Hydrogen Energy Systems Experience - Supply Chain Challenges

2016 Ohio Fuel Cell Symposium September 29, 2016



60+ Years of Hydrogen Experience

- One of largest hydrogen producers in the world
 - Produce 5 million kgs/day
- Bulk, liquid, and pipeline distribution
- Unique product offerings for H₂ fueling
- H₂ energy projects since 1993
 - > 200 hydrogen station projects
 - > 1,500,000 fuelings/yr
 - Twenty countries









Hydrogen Energy Markets

• Transportation















• Power Generation









Automotive Experience







Over 25 years Hydrogen Fueling Station Experience Built wide variety of stations for customers

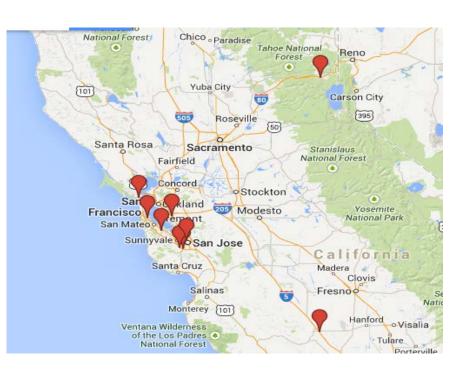


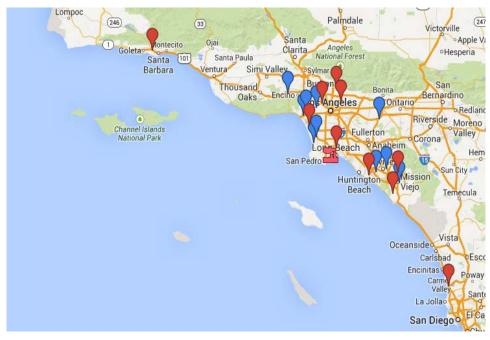






Air Products Fueling Stations for 2015 Vehicle Rollout





- Twenty nine new fueling stations are being built in CA with Air Products SmartFuel® technology in 2015-2016
- Owned and Operated by Air Products or our Customers
 - Fueling Station Equipment and hydrogen supply



Supply Chain Challenges

- Equipment needed for highly specialized market
- Technology pushing past industrial limits
 - High Pressure hydrogen
 - Features required for H2 fueling market
 - Cooling, metering, etc
- Has been relatively small market thus far
 - Limited volume
- However, market is growing fast
 - Finally now is the time to start seeing volumes
 - C&S are starting to develop
 - Can list and provide competitive advantage
- Limited domestic supplier base for critical components



Hydrogen Nozzles and Breakaways

- Key technology item for all Fueling Stations
 - Must meet J2600, J2799 for IR
 - Third party certification/listing required
- 350 bar for material handling, buses
- 700 bar for light duty automotive
- Current nozzles
 - Expensive
 - Have been unreliable
 - Very limited supply base
- Significant design challenges
 - High pressure
 - Wide range of temperature
 - Built in communications for light duty automotive





Hoses

- Difficult service
 - Up to 15000 psig
 - Transients down to -40 C
 - Subjected to torque
- Current hoses are unreliable
 - Short life
 - Leaks/failures
- Effectively one supplier
- Some alternates available, but also have shortcomings
- Need certification to standards....and meet actual performance





Meters and Instrumentation

- Retail dispensers require meters for fuel measurement
- Meters need to be very accurate despite difficult conditions
- Meter challenges:
 - Accuracy and reliability
 - Very expensive
 - Few suppliers
- Instrumentation
 - Similar challenges
 - Limited availability of pressure transmitters, low cost sensors, etc
 - High costs



Compressors

- Stations require up to 15000 psig
 - Multiple suction pressures: 100 -6000 psig
- Exceed typical pressures in industry
- Most compressors are light duty
 - Require frequent rebuild/maintenance
- High cost
 - Not mass produced
 - Most not purpose built
- Particular need for low suction, high discharge pressure machines



Storage Vessels

- Vessels needed for up to 15000 psig
- Traditional metal Type 1 vessels have not been economic
 - Heavy wall, small volume
 - Material compatibility
- Recently added ASME Code language
 - Composite Type 2, 3, 4 vessels
 - Material, design, and cycle life requirements
- Limited suppliers
 - New supplier investment
 - Especially up to 8000 psig
- Custom designs not mass produced yet
- Some success stories
 - 15000 psig, Type 2 vessel developed for market



Supply Chain Summary

- Numerous components with single supplier
- Reliability issues with many of those components
- High cost of components drive up station cost
- Market need for additional suppliers
- Numerous "choke" points in supply chain have no domestic supplier



Thank you... tell me more

