -- in your
5 assumptions column of your initial presentations?
6 And do you think that there is a relatively short
7 time frame in which these assumptions will be
8 impacted, or do you see it extending over a
9 longer period of time?

10 MR. HOGAN: The long term and short term.
11 The long-term answer is that -- and this is an
12 interesting and a little -- somewhat surprising
13 result is that as we go through Phase 2 with the
14 core working group members, they are almost
15 unanimously now of the view that the 40 percent
16 renewables pathway, which involved 30 percent
17 nuclear and 30 percent from fossil with CCS, is
18 probably no longer viable primarily because of
19 Fukushima Daiichi. And so -- which is a dramatic
20 shift because at the end of Phase 1 most of the -
21 - many of the core working group members were
22 quite anxious to point out that in their view the

1 60 and 80 percent scenarios were nice to look at
2 but the 40 percent scenario is the one they
3 wanted.

4 Now they've actually almost unanimously
5 concluded that whatever -- what they might want
6 doesn't really matter because post Fukushima
7 they're not going to get it which means that
8 they're uniting behind a scenario that says that
9 Europe needs to get their 50 percent renewables
10 by 2030 to be on a trajectory to the level of at
11 least 60 percent renewables by 2050. So that's
12 the long term.

13 The shorter term impact you can say in
14 one word which is gas. You know, Germany may do
15 some things in coal. They're certainly planning
16 to do a lot of things with gas. Most of that
17 will probably be based on Russian gas still and
18 Norwegian gas. There's a lot of -- more --
19 there's even more controversy in Europe over
20 shale gas than there is here.

21 And the question for the system is how
22 much gas is good. What kind of gas is good? If

1 you're to reach the 50 percent renewables in 2030
2 to be on a feasible trajectory, clearly there's
3 going to be a lot of gas but perhaps not as much
4 gas as Shell and Gaz de France would like to
5 think. And it's going to have to be a lot more
6 flexible than a traditional gas-fired CCGT. Gas-
7 fired CCGTs traditionally have been relatively
8 flexible, but they're not flexible enough to do
9 what they're going to need to do between now and
10 2030.

11 The good news is that the manufacturers,
12 GE, Siemens, primarily -- I haven't heard
13 anything from ABB, but they may be -- are coming
14 out with revisions to their standard offerings
15 that offer greater flexibility in terms of
16 ramping rates, start-up times, higher
17 efficiencies of low turndown rates, a number of
18 things that would be greatly beneficial.

19 At the end of the day you can't avoid
20 also -- you know, that's nice, that will cover
21 the middle of the range. You're still going to
22 need to install some new OCGTs in various areas

1 to address the gas problem that Lauren was
2 talking about and that Gordon van Welie talks
3 about clearly our regulators need to get
4 comfortable with the idea that those OCGTs need
5 to have the ability to operate on dual fuel, so
6 they should have distillate oil storage
7 facilities nearby.

8 And we should look at the possibility of
9 taking steam plant that otherwise would be
10 economically unviable and extending its life
11 while at the same time imposing restrictions on
12 the number of operating hours because a lot of
13 this back up that we talk about is -- some of
14 it's, you know, spinning reserve. Some of it's
15 non-spinning reserve that needs to come on in two
16 or three hours. Some of it is non-spinning
17 reserve that will have 24 to 48-hours notice and
18 may have to run base load for a week or so at a
19 time.

20 You don't need OCGT for that. You could
21 use it, but you could also use 35-year-old coal
22 plants or oil plants to do that.

1 MR. COWART: I'm going to interject a --
2 we're hoping to move on to the next presentation
3 and --

4 MR. HOGAN: Okay. I'll move quick.

5 MR. COWART: And so first, I'll urge the
6 questioners simply to confine yourselves to
7 clarifying questions. And I'll urge Mike to look
8 for one-sentence answers.

9 (Laughter.)

10 MR. HOGAN: You know how hard that is for
11 me, Rich.

12 Ralph Cavanagh?

13 MR. CAVANAGH: Mike, you said that the
14 decarbonization scenarios implied a doubling of
15 capital investment. And I think that was not
16 just for transmission but a combination of
17 transmission distribution generation.

18 If we were doing that in the U.S.,
19 utilities would have a central role either
20 through their own investment or through long-term
21 commitments that would allow others to finance
22 the necessary facilities. Can Europe do that?

1 My sense was that Europe was moving toward a more
2 minimalist view of the utility role.

3 MR. HOGAN: No, I mean, Europe can do
4 that, and Europe is actively discussing doing
5 that. I mean, Ireland and Spain already have --
6 and the Scandinavian countries already have some
7 form of a capacity market. The UK is considering
8 one. Germany is considering one. We're actively
9 involved -- very actively involved with almost
10 all those governments talking through the
11 options.

12 And I sat through a presentation from
13 Gordon van Welie. Sorry, Rich. I sat with
14 Gordon van Welie a few weeks ago. He made the
15 point which we're trying to make which is, you
16 know, the problem isn't necessarily the amount of
17 capacity on the system. The problem is the
18 system's capabilities in terms of ramping, start-
19 up and -- fast start-up, security reserve, you
20 know, non-spinning reserve that can start-up,
21 again, 24, 48 hours at a time.

22 The system has -- you know, PJM has a 30

1 percent reserve margin -- or sorry. ISO New
2 England has a 30 percent reserve margin, 24
3 percent. And Gordon van Welie's terrified.
4 What's he terrified of? Most of that 24 percent
5 reserve margin can't do what he needs it to do.

6 MS. CRUTCHFIELD: Mike, thanks.

7 I could add a bit about economic
8 regulation in the UK and how National Grid, the
9 company I work with, has been very successful in
10 doing long-range planning for transmission
11 investment in part because its economic rate
12 plans last for eight years. So it gets real long
13 -- long-term rate stability and is able to
14 finance the investment. And National Grid, as
15 you know, foresees a significant -- billions of
16 dollars of investment in its UK infrastructure
17 over the next 20 years.

18 Quick question -- and the question is:
19 What are the challenges -- that slide before this
20 one identified challenges in energy efficiency.
21 Can you just highlight for us why are there
22 challenges and what -- and how are they going to

1 be addressed?

2 MR. HOGAN: The challenges are the same
3 as they are here. I mean there are market
4 failures all over the place in energy efficiency.
5 Some people would argue that that's not the case.
6 I happen to -- I mean, our friends at Sierra tend
7 to argue that these aren't market failures
8 actually, that efficiency is expensive. I don't
9 agree with that. We don't agree with that.

10 So they're looking at -- you know, we're
11 -- we've been working very closely with the Irish
12 government to put in place deep retrofit programs
13 in Ireland. The UK has a green investment bank
14 now that is looking to finance big efficiency
15 programs there.

16 You know, and PJM and ISO New England we
17 allow efficiency to bid in as a resource to
18 capacity markets. That's nice. Every time you
19 do a capacity market, you should let that happen,
20 but that's not the way you're going to get most
21 of the efficiency because most of the
22 efficiency's going to come through programs. And

1 certainly Europe is going that direction as well.

2 MR. SMITHERMAN: Thanks, Mike. Great
3 presentation. Quick observation and then two
4 clarifying questions -- one.

5 Do you-all look at the role of
6 competitive markets and dispatching on a security
7 constrained basis, zero marginal cost, wind
8 energy first? And if so, is that reflected in --

9 MR. HOGAN: Yes.

10 MR. SMITHERMAN: -- in any of your work?

11 And two, I'm sure you're going to watch
12 the ERCOT model which is really a laboratory --

13 MR. HOGAN: Yeah.

14 MR. SMITHERMAN: -- which is pushing the
15 envelope on many of these issues.

16 Tell me again your natural gas price
17 assumption through the planning horizon. And
18 here's my second question: I see that you have
19 CCS for gas. And I'm wondering if we can't break
20 this into phases, the first phase being gas
21 without CCS because the carbon footprint is 40,
22 50 percent of coal. And then later on as the

1 technology matures and the price comes down,
2 layer on top of that CCS.

3 MR. HOGAN: Yeah. The answer to your
4 first question -- and if you want to find out
5 more about the security constrained economic
6 dispatch, you can turn to the guy to your left.
7 He'll tell you all about how KEMA modeled that.

8 And we're looking much more detail at
9 that in Phase 2. Phase 2 we've actually got 57
10 balancing areas, not nine. And we're looking
11 more at price impacts. And the results are
12 pretty surprising.

13 So the gas price -- I mentioned -- I'd
14 have to look to give you the precise number, but
15 as I mentioned, it's 450 ppm scenario. It's
16 around -- it's around 10 to 12 -- 10 to €12 per
17 million BTUs. You know, real over that time
18 frame. But don't quote me on that. I'd have to
19 look. It's a fairly kind of middle of the road
20 projection of gas prices.

21 And Europe -- you know, Europe is not
22 going to see the same price -- the current

1 expectation is Europe will not see the same price
2 impact from -- from a conventional gas that we've
3 seen here partially because at the moment it
4 looks like Europe is not sitting on the size of
5 reserves that we have here. And also, there's a
6 question as to how much of what they have they'll
7 develop. So they're going to continue to
8 probably be, you know, a step higher in price for
9 gas in Europe than we are here.

10 And the second question was? Oh, CCS.

11 MR. SMITHERMAN: Yes.

12 MR. HOGAN: Yeah. Yeah, we assumed -- we
13 did assume that in terms of CCS for gas, that
14 really only comes on after 2030. And it's going
15 to be a lot of retrofit.

16 MR. COWART: Moving right along.

17 MR. HEYECK: I'm on the EPRI transmission
18 committee. In the last five years we visited
19 Europe and the grid operators in Europe, and
20 ENTSO-E's relatively new --

21 MR. HOGAN: Yeah.

22 MR. HEYECK: -- and they are making great

1 strides. Actually, it's pretty impressive what
2 Europe is doing, but there's going to be some
3 rationalization coming up.

4 They really have great national grids,
5 very weakly interconnected. Spain is about --
6 Spain and Portugal's about the size of ERCOT with
7 1,400 megawatt tied to France, maybe 3,400 in the
8 next five years.

9 What's striking about Europe and very
10 different than the U.S. is their reserve margins.
11 Spain is 100 percent reserve margin. Ireland's
12 about 50 percent or 60 percent reserve margin.
13 And I just think the feed-in tariffs, the
14 subsidies for photovoltaics, and the capacity
15 payments for these folks to sit idle, there's
16 going to be an issue or a rationalization coming.

17 MR. HOGAN: Yeah.

18 MR. HEYEK: What is also remarkable is
19 they're not doing as much in storage in Europe,
20 which they could benefit from. And that -- that
21 really is an opportunity.

22 MR. HOGAN: Yeah, I mean, you're

1 absolutely right. I mean, and you cited perhaps
2 two of the most extreme examples. I mean, the
3 Iberian peninsula is for all intents and purposes
4 an island, electrically, in Europe.

5 And the Chairman of Red Eléctrica, which
6 is a Spanish grid operator, will tell you as he
7 has told me that at the moment because of the
8 lack of interconnection with the rest of Europe,
9 they need the 100 percent reserve margin. If
10 they had sufficient interconnection with the rest
11 of Europe, they could cut that down to probably
12 25 or 30 percent.

13 Ireland, the same thing. And as I said,
14 I mean this is -- you know, these reserve margins
15 and/or the curtailment that goes along with them
16 is expensive. And transmission is cheap, you
17 know, relatively. The Europeans get that. I
18 think Americans get that, but it's -- it's easier
19 said than done.

20 MR. KRAPELS: Yeah, it's a related
21 question, and that's how you finance
22 interregional connections. In the United States

1 it's very difficult to get financing for
2 interregional connections because neither side
3 wants to pay. Have you guys looked at that in
4 Europe? Are they considering different paradigms
5 than what we have here?

6 MR. HOGAN: They are. Well, they are
7 considering a somewhat different paradigm and I
8 think -- and, you know, again, a long way from
9 talk to action, but at the moment they are
10 looking at what they call projects of European
11 interest. So, you know, they recognize that, you
12 know -- that this level of transmission expansion
13 is not going to be done on a national basis, and
14 it's not going to be done on a merchant basis.
15 And so they are looking at ways to socialize
16 interregional projects across the grid.

17 MR. COWART: Sonny?

18 MR. POPOWSKY: Yeah, I think you may have
19 already answered the question I was going to ask
20 you about the natural gas. And I was surprised
21 to see so little reference to natural gas in your
22 discussion.

1 And it did seem to me that the one slide
2 I saw that the prices were still pretty high, and
3 I wondered if maybe with lower prices and greater
4 supply there may be, at least in the near term a
5 greater reliance on natural gas.

6 But also, I wanted to ask about
7 transport. There was no reference, I think, to
8 natural gas vehicles and a great reliance on
9 electric vehicles. And I wondered if that's --
10 how realistic that is in Europe and whether you
11 might, in fact, see more of natural gas vehicles
12 and at a lesser cost.

13 MR. HOGAN: On the first one, in 2050,
14 you know -- again, this was a 2050 look. Now,
15 Phase 2 is looking at 2030, so you're going to
16 see a somewhat different picture because it's a
17 transitional period.

18 In 2050 the role of gas is going to be
19 smaller because if you want to get to an 80
20 percent reduction economy-wide and a near zero
21 emissions from the power sector, there's just not
22 that much space for gas in that solution either

1 in the power sector or in the building heating --
2 space heating sector.

3 But you're absolutely right that over the
4 next 20 years or so -- between now and 2030 --
5 it's likely that there will be -- and we are
6 projecting this in the Phase 2 analysis that
7 there will probably a much more significant role
8 for gas. But as I said earlier, it's a
9 complementary role. I mean, if -- you know, even
10 the members of the core working group are coming
11 to the conclusion that to be on a feasible
12 trajectory we need to be at about 50 percent
13 renewables by 2030, which means probably at 30
14 percent from gas, remainder from nuclear and
15 coal. That's a significant role for gas, but
16 it's -- it's gas generation that's going to need
17 to be more flexible, therefore, the gas system
18 will need to be more flexible and/or -- and
19 complemented by dual fuel operations and perhaps
20 operational oil and coal-fired steam plants
21 (unintelligible).

22 And --

1 MR. COWART: Mike, what's your last word?

2 MR. HOGAN: Last word. We can do this if
3 we want.

4 MR. COWART: All right. Thank you very
5 much.

6 Our respondent -- I'm hoping we'll have
7 time for additional conversation in a minute.
8 Our respondent is Larry Papay, who is currently
9 the CEO and principal of PQR, LLC, a management
10 consulting firm.

11 He has a very long background in the
12 electric power and other energy areas.
13 Previously he was the Senior Vice-President for
14 Integrated Solutions at SAIC, was Senior VP and
15 General Manager of Bechtel Technology and
16 Consulting, was the Senior VP at Southern
17 California Edison over a 21-year career.

18 Dr. Papay received his B.S. in Physics
19 from Fordham and his Masters and a Doctorate in
20 Nuclear Engineering from MIT. He's a member of
21 the National Academy of Engineering, and he
22 serves on its board of councilors. And he just

1 completed a term as Chair of the California
2 Council for Science and Technology.

3 We're really happy to have him here to
4 comment in reaction to what you just saw and also
5 to sort of put in front of us his experience and
6 thoughts on some similar studies that have been
7 done in other places.

8 And you're going to stay seated where you
9 are?

10 MR. PAPAY: Yeah, I'm going to do it
11 right from here.

12 MR. COWART: Okay. Thank you.

13 MR. PAPAY: In thinking about how to go
14 about responding to a rather detailed study I
15 thought maybe the best approach would be to look
16 at two studies that have been done in this
17 country in the not-too-distant past. And I
18 picked these two out because I had something to
19 do with them. And that makes it a lot easier to
20 talk about them.

21 And the first was America's Energy Future
22 which was done by the National Academies,

1 completed in 2009. And I'll just give you a
2 website for that. If you haven't seen it
3 already, it's NationalAcademies.org/energy.
4 You'll find it listed there.

5 And the other one is California's Energy
6 Future, Reducing Greenhouse Gas Emissions 80
7 percent below 1990 by 2050. And lo and behold,
8 it has very similar goals and objectives to the
9 study we just heard about. That was done by the
10 California Council on Science and Technology, and
11 it came out earlier this year.

12 It goes back to a conversation I had with
13 the then Lieutenant Governor about -- with AB 32
14 in California, talking about 25 percent reduction
15 by 2020, and the Governor's Executive Order
16 talking about 80 percent reduction by 2050 -- how
17 in the world we're going to do this.

18 So we've done a similar study. It's a
19 back-casted study where you set the goals in 2050
20 and work backwards. So what I thought I'd do is
21 just with a few slides is do a comparison among
22 the three studies in different aspects of it and

1 then maybe some lessons learned that come out of
2 it.

3 If we look at the goals -- Mike told you
4 about the goals of RM 2050. America's Energy
5 Future was really a technology forecasting point
6 of view looking at the estimates of contributions
7 and potential for new and existing supplies and
8 demand technologies, impacts and costs focusing
9 on the next two decades. It does go out to 2050,
10 but its focus was mostly between 2010 and 2030 or
11 2035.

12 And California's Energy Future was to
13 look at AB 32 and the Governor's Executive Order
14 which gets you to the 80 percent mark by 2050.

15 In terms of scope, again, I'm not going
16 to say too much about the European study since
17 you've heard about that. But the scope of
18 America's Energy Future was number one greater
19 energy efficiency, alternative transportation
20 fuels, renewable natural gas and advance coal,
21 both with CCS eventually in terms of the question
22 that was asked earlier, and advanced nuclear and

1 the T and D aspect in control and storage.

2 We probably spent a little more time on
3 the transmission side of things than a couple of
4 the other studies, but we didn't do the economic
5 scenario forecasting that we've seen in the other
6 studies.

7 And the CEF was to look at energy
8 efficiency and demand side management as number
9 one in both transportation and in electric power.
10 And in transportation look at electrification and
11 hydrogen for a vast majority of the California
12 fleet of vehicles. Decarbonized electricity,
13 balance load, and decarbonized transportation
14 fuels.

15 The methodology, again, Mike went through
16 it for RM 2050. For America's Energy Future we
17 looked at three time buckets, 2010 to 2020. In
18 other words, what could you do now? What could
19 you do in the next bucket from 2020 to 2035? And
20 that sort of had a little blur to it between 2030
21 and 2035 because there were various studies out
22 there which used either one of those dates. And

1 then the last bucket which we didn't spend too
2 much time on, which was what would happen beyond
3 2035, which is where really advanced technologies
4 would have a chance to play.

5 For California's Energy the methodology
6 was an existence proof. Can it be done, and what
7 needs to change to allow us to get there and
8 focus on technology, greenhouse gas emissions,
9 and other impacts -- not really heavily on the
10 economics of what you would be doing.

11 I won't go through the conclusions from
12 RM 2050. I think Mike's gone through those quite
13 completely. So I want to focus on a little bit
14 more on what the conclusions and recommendations
15 coming out of the other two studies were.

16 America's Energy Future had eight
17 recommendations coming out of it. The first one
18 was sort of the all-encompassing one in terms of
19 being able to meet goals and objectives if you're
20 looking out to 2050. The second one deals with
21 the electricity sector and transportation in
22 terms of being able to switch to a higher

1 percentage of renewables to be able to switch to
2 carbon capture and sequestration on coal, natural
3 gas, and biomass, and nuclear technologies.

4 I might point out that in terms of
5 biomass we looked primarily at biomass being a
6 substitution for fuels, less as a primary source
7 of fuel for the power generation sector. The
8 reason being, its value is -- would be greater as
9 an alternative transportation fuel than it would
10 in the power sector because there were other
11 opportunities in the power sector which you would
12 not find in transportation.

13 And in terms of petroleum as a
14 transportation fuel, there is a time delay here.
15 And mainly it was to deal with the question of
16 infrastructure of how do you build out -- and
17 I'll get back to this a little later. How do you
18 build out the infrastructure to be able to
19 support alternatives? And this applies to the
20 electric power sector as well, as we're well
21 aware, but it is of greater importance, I think,
22 in the fuel sector because of the infrastructure

1 from well head all the way to gas tank that's
2 involved in this.

3 Energy efficiency was the obvious first
4 choice I think in all three of the studies
5 because it's money saving that can be
6 accomplished. The biggest problem -- if I can
7 put the word problem in quotes -- with energy
8 efficiency is it's done mostly by the user and
9 not by the supplier. And as such, there are
10 economic alternatives for the use of a dollar
11 whether you're talking residential, or you're
12 talking commercial, or business. And the
13 question is how do you incentivize people to take
14 that extra dollar they have or the first dollar
15 they have and spend it on efficiency rather than
16 enjoyment so to speak or increasing productivity
17 in terms of other methods or advanced technology
18 in a manufacturing facility.

19 So the biggest -- the biggest one there -
20 - the biggest issue there is how do you get
21 energy efficiency to become even more of a
22 mindset. And it can be done through standards

1 and other approaches, but it's still a big -- a
2 big job to be done.

3 Now in terms of supply, my role there was
4 to chair the renewables panel at America's Energy
5 Future. And we really looked mostly to 2030,
6 2035 because you can talk about 2050, but if you
7 don't overcome the inertia and get the momentum
8 going in terms of renewable technologies and
9 build an industry, there's no hope of getting
10 there.

11 And things as mundane as tall cranes
12 becomes very important as you try to build out
13 wind generation. You need a large supply of tall
14 cranes to be able to put towers up. And as the
15 size of wind turbines increases, the demand for
16 tall cranes goes up.

17 There was also an uptick in the cost of
18 steel for towers simply because of the demand for
19 steel, not only in other wind-related projects
20 but in buildings and so on and so forth. So
21 composite materials or other materials come into
22 play. And that's part of the maturation of a

1 technology of wind and what have you.

2 Advanced nuclear was always big with the
3 committee as you might suspect, but we'll get
4 back to that a little bit with the Fukushima
5 incident.

6 And the big deal or big problem with coal
7 or any other fossil is the adequate demonstration
8 of CCS and the extent to which CCS can be
9 absorbed pricewise into our electric generation
10 and supply system.

11 Five is one which would be of particular
12 interest to this committee, I think, because it
13 deals with transmission distribution and what
14 have you. We did a cost estimate of what it
15 would take to redo what exists out there, in
16 other words, upgrade existing transmission and
17 the expansion of transmission and distribution.

18 And in 2007 dollars we came up with a
19 figure of slightly under \$1 trillion in the U.S.
20 to upgrade and implement new technologies in
21 transmission and distribution. It includes
22 advanced metering as well, but a trillion dollars

1 would -- well, it was 865 million -- billion I
2 mean. But that was 2007, so if we escalate,
3 we're in the billion dollar range. So it's --
4 you know, the only time transmission really gets
5 it -- gets its fair share is when you build a new
6 generating base load unit away from the load
7 center. Then you put in the transmission to
8 locate -- to connect it up with your existing
9 transmission system. We tend to bootstrap
10 ourselves on transmission otherwise. And this
11 was part of what we were looking at.

12 What would it take, really, to just
13 upgrade? U.S. actually is behind other countries
14 because we didn't suffer from World War II so a
15 lot of our transmission 100 years old and still
16 in operation.

17 But within the transmission subcommittee
18 of America's Energy Future we talked about what
19 needs to be done for 21st century Smart Grid.
20 Now, Smart Grid means different things to
21 different people, but we talked about -- and
22 number one is communications control, facilitate

1 improved reliability and security, more efficient
2 use of distributed generation sources over much
3 wider areas, deploy advanced metering, which is
4 being done in the U.S. today, accommodate higher
5 penetration of -- we called them intermittent. I
6 tend to call them variable resources such as wind
7 and solar. And increase dispatch-ability --
8 dispatch-able energy storage. Energy storage
9 needs to be given more emphasis not only for
10 variable load resources but also in terms of
11 regulation and spinning reserve. If we're using
12 fossil units to do that, your carbon footprint is
13 going to be increased simply by having those
14 units online even if they're in sort of a hot,
15 lower-load condition. And utilize load
16 management and improved ability to control end-
17 use demand. If we can shave peaks, we'll be well
18 off.

19 Petroleum -- accelerated deployment of
20 new energy technologies, number of barriers -- in
21 fact, when we did the renewables study -- this is
22 a little aside here. Rather than take wind all

1 the way through from source to technology, et
2 cetera, and solar separately, and geothermal,
3 what we did is we looked at the resource base.
4 And in the United States it's a very small --
5 total fraction of the land in the United States
6 if you went completely wind to completely solar,
7 you can do it. So, resource is not a question.
8 Technology to get started is not a question. We
9 can go for 20, 30 years on the technology base we
10 have and the technologies that are in the
11 pipeline right now near commercial.

12 The big thing is deployment and, as I
13 said, building up industries that are self-
14 sustaining. If you build up wind and it's going
15 to end, people like Siemens and GE are not going
16 to invest in manufacturing facilities if they
17 don't see the long-term goal out there. So
18 you've got to build a sustainable industry there.
19 So you don't want to build up to 20, 30 percent
20 wind in the next 5 to 10 years and then have it
21 drop off the edge of a cliff. You've got to
22 build up and sustain it. And we relied heavily

1 on the LBL study which was done a couple of years
2 ago looking at 20 percent wind by 2030 as a model
3 for how you build up variable resource --
4 variable resources.

5 Let me -- this is the page I want to
6 spend some time on, the conclusions and then
7 where do we go from here. Now we can get to 80
8 percent. That's not the question. And we can
9 get three-quarters of the way, I would say, using
10 technology which we largely know about today
11 which I said is in use or in demonstration stage.

12 Deployment will depend more on policy.
13 The renewable portfolio standards have really
14 assisted. Now these are --

15 (Speaking off microphone not
16 transcribed.)

17 UNIDENTIFIED SPEAKER: Deployment is
18 really the issue. If you look at --

19 (Speaking off microphone not
20 transcribed.)

21 (Brief recess.)

22 MR. COWART: Okay. Folks, please resume

1 your seats. We're going to get going again.

2 MS. HOFFMAN: My presentation isn't that
3 long, so I can catch up on time.

4 UNIDENTIFIED SPEAKER: I see you command
5 attention.

6 MR. COWART: Yeah, that's right. That's
7 right. It takes the second notice. All right.
8 Mr. Papay.

9 MR. PAPAY: All right. I've got --

10 MR. COWART: Remind us where we were.

11 MR. PAPAY: We're at the next-to-the-last
12 slide. This is the conclusions, and then my last
13 slide is going to be what have we learned.

14 The conclusion is you can get about
15 three-quarters of the way there. We want to get
16 80 percent reduction. You can get 60 percent
17 using the technology which is either commercial
18 today or in the demonstration phase. So, in the
19 next 20, 30 -- 20 years, say, those technologies
20 can lead you that way.

21 But deployment will depend more on
22 policy. And one of the interesting charts we had

1 in America's Energy Future in the renewables
2 chapter was the investment tax credit for wind.
3 Whenever there was a delay in the extension of
4 the investment tax credit, the wind development
5 for the succeeding year would drop to roughly a
6 quarter of what it had been the prior year. When
7 the extension of the investment tax credits was
8 for more than -- or done earlier, the wind
9 development just kept increasing monotonically.

10 So policy incentives are important, but
11 they have to be there not du jour. They have to
12 be there for 5 to 10 years to get the industries
13 off the ground that are needed.

14 And to get to the final 25 percent of the
15 total to get all the way to 80 percent will take
16 new technology, and innovation, and development.

17 As I said I've got one more slide, and
18 it's called What Have We Learned. There are no
19 impediments to getting started, but we must get
20 started now. If you don't get started, you're
21 never going to get there, right? Okay. That's
22 very simple. It's easy to say, but we've seen

1 three studies going back over the last two to
2 three years, and if we don't bite the bullet so
3 to speak to allow these industries to build up
4 and reach a commercial level, it's not going to
5 happen.

6 Now we do have impediments. The
7 impediments are the existing infrastructure. And
8 I'm talking about transportation as well as power
9 delivery or power generation delivery -- is
10 measured in trillions of dollars. So you've got
11 all this investment sitting out there. And a
12 large part of that, the assets lifetimes are
13 measured in decades. So it's not your computer
14 which you can turn over every couple of years.
15 You're talking about housing stock, building
16 stock, and so on and so forth -- and on the
17 transmission side and on the generation side. So
18 you've got the embedded cost and the embedded
19 lifetime that's existing there. And we need to
20 overcome those sorts of things.

21 Now, number two is there is no silver
22 bullet. There is silver buckshot. So we need a

1 portfolio -- we need a portfolio of technologies
2 from a generation point of view, from an energy
3 efficiency point of view, from a transmission
4 point of view to be able to accomplish this.

5 And if you look at my Number 5, you're
6 going to find impediments that will come up along
7 the way, Fukushima being the most recent one
8 which may have significant effects. And, as Mike
9 pointed out, the Europeans are looking to shift
10 from the 40 percent renewable to at least a 60
11 percent renewable future because of that. So the
12 portfolio approach is really important to be able
13 to do this.

14 Number 3, I think I've already mentioned.
15 Deployment and integration are key. And policy
16 and regulatory actions as well as other
17 incentives will be required to overcome these
18 barriers. We've seen it in the past. We're
19 seeing it today. We'll continue to see it. And
20 that applies to all sorts of technologies and
21 it's -- in one sense it's there in spades in
22 transmission because there are many more

1 jurisdictions involved, but the tax base that
2 comes about by putting transmission in is not as
3 great as dropping a new generating unit into
4 somebody's back yard. So there -- there's NIMBY
5 in transmission for other reasons than a NIMBY in
6 generation.

7 And I mentioned already about the
8 technology innovation and development.

9 So, Mr. Chairman, that's -- that
10 concludes my comments as a repartee, if you like,
11 or whatever you want to call it to Mike. It's
12 not rebuttal. It's certainly not a rebuttal.

13 MR. COWART: Well, it does seem that
14 there's a significant degree of harmony actually
15 --

16 MR. PAPAY: Yes.

17 MR. COWART: -- in the results of all the
18 studies we've heard about today. And I guess at
19 this point it's -- we do have time for some more
20 discussion, or some Q and A, or some conclusions
21 that anybody on the Committee might have.

22 One thing that -- one observation that

1 sort of came to me as I was thinking about this
2 from the point of view of this group is that the
3 major conclusions of these studies seem to me to
4 call for the policy outputs or recommendations of
5 this Committee in a pretty significant degree.
6 You know, if you look at what's required for
7 storage, what's required for Smart Grids, what's
8 required for transmission, and what is in general
9 required to electrify to a greater extent the
10 economy while lowering the carbon content of the
11 power supply system.

12 It seems to speak to this Committee quite
13 directly. So that was sort of my take away from
14 listening to the results of these studies.

15 So perhaps that will -- that kind of
16 observation will find its way into the work plans
17 of the subcommittees and this Committee as a
18 whole.

19 Tom?

20 MR. SLOAN: Thank you. As one of the
21 policy makers on this group, you know, frequently
22 when you talk about policy incentives, you're

1 talking about some kind of a financial thing,
2 whether it's a subsidy for the wind industry or
3 the coal industry, or nukes, or transmission, or
4 whatever.

5 With the economic conditions nationally
6 and at the state level I guess I'd suggest that
7 incentives don't have to be financial
8 necessarily. Now it may be is there a better way
9 to reward first adopters or to, you know, include
10 other factors in cost recovery rate making
11 purposes, what have you.

12 And I would encourage the group to be
13 focusing more on those options than on who's got
14 more money that they can throw out for, you know,
15 to incentivize whomever. That's particularly
16 true, I think, for the energy efficiency
17 conservation. You know, we have basically
18 provided programs to help people insulate or do
19 other things. I think we're -- be farther ahead
20 at least in the short term if we can find ways to
21 incent the utilities or someone else to be
22 financing those appliance applications or

1 acquisitions and recovering them through their
2 rate structures.

3 MR. PAPAY: I agree. Actually, just
4 after the power went out, I think I made the
5 comment about renewable portfolio standards as
6 really being to me what really got us going in
7 renewables, which was not a financial incentive
8 per se in terms of a tax break or something like
9 that, but it accomplished what it set out to do.

10 But consistency in policies is as
11 important as what your policy is or your
12 incentive would be. The policy -- when we do
13 things, we can't do it on a Congressional basis
14 of one to two years. We need to do it 5 to 10
15 years to be able to provide the stability to an
16 industry which is growing and not have a changing
17 policy base behind it.

18 But I agree with you that there are
19 things other than straight financial incentives.

20 MR. HOGAN: And just to add to that, the
21 -- there's certainly quite a lot of discussion in
22 Europe now around the question of the costs of

1 these programs. And in some cases -- and many of
2 you might be familiar with what's happened in
3 Spain, for instance -- it's, you know, in
4 retrospect turned out to be some of these feed-in
5 tariff programs have turned out to be incredibly
6 expensive.

7 And so there's a lot of discussion about,
8 on the one hand, the need to continue to push
9 deployment for all sorts of good reasons but to
10 make sure that as they do that, that the programs
11 designed to do that are designed to do it at the
12 lowest cost possible.

13 And so things like what are referred to
14 as digressive tariffs where the tariff is either
15 ratcheted down, you know, automatically on an
16 annual basis or is reviewed annually to make sure
17 that it reflects cost improvements in the
18 technologies or auction programs that effectively
19 amount to the same thing as the renewable
20 portfolio standards in this country which
21 basically mean that you're going to get a certain
22 amount of different types of technologies, but

1 you're going to take the least cost providers of
2 those. And you're going to do that on a periodic
3 basis so that you're always tracking the cost of
4 these things down so that as you push deployment
5 forward, you're always taking advantage of the
6 benefits that you're getting out of the
7 deployment by reflecting that in the cost of the
8 program.

9 So there is a renewed emphasis on cost in
10 the European programs as well.

11 MR. CURRY: I guess all these point hit
12 indirectly on the point I was trying to make.
13 And that is in terms of motivation for -- my
14 first point was going to be in looking at
15 transmission and the financial incentives
16 available to transmission, are they pretty much
17 the same in Europe and here.

18 But taking it a step further, Mike, what
19 you just said eliminates the certainty on the
20 part of the person being asked to make the
21 investment in renewables -- excuse me, in energy
22 efficiency -- and puts it on an auction situation

1 which means that maybe his return or her return
2 is not going to be the same as you get it to the
3 retail level.

4 Absent from this discussion has been a
5 dollar-driven analysis. Larry referred to in
6 passing some of the incentives available for tax
7 increases in areas where there is transmission --
8 other tax -- New York, as you-all may know
9 because I think I said it before here. In New
10 York City ConEd rate payers pay a \$1,300,000,000
11 a year in taxes on their electric bill.

12 But -- and none of these perspectives has
13 been -- yes, there's analysis on how you save
14 money, but how do you incent people with money to
15 do the right thing? And can you give them enough
16 certitude that they will make that investment in
17 a precarious financial climate?

18 So I'm not sure to whom to address that
19 question, but it's just a general comment.

20 MR. HOGAN: Rich is the efficiency
21 expert, not me.

22 MR. COWART: I guess my quick response

1 would be that I think there's a sweet spot in
2 between what you said and what Mike said with
3 respect to the renewables, for example.

4 That is, you could -- and European
5 decision makers are now discussing as U.S.
6 decision makers have discussed the notion of, in
7 essence, auctioning off the rights to feed-in
8 tariffs on -- in tranches over time. And by
9 creating competition among the potential
10 suppliers of renewable generation, you can drive
11 the cost down over time.

12 And instead of having government pick a
13 magic number and put it in place and say, that's
14 the number for the next, you know, forever, when
15 you end up with situations like we see in Spain,
16 you know, to -- with this current perception that
17 the prices are just way too high.

18 So you can introduce more flexible
19 mechanisms while still giving the investor, who
20 is making a particular project investment, a
21 great deal of security about that investment.

22 And with respect to energy efficiency,

1 same thing. You know, we could -- you can deploy
2 energy efficiency resources with the same kind of
3 market based mechanisms that still provide a
4 bankable return to the investors at any given
5 point in time.

6 Now let's move over to this side and I'm
7 going to try to keep this -- we're okay on time,
8 Pat?

9 MS. HOFFMAN: Uh-huh.

10 MR. COWART: Okay.

11 MR. HEYECK: Just to piggyback off of
12 some of the comments made, there is -- there's
13 only so much a consumer is willing to pay.

14 In Europe -- I believe continental Europe
15 is about 2,800 terawatt hours per year, and the
16 United States is 4,000 terawatt hours per year.
17 They have about 350 million; we have about 310
18 million. They, per capita, are about half of
19 what we are, but they pay the same price on
20 average that we do. So we're going to have to
21 work on the equation there, particularly in the
22 United States.

1 Now, energy efficiency -- if I save a
2 kilowatt hour while I reapply it to comfort -- if
3 I save it and I just want the same amount of
4 money going out. What I'm suggesting here is
5 that there's a little bit more on the cost side
6 of this equation or percent to personal wealth.
7 And I think in Europe -- I think there's an
8 example there of what they are doing. And also,
9 they don't have great penetrations of central air
10 as we do. And if they go into that neighborhood,
11 they're going to be in the same per capita as we
12 are.

13 So there's a lot of things at play here.
14 And what I suggest is on an economic side it's
15 really the cost the consumer is willing to pay
16 out of their personal wealth that I think
17 determines the dynamic for efficiency and the
18 dynamics for how much we're going to pay for
19 feed-in tariffs and things. Thanks.

20 MR. COWART: Why don't we get some
21 comments and get some reactions?

22 MR. POPOWSKY: Yeah, I guess I wasn't

1 going to respond but I have just sort of a more
2 basic concern which is to follow up on what you
3 said, Rich, which is you look at these studies
4 and you see a consistency in results and what we
5 have to do, but it's just the opposite when it
6 comes to the policy which is there's a total
7 disconnect between the policies in Europe versus
8 the United States.

9 And the question, I guess -- and it's
10 really just a rhetorical question is why would
11 you spend, you know, billions of dollars on
12 carbon sequestration, for example, if you don't
13 believe that there's -- that carbon has any cost
14 or price.

15 Or if we can't even discuss in this
16 country the issue of global warming, why --
17 what's the -- we're sort of living here in a --
18 maybe a parallel universe in this room as
19 compared to the -- you know, down the street.
20 And I guess, you know, so it's really just a
21 rhetorical observation which is why would we -
22 you know, we can make our -- you know, we can

1 make recommendations as to how to get there, but
2 we haven't decided that there is where we want to
3 be or even that we're willing to talk about it.

4 MR. COWART: Well, let's hold off
5 responses. Richard.

6 MR. VAGUE: Thank you, Mister Chair.
7 This is just a comment.

8 These projections are very useful, and
9 they serve a lot of enormously useful purposes,
10 but I would note that in my business career I've
11 heard a lot of presentations about the next 30 or
12 40 years within an industry. I can remember
13 hearing presentations from the Post Office in the
14 70's and '80's that mail volumes were growing
15 geometrically, and it was overwhelming, and this
16 and that and the other was going to happen, and
17 proposals for the creation of electronic mail,
18 which was going to be a federally sponsored
19 system. And if you look at all the projections
20 and predictions that were made in those studies
21 compared to what has happened, there's no
22 similarity. And nothing that has actually

1 happened compares at all to what was expected.
2 And furthermore, most of the innovation that
3 occurred outside of the bodies that were -- that
4 were charged with creating those innovations.

5 Same thing happened in the banking
6 industry. All the predictions about, you know,
7 again, paper volume of checks was going to
8 overwhelm us. We don't have the capacity to
9 accommodate the volume of checks that are going
10 to occur in the world. We need to create
11 electronic money. And then you look at the types
12 of projections that were made and the reality
13 that came to pass. Again, most of that
14 innovation occurred outside those systems, and
15 the world today is unrecognizable compared to the
16 world that was predicted.

17 So just a note to temper what I think.
18 It's very useful, but if I were going to bet
19 money, I'd almost bet none of the above 40 years
20 from now.

21 MR. COWART: Reaction from our panelists?

22 MR. HOGAN: Larry -- I'm going to pick up

1 on a theme that Larry talked about explicitly
2 which was implicit in the slides that I presented
3 which speak somewhat to Richard's point and also
4 to some of the other points that have been made,
5 which is the importance of diversification --
6 risk diversification.

7 You know, one of the things I said we
8 assumed was no fundamental technological
9 breakthroughs, the implication being that, you
10 know, some magic energy storage technology drops
11 from the sky, all of this changes and gets a lot
12 easier and a lot cheaper. We didn't assume that
13 happens.

14 But more to the point of diversification,
15 which is ultimately an attempt to make the
16 achievability of the outcome that was
17 demonstrated as robust as possible to different
18 futures is diversification. And it goes to the -
19 - the interesting discussion that took place at
20 the end of Phase 1 around the 40 percent, 60
21 percent, 80 percent, you know, the incumbent
22 energy companies wanted to promote the 40 percent

1 as the lowest risk because it's the least reliant
2 on renewables. In other words, they maintained
3 that it was the most diversified when, in fact,
4 that's not true.

5 If you do a classic Hirschman-Herfindahl
6 Index analysis and treat the different
7 technologies appropriately as discreet risk
8 pools, far and away the lowest risk portfolio was
9 the 60 percent renewables case. And that's not
10 to promote renewables. It's to promote
11 diversification precisely because we just don't
12 know what's going to happen.

13 And, you know -- and the nuclear thing
14 being -- you know, the Fukushima -- you know, the
15 -- I won't call it a black swan because it was
16 entirely predictable, but the Fukushima thing is
17 a classic case. And it's one of the reasons we
18 said the 40 percent case is actually not
19 diversified enough because it presumes that we're
20 going to continue to be able to build new nuclear
21 plants uninterrupted for the next 40 years when
22 sadly -- I'm not anti nuclear, but sadly, it was

1 entirely predictable that sooner or later -- and
2 as it turned out, sooner -- we were going to have
3 another Chernobyl or another Three Mile Island.
4 And this time it happened to be in Japan. Next
5 time I would say it would probably happen in
6 China because of the pace at which they're
7 constructing new nuclear plants there. But every
8 15, 20, 25 years this is going to happen. And
9 guess what? Nuclear construction comes to a
10 screeching halt.

11 Same thing might happen with wind. Same
12 thing might happen with solar. These are -- you
13 have to make these -- if what you're trying to
14 demonstrate is that this can be done, you have to
15 make that finding as robust as possible to a
16 range of different futures. And you're
17 absolutely right that the more you're relying on
18 certain things happening, the less robust the
19 outcome is.

20 As far as cost impacts on consumers, we
21 certainly tried to be incredibly sensitive to
22 that. And I guess the one thing I would point

1 out is that one thing our results highlight is
2 that we often forget what the cost of the base
3 case is. And given the degree of reliance of the
4 base case on fossil fuels and the range of
5 uncertainty in future fossil fuel prices, the
6 impact on consumers is actually much smaller than
7 people often think it is. And the risk transfer
8 to consumers is much smaller than people often
9 think it is.

10 And again, if you talk about carbon
11 prices versus fuel prices, the impact of fossil
12 fuel price volatility on electricity prices is
13 four times the impact of potential futures for
14 carbon prices on electricity prices.

15 So, you know, whether one considers the
16 very large capital investment required for the
17 decarbonization future is a good investment or
18 not, it depends very heavily on what your view is
19 of fossil fuel prices.

20 But if you take the we-don't-know-what-
21 the-hell's-going-to-happen-in-the-future point of
22 view and look at, you know, I think the

1 responsibility at least the people in this room
2 have to act on behalf of not only current
3 consumers but future consumers, that starts to
4 look like a pretty good bet to me is to make
5 those investments to make these outcomes more
6 robust against very plausible future fossil fuel
7 scenarios.

8 So I think these are -- I think these
9 outcomes are not only pro climate if you want to
10 put it that way, I think they're also pro
11 consumer.

12 MR. PAPAY: I generally agree. And I'm
13 going to use an example. I'm going to use
14 telephony as an example. The first solid state
15 switching system went in in Illinois in, I
16 believe it was 1959, 1960. We didn't discover
17 hockey pucks in electric power transmission until
18 the first hockey pucks came out silicon-based FAX
19 devices 30, 40 years later. And we haven't
20 embraced them with the same speed at which the
21 telephony embraced solid state technology. Now
22 you look where telephony is today.

1 And I'm not going to predict where power
2 generation could be, but part of the business of
3 a 21st century grid is not simply two-way
4 communication but it's how we -- actually how we
5 handle, and distribute, and utilize the energy
6 and perhaps have two-way power flows.

7 We talked about micro grids at the break.
8 There's no reason to believe that the central
9 grid would be all consuming or all providing 50
10 years from now with the distributed generation,
11 rooftop solar, things of that sort. And it may
12 be that the central grid is there for industrial
13 purposes more than simply -- more than for the
14 residential user.

15 So where the future's going to go, I'm
16 not sure. I think what these studies have
17 focused on is the need from an energy security
18 point of view, from an environmental point of
19 view, and economic point of view we need to
20 evolve the transmission system, and the
21 generation, and the utilization of electricity,
22 and electrify automobiles as a matter of fact as

1 a sort of a side issue here because it's where
2 technology is going to take us. And it's a
3 question of how quickly we do it. And there may
4 be a sense of urgency based upon carbon in the
5 atmosphere or it may be based on energy security
6 or a combination thereof.

7 MR. SMITHERMAN: May I?

8 MR. COWART: You may have the final word.

9 MR. SMITHERMAN: Great. Thank you.

10 Mike, I guess one of the things that
11 troubles me a little bit is the overwhelming and
12 almost singular focus on carbon reduction because
13 I think at least from my perspective as a Texan
14 and in my new post, I think our country is going
15 to grapple with this issue for quite some time.

16 Having visited China last November, it
17 would be my opinion that in the hierarchy of
18 needs, reducing carbon over there is at the far
19 bottom of the objectives that I would say they
20 need to focus on in terms of air quality.

21 So, I realize that we get some of the
22 benefits of reducing the other pollutants when we

1 move toward a lower carbon environment, but
2 shouldn't we also be focused on just cleaning up
3 the air?

4 MR. HOGAN: Yeah, yes, we should. And I
5 agree with you. I mean, I actually presented the
6 results of the study in Shanghai in October with
7 a number of Chinese officials in the room. And
8 they wholeheartedly agreed with the objective,
9 not because of carbon reduction but because of
10 clean air issues. And they -- they do face -- I
11 mean, the Communist Party in China faces an
12 existential problem with their air quality
13 issues.

14 So I absolutely agree with that. And
15 carbon reduction is kind of a happy consequence
16 to some extent of the actions you take on that.

17 I would, I guess, respectfully disagree
18 that there's a singular focus at least in this
19 study on -- on in the studies that Larry cited as
20 well -- on carbon reduction. I would rather say
21 that the focus of the study was to ask the
22 question: Is there a way to deliver society's

1 objectives for affordability and reliability
2 while meeting carbon reduction goals?

3 And I think what we concluded was yes,
4 there is. It requires some very concerted
5 actions, and it would have other benefits like
6 cleaning up the air and increasing energy
7 security. But the conclusion was it could it be
8 done while maintaining a tri-fold set of what I
9 would call non-negotiable outcomes which is today
10 -- at least today's level of service reliability,
11 affordable to consumers, and achieves the target
12 -- the climate, you know, the greenhouse gas
13 projected set.

14 And it does have -- you know, unlike in
15 China where we're cleaning up, you know, SO_x and
16 NO_x and particulates are the top objectives, you
17 would also have the impact of reducing those as
18 well. So but, you know, different places are
19 going to have different points of emphasis, and I
20 agree with you.

21 MR. COWART: Do you have a final comment?

22 MR. PAPAY: Totally agree. Carbon is

1 maybe du jour today a little bit, but America's
2 Energy Future not only looked at it from the
3 environmental point of view but also the energy
4 security point of view. And have we reached the
5 end of oil and all of those sorts of debates set
6 aside, I think there is a very strong reason to
7 try and reduce our appetite for hydrocarbon
8 fuels, not because I'm against them but because
9 their value for the chemical industry is greater
10 for other purposes than simply burning them in an
11 internal combustion engine.

12 So moving off of a hydrocarbon fuel diet
13 has certain economic as well as security
14 interests associated with it. And I think those
15 are also objectives that need to be confronted
16 along with what we're talking about in terms of
17 greenhouse gases.

18 MS. HOFFMAN: Okay. I'd like to thank
19 the speakers and thank the discussion. As I look
20 at this, I was heading probably towards some of
21 the same comments that Mike was having which is
22 we really need to focus on multiple objectives

1 which is affordability, reliability, cleaning --
2 cleaning the air, cleaner air quality, and then
3 security from my perspective, not security to
4 reduce dependence on oil but security from a
5 security perspective with respect to
6 contingencies, what would -- potentially could
7 happen with the electric sector. And we're going
8 to talk about that a little bit later today.

9 But some of the things -- at least
10 balancing those objectives -- we should always
11 keep in mind as we look at any scenarios. I
12 think what the value is is we may not get the
13 scenarios right, but the process of understanding
14 and the discussion around some of those scenarios
15 is very valuable to educate whether it's the
16 policy makers, technology developers, operators
17 on what we should be looking at and what some of
18 the things that potential outcomes may be.

19 So as I thought about it, you know, I
20 guess I might ask of the Committee as you reflect
21 on these studies is that there is no silver
22 bullet, but what are some of the silver buckshots

1 that we're learning from the analysis? And I'll
2 use that phrase.

3 And some of the things that I picked up
4 is, okay, there is a role probably in the United
5 States from demand response. Now, the actual
6 percentages will vary, but, you know, there is a
7 range and a value for demand response efficiency.
8 And those are components that should be part of
9 our portfolio.

10 As you look at it, things to watch out
11 for or things to keep in mind -- as we talked
12 about briefly, the balance between central and
13 distributed. Looking at micro grids or an
14 evolution of the grid system that potentially
15 could be different.

16 And the other thing I guess I would ask
17 for is lessons learned from these studies that we
18 really should pay attention to as a Department of
19 Energy. And one example that I can think of is
20 really the flexibility of gas generation and
21 looking at -- in the future we're going to need
22 that gas generation fleet to be able to ramp

1 faster and be more flexible. And so some of
2 those were the key points that I picked up. I'm
3 sure the Committee will pick up several more, but
4 things that the Department really should look at
5 and pay attention as we move forward either in
6 doing future studies, lessons learned of how
7 these studies are -- or at least the European
8 study is different from the U.S. situation so we
9 keep that in mind as we move forward.

10 So those were the things that I would ask
11 for in closing and ask you-all to consider as you
12 think about this. Okay?

13 MR. COWART: Okay. And now you get to
14 open.

15 MS. HOFFMAN: And now I get to move into
16 the next topic. So I'm just actually going to
17 transition if we can directly into the next
18 topic.

19 As a little bit of a background, the
20 White House under the Office of Science and
21 Technology and Policy, National Science and
22 Technology Committee wanted to take a look at

1 Smart Grid and wanted to take a look at how does
2 Smart Grid fit in the role of moving to a 21st
3 century.

4 So we undertook -- I would say first and
5 foremost an education process, a process where we
6 actually took a look at the Smart Grid
7 investments, the money that we did with the
8 Recovery Act, and said, where are we going with
9 this. Where is the --

10 (Interruption not transcribed.)

11 MS. HOFFMAN: Okay. Gotcha.

12 So where do we need to focus on as we
13 look at different policies that we want to have
14 in the future.

15 So once again, the first and foremost
16 part of it is, as Larry talked about, was
17 education. We spent a lot of time talking about
18 Smart Grid. What does it mean? It means a lot
19 of different things to different folks.

20 But as we looked at it and got through
21 the discussion, it became very clear that as
22 we're looking at the Smart Grid what we want to

1 do is improve the efficiency and the operations
2 of the grid first and foremost. So it's actually
3 improving the operations, how we can get more
4 efficiency and utilization out of it.

5 Then it became to the point of how do we
6 utilize -- and I guess it should be done via
7 advanced sensing, measurement, and control -- so,
8 information technologies, the use of information
9 technologies to allow us to improve system
10 performance.

11 As I've talked in various forums, we've
12 looked at near term kind of opportunities as well
13 as long-term opportunities. Near-term
14 opportunities looked at better outage management,
15 better information for responding, and, you know,
16 reliability activities.

17 Long-term things is looking at states'
18 objectives for demand response and being able to
19 engage demand response as a way to help with the
20 system operations.

21 So, some of the things we -- we went
22 through a whole discussion ranging from the value

1 of meters to the synchrophasors on the
2 transmission system. And I always say that
3 probably my greatest gratitude is now I can have
4 the White House talking about synchrophasors and
5 not have Star Trek come up as a -- hello?

6 Okay. So I don't know how I did that,
7 but anyways.

8 So one of the things that I think as we
9 move forward to keep in mind was an educational
10 process. Talking about the electric grid is a
11 very complex issue. It has a lot of tentacles to
12 it. And so what we wanted to do was actually
13 educate.

14 So, background. What we -- the framework
15 we looked at -- and right now I just presented
16 our OE Recovery Act activities was part of the
17 framework where we had four and a half billion in
18 federal investments matched by utility and
19 industry. We ended up with 99 investment grants,
20 42 demonstration grants, 52 work force grants,
21 and one of the things in maybe a future
22 discussion we can talk about work force in

1 general, but I'm not going to talk about it as
2 part of this presentation today.

3 And then we had the rural utility
4 services for -- under Department of Agriculture
5 and the work that they've done and the loans.
6 And what we wanted to do is actually bring the
7 whole family together and say how can we get the
8 most value out of this investment as we move
9 forward.

10 So what this council that was developed
11 was an interagency council. It was a
12 subcommittee. Once again, we had multiple
13 agencies involved in this. We wanted to make
14 sure that the federal community was on the same
15 page as we looked at the development of the Smart
16 Grid, the modernization of the electric sector.

17 It was chaired by myself and George
18 Arnold. George Arnold is the lead for
19 Inoperability Standards at NIST. We spent a lot
20 of time talking to many different organizations -
21 - states, utilities, technologies, farms. We've
22 had three requests for information. So we really

1 went through and tried to get as much input as
2 possible from the community with respect to the
3 Smart Grid.

4 So the summary -- and if I had to stop
5 here and look at -- but the summary of what we
6 did focused on four things.

7 First one was enabling cost effective
8 Smart Grid investment. It was looking at
9 information sharing, the innovation that's going,
10 and the documentation of the costs and benefits.
11 So what we really wanted to do was actually -- we
12 have a whole variety of projects that we've
13 invested in. So how do we really show and
14 document the cost-benefits, where some of the
15 value is heading, and then also take that
16 information and share it?

17 So once again, go unlocking innovation
18 primarily goes after how do we build the platform
19 on which innovation can evolve. And so, what did
20 we need to do with -- especially with respect to
21 the standards process of unlocking innovation?
22 We don't want to constrain the marketplace. So

1 how do we make sure as we're moving forward we
2 continue to allow technologies to be developed
3 and to have access to improve the electric
4 sector.

5 Informing consumers. That was a long
6 discussion as we looked at education that is
7 required with respect to providing consumers
8 information. We need to go after how do we
9 become more of an energy-conscious society. So
10 how do we continue to evolve with the educational
11 process?

12 Data access is what type of data do the
13 consumers want to have and what format. What
14 resonates with consumers? A lot of that focused
15 around what needs to be done, needs to be
16 tailored to the type of consumer that you're
17 talking to. It's not a one-size-fits-all -- kind
18 of going back to no silver buckshot or silver
19 bullet; but there's many options that some
20 consumers will want more detailed information.
21 Other consumers will really want everything
22 automated. So we must have a system that's

1 flexible enough to tailor it to the consumers.

2 And then of course cyber security. As we
3 add more sensing and information technologies, we
4 really need to go after improving the cyber
5 security and make that engrained to the devices
6 versus putting cyber security on afterwards.

7 Actually I just talked through all this.
8 I'm not sure I'm going to go through these again
9 since I talked through them on the first slide.
10 You're welcome -- I'll just flip through these
11 quickly, and you can -- you can look it and we
12 can just probably go toward the discussion.

13 The innovation, once again, looking at
14 catalyzing the development through the standards
15 process, making sure that we can look at more
16 options for innovation.

17 Empowering consumers. Once again looking
18 at educating consumers, providing them the
19 information, making sure that they're easy to use
20 and that they're tailored to the consumers.

21 And then, of course, cyber security.

22 So what is the next steps? The next

1 steps is we're going to continue -- we recognize
2 as the investment grants and as the awards that
3 the Department of Energy released is that this is
4 a continued partnership with the states. States
5 are providing the 50 percent cost share on the
6 investment grants. So we recognize that the
7 Smart Grid will evolve also as state policies,
8 state regulatory actions continue to evolve. So
9 what we are going to do is keep pace with
10 essentially the actions and the activities of the
11 states.

12 We're also looking at how do we develop
13 an innovation hub as part of the 2012 budget
14 request that was submitted to Congress.

15 We're also looking at stakeholder
16 meetings to make sure that we understand that
17 regional diversity. So as we continue to evolve
18 the Smart Grid, we're in pace to what the
19 regional assets are but also the regional needs.
20 I mean, there is an objective that, say,
21 Michigan's looking at with respect to electric
22 vehicles, whereas the northeast may really be

1 focused on peak load reduction. And so we want
2 to make sure that the education process and that
3 consumers as well as the utilities and the
4 utility commissioners -- that everybody's on the
5 same page.

6 We do have to do a report on an
7 implementation of how well we're doing. And part
8 of that implementation is going to look closely
9 at the consumer behavior studies that we have
10 undertaken. We have several consumer behavior
11 studies in which we're really going to look at
12 how well those consumers respond to different
13 rate structures, different signals, different
14 technologies whether it's a home energy
15 management system versus an in-home display and
16 actually try to really pull together a
17 statistically neutral and constructive studies
18 that will provide some depth of information as we
19 move forward.

20 And then the last point is a point that
21 as we move forward I think becomes the crux of
22 the issue is data, is how do we best utilize the

1 data for consumers to make educated decisions but
2 also the data for utilities to operate the system
3 better. So it comes down to making sure that
4 we're maximizing the use of that data
5 appropriately, given to the right people at the
6 right time with the right protections but also
7 being able to take advantage of all that data
8 that we have to offer and then to go back.
9 Whether it's actually aiding in measurement and
10 verification of energy efficiency, it's providing
11 better educational decisions for consumers, for
12 operations and outage management at the
13 distribution level, to operations and
14 optimization at the transmission level as well.
15 So that's what I have.

16 And those were, of course, the documents,
17 if anybody wants to look at it, plus the Notice
18 of Intent.

19 Ed?

20 MR. KRAPELS: Thank you, Pat.

21 That -- there's a reference in there to a
22 Smart Grid technology and systems energy

1 innovation hub. Is that something you conceive
2 of a single project that would be somehow
3 competitively chosen by the DOE for development
4 in a particular place? And if so, what's the
5 scale and size of it?

6 MS. HOFFMAN: The innovation hub will
7 mimic the other innovation hubs that have been
8 released by the Department of Energy so it will
9 be a competitive solicitation. The scope of it
10 is currently under development.

11 So what we're looking though is really --
12 I can't say whether it will be a singular or
13 multiple entities, given the diversity of the
14 United States, but how do we take more of a
15 holistic look at some of those scenes issues and
16 make sure we move things forward?

17 MR. KRAPELS: Are you thinking of it as a
18 5 megawatt or 50 megawatt sort of applications?
19 Any sense of the scale of it?

20 MS. HOFFMAN: I don't know actually if I
21 would characterize the scale from like a 5
22 megawatt to a 50 megawatt. It would be more of a

1 cross -- cross-cutting activity of how we can
2 take a holistic look of security issues as well
3 as demand response issues versus inter regional
4 activities, et cetera.

5 MR. HEYECK: You know where I'm going?
6 Good report. Just -- we'll talk about it this
7 afternoon, but grid security is more than cyber
8 security, so let's talk about it this afternoon.

9 MS. HOFFMAN: I agree with that.

10 MS. REDER: Pat, it's good to see that
11 the consumer piece was emphasized in here.
12 Sometimes I think that we really haven't put
13 enough emphasis on that relative to the success
14 of Smart Grid. And you know, we've seen backlash
15 in many parts if the consumers weren't involved
16 early enough. And I'm just wondering if there
17 was discussion on where the ownership falls for
18 that education.

19 MS. HOFFMAN: Good question.

20 And I think the ownership at this stage
21 in the game is really the utilities. And I would
22 say the states and any sort of associations with

1 respect to how do we provide tools that can be
2 shared as well as technology -- I mean
3 information to consumers.

4 Now, with respect to DOE's role, what
5 we're looking at is how do we do the analytical
6 studies in the framework to actually document,
7 and validate, and verify benefits, which goes
8 back to what the consumers need for confidence as
9 we look at it. As we look at how do we improve
10 outage management, some of the documentation
11 that, hopefully, we'll be able to collect through
12 the grants will show how we've reduced the outage
13 -- number of outages or improved the frequency --
14 improved the restoration time, excuse me -- the
15 other -- the other metric on that. Okay.

16 Bob.

17 MR. CURRY: With apologies to Wanda, and
18 because I represent the New York City portion of
19 New York state, I have all sorts of enthusiasm
20 for the transmission and non-distribution end of
21 this important factor but no enthusiasm at all
22 for socializing the cost across New York state of

1 dealing with people's houses when a lot of my
2 constituency lives in apartment buildings. Just
3 a statement.

4 (Laughter.)

5 MR. CAVANAGH: Pat, there was -- DOE had
6 four and a half billion dollars to invest in
7 Smart Grid, and there was tremendous interest in
8 how that was allocated. And, yeah, I think there
9 was impressive geographic diversity in the end.
10 But it's a small fraction, obviously, of what's
11 needed. I think we're talking about an order or
12 magnitude more than that per year to do what most
13 of us around this table want to see done.

14 Can -- and I think there's some false
15 sense that maybe there is more federal money
16 lurking around the corner. Could we be clear?
17 My sense is there isn't and we need to --
18 everybody to be very clear about this. That four
19 and a half billion has been invested, hopefully,
20 to give everybody a boost and push the thing
21 forward, but it's not going to happen again, that
22 the investment responsibility now lies with the

1 utilities and their regulators.

2 With that in mind, what's the most
3 important federal role going forward as you see
4 it? Not as an -- since the investment role is
5 behind us, what's the ongoing function going to
6 be -- the most important one?

7 MS. HOFFMAN: I think the ongoing
8 function actually will be how do we help
9 prioritize future investments knowing that there
10 is constraints on resources, multiple aspects of
11 what we need to look at with respect to investing
12 in our electric sector.

13 And when you talk about it, I mean, we
14 are only doing a small fraction of what needs to
15 be invested in the United States. But what's
16 going to happen now is how do we start
17 prioritizing some of those investments.

18 So as we move forward, we look at the
19 value of what has been achieved with respect to
20 how much demand response and how do we best
21 engage demand response on the system.

22 The second thing is really how does --

1 for example, how does the rate design really
2 achieve what the states hope to achieve.

3 The third example goes back to how outage
4 management can be improved when you talk about
5 SADI and safety measures. So it's really looking
6 at some prioritization as well as the
7 documentation of where the value is.

8 MR. CAVANAGH: Okay. And if I could just
9 add one more for you to consider, the campaigns
10 of opposition against Smart Grid investment tend
11 to focus on either technical claims about the
12 equipment not working or public health claims
13 about the equipment being dangerous to people.
14 You have as -- and I've been a broken record on
15 this with Fred, and he'll forgive me, but you
16 have access to independent experts. You can
17 marshal them. You can mobilize them. You can
18 make them readily available. And I think that's
19 an important role, too, that if just independent
20 expertise at a time when the utilities are
21 incredible because they're the proponents after
22 all. And there simply aren't that many other

1 figures that people can turn to on these
2 questions for credible information that folks
3 will trust. I suspect there is a substantial DOE
4 role there.

5 MS. HOFFMAN: There is a DOE role. I
6 know with the health affect there has been
7 numerous independent studies that have been put
8 out and looked at.

9 MR. CAVANAGH: Right, but that somebody
10 has to be willing to respond to the TV
11 reporter's, the radio reporter's question who
12 understands the issue and actually knows
13 something about how to talk about it in ways that
14 ordinary folks can understand. And that's -- the
15 critical shortage is not -- no, there are reams
16 of studies. EPRI's been putting them out for 40
17 years.

18 But if all you have is a utility person
19 saying that there is no consequential and proven
20 scientific technical connection between increased
21 leukemia and these mysterious forces, and that's
22 the way they talk, it's worse than useless.

1 (Laughter.)

2 MS. HOFFMAN: Okay. Point made.

3 (Discussion off microphone not
4 transcribed.)

5 MR. CAVANAGH: I want to see this stuff
6 go forward. I want to see us responding to this
7 more forcefully --

8 MR. SMITHERMAN: Can I just respond to
9 Ralph's comment?

10 MR. CAVANAGH: Yes.

11 MR. SMITHERMAN: You know, we did a test
12 to meter accuracy in Texas because we got the
13 same sort of pushback. And we tested 5,565
14 meters. We found two of them to be inaccurate.
15 One was running fast; the other one slow. And we
16 went to the root cause and found that there was
17 an early version mechanical assembly issue.

18 That level of accuracy is wildly more
19 accurate than the electromechanical meters. And
20 we just kept saying it over. We gave the report
21 to everybody -- reporters, legislators, community
22 groups. I mean, you've got to say this 100 times

1 before people will believe that it is actually
2 more accurate, but after we released that report
3 -- I know Dian's skeptical on this. I see --

4 MR. GREMLICH: I read the report.

5 (Laughter.)

6 I received -- we received zero complaints
7 afterward that the meter was inaccurate.

8 MR. CAVANAGH: It helped enormously that
9 you were willing to go out there hundreds of
10 times because I heard some of them and keep
11 saying it. And they're just -- let's get a
12 clearinghouse of folks and -- so you don't have
13 to do all of it.

14 MR. BUTLER: Okay. And let me just point
15 out that Barry's state -- with Barry in his
16 previous iteration did a good job of educating
17 consumers in addition to that -- those meters and
18 the testing of the meters, but you went out and
19 you had those companies going out and
20 demonstrating the value of Smart Grid. And
21 that's the kind of case study that we should be
22 focusing on.

1 And Ralph's right. We -- the
2 subcommittee did talk about this issue of having
3 -- and recommended that the Department take a
4 larger role in providing the alternative
5 rational, science-based facts out there because
6 if it's a question of listening to any of us
7 around the table or watching Fox News, you know
8 what the majority of this country's going to be
9 doing -- not listening to us. They're going to
10 be watching --

11 MR. CAVANAGH: Yeah, but Barry can get on
12 Fox News.

13 MR. BUTLER: Well, see, that's the way we
14 solve the problem.

15 And I guess we're going to have our turn
16 --

17 (Discussion off microphone not
18 transcribed.)

19 MS. HOFFMAN: Rich?

20 MR. VAGUE: Just a modest comment. I
21 know this is not a big part of what you're
22 talking about, but relative to any consumer

1 research you do, you know, we've been marketing
2 to consumers for 30 years. And what consumers
3 tell you they're going to do in a research
4 project and what they actually do are almost
5 never the same. And the overlap is almost
6 nonexistent. And if you -- if you believe
7 consumers in a research project, they all work
8 out three times a week and they all balance their
9 checkbook every month, and they all intend to do
10 all these things. And what they end up actually
11 doing is very, very different. And, in fact, you
12 know, our view of consumer marketing is that the
13 biggest enemy -- the biggest challenge is
14 inertia. And the real fact is that consumers
15 aren't interested in any of this.

16 And so, assuming they're going to be
17 interested and willing to listen to education and
18 willing to engage with the product is, I think,
19 kind of a fundamental mistake. You need to make
20 it effortless.

21 MS. HOFFMAN: So my comment on that is I
22 can tell you one thing with certainty is I know

1 what my son does do, which is doesn't turn the
2 lights off, leaves everything on. And I guess as
3 we start looking at consumers, it's really the
4 educational process of making sure that we
5 educate all the generations so we actually can
6 get, I think, more conscious decision making.

7 MS. GRUENEICH: I think this is very
8 good. And, Barry, I like the meters, and I've
9 read your report, and you did a good job.

10 It seems to me -- getting back to what
11 Ralph said -- that the DOE's role as the major
12 investor is in my mind, unfortunately not going
13 to be repeated again at least in the near future.
14 And so two areas come to mind. One is with the
15 budget that will be available going forward, out
16 of all of the projects and programs going on,
17 using the feedback and information from that
18 highlight, where are the key areas of R and D
19 needed that -- to have, you know, a real
20 understanding what have we learned and how's that
21 going to guide the R and D in this area, I think
22 is critical.

1 The second part is as these programs that
2 are funded partially through the Stimulus are now
3 rolled out, to the extent that more work is done,
4 it's going to be coming from -- for the majority,
5 either state commissions who authorize utilities
6 to recover the money or the private sector seeing
7 that there is a business model there.

8 And so I think the more that there can be
9 information provided publicly and communicated
10 about, you know, what types of either
11 technologies, or programs, or approaches really
12 are providing benefits. And there are different
13 levels of benefits. That's just going to be a
14 huge need even though DOE, itself, may not be
15 making those investment, you're able to really
16 assemble that information in a credible manner, I
17 think, and do a good job of distributing it.

18 MR. GRAMLICH: I also wanted to comment
19 on Ralph's idea of what is DOE's best role going
20 forward on this. If the money is spent, it
21 doesn't seem like prioritizing future
22 investments, you know, again, if the federal

1 dollars have dried up, is necessarily the only or
2 best way to go.

3 So I want to reiterate my earlier point
4 that it's not just technology and buying new
5 technology. The operational practices vary
6 dramatically across the country. And, you know,
7 we've heard from ERCOT folks and CalISO folks and
8 PJM folks. Well, outside of those areas we
9 operate a very rudimentary grid, and there's a
10 little disconnect between this discussion and the
11 earlier one. I'd be curious from Larry and Mike
12 -- I mean, I would assume their study points to
13 things like large balancing areas, frequent
14 scheduling and dispatch, i.e. five minutes or
15 less, when the reality is we're so far from that
16 in much of this county that -- let's talk about
17 deployment and getting things done that we
18 already know how to do.

19 MS. HOFFMAN: I actually don't disagree
20 with that statement. And I think it is a -- I'll
21 say an evolution that we're going through. And I
22 think you're leading the charge here that

1 ultimately where we will get to is some of those
2 operational practices of what is an optimal size,
3 what is the balance as we look at the future
4 structure of the grid for how we want to operate
5 the grid. And but there are some unknowns in
6 that equation but at least this was a starting
7 building block. As we go forward with any sort
8 of operational decisions, we need more
9 information. We need to understand -- and I
10 think we're building some of those building block
11 pieces to ultimately get there.

12 Whether we're all talking with that as
13 the end goal in mind, we'll work on that. But in
14 my mind these are just one piece that's going to
15 be built upon another piece to get us to that
16 point. So --

17 MR. SLOAN: Thank you. Looking at what
18 the Department does and -- does well and may --
19 may be able to help with in the future.

20 Going back to the earlier comments one
21 made about we need someone who can talk about
22 health issues. It seems to me that the

1 Department in conjunction with the CDC or
2 regional health centers can identify core people
3 who are qualified to stand up in front of the
4 media and are willing to do that and talk with
5 them, both from a scientific and medical
6 perspective as well as in the common language
7 that the box viewer can understand.

8 You and I talked earlier, Pat. I still
9 think that policy makers need to have a better
10 understanding of technology. You referenced the
11 White House and, you know, not necessarily
12 thinking of synchrophasors and Star Wars anymore.
13 And as in the same breath, although Dilithium
14 crystals are still the answer to our, you know,
15 our energy supply issue, you know, and as soon
16 as, you know, Barry finds it in Texas because
17 Texas has everything, but, you know, having
18 commissioners, having the legislators and
19 governors able to ask utilities have you looked
20 at using this, or have you studied this option,
21 as opposed to just reacting to what's showing up,
22 it's sort of a continuation of the status quo, I

1 think is good.

2 DOE has a number of labs and other
3 committees. The GridWise Architecture Council
4 and others that are doing interesting work both
5 from a scientific as well as from a -- I
6 (unintelligible) say an interoperability process
7 standpoint. Somehow incorporating them more into
8 the public education -- policy makers especially
9 -- I think would be helpful.

10 Education? I mean, I'm reminded that,
11 you know, I'm one of the few people here who has
12 to stand for election. Although Barry has now
13 joined me, and I think that's a mistake.

14 But the thing that I struggle with and
15 he'll struggle with are the same thing that the
16 Ford automobile manufacturer or the heating and
17 air conditioning guy or gal in your town does.
18 When will people be paying attention? What
19 message venue will they hear or see? And then
20 what words or visuals will resonate with them?

21 And so, we can put out all kinds of
22 information, but if my car's not wearing out, or

1 my air conditioner hasn't broken down, I don't
2 hear it. And so it's the repetitiveness as, you
3 know, Barry found out in terms of Texas, but it's
4 also targeting the audience.

5 Why have the anti-smoking and seatbelt
6 use ads or campaigns been so effective? I'll
7 argue that it's because we got to the kids, and
8 the kid goes home and nags Mom and Dad to put the
9 seatbelt on or, you know, why are you smoking
10 here. You're going to kill me. Then I backhand
11 the kid, and, you know, we go on. So, to me, the
12 education needs to be at the policy maker level
13 and at the kids' level and -- because we have
14 early adopters in any technology. I mean, there
15 are folks who were just waiting to have their
16 house wired so they can, you know, see how their
17 refrigerator is talking to their hot water
18 heater.

19 (Laughter.)

20 MR. SLOAN: That scares me. I'm going to
21 have cold showers and warm beer, you know.

22 (Laughter.)

1 MR. SLOAN: But somehow I think -- I'm
2 memorable, if not, you know, anything else.

3 But the Department, I think, as I said,
4 has a role in terms of helping to coordinate with
5 the CDC and other organizations that may be able
6 to respond to the health issues to address a
7 better understanding of technology, particularly
8 on the T and D side and generation side. Because
9 I'm convinced that if the consumer who gets a
10 smart meter and has dumb appliances and such
11 isn't going to get any benefit. They're not
12 going to see any value. Whereas we can
13 demonstrate the value on the other parts of the
14 system and use that with the policy makers and
15 with the public in general.

16 MS. HOFFMAN: Okay. Thank you. For sake
17 of time, just make sure if you could keep your
18 comments short, and then I'd like to turn to Fred
19 because -- and Barry because they're supposed to
20 have their feedback.

21 MR. LAWSON: This will be very brief.

22 I'm glad to hear some of the discussion

1 focused on consumers. I think in these
2 discussions if we're not able to show consumers
3 the ability to really save on their electric
4 bill, they're not going to be interested. I
5 think we heard some interesting information about
6 research and what really happens, but, you know,
7 without a clear demonstration -- simple, clear
8 information about how they can save money on
9 their electric bill, this -- you know, we're not
10 going to get very far. And if DOE could maybe
11 focus on that some in addition to all the other
12 things, of course, but some focus on that
13 individual consumer savings, I think would be
14 helpful.

15 MR. MASIELLO: Yeah, to amplify what Tom
16 and Barry said, I've been to several let's call
17 them private conferences organized by people like
18 GE or PJM where some of the participants have
19 been household name consumer product companies.
20 And they have given a very consistent message.
21 Your Smart Grid brand is damaged. And the
22 industry isn't -- and this group -- we're not

1 reacting to that, but you know, they're saying
2 we're telling you as consumer marketing people --
3 the consumer now has a negative perception about
4 Smart Grid. And they echo what Barry said.
5 You've got to show the consumer why it's good for
6 them.

7 And Duke has done a very proactive thing
8 -- along Tom's line. They go to the schools with
9 a little Disney -- Disneyland in a box. Here's a
10 village, dollhouses and stuff, and demonstrate
11 the Smart Grid benefits to the kids and then give
12 the kids stuff to take home. You know, and
13 they've had somewhat more reasonably successful
14 program to date.

15 But that one phrase, your brand is
16 damaged, is something we ought to be thinking
17 hard about.

18 MR. BUTLER: My reaction to the report is
19 that it was a good overview and it took a deep
20 dive in a couple of places, and that it really
21 needs to be promulgated. I mean, this is the
22 kind of report that ought to be available at

1 NARUC for the commissioners to have, certainly at
2 the Smart Response Collaborative that meets at
3 every NARUC meeting.

4 I was delighted to see this discussion
5 about consumer -- care focusing on the consumers
6 because I think that is the keystone here. It --
7 everything devolves from that if you don't have
8 consumers' buy-in because the brand is damaged.
9 And Ralph is absolutely right. And the person
10 that came up with that phrase is absolutely
11 right.

12 It's damaged -- not in Texas, but it's
13 damaged in Bakersfield, but Bakersfield is what
14 gets on Fox News, and it's what everyone sees.
15 And when they hear Smart Grid now, they think is
16 this going to give me brain cancer or is it going
17 to, you know, cause the end of civilization as we
18 know it. And they don't understand the benefits.
19 And if they don't understand the benefits, then
20 they're not going to say, gee, this sounds
21 interesting. I know -- have a cousin somewhere
22 that has this for his or her home and I want to

1 know when we're going to have it here because
2 that's where we need to get back to. That's what
3 the goal was originally. And so that whole focus
4 on consumer has to be really beefed up.

5 The Smart Grid Subcommittee of this group
6 was not intimately involved in the report. And
7 Pat and I have talked about this. And I think
8 going forward, hopefully, there would be some
9 more involvement especially with the regional
10 stakeholder meetings or some attempt to bring
11 together a lot of the studies that have been done
12 elsewhere on this. And then through the EIA
13 gathering of data, this is one of the things the
14 Smart Grid Subcommittee has talked about and how
15 to gather better data on what's going on out
16 there in the various states. And I'll talk more
17 about that in the Smart Grid Subcommittee Report.

18 MR. SMITHERMAN: I would just add to
19 this. We never talk enough about the reliability
20 aspects associated with Smart meters. And, you
21 know, maybe it depends on where you live, but in
22 my state it's not a question of if we're going to

1 have another hurricane or another ice storm, it's
2 when. And when you're without power for two and
3 a half or three weeks because of a hurricane, and
4 then I say to you afterward, that the utility
5 company really does not know which individual
6 home or business has power. They drive through
7 the neighborhood with their truck looking to see
8 if your lights are on. But with a Smart meter, I
9 can solve that because the utility will know
10 exactly which premises has power or not. That
11 begins to resonate a little bit for people who
12 have experienced that.

13 But I do agree with what's been said by
14 Fred and others. It's all about empowering the
15 consumer. And a line I like to use when I'm
16 giving my talks is, you know, wouldn't you, the
17 consumer, like to know the true information of
18 your consumption more than once a month because
19 you know the utilities lie to you.

20 (Laughter.)

21 MR. CURRY: I've got to take issue with
22 that. Not because I'm backing utilities, but

1 I've forced ConEd to do a responsible bunch of
2 market research using very high-qualified people
3 who were bound in New York City because of the
4 advertising business. And the only thing that
5 ConEd consumers feel strongly about when they
6 open the bill is they trust the amount in there.
7 They throw all the inserts away and they look at
8 what happened last year. That's the only thing
9 that they trust. And I can say that because I
10 forced them to do it, and they forced me to sit
11 through 15 hours of consumer research stuff.

12 MR. SMITHERMAN: Well, generally, the
13 response that we get in the summer is, there's no
14 way my bill can be that high.

15 And so when you have power customers they
16 have to be able to act upon the information. SO
17 they have to be able to either switch away to
18 another provider because they don't like the
19 service they're getting from that provider. And
20 I understand in many parts of the country you
21 can't do that. Or I have to be able to choose an
22 option such as a pre-pay option where I don't

1 have to put a deposit up anymore. I just get
2 billed on my consumption, and the price point is
3 coming down on that to be almost at parity with
4 the old bill and collect method.

5 Or something creative like the Baltimore
6 rebate program where they established a baseline
7 for your consumption, and they sent you a rebate
8 check if you used less than that. And people
9 seemed to indicate they like rebates more than
10 they like saving money. Right?

11 My argument was that was who was the
12 first to get to the mailbox. Was it the husband
13 or the wife? I'm not sure.

14 (Laughter.)

15 MR. SMITHERMAN: But nevertheless, there
16 was a creativity element to that that I think
17 that we need to be sensitive to.

18 And then as you get further into those
19 people that are early adopters, the whole concept
20 of provisioning and empowering plug-in vehicles,
21 that doesn't happen without a Smart meter. You
22 have to be able to -- and Roger knows this. You

1 have to be able to know the consumption patterns
2 and ideally be able to pay less at night when I'm
3 at home plugged in with my Volt than my tendency
4 to plug in in the middle of the afternoon, which
5 would be a very bad time for me to do it. So it
6 is about empowering consumers so that they can
7 have a choice, not just more information but a
8 choice.

9 MR. COWART: This is a great
10 conversation, and I think we're tempted to
11 continue it, but Fred's got a short report, and
12 then we'll break for lunch.

13 MR. BUTLER: Yeah, just as a segue into
14 that, there is a whole body of knowledge and work
15 out there called behavioral economics that gets
16 to why people make choices and why they do some
17 of the things that they do. And there are
18 numbers of companies out there that are actually
19 giving people more information about their energy
20 bill and showing just because they get those
21 energy reports that usage goes down two to four
22 percent, which is pretty fantastic when you

1 aggregate it across thousands and millions of
2 users -- of customers.

3 The Smart Grid Subcommittee has been
4 working on a number of deliverables. We've
5 actually delivered one. And that is the review
6 and update of recommendations from the 2008 EAC
7 Smart Grid Report in which we found that most of
8 the things in that have been accomplished and
9 that one of them was an ongoing thing that the
10 DOE has been working on.

11 Secondly -- and this is what I referred
12 to earlier -- we're working on a review and
13 commentary on what states are doing, and we're
14 actively gathering data. I've gotten a
15 commitment from NARUC to do a survey of states to
16 see what is going on out there exactly with each
17 of the regulated utilities. That doesn't get us
18 to the co-ops and, and I think maybe we should
19 talk about how we can do that through NRECA and
20 maybe get some more data on what's being done.

21 I have a suspicion that the co-ops may be
22 a little farther along and a little smarter on

1 this -- because they're user owned -- than the
2 investor-owned utilities.

3 And then thirdly, we are working on a
4 white paper on vehicle charging, electric
5 vehicles and the impact on the grid, electric
6 vehicles and the benefits that can accrue and the
7 roadblocks that might exist so that we can think
8 about how to minimize those roadblocks.

9 There is an outline of that that's been
10 circulated through the Subcommittee that is on
11 the share site, the EAC Share cite. And I
12 encourage you to take a look at that and give us
13 some -- any comments. We're going to be working
14 on providing a report to this Committee for the
15 next meeting in the fall.

16 We know that there are other reports out
17 there on electric vehicles. We are going to try
18 not to duplicate and make references to and have
19 links to these other reports, and we've been in
20 contact with the Pew Center which is doing its
21 own report and that we're -- hopefully, we'll do
22 some coordination with them.

1 And that, Mr. Chairman, absent any
2 questions from the group, is the Smart Grid
3 Subcommittee Report.

4 MR. COWART: Are there questions on that
5 one?

6 (No response.)

7 MR. COWART: Pat, do you think you've
8 gotten from this conversation the results you
9 wanted from feedback?

10 MS. HOFFMAN: Yes, I think we -- yes, I
11 think we've still got more work to do. I think
12 at least there is some initial thoughts on moving
13 forward on, especially, the data and the benefits
14 and making sure we continue to stay focused on
15 that. As well as I think there's an interesting
16 platform that's developing on vehicle charging
17 and the use of electric vehicles and how the
18 system should look at that. So I think we'll
19 move forward on those.

20 MR. COWART: Maybe I'll close this
21 session just by asking a question of the
22 Department.

1 As you analyze the results of all of the
2 pilots that are being looked at, it seemed to me
3 that one of the thing I heard repeatedly here is
4 that the public isn't really interested in the
5 Smart Grid, which makes sense to me. You know,
6 we're not -- I'll hold up my iPhone like
7 everybody does. You know, I'm not interested in
8 the iPhone just because it's smart and cool. I
9 use it because it has applications that I value.
10 It's all about the apps. It's not about the
11 phone.

12 So it seems to me that if we're going to
13 analyze the success of the Smart Grid pilots, one
14 of the -- one of our objectives ought to be to
15 peer into them and see which ones were sold on
16 the basis of which applications, and did they
17 achieve penetration because those applications
18 are of value by consumers or not.

19 And, you know, in a long-range
20 perspective it seems that the Smart charging of
21 vehicles will, over time, become a hugely
22 important application. And the presentations

1 this morning sort of, you know, head us in that
2 direction.

3 If we're electrifying vehicles and we're
4 electrifying buildings, heating as well as
5 cooling, then there's a direct connection to
6 Smart meters and intelligence on the grid.

7 In the meantime, what are the
8 applications that will drive penetration and
9 drive consumer desire to have something called a
10 Smart meter or something called a Smart Grid in
11 their -- on their system?

12 So, I guess, Mike, that's in the form of
13 a recommendation and a question actually is -- is
14 -- are the analyses being done of the 90 or so
15 pilots focusing on that as well as on the other
16 dimensions we've discussed.

17 MS. HOFFMAN: Okay. So the answer -- the
18 answer is yes. And I guess sometimes I struggle
19 because when I look at how I'm defining value is
20 with respect to the consumers is when you talk
21 about outage management, it's what is the
22 duration and how often do consumers see outages.

1 How fast is the restoration time? So is the near
2 term value, which Barry already talked about, was
3 utilities can preposition as the tornado has gone
4 through, they can call the truck rolls and tell
5 them exactly where to go set up. They can really
6 tailor restoration times. And there has been
7 benefits that have been demonstrated.

8 Now how well are consumers educated with
9 respect to the impact of those benefits means we
10 have to educate consumers on the basics of the
11 electric system and some of the things that
12 evolve around there. So you look at those
13 values. I think we will continue to show the
14 values, but it's going to be -- the difficulty is
15 do consumers really understand what we're talking
16 about.

17 I mean, I go back to peak load reduction
18 as we look at when there is a, you know, call for
19 a demand response -- for emergency demand
20 response versus an economic demand response. How
21 well do consumers understand and how well do they
22 understand where the Smart Grid kind of

1 components played into that. I think we need to
2 do a better job, but there are some definite
3 values.

4 And when I go back to kind of the topic
5 of how we're going to look at with respect to --
6 I use the term prioritization, but it's really
7 emphasizing where the newer term value added
8 components are.

9 MR. DUNCAN: Well, a couple of comments.
10 I think one of the problems with damage to the
11 Smart Grid is the definition of Smart Grid is
12 just all over the place. And when you say Smart
13 Grid to an average consumer, they think of
14 numerous different things, mostly the Smart
15 meter.

16 You talk about Smart Grid in the industry
17 -- I'm evaluating plans of the, you know, utility
18 Smart Grid filings in California. Smart Grid
19 includes everything from the solar on the roof to
20 the electric vehicle in the garage to the battery
21 storage there to the Smart Grid to the home
22 energy display, et cetera. And then we make

1 these claims about, well, Smart Grid will reduce
2 emissions. And Smart Grid will reduce energy
3 consumption. And Smart Grid will do this and
4 that. And the reality is because our definition
5 is so broad, those statements are not correct
6 except for components of it.

7 I love my Chevy Volt. I've driven 3,000
8 miles now and used four gallons of gas. It's
9 wonderful. I do not reduce my electricity
10 consumption when I plug it in.

11 (Laughter.)

12 MR. DUNCAN: And so forth.

13 And my second point is that as I look at
14 it more -- and I'm in charge of the Pecan Street
15 Project in Austin, one of the Smart Grid
16 demonstration projects. And we're getting
17 enormous amount of data back on consumer behavior
18 and such. And I think we're also making a
19 mistake when we talk so much about consumer
20 education and the consumer doing this and that.
21 And I've seen the studies, and I know that if you
22 give them the information they'll reduce

1 consumption by two to four or up to 10 percent
2 and so forth. And I question the sustainability
3 of that over time. You know, I want to see the
4 studies after they've had the device for a year.
5 And I think what is -- if I were to prioritize
6 more in terms of the consumer feedback, it's
7 offering them automated capabilities.

8 And at the last Smart Grid conference I
9 attended there was a whole track on automated
10 demand response and open ADR. And I think this
11 is what we need to do is finding ways to give
12 third parties machine readable access to data so
13 they can offer products that a consumer can buy
14 and program and forget because all of our
15 language is if we provide information to the
16 consumer, they will do such and such. And I
17 don't think that's right, you know. If you
18 provide a product that will do such and such for
19 the consumer and they can see value in it, they
20 will buy it.

21 So those were a couple points that I --

22 MR. KRAPELS: Roger is absolutely right,

1 and I think, Rich, in your terminology the apps
2 of the Smart Grid -- the one that seems so
3 obvious to me, some of us in Massachusetts and
4 the VC arena are working on this, but it's home
5 optimization. It's the optimization of the
6 electric functions of your house and the
7 integration of all of the functions that would
8 make an easy number of choices on the part of the
9 consumer, here's what I would like to accomplish,
10 punch it in, forget about it for a couple of
11 months, and then maybe you reset it once in a
12 while.

13 And if folks like Johnson Controls and
14 Siemens Buildings need to get down to the home
15 level -- I was very disappointed to see that the
16 Google folks and the Microsoft appear to be
17 pulling out of this arena, but to me, that's the
18 Holy Grail. And people are doing it, and maybe
19 we should try to get informed by them in the --
20 in the Subcommittee.

21 MS. HOFFMAN: Okay. Last comment.

22 MR. HEYECK: In addition to my American

1 Electric Power role, I am an elected official,
2 Mr. Sloan.

3 (Laughter.)

4 MR. HEYECK: We have a City of
5 Westerville, Ohio. It is -- we have 16,000
6 meters. And I believe we're the only ones that
7 turned down a DOE grant for Smart Grid
8 implementation. And if anyone wants to
9 understand why that is, we could do it over
10 lunch, but it is for some of the -- a lot of the
11 reasons we heard today on the anti Smart Grid to
12 Roger's comment.

13 MR. COWART: Well, with that intriguing
14 invitation, I think we should break for lunch.
15 And in order to stay on time, we'll be back here
16 at 1:00 o'clock.

17 UNIDENTIFIED SPEAKER: Are you the Mayor?

18 MR. COWART: Excuse me. 1:15 is the
19 scheduled time.

20 (Brief recess.)

21

1 **AFTERNOON SESSION**

2 MR. COWART: All right. Thank you very
3 much. As I was just saying, we have a terrific
4 panel lined up here. An Energy Storage
5 Technology and Policy and I think we just want to
6 jump right to it. Ralph, do you want to lead
7 off?

8 MR. MASIELO: Thank you, Richard.

9 We're privileged to have a very
10 distinguished panel speaking to us this afternoon
11 on policy and financial issues around storage for
12 the grid. Our three panelists are The Honorable
13 Cheryl LaFleur, Commissioner of the Federal
14 Energy Regulatory Commission; Terry Boston, the
15 CEO of the PJM Interconnection; and Dr. Ake
16 Almgren, CEO of International Battery
17 Corporation.

18 And I think rather than provide lengthy
19 introductions, let's get right to it and let the
20 panel start. They'll each speak for a few
21 minutes on issues they see and thoughts on
22 policies towards storage. And then we'll have a

1 free discussion with the group.

2 So, Commissioner, could I ask you to lead
3 off?

4 MS. LaFLEUR: Of course. Thanks very
5 much, Ralph.

6 Well, I'm very happy to be here. What a
7 distinguished group. A lot of old friends and
8 some new friends. I have -- I'm subbing here
9 today for my buddy, Phil Moeller but was very
10 happy for the opportunity. I have been at FERC a
11 year, literally, this week. So now that I've
12 passed the one-year test, I get to talk about
13 storage because that's one of the more
14 complicated issues we deal with.

15 I wanted to introduce my Technical
16 Advisor, Kurt Longo, who's sitting behind me.
17 Speaking of technical and complicated, very happy
18 to have him.

19 Just by way of introduction, it's almost
20 a cliché to say that storage is a game changer.
21 That's in -- I've even said that in speeches.
22 But like most clichés, they're clichés because

1 they're true. Electric energy storage, as this
2 group all knows, is a very versatile technology
3 with a lot of unrealized potential to help
4 customers as an ancillary service, with frequency
5 regulation, reserves, voltage support, as -- in
6 essence, as generation to be used for peak saving
7 much as we thought of pump storage for decades.

8 And, of course, I read in the press that
9 pump storage is seeing a resurgence. We're
10 seeing a few more cases at the Commission. A lot
11 of the pump storage, of course, going in at the
12 time of the nuclear construction. And now
13 storage is being mentioned often as a complement
14 and value enhancer to newer generation
15 technologies, particularly intermittent renewable
16 technologies as well as demand side resources.

17 Thinking about electric storage I think
18 it's useful to think a little bit about gas
19 storage. It's almost impossible to imagine what
20 gas prices would be like if we just had real-time
21 gas for everything and didn't have the capacity
22 to store. And if you -- although it's not a

1 perfect analogy, it you imagine electricity
2 storage getting to be anything on the scale of
3 what gas storage would be, the difference it
4 could make in prices and availability for
5 customers is quite profound.

6 At FERC a lot of what we do is trying to
7 help make our various markets that are run by
8 good folks like Terry and his peers as well as
9 the bilateral markets around the country fare for
10 different technologies to remove barriers to make
11 sure things can fairly compete.

12 And there's been two things in my tenure
13 that we've touched on storage that Ralph asked me
14 to comment on. First, in February we put out a
15 Notice of Proposed Rule Making that would change
16 the compensation for electric energy storage.
17 And it -- we had proposed to do so in two ways.
18 First, to require a payment for opportunity costs
19 for units that were standing ready to provide
20 storage. So they would be paid for the fact that
21 they were holding themselves in abeyance to come
22 in and provide storage.

1 And, secondly, a market-based performance
2 payment for the storage when it was provided that
3 would measure the megawatts up and down,
4 sometimes called the mileage payment -- measure
5 the -- how many times and on how closely storage
6 actually matched the signal that came from the
7 grid operator to reward for accuracy and to
8 really properly, fairly compensate the fast
9 ramping storage that was getting kind of lost in
10 the wash of the more simpler compensation
11 methods.

12 These are resource neutral proposals, but
13 really would considerably affect the
14 participation of fast ramping storage like
15 batteries and flywheels.

16 We received -- I just did this in
17 preparation for today -- 52 sets of comments in
18 response to that notice. So, not so niche if 52
19 different groups come in. Most of them are
20 supportive of our proposals, some extremely
21 supportive. And we're considering next steps.
22 And obviously the next step would be to try to

1 bring it to a final rule.

2 A little further down the path -- and
3 just last month -- we issued a Notice of Inquiry
4 on another aspect of a compensation that relates
5 to storage. This one relates to ancillary
6 services are bought and sold and traded in -- not
7 in organized markets like PJM but in the
8 bilateral parts of the country.

9 We're hearing from a lot of folks,
10 especially in the west, that they're having
11 trouble participating in ancillary services
12 because of all the restrictions FERC had put in
13 place, like having to do a market power test
14 before you could make those -- participate in
15 those transactions.

16 So we put out a request asking should we
17 change those restrictions. Are there better ways
18 to protect customers so that we could have a more
19 robust ancillary services marketplace across the
20 country where it's very badly needed?

21 And also asking for comment -- a little
22 bit geeky -- but on how you count storage in our

1 accounting and financial reports. You know, is
2 it a vegetable, or an animal, or a mineral. Is
3 it its own category? How should we do this in
4 order to have regulators at the state and federal
5 level begin to grapple with how storage should be
6 paid for. We need to first grapple with some of
7 these baseline questions, and we are taking
8 comments on that. And those are due August 22nd.
9 So we don't know what we'll get yet, but again,
10 looking for folks like the organizations you-all
11 represent to share your thoughts.

12 And with that, I will turn it over to the
13 man I found out on the prep call knows more about
14 storage than me.

15 MR. ALMGREN: Ake.

16 MS. LaFLEUR: Ake. And Harry. Either
17 would fit that description.

18 MR. ALMGREN: Okay. So I'm Ake Almgren.
19 I have a (unintelligible) in transmission
20 distribution, distributed generation, and also
21 some in energy storage.

22 Sometimes I think we don't see the forest

1 for the trees. And I think coming back to some
2 basics -- I think we always benefit in some cases
3 to take a step back and remember that whatever we
4 do we have four criterias we need to meet: It
5 has to be safe. It has to be reliable. It has
6 to be clean and affordable.

7 Now I remember seeing more challenges and
8 we saw (unintelligible) discussions in the
9 morning or heard about it, but there is no
10 question we will have more intermittent renewable
11 energy on the grid.

12 Basically there are two things we will
13 have to manage that in a safe, reliable, clean,
14 and affordable way. One is transmission and the
15 other is storage.

16 I think there is a portfolio of storage,
17 and we won't -- I won't dive deeply into the
18 different types; but I think in discussing policy
19 and financials related to that one has to look at
20 the different technologies and where they apply.
21 I mean, at the site of generation, the
22 substation, or distributed. Or if it's -- one

1 distinction which tends to be quickly forgotten,
2 what do we really mean with storage. Do we mean
3 energy or do we mean power? It continues to
4 strike me that so many double Es still have --
5 struggle to make the distinction. So it's -- if
6 it's power, there's some things (unintelligible)
7 which are very good power sources. If it's
8 energy, there are others which are more suitable.

9 I'm more (unintelligible) from where I'm
10 coming. There's a lot of interest right now in
11 lithium as one of the technologies. It has a lot
12 of merits. There's an interesting -- some may
13 call it a convergence but it's -- we would never
14 have the Smart phones or the laptops if we didn't
15 have the progress in lithium. And that's also
16 expected (unintelligible) to the automotive as
17 well as the stationary aspects.

18 It's not literally you take a lot of
19 laptops and build a car of it or you take a lot
20 of cars and make a big energy storage -- a little
21 bit more sophisticated than that. And I think if
22 you really (unintelligible) different lithium

1 chemistries are more suitable than others for
2 certain applications.

3 Another development is the form of the
4 lithium, whether you have it in the flashlight
5 type of cells or whether you do larger building
6 blocks. And, personally, I'm biased in that
7 respect that when we really talk energy, I think
8 we need large building blocks to get the economy
9 of scale. And that's clearly an economy of
10 scale.

11 Finally, as an illustration, we are
12 involved in a project together with S and C for
13 AP community energy storage. I think is one of
14 the more intriguing pilot projects today. There
15 will be a lot of learning. It's a demanding
16 application. And, again, the attitude here is to
17 do it and remember that this is part of the grid.
18 It has to be safe, reliable, clean, and
19 affordable.

20 And that finished my comments.

21 MR. BOSTON: As they load my slides, I'll
22 say I know Peggy quite well. When she asked me

1 to speak, she said she wanted me to follow the
2 four B's, be thoughtful, be bold, be brief, and
3 be gone. So, it -- I will be bold in terms of
4 the policy recommendations, and I want to say I'm
5 a little nervous because Pat says there is no
6 silver bullet, and I titled my slides today, The
7 Silver Bullet: Storage. If we had low-cost
8 energy storage, it would change my world in terms
9 of how we dispatch a power system. And if the
10 slides don't work, I'll talk faster. So -- oh,
11 good.

12 The point I wanted to make is if we look
13 at the grid operator and what we control, if we
14 could control -- plug in hybrid vehicles, water
15 heaters, and the HVAC system, you're talking
16 about three appliances that are 3 to 4 kw each.
17 And you can optimize the system much better, and
18 I might add, Pat, that high school kids see
19 storage as the red bullet. This is an actual
20 picture of a plug-in hybrid vehicle that high
21 school kids in Philly built. Ake provided the
22 battery, and we provided some funding to

1 encourage the enthusiasm, but they see plug-in
2 hybrid vehicles a little different than the
3 University of Delaware and some of the projects
4 that we've done with the kind of square box type
5 vehicle. So -- the left button The other left
6 button. The big left button. Okay.

7 A brief commercial message from my
8 sponsor that paid for my ticket to come down here
9 today. PJM is the largest grid operator in North
10 America. We cover 13 states and Washington, D.C.
11 North China grid passed us by in the world last
12 year. They grew 22 percent year over year, in
13 one year. They're forecasted growth is 18
14 percent. So we will never touch them again. We
15 have about 180,000 megawatts of generation
16 connected to the system. And if you think about
17 a system that has 180,000 megawatts, 145,000 was
18 the forecasted load yesterday. So that's the
19 size of PJM.

20 We are the largest electricity market in
21 the world, and we have a very broad, diverse
22 payment system that allows storage to play in

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1 that market.

2 We currently have about 4,700 megawatts
3 of wind attached to our system on a learning
4 curve of about 40,000 megawatts under study. And
5 there's 54,000 megawatts offshore that is not in
6 our cue. So, bottom line, if you like wind, you
7 have to love storage. I was so glad to see AWEA
8 had signed an agreement with Brad's group on
9 electric energy storage as late as last week, I
10 think, Brad. So, we're making forward --

11 This is the actual wind generation on the
12 PJM system as of last year. That's the 8,760
13 hours in the year. Anybody see a problem and why
14 we need storage?

15 (Laughter.)

16 MR. BOSTON: That's one of the whys.
17 Here is another why. If you think about solar --
18 and, Fred Butler, this is not the sunshine state.
19 Where did Fred go? It's not New Jersey. This is
20 out in Arizona. You think about a nice smooth
21 curve like the middle top curve on the output.
22 On a partly sunny day solar actually has higher

1 ramp rates and faster changes for the grid than
2 the wind. So you're talking about on a partly
3 cloudy day within a matter of seconds, you go
4 from 100 percent output to 10 percent output of
5 the solar. So, there's number two why reason.

6 And this happens to be the residential
7 load in my hometown, Chattanooga, Tennessee.
8 Anybody see a problem there and why we might need
9 storage? I have missed this. I've worked in
10 this industry a long time. When normally we
11 aggregate the commercial, the industrial, and the
12 balance that you have with residential as such,
13 you don't see a four to one differential peak to
14 off peak. But that's residential load shape. So
15 that's the third reason why we need storage.

16 I'm going to talk a little bit about what
17 we're doing at PJM on the innovation side trying
18 to get storage into the marketplace. And first
19 of all, I wrote my graduate thesis on the
20 optimization of Raccoon Mountain Pump Storage
21 Plant. It was a 1,700 megawatt plant. Thirty
22 years later I did a market-to-market analysis.

1 That plant cost 340 million to build. It was
2 worth 1.6 billion going forward after it had paid
3 for itself six times over. There are 5,500
4 megawatts of pump storage attached to the PJM
5 system. They were attached to integrate the
6 nuclear. To allow the nuclear to run at off peak
7 we installed about 25 percent pump storage for
8 the amount of nuclear we had on the system.

9 Compressed air energy storage -- if
10 you're dealing with what Ake's talking about, not
11 power but energy, you want to store large
12 quantities of energy. We have a site in Ohio
13 near Akron that I'll talk a little more about
14 that's potentially 2,700 megawatts. And so
15 you're talking about long-term storage. And with
16 the availability of the Marcellus shale gas, I am
17 very optimistic that compressed air energy
18 storage will go beyond the McIntosh, Alabama,
19 plant, Brad, and is something that we can look
20 forward to very large scale.

21 Flywheels -- Bill Capp has a 20 megawatt
22 flywheel, Scranton, Pennsylvania that's going to

1 hook to our system.

2 We have tested a battery, EES. This is a
3 lithium-titanate battery on our system -- one
4 megawatt. It did 250,000 frequency response, not
5 deep cycles like you would with the plug-in
6 hybrid vehicles with only a two percent loss of
7 life.

8 There's a 34 megawatt facility going on
9 Laurel Mountain in West Virginia. Today it will
10 be energized. So we're making progress on the
11 lithium batteries.

12 That's my Volt. I know we talked about
13 the Volt earlier with the D.C. Public Service
14 Commission standing with me. It was taken a few
15 weeks ago up by that -- if you see the snow in
16 Philly. But the point is one million vehicles is
17 not a lot, but if you had the kind of vehicles
18 and the incentives in place, it would make our
19 jobs much easier in terms of how to handle the
20 regulation for the renewables.

21 It's going to happen. It's going to
22 happen too slow to go with that wind curve that I

1 showed you early on. So we need to think about
2 fleet vehicles. And I'll talk a little bit about
3 this.

4 My favorite of all is water heaters. We
5 have -- that's a picture of a 105 gallon water
6 heater in our lobby. Literally 26 kilowatt hours
7 of storage, 60 percent more storage than the
8 Chevy Volt sitting in the parking lot. If we
9 took all the water heaters -- and NRECA has been
10 the leader, Barry, in this. But we do have a
11 problem, a policy problem, in that the over-sized
12 tanks are now against the Federal Energy
13 Efficiency rules. I'll talk about
14 recommendations for Pat in just a second.

15 This device -- we allow the temperature
16 to go up to 180 degrees, a bi-metallic valve,
17 failsafe. A bi-metallic valve. I use that term
18 being a -- having a nuclear background, I use
19 that very cautiously, but -- and allow the
20 temperature to rise in the tank, in a 105-gallon
21 storage.

22 And this is a actual frequency response

1 of that device on our system. The red curve is
2 what the control system regulation asked it to
3 do. The blue curve is what it did. The point is
4 50 milliseconds after we asked it to do something
5 it does it. And you don't get better than --
6 faster than that. And the pay-for performance is
7 coming out way with the FERC regulations. So
8 very good device.

9 If we took the 53 million connected water
10 heaters, converted them to storage as France has
11 done because of their nuclear fleet, 70 percent
12 of the water heating is done at night in France.
13 So if we had a Smart Grid to do the controls and
14 the water heaters, most of our problems on
15 regulation go away. That would be about 30
16 gigawatts of potential storage -- more than the
17 24 gigawatts of pump storage we already have
18 connected to the system.

19 Compressed air energy storage -- this is
20 a first energy project -- and I am coming back to
21 meet with Chairman Wellinghoff next Thursday a
22 week -- a week from this coming Thursday about

1 this project. It is a large cavern that was a
2 underground limestone mine at 130 megawatts it
3 would have 1,000 hours of storage. So it could
4 be a seasonal -- it could start out as a seasonal
5 storage. You could add capacity and get up to
6 2,700 megawatts. This is probably in the \$1,500
7 per kw or less, so it may be the most economic
8 energy storage that we have available to us in
9 the system.

10 A thousand Volts I believe, David, that
11 would be one kV; is that right? We are doing a
12 study with General Motors on controlling 1,000 GM
13 Volts on our system under load frequency control
14 doing both optimization of the charge on
15 locational marginal pricing and a charge. We
16 have published on our website what would happen
17 if there were one million plug-in hybrid vehicles
18 in the Washington-Baltimore area. Obviously
19 there are some transformer pole tops that have to
20 be changed out, but there's no major problem G
21 and T-wise -- generation and transmission -- if
22 you optimize when those vehicles charge.

1 Fleet vehicles -- this is a quote, and I
2 stole it from Ake, un-lease us and tether us from
3 fuel, General Petraeus in Afghanistan. If you
4 think about the electrification of our fleet
5 vehicles and -- what does gasoline cost on the
6 battlefield? It's between \$50 and \$400 per
7 gallon. A good average is probably in the \$300
8 per gallon range. So you have some flexibility
9 in terms of the pricing to get electrification of
10 the medium duty vehicles.

11 Ake has actually done a fast attack
12 vehicle as well. So, very quiet going in,
13 tremendous acceleration.

14 DOD has money. That's a real good thing.
15 So being able to work with some of the military
16 bases to do a fleet conversion here is something
17 that PJM is working on. There's 194,000 non-
18 attack vehicles that might be in a program.

19 Okay. Quiz. What am I? 480,000
20 vehicles in the U.S., 66 miles per day they
21 drive. They get 7 miles to the gallon. Park 12
22 hours, same location.

1 UNIDENTIFIED SPEAKER: School bus.

2 MR. BOSTON: Available for full-time
3 work. 90 gigawatts. If we converted the fleet
4 to -- the school bus fleet to -- and this one was
5 taken here in Washington, D.C., I believe -- a
6 picture. But there is 90 gigawatts of potential.
7 The counties do not have money. We -- so that's
8 a problem going forward.

9 Okay. The how -- and be brief. I'll
10 focus on that now.

11 Policy issues -- we need a water heater
12 standard for storage water heaters. The --

13 MR. VAGUE: What would the payback be for
14 those buses -- how many years?

15 MR. BOSTON: The payback on the batteries
16 without the transportation part has been -- in
17 our market has been three to four years. So it's
18 not a -- it's very do-able.

19 On the water heaters, let me talk about
20 that. The efficiency standard the Secretary
21 signed eliminated our ability to do over-sized
22 water heaters. I went to Home Depot in

1 preparation for this meeting. And it's about
2 \$1,800 for a heat pump water heater. It does
3 have more efficient -- the question is: Which is
4 more important? The efficiency of the device or
5 the efficiency of the system, especially in
6 Chicago. We have large negative prices where
7 wind has to be feathered at night.

8 In Ontario where they have a feed-in
9 tariff they had 1,000 hours of negative prices.
10 So we need a water heater storage standard. The
11 Secretary is the only one that can tackle that
12 for us in working forward.

13 Cost allocation -- Cheryl talked --
14 storage looks like transmission. We moved it
15 from generation to substations at EPRI. We need
16 a way that we can lower the risk a little bit and
17 have some cost recovery that is guaranteed and
18 perhaps longer-term capacity markets than our
19 one-year market three years out is a possibility,
20 perhaps, a regulation market that has a price
21 that are now for longer periods of time. We've
22 got to work together.

1 Cheryl has already mentioned this pay-for
2 performance. Speed matters as we showed in the
3 battery and the water heater example. And I
4 might add Rick is able to do a load frequency
5 control with his pot lines, and we're doing that
6 in a test mode at this time. So load -- when I
7 started my career, I was writing optimization
8 software for generators to follow the load. Now
9 I'm writing optimization software for the load to
10 follow the generators with the variable solar and
11 wind that's added to the system.

12 Predictable cost recovery for storage --
13 longer-term markets, incentives for community
14 energy storage. With a digital economy, just the
15 cost of the power outages on the distribution
16 system puts community energy storage as a very
17 good tool, a UPS for the subdivision that can do
18 load frequency control for the system as the
19 renewables integrate.

20 Fred Butler and I were in a panel
21 discussion or on a kind of group discussion on
22 the integration of plug-in hybrid vehicles. We

1 took a relatively complex subject in that panel
2 and made it incomprehensible. It --

3 (Laughter.)

4 MR. BOSTON: I was amazed at -- as we
5 were talking about each owner of the Volt had to
6 pay for the transformer that had to be recharged
7 -- replaced in the system.

8 It's pretty simple. If you look at it,
9 we need some type of real-time pricing and some
10 type of time-and-use pricing at the state level,
11 Sonny. And we need to not make it so complicated
12 that we can't integrate these cars as they come
13 on the system. The cars are one of the best
14 things that we can do for national security and
15 for economics.

16 I got an e-mail for my Volt that said,
17 your electricity cost was 4.3 cents per mile last
18 month. So it's pretty neat to see that
19 integrate. But we've got to simplify that so
20 that we don't get it so complicated that we can't
21 handle the distribution changes that have to be
22 made.

1 Fleet conversion -- as I said, we need
2 some loans or the paybacks are pretty good. Post
3 Office we've worked with. They don't have money,
4 clearly. You know what e-mail has done to the
5 Post Office, so -- but DOD may be the first place
6 that we can test that in a very large scale. The
7 school buses is just a real opportunity.

8 And I challenge the group -- as we built
9 pump storage to enable nuclear, we need to build
10 storage to enable wind and solar. So, if we
11 could have some kind of ratio storage required to
12 go and integrate more renewables into our system,
13 I think we will have a much more successful
14 integration of those renewables.

15 And Mike and I went to both Spain to see
16 how they were integrating 20, 22 percent energy,
17 and we also went to Ireland. And they're running
18 50 percent at night in terms of wind energy. But
19 that's seven policy issues that might hit us into
20 an enabling of storage. Thank you. Ralph.

21 MR. MASIELLO: Great. Thanks very much
22 for three very engaging discussions, culminating

1 with the perfect conclusion in Terry's seven
2 point.

3 Let's open it up for some general
4 question and answer and discussion. Ed?

5 MR. KRAPELS: Those were wonderful
6 presentations. Thank you.

7 And, Terry, the capacity payment is a
8 cure for a lot of ills. It's also a difficult
9 regulatory issue, Commissioner LaFleur, but when
10 I look at the energy market, you notice that
11 there's a bilateral market that can be long term.
12 And there's a day-ahead market, and there's a
13 real-time market. In the capacities sphere to
14 help pay for some of this, why don't we have
15 different time periods? The one year, three
16 years out, Terry, you -- I can't build anything
17 on that. I think you know that. Are there other
18 opportunities for some major changes?

19 MR. BOSTON: I guess the simple answer is
20 yes. The market rules that we have in place now
21 were established as we're going forth. And of
22 the issues that I have faced in the last three

1 and a half years at PJM, the capacity market has
2 been the toughest, but as Sonny can point to,
3 we've had much more impact on demand side playing
4 in the market since we had capacity markets. We
5 have demand resources and energy efficiency both
6 clearing that market. Storage would be another
7 area that would clear that market if it has
8 adequate energy to sustain [sic] the capacity.

9 MS. LaFLEUR: I would certainly agree
10 with Terry if your question is can the capacity
11 markets be improved and made more --
12 differentiated for different types of resources,
13 the answer has to be yes. I mean, just about
14 all the capacity markets in the country have been
15 in the shop for repairs most of the time I've
16 been at FERC. So they're clearly in a state of
17 evolution.

18 The capacity -- I mean, the last 20 years
19 has a history of taking something we used to
20 think about as a really simple thing,
21 electricity, and kind of stretching it out to all
22 its little components where we have, you know,

1 50-page cases about reactive power and all these
2 little elements that we stretch out and sell
3 separately.

4 And the foreign capacity markets are just
5 pricing one increment. What do you get three
6 years in the future if you bid now for that?
7 Some resources have a longer lead time. Nobody's
8 going to build a nuclear plant based on a forward
9 capacity price. And some have a much shorter
10 reaction time. So, whether it's in -- whether we
11 call it capacity markets or not, there's
12 different ways things can be traded as new types
13 of technologies bring different things to market.

14 MR. MASIELO: Okay. Wanda, is that your
15 sign that's up? Yeah.

16 MS. REDER: Yeah, I just wondered if you
17 guys could comment on the planning piece. You
18 know, storage really challenges the paradigms
19 that we've grown up with and none of you have
20 really talked about planning tools that really
21 needed in order to facilitate the adoption.

22 MR. BOSTON: I can touch on it a little

1 bit. And Laurel Mountain will have a storage
2 project, 34 megawatts of lithium-ion batteries
3 going in, as I said, this week. And kind of in
4 the planning process we had to put it there
5 because of the cue process and the time that it
6 took, but if storage can be located Center City
7 like the community energy storage that Ake's
8 working on, it would allow us to use the
9 transmission at night where we're not heavily
10 loaded to make the transfers and improve the
11 planning.

12 So -- and I know in Texas AEP, I believe,
13 Mike, had a project that ended up because of its
14 benefits two transmission, it was put totally
15 into the transmission tariff for cost recovery.
16 So storage can -- just like politics is all
17 local, storage is very local. And you can put it
18 in Center City. We're looking at the Naval Base
19 in Philadelphia as an ideal place to have storage
20 because it would allow us to use the transmission
21 and improve our utilization factor in the
22 planning of transmission. So it's a very good

1 point, Wanda.

2 MR. MASIELO: Any other responses to the
3 planning question. Okay. Brad?

4 MR. ROBERTS: This is mainly for Terry, I
5 think.

6 You mentioned the 5.4 gigawatts of
7 storage of pumped hydro, I think, in your --

8 MR. BOSTON: It was 5.5.

9 MR. ROBERTS: Yeah, 5.5. And there's 22
10 gigawatts in the country. And that's stuff
11 that's been around for a long time, fully
12 integrated. And it seems to be fully integrated
13 in the system.

14 And then we talk about these new
15 projects, and it's like -- we're just like why do
16 those seem -- how are those fully integrated
17 today? What's different about those?

18 MR. BOSTON: The one thing on pump
19 storage today -- and we actually had to write an
20 environmental impact statement on Raccoon
21 Mountain 34 years ago. Pump storage today takes
22 as long to site almost as a nuclear plant.

1 You're talking eight years minimum, 10 to 12 --
2 and you don't get recovery so -- but they got
3 integrated into the system driven by enabling the
4 nuclears to run base load.

5 And now they're -- let me put it this
6 way: Raccoon Mountain ran 38 percent in the
7 generate direction. That means 85 percent of the
8 time it was either digging or covering up. It
9 was either pumping or generating. So the
10 differentials were there.

11 Gas prices make it a little more
12 complicated because you don't have as high of
13 peak day price as you had, say, three years ago
14 when the gas prices were \$14. But the storage
15 that was built is fully integrated in the
16 markets. It's the best thing that's ever
17 happened to a load coordinator and dispatcher in
18 terms of emergencies, speed of response; but the
19 capital cost of pump storage combined with -- the
20 civil costs have gone up a lot since the '70's.
21 But there are some western projects that are
22 being permitted, but I don't see pump storage

1 being a huge going forward in our market at
2 least. Even though the Allegheny mountains have
3 huge siting potential.

4 MR. ROBERTS: Well, that was not the
5 issue I was trying to get at. It's storage being
6 effective today in the system. And it seems like
7 that effectiveness would have a more -- a better
8 effect on wanting more storage, and it doesn't
9 seem to be happening like that.

10 MR. ALMGREN: Yeah, it may be that the
11 value proposition of the pump (unintelligible) is
12 very, very clear, very distinct. It's in the
13 wholesale system. It's energy storage. It acts
14 basically as a generator.

15 Some of the new value propositions are
16 more complex. I mean, they -- when you try to
17 combine in one type of equipment back-up power
18 (unintelligible) storage, (unintelligible)
19 deferred, it gets, by definition, more
20 complicated.

21 MR. ROBERTS: I agree. I just -- it just
22 seems like we have two percent of our nation's

1 capacity is in storage today and it's deemed to
2 be very valuable. And trying to pull that number
3 up seems to be a really difficult task that
4 everybody's struggling with when we know it's
5 going to be successful.

6 It's just a comment.

7 MR. MASIELLO: Okay. Tom?

8 MR. SLOAN: Thank you. And all three
9 panelists, do you see your organizations or, you
10 know, if you want to speak just for yourself --
11 do you think that storage should be considered as
12 that fourth element -- you know, transmission,
13 generation, and distribution -- or should it be
14 part of the function it's serving for investment
15 recovery, rate-making purposes, regulatory
16 endeavors?

17 MS. LaFLEUR: Well, I'll start. I guess
18 I'll answer on two levels, from a strictly
19 regulatory -- and I'm only allowed to speak for
20 myself, but how we have looked at it at FERC is
21 primarily on a case-by-case basis.

22 So if somebody comes in and says, as Brad

1 said, I'm building a pump storage that's going to
2 really, like, store energy and discharge energy
3 in the real time energy market, it's treated more
4 like generation. And other people -- there have
5 been a couple cases where people made a storage
6 proposal wanted to be treated like transmission,
7 and it got FERC approval to do so.

8 So thus far we've really been doing it on
9 a case-by-case basis. We'll see what this new
10 docket informs in terms of what we get.

11 But philosophically, I think to the best
12 of our ability we try to design markets fairly to
13 be resource neutral because you mentioned
14 generation transmission. There's obviously
15 distribution. There's also demand resources
16 which some people say look like generation, but
17 they can also be in the ancillary services
18 market. And I think -- I would see storage --
19 it's not so much that I see storage unique as if
20 the others are all well defined and storage is
21 just an outlier, but I like to think all of them
22 are -- have interchangeability in different ways.

1 And it really comes down to what Ake said, you
2 know, what's cheapest, what's safest, what's more
3 reliable, and try not to think in sort of the
4 defining categories I mean as -- because I think
5 these things are becoming more elastic and we're
6 seeing -- the capacity market, I don't think most
7 people when they were doing the early design --
8 and I was only involved in New England -- were
9 really thinking, this is going to be all -- we're
10 going to see so much demand response. It was
11 much more about making sure we had generation
12 there, but you get results that you don't
13 necessarily anticipate because these things are
14 substitute-able.

15 MR. BOSTON: Let me add a little bit.

16 I think a balance of the two may be where
17 we're going. Cheryl had mentioned gas storage
18 and what it does to prevent on a cold winter day
19 having extremely surcharge pricing in the market.
20 It may be a balance between in the night we need
21 load on the system with the wind and the nuclear
22 base that we have. And wind and nuclear don't

1 play together as well as gas and nuclear do, for
2 example, in the integration of the system. So
3 there may be a balance between variable speed
4 drive, load frequency control device, power
5 electronics that can control voltage and
6 frequency at the same time that would be a fixed
7 cost revenue return for a project.

8 And then the cost of the storage -- the
9 kilowatt hours and storage would be played into
10 the market by players. In the case of gas
11 storage you have a capacity charge you pay for
12 the right to use the storage, but it's your gas
13 after you put it in storage.

14 So it may be policy-wise we need to get a
15 balance between is it transmission, is it an
16 enabler of renewables, or is it generation.

17 MR. ALMGREN: Yeah, I think
18 (unintelligible) adjust that to what Cheryl and
19 Terry said. I like this approach being as far --
20 as much as possible resource neutral. I think
21 developing markets and then let them drive what's
22 the best solution -- that should be the preferred

1 option.

2 MR. MASIELLO: Okay. Moving around,
3 Ralph, it looks like you're next.

4 MR. CAVANAGH: Well, let me then follow
5 up directly on that. I'm trying to get clear on
6 what a resource neutral market is in this context
7 because Terry advocated something in his seventh
8 principle, which is not now up on the board, that
9 sounded to me like the antithesis of a resource
10 neutral market. Terry wanted a mandatory
11 standard for a minimum fraction of storage.

12 And I am assuming -- so, Terry, do you --
13 I'm going to give you a chance to -- Terry, by
14 the way, you redefine Boston accents for us New
15 Englanders.

16 (Laughter.)

17 MR. CAVANAGH: Terry, if -- storage is
18 obviously one of a -- I mean, you've all been
19 talking about it as a portfolio, but is itself
20 part of a portfolio, right? It's one of a
21 portfolio of integration solutions that demand
22 response -- I don't think you were including

1 demand response among your storage technologies,
2 and certainly demand response does many of the
3 things that storage does.

4 And one would think that the ideal here
5 would be to assemble the full portfolio across
6 the biggest possible system to minimize the cost
7 of reliable and safe service to customers, Ake.

8 And what I think part of the problem that
9 -- Tom, the reason this is hard is that it's
10 gotten a little big ambiguous as to who has that
11 responsibility. There was a time when it was a
12 classic utility responsibility, and the task of
13 finding the lowest cost integration solution
14 belonged to the regulated utility.

15 We've got different answers now for
16 different parts of the country, but I would
17 submit that we would all be better off if there
18 were some clarity as to where that responsibility
19 was and if there were some compensation for doing
20 it well, for assembling the lowest cost portfolio
21 of integration solutions or reducing the cost of
22 the existing portfolio, not dictating a

1 particular fraction of any set of technology
2 solutions but having an orchestra conductor who
3 was rewarded for doing that well. And I don't
4 know of any part of the country where we reward
5 the orchestra conductor for doing it well.

6 And I just -- a collective challenge for
7 all of us. And RAP is -- obviously Rich spent a
8 lot time thinking about related issues here. But
9 what does it mean to reward good performance
10 here? Where is the responsibility fundamentally
11 going to be? And how can we make sure that the
12 good portfolio managers are more profitable than
13 the inept ones?

14 And I would hope we could try to grapple
15 with that together because I'm not sure we've
16 enough of that.

17 And, Terry, forgive me for grossly
18 mischaracterizing and simplifying your
19 suggestion, but I'm -- and I bet you don't really
20 disagree with me on most of this.

21 MR. BOSTON: I actually do, so let me --

22 (Laughter.)

1 MR. CAVANAGH: Okay.

2 MR. BOSTON: And let me tell you why. I
3 was very much a part of the nuclear program when
4 nuclear was going to be too cheap to meter and we
5 were absolutely sure that ERTA, before DOE,
6 encouraged us to build out a nuclear fleet. And
7 from my perspective, nuclear was not too cheap to
8 meter. I was actually in the control center
9 trying to convert oil burners to natural gas when
10 there was a law against using natural gas as a
11 resource. So from an integrated resource plan,
12 we sure missed the price of natural gas, and we
13 continued to miss it. And the best way to get to
14 \$8 gas is for us to forecast \$3 gas.

15 But to -- as the market operator, the
16 market puts the risk on the decision makers that
17 are making those decisions. And to Ake's point
18 and Cheryl's point, the market will encourage
19 resources.

20 The only reason I put a percentage for a
21 portfolio is that if you're going to enable wind
22 that's going to be doing this and solar that's

1 going to be moving faster, you need the system
2 integrator, the market operator, the balancing
3 authority, whoever that is needs the resources to
4 make that resource integrate with all the other
5 resources that are in the market.

6 MR. CAVANAGH: Right.

7 MR. BOSTON: So -- but for us --

8 MR. CAVANAGH: But why --

9 MR. BOSTON: -- to do an integrated
10 resource plan today, I get you EIA would miss the
11 fuel forecast going forward of what is the --
12 what is the best resource.

13 MR. CAVANAGH: But why not -- why set an
14 arbitrary percentage, Terry -- a necessarily
15 arbitrary percentage as the way of getting the
16 integrator to pay attention to what he or she
17 needs to do? Why not, again, just reward good
18 results or try to find a way to do that?

19 MR. BOSTON: Don't disagree, but we have
20 -- we have states that have a 15 percent by 2015,
21 20 percent by 2020. That would give you 100
22 percent by 2100. So, in terms of renewable. So,

1 the question is are you going to move forward
2 with a renewable energy standard that requires
3 the storage to come in.

4 And storage is not the only way to tackle
5 it. To Ake's point, new gas-fired units -- the
6 way Spain balances their load is combine cycle
7 plants running at 20 percent capacity factor.
8 That's not a good capital recovery for the owner,
9 but it allows you to balance the wind by using
10 the gas resources on a very poor efficiency curve
11 I might add to balance the wind, but I guess I
12 would disagree that we could sit here today and
13 do an IRP for the nation and come up with the
14 right energy balance where the markets put the
15 risk on the market players.

16 MR. CAVANAGH: So to be clear, I wasn't
17 calling for an IRP for the nation. I was saying
18 let's establish a clear sense of who has this
19 responsibility and then reward them for doing it
20 well. And I don't assume for a moment that it
21 would be one entity or that it would be the
22 federal government.

1 MS. LaFLEUR: Well, I'll weigh in,
2 although I largely agree with what Terry said.

3 A couple weeks ago I gave a speech on a
4 panel with John Rowe, something I try not to do
5 unless I have had my Wheaties. And in response
6 to something or other that I said, he said, you
7 can have rate regulation; you can have IRM; or
8 you can have markets. You can't have a
9 combination of all three.

10 But -- fine. But the reality is we are
11 living with a combination of all three. And in
12 my simple mind with the luxury of just sitting
13 where I have and just having the jurisdiction I
14 have, we see a lot of the states having some
15 version of integrated resource management with
16 their renewable portfolio standards and so forth.
17 Others have performance based rate making that at
18 least try -- some of the state regulators in the
19 room try to reward the efficient, or the clean,
20 or whatever it is they choose to reward. And as
21 far as I'm concerned, that's within their
22 province for the utilities and the customers in

1 their state, but at the wholesale market level to
2 the best of our ability -- at least it's my
3 belief -- we should run resource neutral markets
4 that try to get it fair and try to measure by an
5 increment that we can fairly measure, whether
6 it's the speed of frequency regulation or
7 whatever, and then all of those will play in at
8 the wholesale market, which doesn't make a pretty
9 answer in terms of a single decision maker, but
10 it is an answer that reflects the complexity of
11 the three different systems that we're living
12 with, I think.

13 MR. CAVANAGH: And a single decision
14 maker would certainly do better if the price
15 signals into the market were accurate. Yeah.

16 MS. LaFLEUR: That's right.

17 MR. ALMGREN: If I may expound, not so
18 much on the answer but more on the issue there.
19 I think many of the wholesale -- a big part of
20 the wholesale is market, but we have -- in most
21 of the states on the retail are regulated.

22 Dealing and trying to capture all these

1 benefits, the interface between the wholesale and
2 retail is, I think, deserves a lot of attention.
3 And we see that part of demand response how that
4 could be aggregated and then the transmission
5 benefits could be captured in the capacity
6 markets.

7 I think similar we can see on -- I guess
8 like storage, but we also need from the wholesale
9 markets as much as possible bring the price
10 points in some -- one form or the other into the
11 retail markets And I -- I happen to believe that
12 the consumers given the right information make
13 good decisions. I think technology can support
14 that, and I think in all this talk about the
15 Smart Grid one has to do something smart. And
16 then I think that's -- and any storage that can
17 fit.

18 And the other thing which a little bit to
19 expand some of the morning's discussions, I think
20 when we look ahead, we miss some of the dynamics.
21 And no one can predict with 100 percent accuracy
22 the future, but I think we are in for a scenario

1 where electricity will cost much more. And then
2 we will need to do these things we talked about -
3 - energy efficiency and all that. But I think
4 that's part of the dynamics which gets lost in
5 this and why do we do these investments.

6 MR. CAVANAGH: Rich, I'm sorry, can I
7 just -- the one thing I'm not clear on. Do you
8 think that accurate real time wholesale prices
9 are all that we need to deliver the right
10 portfolio of storage solutions?

11 And if you don't think that -- that is,
12 if you think there needs to be a long-term
13 investment perspective that comes in behind the
14 short-term wholesale prices -- then I think we're
15 all much closer than this exchange suggests.

16 There was a time when people said that
17 all we need is accurate short-term wholesale
18 prices and the market will get everything right.
19 And I'm just suspecting we're past that now.

20 MR. ALMGREN: Yeah, I agree. I mean,
21 there's been studies. I mean, it -- if you have
22 only prices, it will work but will be rather

1 brutal and a tough environment. So I think it's
2 socially not realistic. I think it's a
3 combination what you're saying.

4 MR. BOSTON: But let me add to that.
5 Without real-time pricing or time-of-use pricing
6 with a plug-in hybrid vehicle fleet, everyone
7 will come home at 5:00 p.m., plug in their car,
8 and I will be seeking other business
9 opportunities because --

10 MR. CAVANAGH: I agree.

11 MR. BOSTON: -- we need at least some
12 real-time pricing to make some of the storage
13 technologies we have get in the right
14 optimization period for the market. And it can
15 be voluntary. I do not have real-time pricing
16 for my Volt at this time. If there was a rate in
17 my area from a retail supplier, I would volunteer
18 that quickly because the two go together quite
19 well.

20 MS. LaFLEUR: I thought your question was
21 about accurate real-time wholesale pricing. I
22 don't think it's all we need. Or if that's all

1 we relied on for this long lead time lumpy
2 investment cycle, there'd be social
3 discontinuities that the political system
4 wouldn't accept.

5 And also, if it's all that we need, I
6 should go back to FERC and get rid of all the
7 people working on the ancillary services in the
8 capacity markets which some of you might think is
9 a good idea, but there's a lot of work being done
10 that we don't need if that's true.

11 MR. MASIELLO: You know, I can't resist
12 throwing out -- with prices, they're accurate.
13 PJM's prices -- what PJM says it is, right? The
14 question is: Is it efficient? But that little
15 rejoinder aside, Richard, you're next.

16 This is great. And by the way, we have
17 plenty of time left, so we can go around again.

18 MR. COWART: Yeah. Right. I am loving
19 this session by the way. Y'all are great.

20 I have sort of two observations that lead
21 to two questions for all of you.

22 And the first sort of topic area is that

1 I've been hearing people talk about is what are
2 we paying for. And it is important to define
3 what we're paying for.

4 And I think we've learned that sort of
5 naked capacity markets don't get us what we
6 actually are talking about here, that what we
7 don't -- and a term that we've been using in our
8 conversations is that we actually instead of
9 thinking about just paying for capacity, what we
10 really will need in the grid that we heard about
11 this morning is something that you might call
12 capability. That is, we need different
13 capabilities. And in this context we're talking
14 about responsiveness as a capability.

15 And following up on Ralph's observation,
16 if you agree with that point, would you agree
17 then that perhaps storage, perhaps nimble
18 generation, and perhaps demand response all fall
19 into that category? And we want to create a
20 capability market that would allow the
21 integration of all of those responses. That's
22 the first question. The second point is -- so

1 that's what do you want to buy?

2 The second one is how do you want to pay
3 for it? We heard from Terry about the pumped
4 storage hydro that was built to complement the
5 nuclear fleet which is -- makes a compelling case
6 in a way, but it's important to remember that we
7 basically socialized that in order to create a
8 resource that would complement the generation mix
9 that we were promoting at the time.

10 MR. CAVANAGH: Also socialized.

11 MR. COWART: Yes, also socialized.

12 Right.

13 And so I guess the -- and my second
14 question is should we be thinking about the
15 capability market in -- that would provide a
16 price signal for storage, demand response, and
17 its competitors in the same way. That is the
18 way we think about the capacity market today. It
19 creates, in essence, a mandatory and sure way of
20 providing funding for the people that are putting
21 those resources on the system. So, those are the
22 two questions.

1 MS. LaFLEUR: Well, I'll start. I don't
2 know. I don't know if we should redefine a
3 capacity market as a capability market. I mean
4 it's an engaging thought as described. I'm
5 pretty confident that through and well beyond my
6 time at FERC what we value in how we use energy
7 will change. And so the markets will evolve, and
8 maybe that's the way it should evolve.

9 I would just observe, for what it's
10 worth, if we're pulling out those increments of
11 how these resources behave -- if we're pulling
12 out the fast response and all and saying, okay,
13 those are somehow undercompensated by the
14 constellations of structures, and markets, and
15 bilateral contracts we have now, so we're going
16 to create some weight of marketplace to barter
17 those qualities. There are other components of
18 capacity like the base load and the stability
19 that the old-fashioned generators are providing
20 that are also not defined in the current market.

21 So if we're going to pull apart capacity,
22 which might be a smart thing to do, it's not just

1 these new nimble things, but there's other parts
2 of capacity that if we're thinking about it have
3 different capabilities that maybe we take for
4 granted because we're just rested on those
5 decisions we liked to criticize 30 years ago.

6 MR. BOSTON: On the capability market,
7 capability is a little like energy efficiency.
8 Measurement and verification would be very tough
9 for the market operator. And it is -- in energy
10 efficiency it's I like meters, not models, at the
11 end of the day.

12 But let me make a point. What we need is
13 dynamic benefits properly valued. And if Ake's
14 battery is competing with Rick's pot line, both
15 can have very fast response. His pot line is
16 going to have very limited energy because it will
17 solidify and he'll have to go in with a
18 jackhammer and bust it up. So what we need to do
19 is take the dynamic benefits of storage and make
20 sure the market is evaluating those benefits and
21 weighing them against the man side. And I mis-
22 asked Ralph's question a little bit. We need

1 alignment or direction (phone ringing) -- I'm
2 sorry. We made those. We never closed so --

3 UNIDENTIFIED SPEAKER: Your car's calling
4 you.

5 MR. BOSTON: -- we do need dynamic
6 pricing that the wholesale -- it doesn't have to
7 be one for one, but we need an indication of the
8 value proposition so the end-use consumer can
9 play in the game with their storage devices,
10 whether it's the water heating, whether it's the
11 space heating, or whether it's plug-in hybrid
12 vehicles. We need alignment of wholesale and
13 retail prices so that happens.

14 And Pennsylvania is working with us very
15 hard. So is Ohio to try to align wholesale and
16 retail pricing so that we get the dynamic
17 benefits, that the customer sees those.

18 MR. ALMGREN: Yeah, I think, as Cheryl
19 just said, it's an intriguing thought. I think
20 going forward -- I think it probably deserves
21 more discussion and (unintelligible 57:41 #3)
22 from -- not from the storage but the other

1 alternative here with transmission in the
2 planning, that when we do look ahead,
3 transmission as -- was pointed out in the morning
4 is an enabler. And I think we've been seeing
5 cases where it's -- where you have strictly
6 reliability (unintelligible 58:03 #3) gives some
7 challenges. So in that respect I think both for
8 transmission and for energy storage one can see
9 the case for -- or the thought for the capability
10 aspect. But it is a complicated topic and will
11 require a lot of discussions because, again, who
12 is inclined to pay for it and how can we justify
13 it as being paid for.

14 But the sooner we get to something like
15 that I think at the end it has to be some kind of
16 a hybrid model where part is for the common good
17 and socialized and some is where a beneficiary
18 pays.

19 MR. MASIELLO: Okay. I'm going to
20 exercise the chair's prerogative and throw a few
21 questions out. The first one, Terry, you're
22 showing us these graphs of the vehicle or for

1 that matter the hot water heaters fluctuating
2 very quickly in response to a regulation signal
3 and starting a pilot with General Motors, but
4 I've got a measurement and validation and a
5 settlements problem for you.

6 If I plug my Volt in in my garage and I
7 want to get the benefit of selling you
8 regulation, the Smart reader on the wall of the
9 garage is good for 15 minute, maybe 5 minute
10 samples. It certainly can't track the ups and
11 downs. So what's the technical proposal to do
12 pay-for-performance on Smart charging if all the
13 Smart meters are not so smart?

14 And the second question is kind of geeky.
15 And you'll have to -- everybody forgive me.

16 (Laughter and comments.)

17 MR. MASIELLO: What?

18 MR. BOSTON: I would turn that panel into
19 (inaudible).

20 MR. MASIELLO: Yeah, but this is my --
21 one of my personal obsessions. We've got a trend
22 going on in all of the market designs in the

1 United States to do co optimization of
2 everything. We take the offers for regulation,
3 for spinning, for other ancillaries, for energy,
4 and we throw them all into a giant numerical meat
5 grinder and come out with the optimal way to use
6 each resource. But right now the trend with the
7 market protocols filed for storage have been
8 self-scheduling instead.

9 Where is this going? Is co optimization
10 the right path for storage, and what's it lead
11 to? So, two very different questions. Sorry,
12 but --

13 MR. BOSTON: I'll take a shot at the
14 metering question. Between meters and models
15 I'll always choose meters in terms of their
16 precision and accuracy, but in the case of are
17 you dealing with fast enough speeds, we are doing
18 prototype testing to see what the response of the
19 AES battery is. We're doing testing of the
20 Delaware with near real time, you know, 50
21 millisecond time steps. So we're getting pretty
22 good data base there.

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1 Literally in New Jersey pole-top solar is
2 too cheap to meter. It's 200 watts, and you
3 can't afford a meter for 200 watts, so you have
4 to do statistical sampling in that case and
5 measure where the sun's shining to get there. So
6 I think -- and I'm not saying for the Volt you
7 actually have to have a Smart meter. You need a
8 Smart car. And perhaps through OnStar which has
9 a one-third second delay going up to the
10 satellite and back, but that's pretty good for a
11 load frequency control, too. So you have to have
12 good communication, and you have to know the
13 device is responding, but you wouldn't have to
14 measure to the millisecond every response as we
15 have measured with the one megawatt battery.

16 On your co optimization the question is
17 obviously the market, whether someone is putting
18 something in, the more flexibility that resource
19 has, the more likelihood it can be optimized, but
20 my preference is the owner looks at the market
21 pricing signals whether its ancillary services
22 and is able to determine how to put that device

1 into the market and optimize the various benefits
2 that Brad was talking about earlier in terms of
3 the dynamic benefits of storage, the speed of
4 response, the fact that you can take off-peak
5 energy and transfer it to peak energy, all those
6 -- and that's what happens in the pump storage
7 fleet today.

8 One thing that Pat has in her studies
9 that might be of value is variable speed drive on
10 the existing pump storage fleet and that that
11 would allow us instead of having a synchronous
12 motor, we could do load frequency in the middle
13 of the night. Right now pump storage has two
14 modes in the pump direction, on and off. And it
15 comes on at about eight seconds. So if you had
16 the ability to vary the input power through power
17 electronics, that would allow you to co optimize
18 if you will.

19 But I don't like the thought that the
20 market operator is going to take over the storage
21 and optimize it. I really think the owners have
22 to take control of their own livelihood and

1 assets and optimize.

2 MR. MASIELLO: Yeah, I hoped you were
3 going to bring up OnStar. And you know those
4 petro solar panels on the poles have Smart
5 inverters with communications? Should we be
6 thinking about standards for distributed-in-the-
7 device metering with the financial security
8 standards akin to cyber security? Is that where
9 this is headed, Terry?

10 MR. BOSTON: I yield to Pat. One thing -
11 - and let me back up a little bit on the co-
12 optimization. Some of the places we're missing
13 the boat, and an inverter converter can do
14 voltage control. The capital cost to allow you
15 to do voltage control is very small. We need
16 some standards that allow us to do frequency
17 control and low voltage, to do low frequency
18 control and voltage control with the DC inversion
19 of the equipment.

20 In terms of cyber security, we need to
21 get the hardware security wherever possible. And
22 I can tell you what I've told my staff is cyber

1 security is going to get a lot worse before it
2 gets awful. So as we connect tens of thousands,
3 millions of meters, we better get it right in
4 terms of is that a point of entry that can get
5 back to the SCADA for distribution, SCADA for
6 transmission. So I think building cyber security
7 in instead of bolting it on is essential as we go
8 forth.

9 And, Pat, you might comment on the
10 standards. I'm not sure where NIST is on the
11 standards.

12 MS. HOFFMAN: I'll have to get back to
13 you on that one.

14 MR. BOSTON: Okay.

15 MR. BUTLER: Thanks. Terry, a question
16 on electric vehicles. The question focuses on
17 the capability of batteries, current generation
18 of batteries to engage in this discharge from
19 vehicle to grid.

20 A lot of the people we've been talking to
21 about electric vehicles and the impact on the
22 grid indicate that the manufacturers right now

1 are not concerned so much with the capability of
2 discharging as much as they are on the capability
3 of charging, staying charged, and giving people
4 the feeling that they're going to get to where
5 they need to go and back to a charger, sort of
6 range anxiety that a lot of people have. Are we
7 not several years away from the type of batteries
8 that you're talking about being able to be
9 storage in all of those vehicles?

10 MR. BOSTON: Ake can talk about the
11 chemistry. Let me talk about kind of the
12 University of Delaware project. We have been
13 doing a vehicle-to-grid where we actually charge
14 and discharge the vehicle into the grid to do low
15 frequency control. I think we're a long way from
16 getting there with both the owner of the car and
17 the automobile manufacturers. I think it will be
18 grid to vehicle and varying the charge rate to
19 optimize the use.

20 And much like the water heater, we don't
21 take electricity out of it. We just do load
22 frequency control by controlling by controlling

1 what we put into the device. So I think for the
2 next 5 to 10 years that's where we're going to
3 be. In terms of the life of the battery, let me
4 say the stress of being in a car is much greater
5 than what we've seen as the stress of being there
6 doing low frequency control, but Ake might want
7 to talk about the life impact on the chemistry.

8 MR. ALMGREN: Yeah, I would say the
9 technology is basically there. I mean, but like
10 anything, you have to use price on judgment. If
11 you deep charge and discharge nonstop a car
12 battery, you would shorten the life regardless of
13 what chemistry. So -- but I think it's -- I
14 don't think it's a show stopper in any respect.

15 And I think -- I think it would -- the
16 benefit from the ancillary service using the car,
17 I think, is limited for a passenger car. I think
18 you have to look at the fleet vehicles to have a
19 major impact.

20 But at the same time I would like to
21 point out that in all these discussions about the
22 challenges about putting more cars, plugging cars

1 to the grid, I would -- I would look more at the
2 opportunities. We will have more renewable
3 energy on the system. We will have more energy
4 efficiency. And in some cases the traditional
5 demand of electricity may stay flat while we're
6 still having fees and costs. And this
7 opportunity for electric industry to have another
8 revenue stream at the time where there's no other
9 revenue stream available I think is a big
10 opportunity which far exceeds the challenges to
11 make it happen.

12 MR. MASIELLO: Okay. Michael.

13 MR. HEYECK: Gosh, I had a lot of
14 thoughts running thoughts running through my
15 mind, and it was good that we went around the
16 table once.

17 Let me start with, first of all, AEP,
18 we've got a lot of large projects out there. We
19 have a town in Texas, a border town in Texas
20 which is nearly at UPS status because of its
21 distance from the grid and the Texas Commission
22 allowed us to recover it as a transmission asset.

1 So the first notion is -- and I think I've been
2 consistent since I started on the EAC. Let's not
3 put these in a box. Let the creativity move
4 forward, and I think it will find its space.
5 Certainly we need some definition, but in each of
6 the -- in each of those parts of the definition
7 let's ask ourselves is there an impediment to
8 growth in this space. So any activity with
9 respect to a storage.

10 And another point that Ralph made that
11 wholesale prices -- I've been going to Europe.
12 My wife is Portuguese. I've been going to Europe
13 so very often since 1985. And I've noticed that
14 -- I think they're about \$10 gas now, and there
15 are more cars, and the cars are getting bigger.
16 So the responsiveness to pricing is curious.
17 What I would say is that the responsiveness is to
18 wealth. And the wealth factor, the personal
19 wealth factor, is what's going to drive the
20 equations on efficiency and what we do with that
21 saved kilowatt hour. It's also going to drive
22 storage.

1 We found out in the 2003 blackout that a
2 lot of toilets in New York were flushed by
3 electricity. And it's probably likely that that
4 electricity will be backed by batteries like our
5 alarm clocks, like my sump pump.

6 What I'm getting at is in the future here
7 there's going to be a divergence between the
8 distributed and the central. And the distributed
9 batteries -- let's not prohibit the residential
10 customer from buying a battery to backup their
11 house because I would maintain that SADI should
12 be zero for the 21st century customer eventually.
13 No one's going to tolerate their toilet not
14 flushing let alone their computer not running.
15 So how are we going to accommodate that? Like we
16 have in the past. We backup our alarm clock with
17 a battery, our sump pump with a battery.

18 So in AEP we've got the big four-megawatt
19 application and we do have this community energy
20 storage application. But I'm wondering if
21 personal wealth is going to come into play here
22 for the residential customer to do more self-

1 sufficiency rather than just emergency backup.
2 And what I'm saying is the bottom line is let's
3 not box these things; let's allow them to foster
4 and then see how they grow and then come up with
5 the definitions later.

6 I understand that we need regulatory
7 treatment, and we made the argument in Texas, and
8 we got it justified based on deferring
9 transmission investment. So there's some random
10 thoughts out there, but the bottom line is let's
11 not put these things in a box.

12 MR. MASIELLO: One more I guess. Ed?

13 MR. KRAPELS: I just met Commissioner
14 LaFleur for the first time, and FERC's work in
15 this area is so critical. And when I think about
16 Cheryl's comment the capacity market's in the
17 shop, that's really true. The problem for those
18 of us who are in market is that we're still
19 driving the jalopy while it's in the shop, you
20 know, so -- and among the things that we find
21 really interesting is that studies are being done
22 by consultants and by ISOs that value

1 transmission and storage as if they're
2 generation. And those studies are very important
3 because they inform mitigation measures whether a
4 resource is in the market or not in the market,
5 the whole docket on capacity and whether
6 bilateral or sponsored capacity can be claimed in
7 the capacity market paradigms.

8 So as an example of how we're not pricing
9 things very well, DC transmission has different
10 attributes from AC transmission. We can't
11 capture all the value that we've created with the
12 various projects that we've built. And our
13 sponsors can't capture all the value because
14 we're just not pricing all these attributes
15 right.

16 And a few weeks ago I was at a conference
17 where a bunch of really smart guys and gals all
18 agreed that the energy market project is
19 incomplete. In other words that we haven't
20 figured out the right solution to capacity market
21 pricing especially. And I think this discussion
22 has been one of the best I've ever been in. And

1 to talk about capability as opposed to capacity
2 is conceptually, I think, a good step forward. I
3 think we can do better than we've done so far.
4 And the Commission is the one that can drive this
5 and get us to a better place.

6 MR. MASIELLO: Okay. Any final
7 comments from our panelists?

8 MR. BOSTON: Yeah, let me add a little
9 bit to Ed's comment if you don't mind, Ralph.

10 One thing, if you look worldwide, about
11 20 percent of the transmission is DC. In the
12 U.S. that's not the case. The controllability
13 and the flexibility that DC gives you --
14 primarily the controllability, whether it's back
15 to back or long haul, adds value to the rest of
16 the grid. And to some extent because we haven't
17 had the very long lines as would be required to
18 enable the Midwest North Dakota wind, we haven't
19 added the DC as the rest of the world has. And
20 Smart devices without smart prices leaves you a
21 pretty dumb system. So until we get pricing
22 aligned with value, whether it's in the pricing

1 out of the DC or whether it's in the energy
2 market to get retail and wholesale prices
3 aligned, you won't get the smart response. And I
4 would feel very guilty with Mike here in not
5 saying between a Smart grid and a robust grid
6 I'll always choose the robust because it has much
7 more flexibility. The robust may cost more than
8 a Smart grid, so the controllability that a DC
9 line adds is something much like storage, we
10 haven't evaluated properly the dynamic benefits
11 it adds to the other assets.

12 MR. ALMGREN: Yeah, I think it's good
13 that -- good example, the DC element. I have
14 probably more background in DC than I have in
15 energy storage so I can agree. I mean DC has
16 some of these capabilities which is hard to
17 capture -- I mean the controllability. The
18 progress on the DC technology in terms of cables
19 that it can be buried in the ground fast. It can
20 -- so there are a number of these things. And I
21 think it is a good illustration that there is
22 probably in the discussion going forward room

1 where we should discuss these capability aspects.

2 MS. LaFLEUR: Well, I just echo that I
3 agree it's been a -- I found it a really thought
4 provoking conversation, and I don't think it's
5 coincidence that it was because we started with
6 the subject of storage because that doesn't fit
7 neatly into the real simple constructs into which
8 we've placed energy pricing, you know, volumetric
9 pricing of certain, you know, kilowatt hours or
10 whatever which doesn't really capture everything
11 energy does or all the dimensions that it has.

12 So maybe rather than being an outlier
13 this kind of conversation is leading us to
14 thinking about how we price components of energy
15 and the capability of capacity that has
16 implications back into what we might think of as
17 the non outliers. So I think it's been really
18 provocative from that standpoint. Thank you.

19 MR. COWART: Those are terrific last
20 words for this panel. And I think now we have --
21 maybe I'd like to just pause and thank you. It's
22 really been terrific. I --

1 (Applause.)

2 MR. COWART: And you're, of course,
3 welcome to stay. You don't have to, you know --
4 you don't have to get up and walk out of the
5 room, although I recognize you're probably all
6 incredibly, you know, busy and have other
7 demands, but you're welcome to stay.

8 MR. LaFLEUR: Okay. I was going to stay
9 till 3:00, so I'll see whatever's next.

10 MR. COWART: Okay. So we're at -- Ralph,
11 we now have a little time for a conversation of
12 the Committee's work going forward.

13 MR. MASIELLO: Good. And I'll be very
14 brief so we can get -- recapture a few minutes.

15 The Subcommittee developed two reports
16 that were posted on the Committee share point
17 site in April and submitted to DOE. One was a
18 summary of all of the DOE activities in storage
19 as reported in different workshops at a concise
20 level, and another was a summary of -- quote --
21 other research and development and prototyping
22 activities under way. And they're both on the

1 share point site. Both have been formally
2 submitted.

3 Second, Secretary Hoffman asked us to
4 tackle the task of a valuation framework for
5 storage. And to that end there are three draft
6 documents running around -- two, I guess. One is
7 with Energetics help there is a document that
8 tried to collect the existing precedents around
9 gas storage, particularly in things like FERC
10 orders. And that I know went to the
11 Subcommittee, will go to the full committee. And
12 it just occurred to me this afternoon listening,
13 Commissioner LaFleur, we might give that to FERC
14 with the invitation to comment on it because the
15 people who put it together are not regulatory
16 specialists and it could easily be we missed some
17 important things. But this is just a background.
18 These are -- the relative precedents --

19 MS. LaFLEUR: I'd be happy to facilitate
20 that.

21 MR. MASIELLO: -- for storage and energy.

22 Then there's the draft document on the

1 valuation framework, very rough, full of
2 questions of the nature of should we go down this
3 rabbit hole. Should we create an example? So
4 I'd encourage you to look at it and provide some
5 feedback. And, of course, if you're on the
6 Subcommittee, encouragement's a mild word.
7 Please look at it or expect spam reminding you.

8 And when you do look at it, you'll
9 discover that in the -- let me use the word
10 wholesale bulk power for generation and
11 transmission space. The discussion of valuation
12 is pretty rich. There's a lot of methodology out
13 there that you can draw on in the gas storage
14 space or indeed developing for regulation for
15 instance, and some questions that are already
16 posed as we heard going around the table.

17 When you look at the distribution space
18 and the community energy storage, it's a
19 completely different ballgame where the -- you
20 know, the literature isn't there that says here's
21 how you do the valuation. And our opinion is
22 this is actually pretty critical because

1 distribution engineers like to do things by the
2 book either with the Westinghouse T and D book
3 decades ago or with PSS/E or SIEM, or Power
4 Factory today. And the T and D book doesn't, and
5 the software tools don't give the distribution
6 engineer the cookbook today. So, you know,
7 that's an area where in the framework, as you'll
8 see right now, we're coming up kind of dry. So
9 that's my quick report, Richard.

10 MR. COWART: And we should note that your
11 Subcommittees reports along with all of the final
12 reports of the Committee and its subcommittees
13 will be posted on the public website accessible
14 to the public when they're finished.

15 Did you want to discuss the draft outline
16 of the framework document and what the -- what
17 you expect to do going forward with that?

18 MR. MASIELLO: Well, we expect the
19 Subcommittee to work on it with a goal at the
20 next meeting we'll have a document ready to
21 submit to the Committee. But it's -- it's longer
22 and inherently more technical in economics and

1 engineering than some of the higher level
2 recommendations, let's say, coming out. And so a
3 good -- you know, one question is how much energy
4 we can put into it to carry it to what level of
5 detail, and another is how appropriate that is as
6 an activity for the group; but if people would
7 look at it and feedback whatever comments, or
8 thoughts, or criticisms we'd welcome that.

9 MR. COWART: All right. Is it
10 appropriate to ask the Subcommittee to comment on
11 Terry's seven recommendations? I'm posing that
12 as a question to the Committee generally and to
13 the Subcommittee members --

14 MR. MASIELLO: Well, I'm seeing --

15 MR. COWART: -- in particular.

16 MR. MASIELLLO: -- heads nod up and down,
17 so I guess we will.

18 (Laughter.)

19 MR. COWART: All right. Thank you very
20 much.

21 Well, it sounds -- any more comments on
22 this topic? We've definitely had a rich

1 conversation, so maybe this is the time to take
2 our afternoon break. We'll reconvene in 15
3 minutes. We're four minutes ahead of schedule.

4 (Brief recess.)

5 MR. COWART: All right. Committee folk.
6 All right. While we have a moment for
7 announcements, just a general reminder that the -
8 - all of the materials that the Committee is
9 working with are on the Committee's share point
10 site to which you have access -- all the drafts,
11 including the storage valuation outline, the
12 electric vehicle outline, and a -- well,
13 something we're going to discuss in a minute.
14 It's just the memorandum on the interdependence
15 of electricity infrastructure and natural gas,
16 but we're going to talk about that in a minute
17 and also the memorandum on post-ARRA funding
18 issues for transmission planning. All those
19 materials and others are on the share point site.

20 For the next -- yes?

21 MS. WELSH: And the final deliverables.
22 Hi. And the final deliverables in final form are

1 on the EAC website and available to the public
2 once they become final. So the share point site
3 is for EAC members only, but all deliverables
4 will be publicly available on the EAC website
5 which is www.oe.energy.gov/eac.

6 MR. COWART: Thank you. All right.
7 Transmission Subcommittee, Barry, you're up.

8 MR. SMITHERMAN: Thank you. Well, I was
9 honored to take over this post after Lauren
10 received her new job assignment and then
11 subsequent to that I received my new job
12 assignment, and so to some degree this position
13 is a little bit of a leading indicator of
14 movement.

15 MR. COWART: Is there anybody on the
16 Committee who wants a new job?

17 (Laughter.)

18 MR. BUTLER: It's upward movement, so
19 that's good.

20 MR. SMITHERMAN: Yeah, I think you're
21 right. Fred, I think you're right.

22 And I apologize for missing the last

1 meeting. We had a legislative session -- quite
2 contentious and challenging -- that occupied most
3 of my time this spring as the PUC was going
4 through sunset review, and then we had a special
5 session to work through the budget. And then I
6 got appointed to my new job, but I'm delighted to
7 be working with the team on this particular
8 subcommittee.

9 Let me sort of break down for you where
10 we have progressed and what we are going to
11 discuss today seeking input and feedback from the
12 Committee. We went back and looked at the
13 deliverables that were identified in the 2008
14 Transmission Adequacy Report or chapter of the
15 EAC report. And pretty much all of those were
16 either done or in the process of being done. So
17 the Subcommittee had coalesced around essentially
18 one fairly large and important issue which is the
19 topic of interconnection-wide transmission
20 planning, post ARRA funding. And we're going to
21 talk about that in some depth.

22 You should have received a white paper

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1 that highlighted some of our discussion with five
2 sub bullet points on it, one of which we'll spend
3 most of our time about. And then we had two
4 smaller subtopics which we may or may not want to
5 take any further after we discuss them today.
6 One of them was the security impacts on the grid
7 and Mike was kind enough to take the leadership
8 role in taking a look at that issue, not from a
9 cyber security perspective but rather, from a --
10 I would call a critical component perspective.

11 And then my office working with Tom and
12 some others put together in a fairly quick
13 fashion this interdependence of electricity
14 system infrastructure and natural gas
15 infrastructure which I think we'll take up that
16 last.

17 But first, what I'd really like for the
18 Committee to focus in on -- and I'm going to ask
19 Joe Kelliher and Sonny Popowsky to give us a
20 little bit of discussion on this -- is exactly
21 what should we think about in terms of continuing
22 to fund what have been fruitful work products so

1 far on interconnection-wide transmission
2 planning. We highlight in the white paper five
3 sub bullets. I'll start with the last one first,
4 which was cost reductions. We all agreed that we
5 should do everything we can to keep costs low or
6 lower, including telecommuting, including
7 webinars and anything else that we can do.

8 And then Number 4 was should we rely upon
9 further DOE grants or funding. And we all sort
10 of concluded that that was probably not a good
11 idea. So I would call your attention to Bullet
12 Points 1, 2, and 3, which are three suggestions,
13 or topics, or choices for discussion of post-ARRA
14 funding. And with that, Joe, I would ask you to
15 sort of take over with some of the discussion as
16 we had it, with Sonny joining in, and then we'll
17 see what the Committee thinks.

18 MR. KELLIHER: Sonny, do you want to talk
19 about 1 and 3, and then I'll talk about the FERC
20 possible options? How do you want to --

21 UNIDENTIFIED SPEAKER: (Inaudible.)

22 MR. SMITHERMAN: Pull that mike up. And

1 I recall that Bob, you had some definitive
2 thoughts on this as well.

3 MR. CURRY: I had a few thoughts on the
4 last one.

5 MR. SMITHERMAN: Yeah.

6 MR. POPOWSKY: Yeah, I mean, my
7 preference is really the FERC option if we can do
8 it, but I could say why that isn't -- and you
9 obviously could have a lot more expertise on how
10 that might or might not work, but I think the
11 Committee pretty much agreed that it was unlikely
12 that the kind of funding that we saw from DOE to
13 get this process started, particularly in the
14 Eastern interconnection where we've never done
15 anything like this before, it's just unlikely
16 that we'll be able to get that kind of funding.

17 We also all agreed that, as Chairman
18 Smitherman said, this could be done in probably a
19 much less costly manner in the future. Now that
20 we've started it up I think the process can be
21 done, if it does continue, without as much of the
22 sort of start-up costs and as high of costs as

1 we've incurred to date; but I guess I'm the only
2 one on this Committee who also is on the
3 Stakeholder Board of the Eastern Interconnection
4 Planning Collaborative. And I have found it to
5 be a very positive process. I think you're
6 bringing together people who haven't really sat
7 down together to talk about issues that they
8 haven't talked about before. And as long as, you
9 know, the expectations aren't too high, that, you
10 know, the i.e. that we're somehow going to come
11 up with a grand plan to solve the problems of the
12 Eastern interconnection, I don't think anybody's
13 looking for that. But I think just the process
14 itself certainly with the leadership of Dave
15 Meyer and other folks in DOE has been very
16 positive. And at least I think it's worth
17 continuing.

18 One of the things, of course, from our
19 perspective, is that it does include funding for
20 people like me to participate because otherwise,
21 my office could not participate in this type of
22 activity as we have two state consumer advocates

1 who participate, and I don't think it's all that
2 expensive to have us go to the -- you know, get
3 transportation to the meetings, but for us to
4 participate for the NGOs to participate as
5 strongly as they do, I think it's been essential
6 to get that kind of funding. I'm sure Ralph
7 would agree. And for the state commissions -- I
8 think it would be very difficult for the state
9 commissions to go to their state legislatures and
10 try to get the kind of funding that they need to
11 participate as actively as they have. So I think
12 it is worthwhile.

13 I think they've, frankly -- that the --
14 we don't have -- I mean, ideally you'd want to be
15 able to do something like WECC does, but WECC has
16 always been organized in the west and has been
17 able to come up with interconnection-wide
18 methodologies to operate. And we just don't have
19 an organization, I don't think, like WECC in the
20 Eastern interconnection. We have a collection of
21 what? Six regions, I guess. A number of RTOs
22 and ISOs and then a number of entities that are

1 not part of organized markets at all. So just
2 the very act of bringing all these folks together
3 was a mammoth undertaking. And the question is
4 how to keep them together in the future or how to
5 get some funding to do that.

6 I think Number 3 that the state
7 regulatory approach is probably too unwieldy and
8 probably a little bit unfair because it would
9 rely solely on utilities that are regulated at
10 the state level which would leave out a lot of
11 entities that participate in the -- that would
12 participate in transmission planning. Also, I
13 think it would be unwieldy to do -- to try to go
14 through the 40 states and the District of
15 Columbia to go through regulatory proceedings
16 even if it were done on a generic basis in each
17 state. You're still talking about 40
18 proceedings. And it might -- and if you're
19 talking about doing it on a utility-by-utility
20 basis, I think it would be almost impossible.
21 And like I said, in the end it would be unfair
22 because it only would address those entities that

1 are regulated by state commissions.

2 So I would focus on Number 2, which is
3 some type of a FERC tariff, a FERC-approved
4 tariff at the transmission level. And the model
5 that I like is the model we used for NERC, which,
6 of course, has statutory authority, but basically
7 the costs of NERC are allocated across every -- I
8 mean it's done on a formula called the net energy
9 for load, which basically captures every kilowatt
10 hour in the United States once, but only once.

11 UNIDENTIFIED SPEAKER: (Inaudible)

12 MR. POPOWSKY: North America, yeah. And
13 -- well, U.S. and Canada, right.

14 Anyway, and -- anyway it cover -- it's a
15 very elegant way, I think, of covering these
16 costs. And to the extent that these costs are
17 fairly modest, in the future you'd be talking
18 about numbers that would come -- go to the 8th,
19 10th decimal place on a transmission tariff to
20 spread the costs of just the ability of getting
21 these people together.

22 So that would be my preference, but I'll

1 turn to Joe because he has a little more
2 experience at FERC tariffs than most of us.

3 MR. KELLIHER: Thanks, Sonny.

4 I mean the question is not just how do
5 state participants, you know, recover the cost of
6 their involvement in planning but also all other
7 stakeholders, the whole universe of stakeholder.
8 And so I've really tried to look at what are the
9 FERC options. And, you know, there are six
10 possible options, but I have to do some more
11 legal research because I think that six could
12 dwindle, perhaps, to zero if you really looked
13 hard at them to be honest.

14 And I don't think -- I haven't come
15 across a magic bullet, and I'd be surprised if I
16 see one. I mean, the NERC option stands out
17 because it, first of all, there's no one non --
18 well, there's -- the NERC option doesn't work.
19 It's elegant, but it doesn't work because there's
20 no statutory authority, unlike the NERC option.
21 There's nothing in the U.S. Code that says
22 interconnection-wide planning in the Eastern

1 interconnection gets full cost recovery from
2 everybody.

3 There's the RSC model that exists in some
4 RTOs. And that's something FERC has allowed in
5 part because -- and that allows for the state
6 participants, the regional state committees to
7 get their costs of participating in RTO policy
8 formation, not just transmission planning, but
9 that's one in part out of commodity to states for
10 commodity towards the states also recognizing
11 that states are not just stakeholders. They are
12 different. You know, they are sister regulators.
13 No stakeholder gets their cost recovery through
14 the RSC model. And also, the RSC costs are
15 nominal. I think in one RSC it's a quarter
16 million a year. Even based on the memo, that
17 would cover two planning meetings, right? So the
18 RSC model could work for state participants.
19 It's hard to see how it works for others.

20 One thing, even if there were a possible
21 -- a model that arguably worked legally, and
22 maybe there's some legal risk, then you have to

1 ask, well, would FERC assume that risk anyway.
2 And I have to believe that FERC is -- would be
3 uncomfortable with interconnection-wide planning
4 because interconnection-wide planning and cost
5 allocation two years ago, proposals in Congress,
6 caused the great controversy around
7 interconnection-wide planning and cost
8 allocation. There was tremendous political
9 opposition in the Eastern interconnection.

10 So I'd have to think even if you came up
11 with a possible model that arguably was workable
12 and had some legal risk associated with it, I
13 think there's a good chance FERC would have no
14 interest in pursuing it because they're right at
15 the point where they're going to issue their
16 final rule. That final rule is decidedly not
17 going to entail interconnection-wide planning or
18 cost allocation.

19 And then on the heels of that to go to
20 FERC and said, hey, do you want to do
21 interconnection-wide planning? It would be
22 viewed by some as camel's nose under the tent

1 leading to interconnection-wide cost allocation.
2 So it -- if I were still at FERC, I would have
3 zero interest in taking some kind of legal risk
4 or even zero legal risk to provide for funding
5 for eastern interconnection-wide planning because
6 I think it just would revive all the political
7 controversy of cost allocation that they've just
8 not put out but put down to a large extent.

9 There's a model that -- the GRI model.
10 Years ago there was something called the Gas
11 Research Institute. And it's costs were
12 recovered through pipeline tariffs. The theory
13 was sort of a stretch. FERC said, well, this R
14 and D is related to jurisdictional service, so,
15 therefore, the costs of this R and D can be
16 recovered through jurisdictional tariffs. At
17 some point FERC got extremely uncomfortable with
18 that leap of faith and ended up terminating the
19 GRI surcharge.

20 You know, is that dead? It's dead right
21 now. A group called GTI came in and they
22 recently -- a few years ago -- and said, well,

1 see, we're not GRI anymore. We're GTI. It's a
2 T, not an R. And we want that surcharge back.
3 And FERC didn't agonize over that too much and
4 said no.

5 FERC does have the authority to impose
6 some kind of adder or surcharge, but they'd have
7 to find that -- I think they'd have to find
8 planning is jurisdictional. Transmission,
9 service. I think FERC has found planning is an
10 aspect of jurisdictional transmission service but
11 to say planning by itself is transmission service
12 is something I don't think FERC has ever found,
13 and they might not be willing to find that.

14 And also, you'd have to say planning done
15 at some level where maybe stuff that's planned
16 gets built, maybe a lot of what's planned never
17 gets built. The costs of planning exercise are
18 clearly to the benefit of everyone who's a
19 jurisdictional customer, and so an adder can be
20 placed on every jurisdictional tariff in the
21 eastern interconnection. And there are many. Is
22 -- you can see how a lawyer might think that's

1 possible. There's a couple leaps in there. But
2 then, also, no one -- no one's asking for that
3 service. And you could theoretically say if
4 transmission planning is jurisdictional service,
5 you could create a non-profit corporation, which
6 would be a public utility in the parlance of the
7 Federal Power Act. They have a tariff to recover
8 the costs of planning but no customers. No one's
9 coming to them and saying, would you please plan
10 for me. What if no one comes to them and asks
11 for that planning service? No one's asking to be
12 charged the tariff rate for planning. You're
13 telling -- they'd have to -- FERC would have to
14 say their planning, the fruit of their planning
15 can be imposed on every jurisdictional public
16 utility in the eastern interconnection even if no
17 one actually wants the planning to be conducted.
18 And the benefits of that planning are maybe
19 attenuated at least. Right? Because plans don't
20 always get implemented.

21 Also, you have the problem that FERC
22 doesn't have jurisdiction over the whole grid.

1 FERC has jurisdiction over two-thirds of the
2 grid. So how would FERC -- to the extent there's
3 parts of the eastern interconnection where
4 there's no jurisdictional transmission owner, I
5 guess if you believe they would e getting a free
6 ride from eastern interconnection planning.
7 Right -- if there's no way to flow those costs
8 through to that third of the grid?

9 So anyway, I'm -- you know, there's a GRI
10 model, but I have to think that's a long shot,
11 and maybe that's dead on arrival at FERC.
12 There's the RSC model that probably works for
13 states, but it's hard to see that it works great
14 for other stakeholders. One reason the RSC model
15 works is the costs are budgeted, and FERC sees
16 them in advance.

17 I don't know how you would -- could you
18 really budget the costs for stakeholders not
19 knowing exactly which stakeholders would want to
20 participate in planning and what the level of
21 stakeholder involvement would be? Could you
22 budget that as readily?

1 You could come up -- there's a scenario
2 where you could come up with the planning entity.
3 They become a jurisdictional public utility.
4 They have a tariff but no one asks for the
5 service. How does FERC impose that tariff on
6 people that aren't asking for the service?

7 There's a joint board option where
8 states, under Section 209 of the Federal Power
9 Act, states can form -- FERC can refer matters to
10 joint boards composed of state representatives
11 and only state representatives. And they can
12 pursue that matter. To me, the matter is vague
13 enough that in the statute this provision's never
14 actually been used, so it's vague enough where
15 you could say planning is a matter -- eastern
16 interconnection planning is a matter that FERC
17 refers to in eastern interconnection-wide joint
18 board. That joint board could only have state
19 representatives. No other stakeholder could be
20 on the board.

21 They could be around the board,
22 conceivably. And that -- I think that's a means

1 where you could have a eastern interconnection-
2 wide state board. The costs of that joint board
3 are recovered. FERC could fund that joint board
4 through its budget, not through tariff adders,
5 but that would go only as far as state
6 representatives who are members of the joint
7 board, not the host of other stakeholders who
8 would very much like to be participating in the
9 planning process.

10 So, anyway, I've looked at six different
11 options, and none -- they're all imperfect. Some
12 are highly imperfect. And it's possible with a
13 little more legal research that six is a much
14 smaller number, maybe even the null set.

15 MR. SMITHERMAN: Why don't we get some
16 feedback? Bob, I know you have some thoughts on
17 this and then open it up for everyone.

18 MR. CURRY: Yeah. Just make a couple of
19 comments.

20 About three years ago when money was a
21 little bit looser than it is now, the Bloomberg
22 administration paid CRA about a \$1,100,000 to

1 study alternatives for getting transmission and
2 generation -- getting power into the New York
3 Metropolitan area. The City of New York spends
4 over that every year in electric charges so it
5 had a vested interest. The job was essentially
6 to take every proposal that was out there and try
7 to do an objective analysis using the same data
8 points for each proposal and get and apples to
9 apples comparison. You know, Granny Smith versus
10 red delicious -- I don't know, but we got closer
11 to what we wanted to get to because for the first
12 time in the memory of people far more experienced
13 in this field than I, a customer actually went
14 out and did a study as to what would benefit it
15 the most.

16 The reports from that exercise were
17 vetted regularly with every conceivable person in
18 the room that wanted to be there, including me.
19 I didn't really want to be there, but I was there
20 anyway. And, you know, I found situations where
21 -- with all goodwill, you know, the same data
22 points were used to justify two totally different

1 conclusions. I mean that much I can understand
2 about transmission. So, you know, we had to keep
3 everybody honest a little bit, but that is now
4 the basis for trying to decide whether or not
5 Indian Point can be taken off the grid because
6 Bloomberg, three years ago, had \$1 million to
7 spend on this. And then each major incremental
8 new idea got sort of a change order to that basic
9 document.

10 So why am I going through all this
11 baloney? Well, for one thing is we in New York
12 don't care about the rest of the eastern
13 interconnect. We're just fine the way we are.

14 No, we are obviously quite wedded to the
15 rest of the east coast. In some ways this
16 concern that we have now strikes me as being
17 essentially a smaller-scale version of who pays
18 when it comes to transmission, period. Of all
19 the alternatives that -- well, the other thing
20 that this study did is it did give us an apples
21 to apples comparison. We did have the same data
22 sets for everybody. People coming in to try to

1 sell us, the State of New York, the City of New
2 York, these great, wonderful solutions had to
3 work through the standards that we set and the
4 frames of reference that were established. That
5 had certain benefits as, I think, all the
6 analyses that were done by the eastern
7 interconnect and all the modeling that was done
8 there.

9 So I have to vote as a non-practicing
10 FERC lawyer for Joe Kelliher's last alternative
11 because it's sufficiently vague and sufficiently
12 loosie-goosie that you might be able to sustain
13 it without anybody really complaining about it
14 because -- other than the people in the budget
15 office at FERC because if you said it had to be
16 funded out of FERC's budget I think and not out
17 of any pass-throughs; but if we can keep the
18 costs low as the last -- second-to-the-last
19 bullet point suggested, that might be a good way
20 to go.

21 It seems to me essential. Even though we
22 don't reach the hoop haze question, it might be a

1 really good idea to know what the most practical
2 and elegant solutions are to the transmission
3 problems. And only if we take things to, I
4 guess, another level will we be able to get
5 there. And then we can fight over who pays.

6 MR. SMITHERMAN: Ralph.

7 MR. CAVANAGH: Thanks, Barry. I just --
8 I think I want to underscore two things. I mean
9 first of all, these interconnection-wide planning
10 efforts are a response to concerns I've been
11 hearing for literally decades about the
12 difficulty of doing genuinely regional interstate
13 work, overcoming parochial objections, seeing the
14 problem whole. This is tremendously important
15 effort. Many in this room are involved in it.
16 It's not finished yet. It has a good ways yet to
17 go. I think it would be catastrophic to chop it
18 off. I hope our effort now is to figure out a
19 way to keep it going. And there's -- the amounts
20 involved in this compared to the value and the
21 build out and the potential lost opportunities,
22 it's a preposterous mismatch.

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1 If we could try hard -- I also would -- I
2 would regret, personally, from what I know of
3 this process -- and, Sonny, you've had far more
4 engagement in it than I have, but I have some,
5 and I know a -- and a number of our folks are
6 working on it.

7 I think the value of in-person
8 interchange among the state participants, public
9 interest participants, you don't get that over a
10 video conference or a conference call. And I
11 would hope this Committee would be an advocate
12 for this kind of effort, region-wide initiatives
13 that have everybody involved, the states fully
14 engaged.

15 Finally for once it's not DOE and FERC
16 against the states. It's a genuine cooperative
17 process, I think appreciated by all involved as a
18 good faith effort, which is at a critical stage.
19 We should be supporting it. We shouldn't be
20 talking about cutting it back, and we should
21 unleash the full creativity of Joe Kelliher as I
22 think Bob is suggesting to find a way to do this

1 because the absent -- if we can't do it, we're
2 back in the tribal worlds of completely
3 incoherent permanent federalism wars. We've all
4 been stuck there for too long. This is a way
5 out.

6 MR. CURRY: They argue from the west?

7 MR. CAVANAGH: Yes.

8 MR. CURRY: You get to talk about this,
9 Dian?

10 MS. GRUENEICH: Yeah, I can --

11 MR. CURRY: I don't know. I'm very
12 parochial.

13 (Speaking off microphone not
14 transcribed.)

15 MS. GRUENEICH: Sure. I was part of the
16 folk -- the group of folks who actually started
17 working with DOE on the original concept of this,
18 so I will echo much of what Ralph said about -- I
19 think looking back, it's an incredibly valuable
20 effort.

21 When I was a commissioner -- during my
22 full six years I was actually the western

1 commissioner representative on TEPCC, which is
2 this arcane committee within WECC, which is very
3 much a closed group that it has the transmission
4 owners and operators, and then it had one
5 commissioner for the west and one other person.
6 And then it had the other, you know, 15, 20
7 people.

8 In contrast, when this whole effort was
9 set up in the west -- and that's all I'm going to
10 talk about -- it was very much stakeholder
11 driven. And I think for both of the planning
12 groups there was a requirement of one-third state
13 entities, one-third NGOs, and one-third other to
14 try to have it be very balanced.

15 So -- and I can tell having served on
16 both of those what a difference it really did
17 make as far as getting input and having robust
18 discussions. But I do have a couple of comments.

19 One is that my memory is is that the
20 funding does go through 2013. So we are not --
21 well -- we're not in danger of this funding going
22 away this year. The two major products are that

1 in September of this year there is a first draft
2 plan, and then in September of 2013 there's a
3 second longer-term draft plan.

4 The money, at least in the west, was used
5 to fund travel by state officials and by NGOs and
6 to hire consultants. I don't know if it was also
7 used to pay actually in-house staff at either
8 WECC or the Western Governors Association.

9 I think that some thought could be given
10 -- let's assume that the products that come out
11 in 2011 and 2013 are pretty good products because
12 if not, then we do have a big problem.

13 If so, then you don't necessarily need
14 the same large budget for consultant work in my
15 mind because in some ways if you turn this into
16 every two years a plan is put out, that just, in
17 my mind, starts to detract from what we'd like to
18 do which is get a plan that has enough agreement
19 that that leads to some transmission being built,
20 and, you know, starts to really work on that
21 area.

22 So I think that there's almost a moment

1 in time to stop and take a look at this issue in
2 terms of what's the real product that you would
3 want this group doing after 2013. And like I
4 said, I, personally, wouldn't argue that it's
5 focused on producing a plan every two years. So
6 that's one question.

7 And as part of that, I then think that
8 maybe the consulting money at least could be
9 potentially far less than what we -- what we saw.
10 So, to me, the real, you know, hub of this is
11 going to be how do you then think about -- if
12 it's a smaller piece -- funding the travel
13 budgets which is what you're really talking about
14 probably for the state commissioners, state
15 officials, and NGOs over some period of time. So
16 I just offer those ideas.

17 MR. SMITHERMAN: Joe, you want to
18 respond?

19 MR. KELLIHER: Just a short comment. I
20 actually am not convinced the WECC model can't
21 work because, first of all, I mean, I think that
22 the WECC model and the eastern interconnection

1 means PJM participates. You actually, at one
2 level, have fewer participants in an eastern
3 interconnection planning process -- you'd have
4 fewer members, right? Because you have large
5 RTOs to begin with.

6 I don't know why you couldn't create an
7 eastern version of WECC that does planning and
8 each RTO participates, and they fund -- they pay
9 dues to fund the effort. I'm just not sure the
10 WECC model can't work in the eastern
11 interconnection.

12 And if it doesn't work, that means people
13 are voting with their feet and for some reason
14 saying they don't -- they don't see -- you know,
15 it means the RTOs don't see great value in
16 eastern interconnection-wide planning. And if
17 they don't see that value, then that says
18 something.

19 MR. KRAPELS: There's one reason why that
20 might not work, Joe. And that is that some
21 states in the eastern interconnect are kind of
22 teed off at the RTOs and the ISOs, and you see

1 more and more states -- and I'm sort of the
2 default New Englander here other than our
3 esteemed Chairman, the states of New England are
4 beginning to plan their own energy destinies as
5 if energy is a part of economic development
6 policy. And you see that in New Jersey. I think
7 you see that to a degree in Maryland and in --
8 even the great state of New York.

9 I think the NESCO model for New England
10 might be a little bit where Joe is and where Bob
11 is. Here the states have appointed a person to
12 be the representative in a region wide now
13 beginning to be a transmission dialog. And to a
14 degree I think -- and that sort of -- if the best
15 we can get is that, I think you can get New
16 England there through the NESCSO process.

17 MR. KELLIHER: Can I respond even though
18 I might tense some up?

19 I think one reason the New England NESCSO
20 I think works, and OPSI works, and OMS work is
21 each of those regions they actually have a sense
22 that they are a region. Right? And I think New

1 England is a region that's mostly separate from
2 the rest of the eastern interconnection in terms
3 of electricity flows. So I know they're a
4 region. They are tied to each other but not
5 necessarily tied to anyone else. But if you had
6 an eastern interconnection-wide version of
7 NESCO, how -- how pretty or not pretty would
8 that be? Yeah, I mean, how -- how -- you, first
9 of all, would have a lot of states that don't
10 necessarily feel that they have any electrical
11 connection to each other. Right?

12 I mean, would Georgia and Maine -- would
13 they feel like they really actually need to plan
14 the eastern interconnection grid together, that
15 they're tied --

16 MR. KRAPELS: We're worried about Maine
17 leaving New England and joining Canada.

18 MR. KELLIHER: Yeah, anyway, like part of
19 it is I just think if you did have -- if you did
20 have something like a joint board for the eastern
21 interconnection state members, would that really
22 work? You know do they have the same kind of

1 common end that they would be pursuing?

2 MR. LAWSON: Regarding the WECC model and
3 the east, I mean, without RTOs, ISOs covering the
4 whole eastern interconnection footprint, I mean,
5 it's -- effectively can't work at least the way
6 it was initially described.

7 MR. KELLIHER: Unless you have -- well,
8 the WECC model is people voluntarily participate
9 in a process. They pay dues to pay for it.

10 MR. LAWSON: Uh-huh.

11 MR. KELLIHER: So my reference to the RTO
12 is sort of, man, well, you get a lot of the
13 eastern interconnect through the RTOs regardless
14 of --

15 MR. LAWSON: Right. Right.

16 MR. KELLIGHER: -- necessarily what the
17 members might think about the benefits of
18 interconnection-wide planning And then you're
19 left -- you're right -- with the rest of the
20 eastern interconnection that doesn't have RTOs.
21 Do those transition owners also see benefit in
22 this process and then also agree to pay dues to

1 fund it?

2 MR. LAWSON: Right.

3 MR. KELLIHER: Yeah. I agree.

4 MR. LAWSON: Well, and the other thing,
5 NRECA and several of its members are actively
6 participating in the EIPC initiative and think
7 there's a lot of good things going on there.
8 Obviously we want to see all three, you know,
9 regional planning efforts continue.

10 One thing that we're not really talking
11 about here is -- you know, we're talking around
12 it, but how much money are we talking about? You
13 know, I mean, maybe we should, you know try to
14 quantify --

15 MS. GRUENEICH: It was 60 million.

16 MR. LAWSON: Well, that's what it was
17 before? Or what -- I'm talking about going
18 forward. I'm talking about going forward.

19 MS. GRUENEICH: Yes.

20 MR. COWART: We don't -- we don't have a
21 going forward estimate as yet. We could try to
22 develop one, but the 60 million was for all three

1 interconnections for a multi-year effort. So you
2 could come up with a -- yeah, it would be
3 certainly less than 20 million a year.

4 MR. LAWSON: I think having some sort of
5 quantifying - you know, some number here would be
6 helpful for people to understand the scope and
7 also being more specific about who it would be
8 paying for as far as their participation.

9 I think, Barry, the document talks about
10 trying to gain some efficiencies in a lot of
11 different ways. I think that's very important.
12 And it doesn't have to be done exactly the way
13 it's been done so far and the way it will be done
14 through 2013. We could -- you know, it could be
15 changed. It could be streamlined. There could
16 be a lot of different ways to get this number
17 smaller but to continue the efforts, no doubt.
18 And we strongly support that.

19 MR. MEYER: Let me just make a couple of
20 observations here. One is that I think this
21 question is timely, but it's not one that the
22 Committee needs to address right away. It's

1 important to start thinking about this because
2 the money is going to run out. And it's not an
3 easy question to resolve. But if -- one thing to
4 thing about would be to have -- as some of these
5 analytic products get developed this fall, we
6 could schedule panels at future meetings just as
7 we had today where we had key people from the
8 west and the east and ERCOT as well come in and
9 say, here's what we did. Here's what we've come
10 up with. Here's -- here are the highlights or
11 the key points. Here's what we think is
12 important, and go from there.

13 So think about that. This is -- it isn't
14 in -- most of the players have said, yeah, we
15 learned a lot. We are learning a lot from this
16 process. And the whole idea was let's give a
17 broader set of people a common vocabulary, a
18 common analytic framework to think about long-
19 term electricity supply and transmission issues.
20 Give them a realistic sense of what the options
21 are.

22 Yeah, I mean, people walk into this

1 process with ideas about, well, I think this is
2 an option. And then they find out (snaps
3 fingers), hey, this -- there are maybe fewer
4 options than you really thought that would work.
5 So we're not expecting far-reaching consensus on
6 these things, but it -- I think what we're
7 creating is the basis for a much more cogent
8 conversation on long-term electricity policy
9 questions. And that's where a lot of the value
10 is. But yeah, let me stop there.

11 MR. SMITHERMAN: Rob.

12 MR. GRAMLICH: Thanks. Well, I didn't
13 realize the funding went through '13. Our wind
14 tax credit expires a year before. So I should
15 probably throw my hat in the ring for that job.

16 (Laughter.)

17 MR. GRAMLICH: I'm going to need a
18 lifeline before this process.

19 And, frankly, I mean, the way things have
20 been going with the eastern process, I'm not sure
21 this is a super high priority to go find a ton of
22 money for. I mean it's good to have people in

1 the room talking who maybe haven't talked before,
2 but I mean, we have been -- our efforts in there
3 have just been battling over what should be
4 objective facts. Right? I mean, people should
5 be entitled to their own opinions but not their
6 own facts. As Senator Moynihan said -- and we've
7 just -- the process --

8 MR. CURRY: You're in Washington, D.C.

9 MR. GRAMLICH: I should know that by now.
10 Washington's one thing; the EIPC is sometimes
11 worse.

12 So anyway, I wouldn't say it's a huge
13 priority just on that basis.

14 And in terms of what has been, I mean, I
15 think Dian and Barry's point about the funding
16 could be a lot less if the goal is just to get
17 the right people together and have that dialog,
18 then maybe the model is more what DOE has
19 supported in the past in terms of the Western
20 Governors Association's various efforts in the
21 past, or the CD Act, the Clean Endeavors Fide
22 [phonetic], whatever that was. Energy Advisory

1 Committee? Is that what it was? I don't know.

2 But supporting those region wide efforts
3 to get the right people together, those are a lot
4 cheaper. It's basically travel costs and some
5 staffing. So maybe that's the type of thing that
6 we should shoot for.

7 MR. SMITHERMAN: José, then we'll wrap
8 up.

9 MR. DELGADO: Let me suggest that a long
10 time ago, and perhaps in a galaxy far, far away
11 there used to be 10 or 11 regional reliability
12 counsels of NERC. And believe it or not, what
13 WECC is doing is a result of that. There used to
14 be one WECC then, and there's one WECC now.

15 And at that time we all did something we
16 called planning. You know, whether it fits the
17 requirements and the opinions of the folks in the
18 room or not, it did. And in fact, it resulted in
19 a network that is rather strong. And it goes
20 from east to west, north and south as economics
21 allowed it. And it was paid by the members. And
22 the members included everybody. And NERC today

1 does include everybody. I mean, the Canadians
2 were there, and they planned with us.

3 Let me suggest that that could be a model
4 that we can look at. It just happens that that
5 organization is heavily influenced by FERC for
6 good or evil. And that there's a certain amount
7 of -- I think there's a logic that says that
8 planning has always been an intrinsic part of
9 reliability. I mean, none of us would ever deny
10 that.

11 And that some semblance of joint planning
12 has always been there. We -- I remember in the
13 old Maine, which has disappeared, we used to --
14 all new transmission was vetted at the region
15 because we wanted to make sure that what we did
16 in Wisconsin did not create a problem in Missouri
17 and vice versa.

18 So let me suggest that there have been
19 mechanisms by which the industry did joint
20 planning and a result of that a rather -- I mean,
21 for the purpose of the time, it fitted very
22 nicely. A very broad transmission network was

1 built and that it seems to me like that included
2 all the participants. Well, today it still does.
3 We tried to reduce the number of councils,
4 succeeded somewhat with maybe splitting Maine
5 between two of them, but the fact is that we are
6 -- we still have an organization that even though
7 they have changed tremendously in role, still
8 contain the bulk of -- well, actually everybody
9 who is a NERC member is in one of those.

10 So there may be a possibility to go in
11 that direction and recognize that this used to be
12 a function of the councils and it's likely to be
13 -- continue to be a function of the councils in
14 the future.

15 MR. SMITHERMAN: Great. Well we've been
16 45 minutes on this. Rich, you want to -- do you
17 have some concluding remarks and maybe --

18 MR. COWART: That's sort of where I was
19 headed. It does seem to me that this
20 conversation doesn't need to be resolved today.
21 There have been a lot of good observations and a
22 bunch of options for how planning might go

1 forward, what kind of footprints might be
2 designed for different planning regions and
3 options for paying for the participation of
4 states, and public entities, and NGOs.

5 And it does seem to me that this is an
6 appropriate live topic for this Committee, and,
7 therefore, for the Subcommittee. So I would say
8 at this point, good discussion. And we need to,
9 I think, further elaborate on some of these
10 options and eventually come back to the full
11 committee with some recommendations either to go
12 forward with answers to those questions or to
13 say, well, we don't have an answer or we don't
14 think it's important.

15 MR. SMITHERMAN: Just to close the loop
16 on this, in the white paper at the very end we
17 had two recommendations -- one, the topic of our
18 discussion. The second one was did we all agree
19 that we would use cost-saving mechanisms to try
20 to stretch our dollars further going forward.

21 Do you want us to do anything -- do you
22 want us to take a vote on this or just sort of

1 roll it over as we continue to discuss the whole
2 topic?

3 MR. COWART: Well, I'm open for
4 conversation on this point, but my thought at the
5 moment was we should roll it over and that --

6 MR. SMITHERMAN: Okay.

7 MR. COWART: -- I think there's probably
8 strong support for the cost minimization
9 recommendation.

10 MR. SMITHERMAN: Right. Okay.

11 MR. COWART: It probably goes without
12 saying. And that -- but as to the rest of the
13 approaches and which one we or which ones we want
14 to recommend to decision makers, I don't think
15 we're there yet.

16 MR. SMITHERMAN: I don't either. Okay.
17 More to come.

18 Thank everyone who participated in this.
19 Mike, do you want to take about 10 or 15 minutes
20 to talk about --

21 MR. COWART: Just one more thing, I guess
22 I should also note I want to thank the

1 Subcommittee for the document which I think was
2 very straightforward, readable, understandable,
3 teed up the issue very well.

4 We have heard in the dialog that there
5 are a number of other options that, you know,
6 could be evaluated as we go to the next step.
7 But still, this is a very good beginning.

8 MR. CAVANAGH: And, Mr. Chairman, I'm
9 sorry, but if I could, I hope we've also heard
10 though that before we make recommendations that
11 change fundamentally the nature of the dialog --
12 and I'm happy to save costs, and I suspect that
13 Dian is right, that maybe the consultant costs
14 were one time and don't have to be repeated. But
15 some of the recommendations in the document go to
16 the nature of the dialog that's going on.

17 And I do think we need, at minimum, to
18 hear from some of the engaged participants in
19 both the west and the east before we recommend
20 that because I don't want to inadvertently -- I
21 am worried that some of our recommendations might
22 fundamentally change that discussion in

1 unfortunate ways.

2 MS. GRUENEICH: And if I could also just
3 follow up, I would love at our next meeting,
4 assuming it's after September, to get a report on
5 what as the first report from these groups, that
6 irregardless of it being something we want to
7 think about on funding, to me, it's hugely
8 important the work the they are doing and that
9 our whole advisory committee, I think, should be
10 aware of what does come out in this first set of
11 plans.

12 MR. COWART: Okay. SO I'm hearing two
13 recommendations really. One is about the agenda
14 for a future meeting in which hearing about
15 what's going on in these planning processes and
16 hearing from participants would be valuable.

17 And second, we seem to be in agreement
18 that we're not ready now to make a recommendation
19 one way or another on how we would support an
20 interconnection-wide or sub interconnection-wide
21 planning process going forward, but that we want
22 to continue to explore those options. And that -

1 - on the one hand, that's task for the agenda-
2 setters for the next meeting. And on the other
3 hand, it's work for the Subcommittee.

4 MR. SMITHERMAN: Okay. David?

5 MR. MEYER: I don't think all three
6 interconnections will be ready to deliver by the
7 next meeting which is in October. WECC will be
8 ready, but WECC -- remember, WECC had a head
9 start on everybody else on this stuff. And so
10 the -- I know the east won't be ready until
11 probably January, you know. And I'm not sure
12 where ERCOT stands on their work.

13 MR. SMITHERMAN: I can probably find out
14 pretty quickly.

15 MR. MEYER: So at any rate, I -- I'm
16 delighted if people want to hear from the
17 interconnections on this work, but it -- I don't
18 think it would work out well for October.

19 MR. HEYECK: For -- I'm assuming
20 everyone's gotten a -- the two-pager on grid
21 security. And I want to thank the Subcommittee
22 for the discussion and also Tom Sloan and Rick

1 Bowen in helping to produce the two pages.

2 The purpose is really to raise the issue
3 of grid security beyond cyber security. The
4 discussion around cyber security is in the
5 hallways of just about any place you want to
6 visit in Washington and other places. And -- but
7 the remaining part of grid security seems to be
8 relegated to the stockpiling of transformers,
9 which I think through the EEI Spare Transformer
10 Equipment Program, we got some of that done. But
11 there's a larger issue of grid security which
12 we've broken down into three parts, again other
13 than the cyber security issue.

14 The reason why this is becoming a hot
15 topic is high-impact, low-frequency events is
16 being discussed by many Congressmen and others as
17 an issue. And the reason why it's coming up now
18 is because of the solar events that are upon us,
19 the solar cycle, the discussions around high
20 altitude electromagnetic pulse is also
21 contributing to these efforts. And I think it --
22 we think it's really an important topic for the

1 Department of Energy to coordinate with DOD and
2 DHS to talk about grid security in a larger
3 sense.

4 We're becoming much more dependent on the
5 grid today. As I mentioned about an hour ago,
6 that even our toilet flushers are becoming
7 electronic. But life as we know it -- food
8 processing -- food distribution. If we have a
9 widespread outage, it will cause harm to our
10 economy.

11 Now the grid is very resilient in
12 localized sense. When hurricanes come, when
13 tornados come, the grid has been pretty
14 resilient. Certainly there were outages, but
15 those outages were -- those customers were
16 restored, some in weeks, some in days with those
17 events.

18 This is really something that occurs at a
19 national level. Whether it's a coordinated
20 terrorist attack or an event such as a solar
21 storm.

22 So the three categories are grid planning

1 standards, asset hardening standards, and sparing
2 of critical components. The grid planning
3 standards -- simply stated, we do have planning
4 standards now, and they're in evolution through
5 NERC. And those planning standards are, you
6 know, n minus 1, single contingency, and double
7 contingency standards. And they fulfill an
8 ordinary sense of reliability. They do not
9 fulfill the extraordinary sense of security.

10 And that is, if you take the top 20, for
11 example, metropolitan areas, should we harden one
12 or two corridors or build an extra level of
13 redundancy for those major metropolitan centers.

14 Asset hardening standards, a little micro
15 when it comes to the grid perspective. Asset
16 hardening standards are if you've been following
17 the dialog regarding solar storms and high-
18 altitude electromagnetic pulse, there are things
19 we can do as we replace the grid as we will do in
20 the next 20 or 30 years. The grid today is
21 probably -- about a third of it is getting close
22 to its end of life. And over the next 20 or 30

1 years a large part of the grid will be replaced.

2 As we replace it, can we add -- for a
3 modest cost can we add security in that? I'll
4 just give you an example, better insulation for
5 transformers. I was mentioning at lunch with
6 David Meyer that probably the outside of our
7 control center is the smartest thing we have in
8 the grid are control buildings. Can we replace
9 control buildings in a better way to secure them
10 not only physically but from an electromagnetic
11 pulse event?

12 And lastly is the sparing of critical
13 components. And this we're addressing, as I
14 mentioned, with the EEI Step Program, but are
15 there other critical components that need to be
16 replaced?

17 Now I've spoken about the grid, but as --
18 as I mentioned in one event that we had with
19 Congressman Franks of Arizona, we could spare the
20 grid and harden the grid for these events, but if
21 you don't have anything to plug into them, what
22 good is the grid? So I think the Department of

1 Energy is also in a good position to harden
2 critical load devices such as motor control
3 systems for water treatment or sewage treatment
4 and so on.

5 So there's a pretty big scope here of the
6 electric grid not only on the transmission and
7 distribution side but also on the supply and
8 demand side as well.

9 I'm going to stop there and open up for
10 discussion.

11 MR. SMITHERMAN: Thoughts? Dave?

12 MR. NEVIUS: Yeah, Mike knows this, I'm
13 sure; some of the others may also, but NERC has
14 established an Electricity Subsector Coordinating
15 Council that developed a strategic plan for
16 critical infrastructure protection. They spun
17 off four different study groups, one dealing with
18 spare equipment, one dealing with geomagnetic
19 disturbances system resilience following severe -
20 - or in response to severe events, and another
21 one that I cannot recall offhand. But I think
22 some of that work can feed into Mike's issue here

1 in terms of the security of the grid and
2 encourage the Subcommittee to follow that
3 closely.

4 MR. SMITHERMAN: Let me ask you this: We
5 don't want to be repeating any work that anyone
6 else is doing. Is NERC -- are these
7 subcommittees handling this in an appropriate way
8 so that we could go off and do something else?

9 MR. NEVIUS: Some of it, yes. Not
10 necessarily some of the things that Mike
11 mentioned about hardening control centers and
12 providing additional protection for critical
13 loads, but they are looking at a broad range of
14 critical infrastructure protection issues. So I
15 think the two can complement each other. And we
16 can -- we can make sure that you connect with the
17 right folks who are directly involved in those
18 different studies and in the Electricity
19 Subsector Coordinating Council itself.

20 MR. SMITHERMAN: Wanda.

21 MS. REDER: Yeah, just speaking in behalf
22 of support of the three areas that you've come up

1 with, I think from a hardening perspective we've
2 certainly seen situations where we do need to
3 look at hardening, both on the critical
4 infrastructure itself and also on the security
5 part, and some guidelines or direction here could
6 give folks like IEEE, and NIST, and NERC, and
7 others that have subcommittees that are kind of
8 grappling for direction a place to focus. So I
9 think -- I think it could be very valuable, just
10 not necessarily to get into the details but to
11 provide some direction.

12 And also on the EEI effort for critical
13 spares and transformers, we made some good
14 progress as an industry, but that's only the
15 beginning. So to the extent that we could take
16 it the next step, I think it would be worthwhile.

17 MR. SMITHERMAN: Sonny.

18 MR. POPOWSKY: Yeah, thanks. Just a
19 minor point on the document itself, there's
20 reference, for example, to cost recovery. And
21 one of the questions is how can DOE engage NARUC,
22 RTOs, and FERC on cost recovery. And I consider

1 part of my job to make sure that we get consumers
2 in that alphabet soup a couple of times that when
3 we're talking -- especially when we're talking
4 about cost recovery that you will -- that we will
5 add -- if not our association, NASUCA, at least
6 references to, you know, consumer
7 representatives. And hopefully, that will be
8 true throughout the document. Thanks.

9 MR. HEYECK: It was not meant to exclude.

10 MR. POPOWSKY: Sure.

11 MR. SMITHERMAN: Barry?

12 MR. LAWSON: Just a couple quick things.
13 There's a lot to consider here in this document
14 in two pages, and I think a lot more discussion
15 is needed at the subcommittee level on this. And
16 so I don't want to do much of that here, but I
17 will say that we do have to think about costs.
18 Who is paying for all this? I think we know, and
19 I think we have to be cognizant of that as we --
20 as we move forward on such a document.

21 I'm not quite sure where -- ultimately,
22 where are we going with this -- with this issue

1 here? As an EAC what are we -- are we simply
2 trying to advise DOE on things they should be
3 doing, or are we going broader? I mean, we're --
4 we're talking about legislation may be needed?

5 I mean, personally, I think we should
6 stay away from that. There's so much going on on
7 Capitol Hill right now in the Senate and the
8 House on legislation. And all of our respective
9 stakeholder groups are involved on the Hill right
10 now. And I think we should be very careful about
11 inserting ourselves into that. NARUC, EEI,
12 NRECA, APPA, EPSA, ELCON -- every three, four, or
13 five letter entity you can think of, we have a
14 coalition that's together right now that is
15 working very closely with all the different
16 offices on the Hill. So I think we should be
17 very careful about saying anything about
18 legislation.

19 On the -- on the NERC activities, there
20 is a lot, as Dave mentioned, going on at NERC
21 that I think parallels a lot of -- some of what's
22 in here, especially the spare equipment side of

1 things.

2 The EEI Step Program, while no NRECA
3 members are part of that -- and it's primarily
4 because of -- most coops are RUS funded, and we
5 can't spend money to benefit another party. But
6 the EEI Step Program is -- doesn't include all
7 the EEI members. It includes a good chunk of
8 them, but it's also very scenario specific. It
9 doesn't start -- it doesn't do anything until the
10 President declares a national disaster.

11 So while it's a good program, we need to
12 be careful about how we're representing it here
13 where we're saying that the EEI Program is on
14 behalf of the electric utility industry. I think
15 it's a good program, and it should be in here.
16 It should be recognized, but we need to be
17 careful about what we're making it out to be.

18 The NERC side of things, I think, is
19 where a broader industry focus is being brought
20 to the spare equipment, not just transformer but
21 spare critical equipment, long-lead-time
22 equipment -- work is being done, so I think we

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1 have a lot to talk about on this, and there's
2 just many, many issues in here, and we can do
3 that more at the subcommittee level. Thank you.

4 MR. SMITHERMAN: Tom?

5 MR. SLOAN: Thank you. Several times
6 today members of this table, probably including
7 myself, have raised the issue of the ultimate
8 cost and who's paying. It's the customer.

9 And I struggle with that because I think
10 we need to be addressing is it more important to
11 be worried about the overall cost to the consumer
12 or more important to be stressing system
13 reliability. I mean, outages get much more
14 hostile reactions than do rate cases,
15 notwithstanding the little old lady who spit in
16 my face one day.

17 But the issue for me is if we believe
18 that in this case hardening the system is
19 ultimately a larger benefit to the consumer than
20 another nickel on their electric bill per month,
21 then that's what we need to be advocating to the
22 Department, that they make this a priority --

1 that being an example. I mean, we've had other
2 examples during the course of the day.

3 So, I guess I -- I would rather we focus
4 more on defining what are the priorities of
5 maintaining an electric system and then working
6 with the Department to establish with other
7 parties time lines or frameworks for
8 accomplishing whatever we're advocating.

9 MR. SMITHERMAN: Pat?

10 MS. HOFFMAN: I would have to agree with
11 that and, I guess, poll upon the -- what the
12 Subcommittee probably needs to do is meet with --
13 and David left, so since David left, I'll put him
14 on the spot -- is meet with NERC and talk to them
15 about some of the things they're working on so we
16 get an understanding of all the activities that
17 are going on in this area.

18 But I'll reemphasize what Rhonda -- Wanda
19 brought up, and that is where are some of the
20 strategic guidelines, or what are some of the
21 strategic decisions that need to be analyzed, and
22 what information needs to be put on the table,

1 specifically with respect to what are the
2 expectations, security, and cost.

3 And then I go back to what work needs to
4 be done with respect to hardening -- you know,
5 what work is -- there has been a lot of work
6 looking at the transformers right now with
7 respect to GIC. Maybe we need, as a committee,
8 to look and review all that work and say, what
9 additional work needs to be done, and bringing
10 clarity to the subject, and also providing a
11 little more certainty with respect to
12 expectations.

13 So the questions are good. I think we
14 need to continue to work on them so that we can
15 actually -- from my point of view it's going back
16 to what further analysis needs to be done and
17 what are some of the strategic questions that,
18 you know, somebody should ask DOE and we should
19 look to consider providing some solutions for.

20 MR. HEYECK: I just wanted to make a few
21 comments based on the comments already.

22 First, Congressman Franks proposed the

1 SHIELD Act that was out there, and there was a
2 conference, and then there's a conference in
3 London in March. So this is getting wide --
4 widespread interest.

5 The problem with the SHIELD Act was the
6 time line. As usual, it -- you know, we've got
7 to do everything in four years. And really, the
8 time line would be cost prohibitive let alone you
9 can't get the labor to do it.

10 So the notion here is to try to develop
11 some sort of, really not cost prohibitive, but as
12 you're replacing the assets themselves, to come
13 up with ways to do it that hardens the network.

14 For example, the most intelligent part of
15 the grid outside of the control center is the
16 control buildings that we have in each of our
17 substations. We're developing a plan right now
18 to do drop-in control buildings because
19 refurbishment of control houses today are really
20 a hodgepodge. And you could actually do a drop-
21 in control building for half the price.

22 Having said that, you could develop a

1 cage approach for electromagnetic pulse for very
2 little cost. You could shield the cables to the
3 breakers -- very little cost.

4 What does become costly is if in the
5 planning standards we want more redundancy for
6 places like Washington, Philadelphia, New York,
7 Chicago, L.A. That might mean more transmission.
8 But I would imagine the cost is likely to be
9 somewhere on the order of a nickel, as Tom
10 suggests, rather than five dollars.

11 So as we move forward, there's a lot of
12 efforts going on, but NERC's efforts are still in
13 discussion phase right now. And there are some
14 gaps that they have. And I'm not sure about the
15 DOD, DOE, and DHS role in the NERC efforts. If
16 that's not -- if that's a gap, then that's the
17 effort that we need to fill.

18 MR. SMITHERMAN: Rich, you want to -- or
19 did you want to summarize?

20 MR. COWART: Starting. I think Pat
21 already said it quite well, actually, which is
22 that going forward it sounds like the

1 Subcommittee -- you know, Barry's recommendation
2 that the Subcommittee continue to work on this
3 makes sense. And Pat's suggestion that they do
4 so by sitting down with NERC to see what the NERC
5 committees are doing so that this committee can
6 complement and not substitute or duplicate what
7 they're already doing. And that would be my
8 recommendation to the Subcommittee.

9 MR. SMITHERMAN: Okay. Sounds great.
10 Thank you for the Subcommittee and the
11 Subcommittee work on this -- more to be done.

12 I guess in the last seven minutes that we
13 have before public comment, the third subtopic we
14 had -- and there's a white paper on it -- was the
15 interdependence of the electric system
16 infrastructure and the natural gas
17 infrastructure.

18 Take a look at it. I did talk to Dave a
19 little earlier. He's already left, as we noted.
20 Apparently NERC is doing quite a bit of work on
21 this, and it almost occurs to me that others are
22 doing a lot of this topic, and so unless there is

1 a compelling argument the other direction, we may
2 not want to spend any more time on it, but I'm
3 open for comments. Ed?

4 MR. KRAPELS: I'd actually like to
5 promote that we be a little bit more active than
6 that because one of the -- I think the issue of
7 portfolio diversity is kind of above NERC's pay
8 grade. They look at specific fuel issues for
9 sure, but one of the things that's always struck
10 me as odd is that in the ISO capacity market
11 designs no value has been placed on portfolio
12 diversity.

13 So, for example, I know Gordon, if he
14 were here, would be talking about in New England
15 the chances are terrific that we're just going to
16 close a lot of old oil and coal plants and we're
17 going to replace them with gas plants. And the
18 concern about tremendous reliance on gas could be
19 abated if, for example, wind was given some sort
20 of portfolio diversity value that it doesn't get
21 today. But today in the capacity market pricing
22 -- this gets back to our issue of have we

1 designed these markets perfectly -- and we
2 haven't. This question of portfolio diversity is
3 something that, you know, we ought to think about
4 a little bit more. And the gas dependence issue
5 is sort of how I suggest doing it.

6 MR. SMITHERMAN: Tom.

7 MR. SLOAN: I'm not familiar with what
8 NERC is doing, but one of the comments that I
9 provided you indirectly was that we need to have,
10 I think, the DOE looking at the infrastructure
11 integrity of the existing pipeline system.

12 It's not just enough to say, well,
13 there's a capacity to move these many million
14 cubic feet or that we need to build a new line so
15 that it'll serve this power plant. It's -- a lot
16 of those transmission lines have been in the
17 ground for 40, 50 years. And while they are, you
18 know, supposedly annually inspected, we still
19 have to look at what their lifetime expectancy
20 may be.

21 You know, it was the distribution system
22 that, you know, blew up in California. But it's

1 just as conceivable we could have some
2 significant infrastructure problems in -- on the
3 main transmission systems.

4 MR. SMITHERMAN: Well, I agree with you.
5 We sort of headed down this direction because of
6 three things: One, I think a general assumption
7 we're going to burn a lot more gas to make
8 electricity in the future, so we're going to be
9 prepared for that. Two, is the existing system
10 adequate and safe? And three, as we discovered
11 in February, when you began to curtail
12 electricity as a result of some weather event,
13 you oftentimes or occasionally end up turning off
14 natural gas-gathering processing distribution
15 system which further exacerbates the problem.

16 So we have told our utilities to make
17 sure they have very good information about where
18 those natural gas processing, and distribution,
19 and transportation facilities are because they
20 didn't know exactly because so much of it had
21 been developed in the last two years.

22 So, Rich, this is sort of where we are on

1 this. I mean, it was kind of thrown together at
2 the last moment by my staff. They did a pretty
3 good job to tee it up, but we would look for you-
4 all to give us some further direction.

5 MR. COWART: Well, here's my thinking on
6 this: Pat and I have been discussing how to move
7 this one forward. Lauren did mention this.

8 I have two observations: Lauren
9 mentioned this issue as the -- as an issue that
10 she's thinking about and would like some
11 recommendations on. And secondly, as we
12 discussed this morning, there is going to be an
13 increasing reliance on gas for a variety of
14 reasons, including the need to balance the
15 existing penetration of renewables on the grid.

16 And recognizing that in conjunction with
17 the point made earlier that there have been
18 instances of constraints with basically gas
19 versus electric generation competition in
20 inadequate firm (1:12:28) capacity, it is
21 appropriate for the Committee to perhaps put a
22 couple of recommendations in front of DOE on

1 this.

2 And my reaction to the draft is the same
3 as Barry just said. I think it was put together
4 well, probably needs to be reconsidered or edited
5 again by the Subcommittee, and come back to us
6 but that this is something we could advance with
7 relatively -- a relatively small amount of work,
8 both at the Subcommittee and at our next
9 Committee meeting.

10 The basic recommendations here are pretty
11 straightforward.

12 So I guess I would urge any member of the
13 Committee who's got -- who would like to suggest
14 wording changes or to amend the recommendation
15 paragraphs to just send those in. I have a
16 couple of recommended changes, and I will send
17 them to you, Barry.

18 MR. SMITHERMAN: Okay. Great. Thank
19 you.

20 MR. COWART: That sound right to you?

21 MS. HOFFMAN: Uh-huh.

22 MR. COWART: Okay. Anything further from

1 the Subcommittee?

2 UNIDENTIFIED SPEAKER: Nothing.

3 MR. COWART: Okay. Thank you very much.

4 I --

5 MS. HOFFMAN: And I'd also like to thank
6 the hard work of the Subcommittee on this.

7 MR. COWART: All right. We're at the
8 public comment time on the agenda. And we've got
9 three people who have signed up to address us.
10 And I can invite you each to come forward and sit
11 at one of these mikes so that we can get your
12 comments in the transcript.

13 The three -- the people who signed up are
14 Kevin Messner, Jimmy Glotfelty, and Praveen
15 Kathpal. I apologize if I got the names
16 mispronounced.

17 MR. GLOTFELTY: Am I the only one who
18 persevered?

19 No, here comes another one. Great.

20 MR. COWART: Okay.

21 MR. GLOTFELTY: Should I go first?

22 MR. COWART: Yes. Is Kevin Messner here?

1 Okay.

2 MR. GLOTFELTY: Members of the Committee,
3 my name is Jimmy Glotfelty. I'm with a company
4 called Clean Line Energy Partners.

5 Great discussion today. You all have
6 done a lot of work, and it shows. Interesting
7 that many of the issues that you're dealing with
8 were ones that I dealt with when I oversaw the
9 Electricity Advisory Board many years ago. So --
10 but y'all are making progress. It's nice to see,
11 and I appreciate your efforts.

12 At one point in time I think there was a
13 -- the Committee or the Transmission Subcommittee
14 was going to consider looking into opportunities
15 to use Section 1222 of the Energy Policy Act as a
16 mechanism to build infrastructure. That is very
17 high on Lauren Azar's list. It's something that
18 the Department of Energy has gone down the road
19 with even so far as to put out a request for
20 projects in the Federal Register. If, in fact --
21 and then there really hasn't been much movement
22 after that.

1 What I would encourage the Committee to
2 do is to actually look at that and figure out if
3 that's something that the Department wants to do
4 and advise the Department on that. It's a -- in
5 my opinion, a very viable statute. It was
6 modeled after the way Path 15 was fixed in
7 California in three years, one that -- a
8 bottleneck that hadn't been fixed for a decade
9 prior to that.

10 And what it really is is a partnership
11 between western -- or Southwestern Power
12 Administration and the private sector. It cost
13 no federal money. It's all private sector
14 dollars. There are some attributes that have to
15 be met that are in the statute as well as in the
16 Federal Register Notice, but 1222 is not for
17 everybody. It's not to solve all of the
18 transmission or renewable integration issues
19 across the country. It is a tool in the toolbox.

20 And I would encourage you-all to look at
21 that and to advise DOE that it should be used for
22 the integration of renewable energy. Our

1 projects are DC lines, so we don't really fit in
2 any planning structure. For that matter, we
3 don't really fit in any interconnection structure
4 within the RTOs, but we believe that it is a
5 viable structure. It will allow us -- if a
6 partnership is approved with DOE and Clean Line,
7 we can get into NEEPA now. We've got
8 partnerships with environmental groups across
9 these states. We've had hundreds of public
10 meetings at the local level. And it will mean
11 thousands of jobs in the wind business in the
12 wind belt. Some of the best wind in the United
13 States in Oklahoma, Texas, Kansas -- and that's
14 what we want.

15 I think that's one of the charges that
16 this Committee is looking or is trying to achieve
17 is to increase the amount of renewables in this
18 country.

19 So I appreciate the time that you've
20 given me, and if you-all have any more questions
21 about 1222, I'd be happy to give a historical
22 background, but if you would like a presentation

1 on our projects, we'd happy to do that as well,
2 so thank you for your time.

3 MR. COWARD: Thank you.

4 MR. KATHPAL: Good afternoon. And thanks
5 to the DOE and to the Committee, especially those
6 of you who stuck around for the chance to speak.

7 My name is Praveen Kathpal. I'm with AES
8 Energy Storage. We're a group that's part of the
9 AES Corporation headquartered across the street
10 actually. And what we're working on in our
11 energy storage group is replicating the IPP model
12 that was pioneered by the founders of our
13 company, AES, 30 years ago with energy storage
14 project development.

15 So in doing so we have 88 megawatts of
16 reference projects -- commercial projects that I
17 think are reference points for the industry
18 either in commercial operations or under
19 construction right now. And I think those --
20 those serve as a bridge to some of the more
21 serious deployments of energy storage that this
22 Committee was talking about.

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1 I think the conversation -- the exchange
2 between Terry and Ralph from NRDC highlighted
3 what one of the key missing ingredients is in
4 really moving energy storage deployment forward,
5 which are the PPAs. And if you look at the -- if
6 you look at the deployments that the IPP sector -
7 - the way that we've brought innovation and
8 efficiency to the generation side over the past
9 30 years, PPAs were key in doing that from, you
10 know, the early Cogen projects to the wind.
11 Ninety percent of the wind added in the last two
12 years was by IPPs.

13 And I think a good example of that
14 structure is a project that we've proposed
15 recently. It was an RFP by the utility in Long
16 Island seeking peaking capacity. And we proposed
17 a 400 megawatt project -- 400 megawatt, 4-hour
18 storage project to fit under a PPA structure.

19 So we believe that's a viable structure.
20 We believe there are benefits that storage brings
21 that aren't counted in the conventional
22 procurement process right now. I think if the

1 RFPs had contemplated storage before they were
2 written, then there would be better evaluation
3 framework for the benefits that storage brings.
4 And I think that's something that Ralph Masiello
5 mentioned, a pending evaluation framework may be
6 helpful in doing that. Until then our options
7 are to propose that under the capacity and
8 renewable RFPs that are issued seeking PPAs, but
9 I think there's -- there are a lot of places
10 where federal and state policy can act to improve
11 those processes.

12 And I think the other thing that came out
13 of Terry and Ralph's exchange -- sorry, confusing
14 that we have two Ralphs -- Terry and Ralph from
15 NRDC's exchange -- was that we should be seeking
16 to meet our needs. So not necessarily a resource
17 specific portfolio standard or, you know, however
18 you'd want to structure that but to be resource
19 neutral, the real need that we're trying to fill
20 right now is for clean, flexible capacity. We
21 have had a lot of mechanisms to add clean energy
22 onto our grid, but we're coming up with a

1 shortage of clean and flexible capacity. So I
2 think if there's room to add anything to a
3 portfolio standard, it's to seek sources of clean
4 capacity. Thank you.

5 MR. COWART: Thank you very much.

6 Is there any further business for the
7 Committee? Pat, David, Peggy, any announcements?
8 Anything we need to do?

9 (No response.)

10 MR. COWART: All right. I want to
11 congratulate you all. And thank all the
12 organizers of today's events for bringing such
13 terrific people to the Committee.

14 And once again and as always, thanks to
15 NRECA for hosting us. We really appreciate it.

16 And if there's no other business, I think
17 we're adjourned. Thank you very much.

18 (Whereupon, at 4:24 p.m., the Electricity
19 Advisory Committee Meeting was adjourned.)