

DOE National Cleanup Workshop: DOE Acquisition Outlook and Challenges

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Business Utilization

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U.S. DEPARTMENT OF
ENERGY



**“Building Sustainable Small
Businesses to Enable the Department
to Achieve its Mission Through
Innovation and Creativity”**



OSDBU Responsibility, Contribution & Tools

Enable Program Offices to Perform their Mission & Unexpected Challenges

- Build corporate pipeline & efficient supply chain
- Target effective & innovative small businesses

Plug-In Small Businesses to DOE Opportunities

- External Stakeholder engagement
- Transparency of opportunities

Small Business Made Easy for DOE Programs

- DOE small business set-aside IDVs
- Small Business First Policy

Core Principle - Small Business First

- Commitment to prime small business
- Best Value > Commodity Contracting



Small Business Policy Thoughts

- Consolidated Appropriations Act of 2014 – Section 318
- Prime Small Business & Socio-economic firms remains a priority
 - Service-Disabled
 - Women-Owned
 - Small Disadvantaged
 - HUBZone
- Large Business & Small Business Collaboration
 - Prime Small Business teaming with large business subcontractors
 - Mentor Protégé
 - Traditional Subcontracting
- Subcontracting Plans
 - Small business subcontracting tied to the percentage value of the contract
 - Small business “meaningful” work identified in RFP response
 - Paying small businesses timely
- Mid-Tier Firms
 - How can OSDBU enhance your success?



What Does DOE Buy?

Top Five – FY 2015 Action Obligations for Small Businesses by NAICS Codes (Source: FPDS-ng as of Oct. 1, 2014 – September 1, 2015)

	NAICS Code	NAICS Code Description	Action Obligation
1	562910	Remediation Services	141,139,829
2	541611	Administrative Management and General Management Consulting Services	109,848,403
3	561210	Facilities Support Services	93,933,935
4	541330	Engineering Services	93,908,136
5	541519	Other Computer Related Services	76,997,476



What Does DOE Buy?

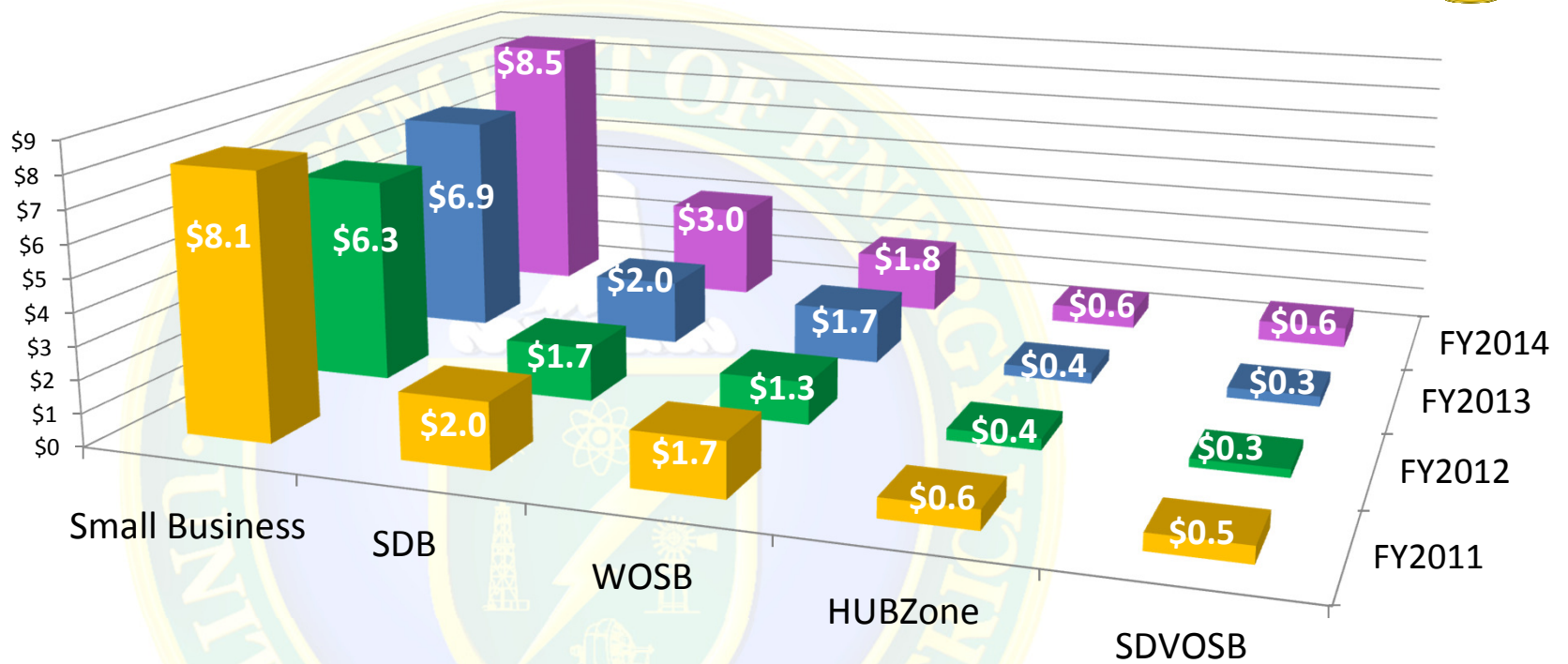
Top Five – FY 2015 Action Obligations for Other than Small Businesses by NAICS Codes (Source: FPDS-ng as of Oct. 1, 2014 – September 1, 2015)

	NAICS Code	NAICS Code Description	Action Obligation
1	561210	Facilities Support Services	8,904,853,790
2	541712	Research and Development in the Physical, Engineering, and Life Sciences (except Biotech)	4,863,446,124
3	562910	Remediation Services	1,556,697,994
4	562211	Hazardous Waste Treatment and Disposal	1,122,161,080
5	541990	All other Professional, Scientific, and Technical Services	805,052,948



The Color of Money is Green

Small Business Achievement
(Billions)

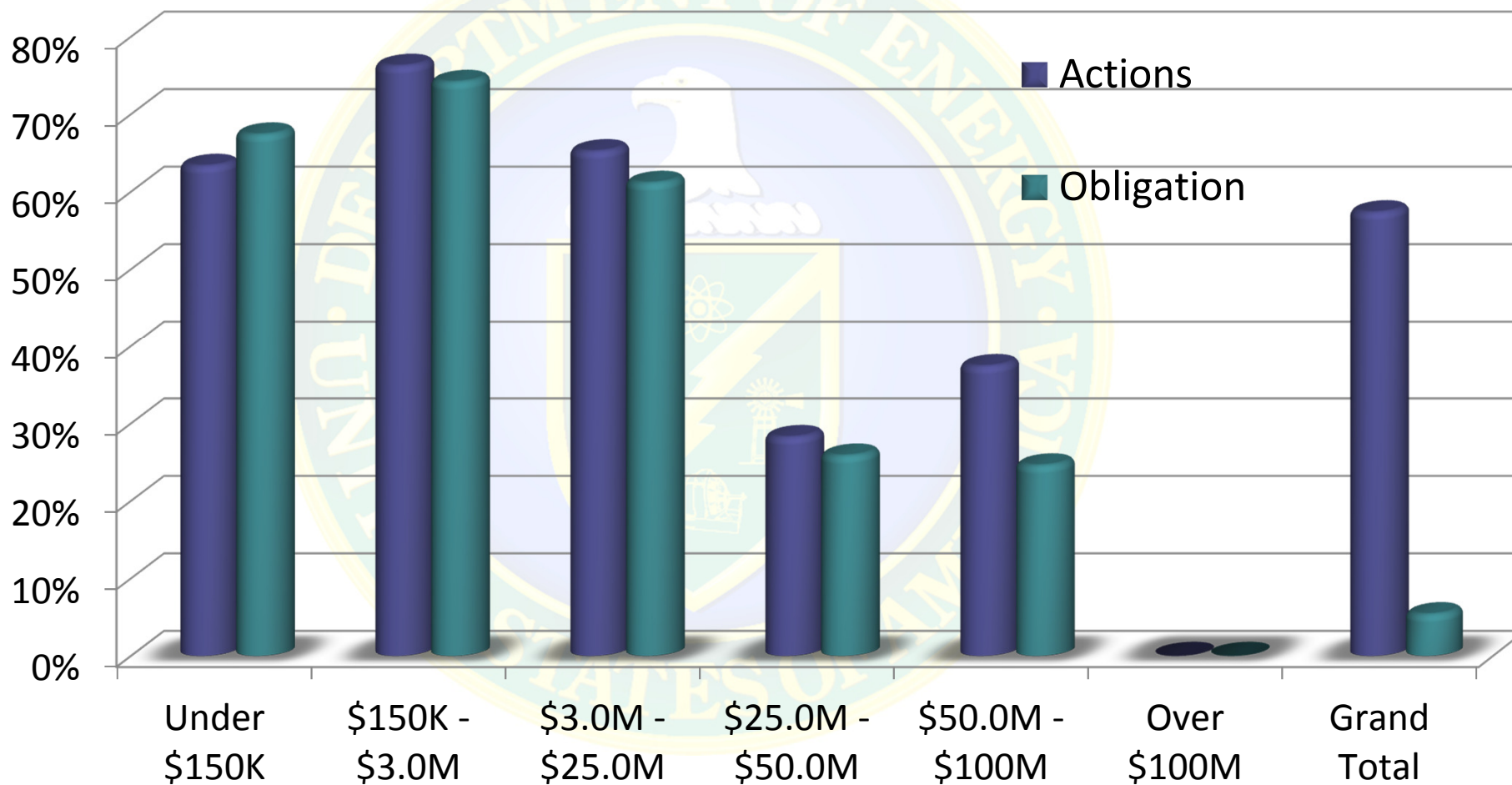


	Small Business	SDB	WOSB	HUBZone	SDVOSB
FY2011	32.9%	8.2%	6.8%	2.4%	2.1%
FY2012	25.7%	6.7%	5.3%	1.4%	1.0%
FY2013	31.8%	9.3%	6.8%	1.5%	1.3%
FY2014	36.5%	12.9%	7.4%	2.3%	2.6%

Source: FPDS-n/prime, eSRS/1st tier



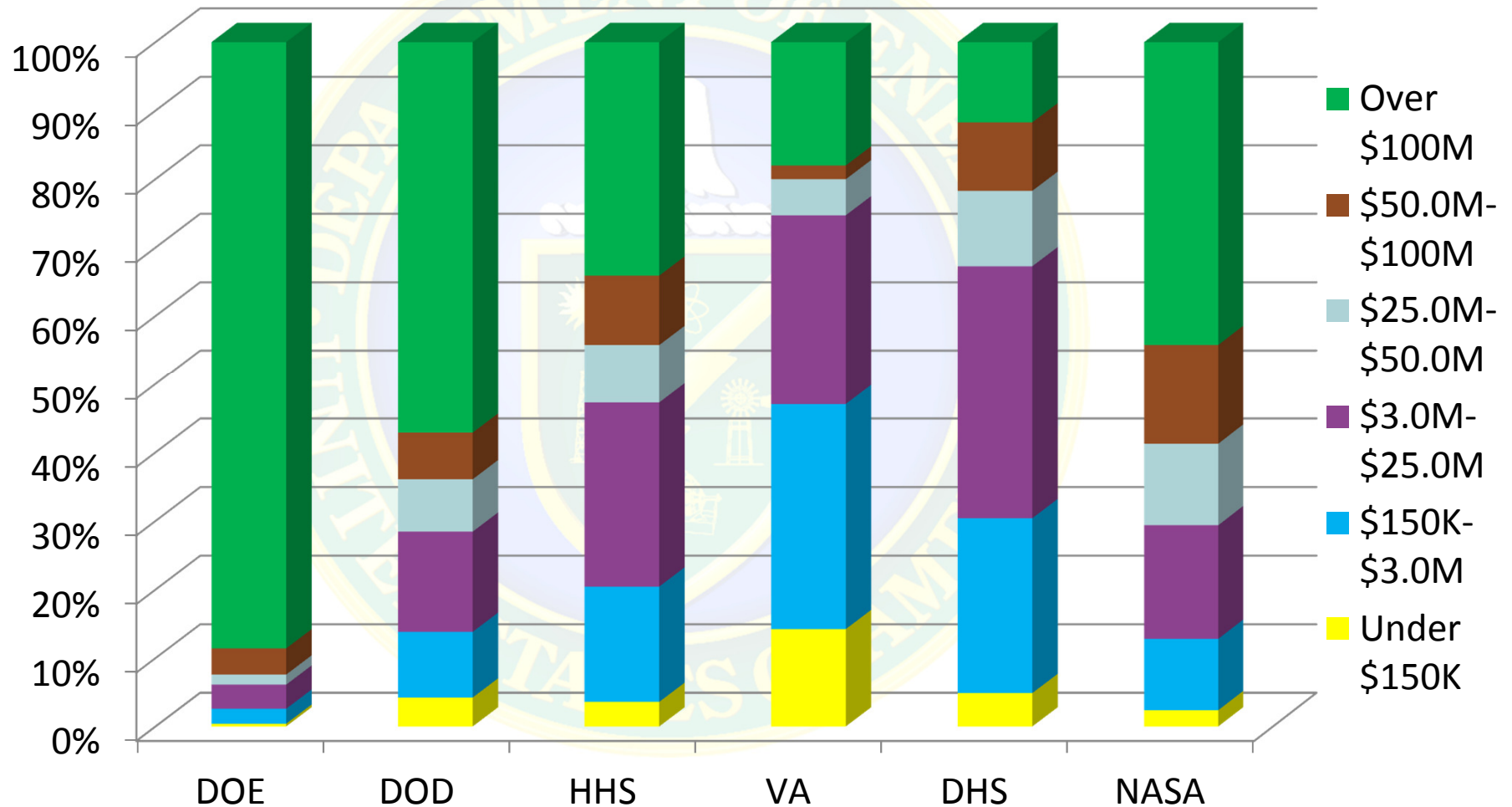
% of DOE FY14 Prime Small Business Actions and Obligations by Dollar Threshold



Data source: FPDS-ng



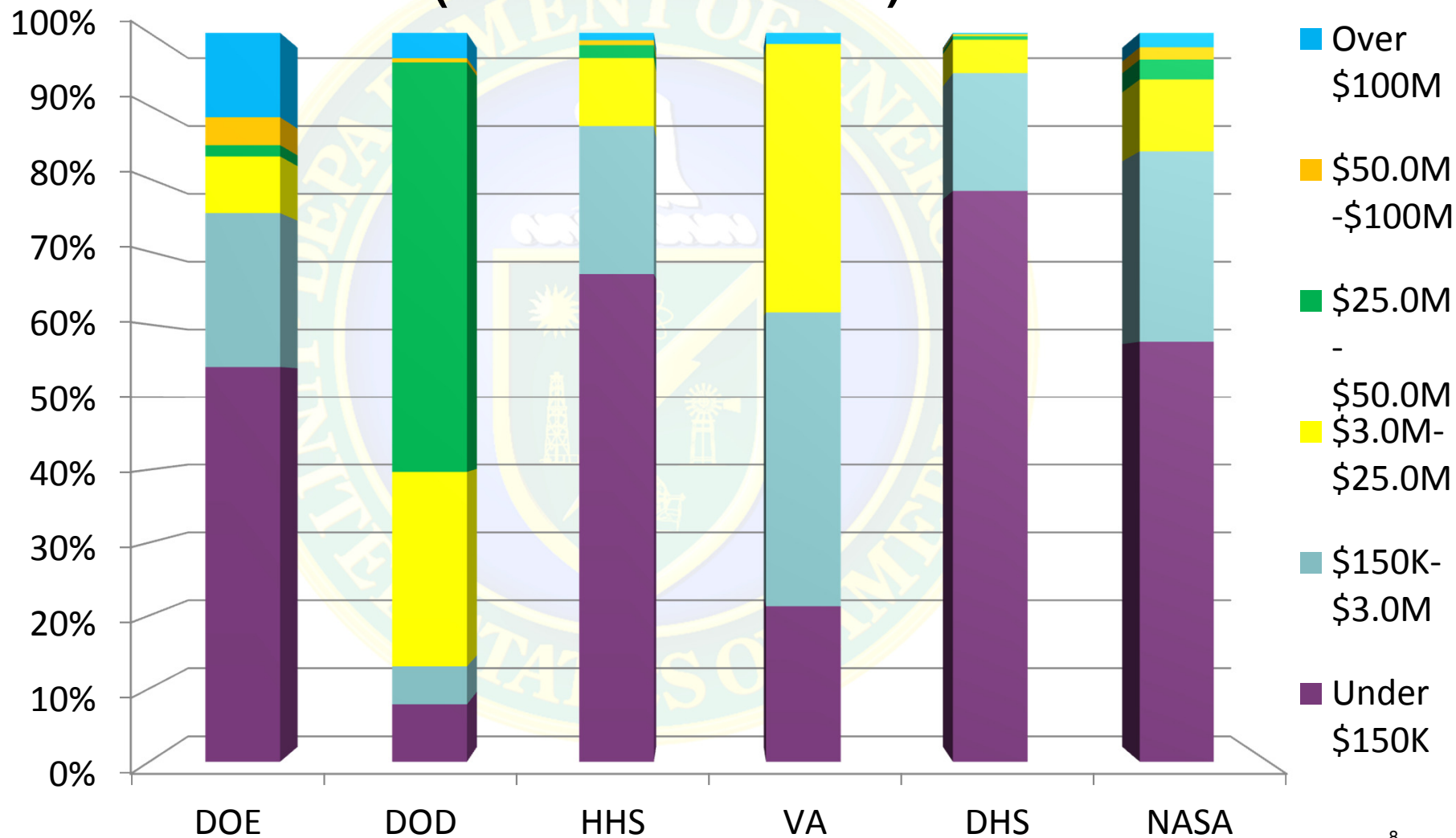
FY14 Federal Contract Value Distribution (% of Total Obligations)



Data source: FPDS-ng



FY14 Federal Contract Value Distribution (% of Total Actions)



Data source: FPDS-ng



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Thank You

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Forecast Website:
<http://hqinc.doe.gov/Forecast>

DOE OSDBU Website:
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