
How **Ratepayer-Funded Efficiency** Can Support State Climate and Energy Planning

energy.gov/eere/slsc/EEopportunities

About this Presentation

- Summary
- Purpose and Benefits
- Current Status
- State and Local Role
- Program and Partner Types
- Best Practices in Implementation
- Complementary / Related Efforts
- National Savings Estimates
- Savings Examples from States
- Cost-Effectiveness
- Evaluation, Measurement, & Verification
- Resources for States

This short presentation is intended give states and their stakeholders a vision for what it would look like to include ratepayer-funded energy efficiency in their climate and energy plans.



Ratepayer-Funded Efficiency as an Emission Reduction Approach

Possible Leads

- Utilities (investor-owned, municipal, cooperative)
- Non-utility program administrators

E-Savings

- Savings at end of each year, as determined through EM&V, relative to prior year

Potential Program Components

- New and existing residential buildings (single family, multi-family, low income)
- Small, medium & large commercial buildings
- Industrial facilities

Potential Savings in 2030

645-895 million MWh

368-510 million short tons CO₂

Activity	EM&V
Energy Savings Approaches	
<ul style="list-style-type: none">• Program administrators generate energy savings from:<ul style="list-style-type: none">- EE programs that support improvements to residential, commercial, industrial buildings	Recent resources provide guidance, including: <ul style="list-style-type: none">- SEE Action Energy Efficiency Program Impact Evaluation Guide- SEE Action EM&V Resource Portal- DOE Uniform Methods Project- NEEP EM&V Forum- Regional Technical Forum of the Northwest Power and Conservation Council
State Policy Options	
<ul style="list-style-type: none">• Could include<ul style="list-style-type: none">- Requiring a specified level of EE savings (e.g., EERS)- Requiring inclusion of EE as a resource in capacity planning (e.g., Integrated Resource Planning)- Regulatory policies to incentivize successful utility delivery of EE- Consider options for energy efficiency delivery agent	
Low Income Opportunities	
<ul style="list-style-type: none">• EE programs in low income neighborhoods	

Why Ratepayer-Funded Energy Efficiency?

Purpose of Ratepayer-Funded Energy Efficiency

- Meet state clean energy goals
- Use energy efficiency as an energy resource to serve electric utility customers' needs
- Reduce unnecessary utility and system costs
- Lower customer bills by saving energy in thousands of ways, including through:
 - Retrofitting commercial buildings with energy efficient equipment and lighting
 - Installing high-efficiency A/C, reducing infiltration losses, and installing additional insulation in wall, floor and attic
 - Embedding professional energy managers in industrial facilities

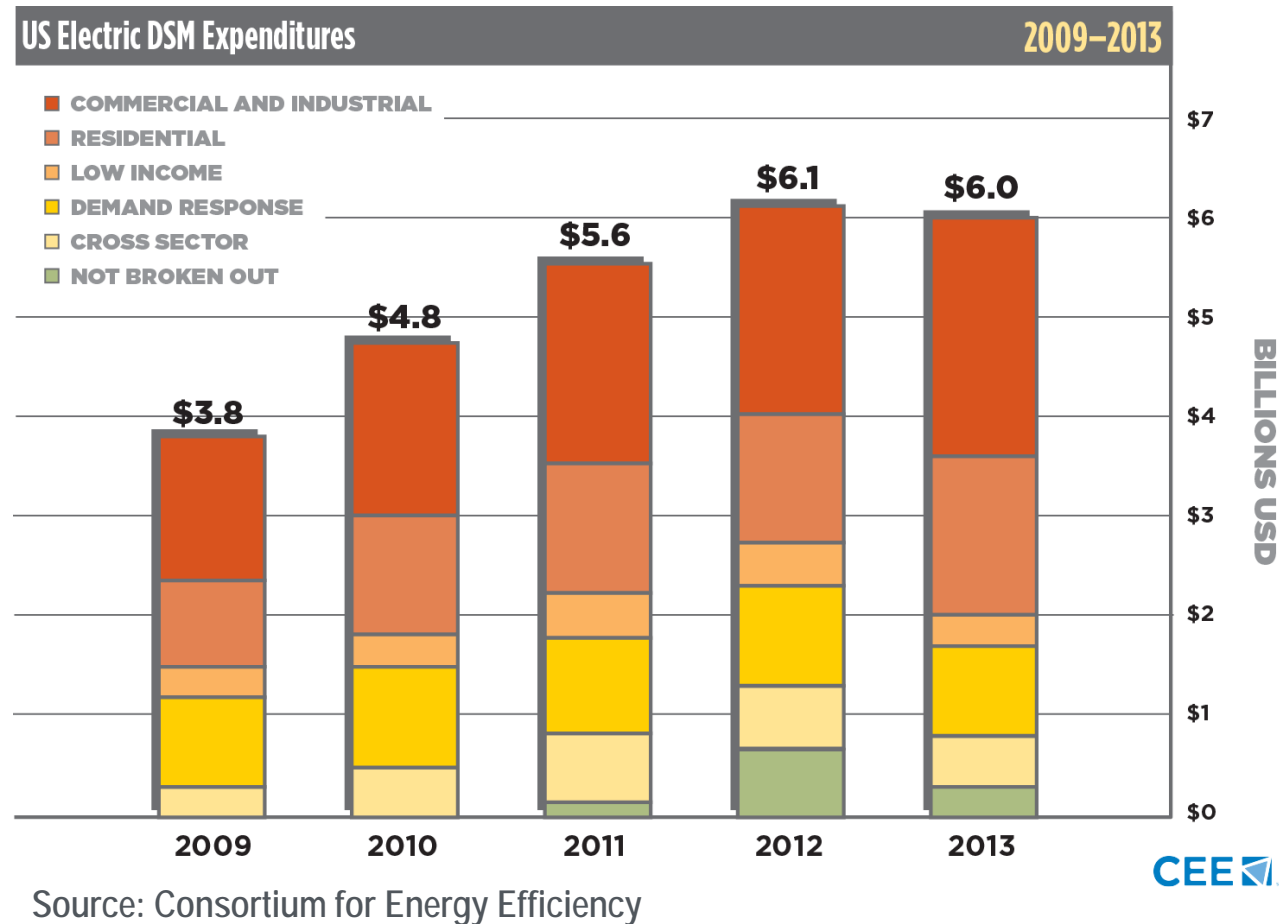
Benefits of Ratepayer-Funded Energy Efficiency

- Programs typically generate a significant portion of statewide electricity savings; have been refined over decades
- Can be offered in all market sectors; opportunities in nearly every building / facility
- Can be readily incorporated into state power planning
- Increases grid reliability, reduces grid congestion and need for new costly infrastructure (i.e. power plants, lines)
- States determine energy savings goals and cost-effectiveness threshold for programs

Current Status of Ratepayer-Funded Energy Efficiency

Programs exist in all 50 states and DC

In 2013, program administrators* spent \$6B on electric demand side management programs



*Utilities, state or local governments, and third-party entities contracted to administer, design and manage delivery of energy efficiency programs

State and Local Role in Ratepayer-Funded EE

Policy Actions

- State legislatures and public utility commissions can:
 - Set EE targets for program administrators to meet (e.g., EE resource standard)
 - Require that a utility plan to meet forecasted demand include EE (e.g., integrated resource plan [IRP])
 - Designate an EE program administrator if not utility
- Public utility commissions can independently:
 - Require utilities to offer energy efficiency programs
 - Incentivize utilities to deliver energy efficiency (i.e., program and administrative cost recovery, recovery of lost revenues, and incentive payments)

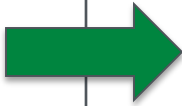
Implementation Actions

- Energy savings are generated when customers install EE measures or change behavior to save energy, as encouraged by ratepayer-funded EE programs

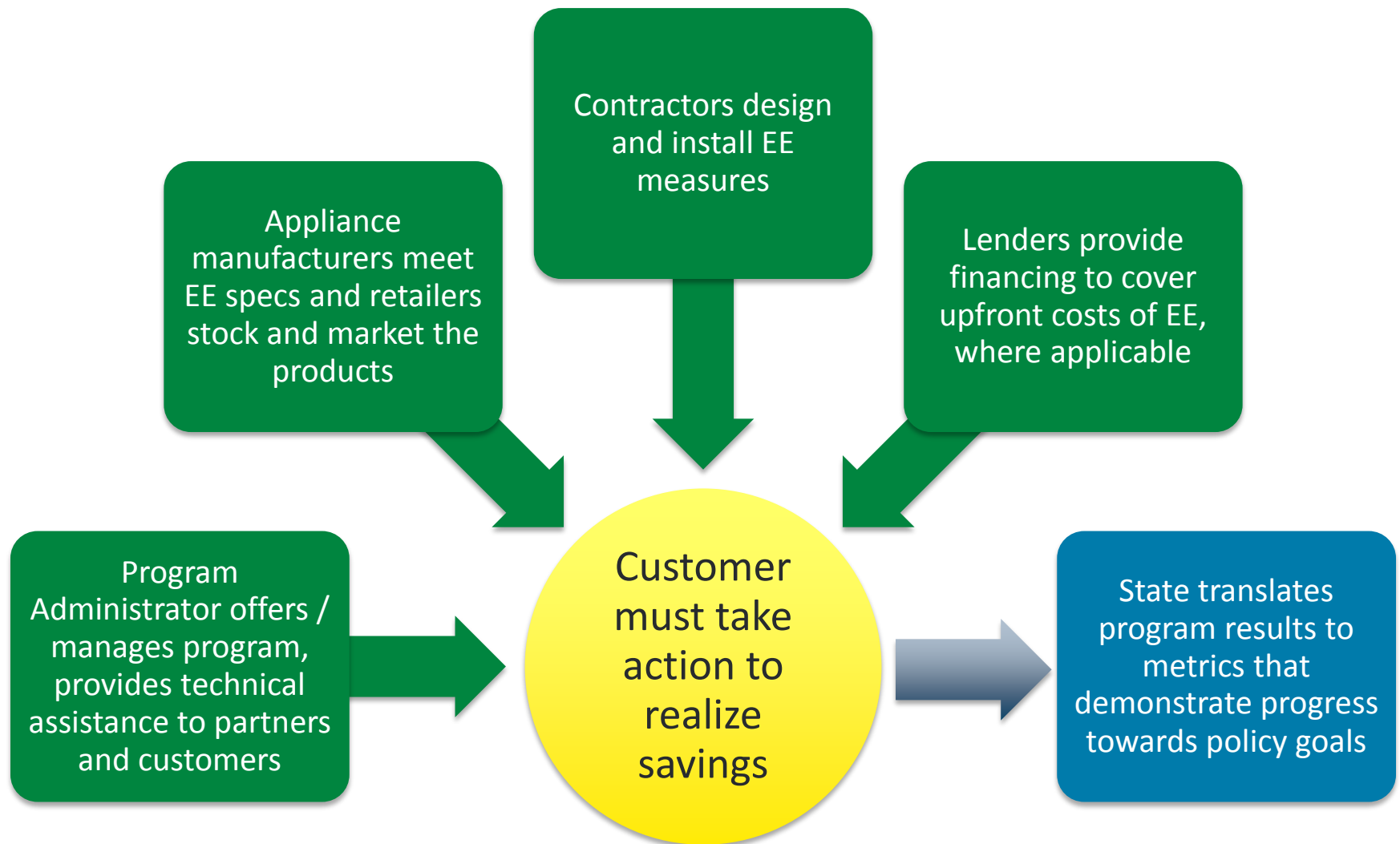
States employ a variety of accountability and oversight structures to ensure savings

- Investor-owned utilities (IOUs): are regulated by state public utility commissions (PUC)
- Independent administrators: can be overseen by PUC, state energy office, or other agency
- Non-profit and public power: rural electric co-ops and municipal utilities are overseen by co-op boards and municipal governments, respectively, or by PUCs in some states

Program Types: Quick Start and Deep Savings

	Quick Start	 Deep Savings
Summary	Proven, high-impact, programs that can be deployed quickly, are easy to operate, and build infrastructure for comprehensive programs to follow	Long-term initiatives that target significant energy savings through multi-measure approaches and outreach to customer segments that are more challenging to engage
Example program 1	Incentives to homeowners for purchasing high efficiency appliances, equipment and lighting	Home Performance with ENERGY STAR® - Comprehensive home energy retrofit program
Example program 2	Rebate incentives for high efficiency lighting, equipment, motors and refrigeration in commercial/institutional buildings	Custom programs for industrial or large commercial customers to make site-specific energy improvements

Partners Needed for Implementation



Best Practices in Ratepayer-Funded EE

States with successful track records have:

- Set aggressive yet achievable EE targets that ramp-up over time
- Included energy efficiency in an energy resource planning process (IRP)
- Established EE stakeholder collaborative* to work through issues
- Done their homework when developing energy efficiency programs
 - Offer programs in all economic sectors
 - Research the market and customer desires to design effective programs
 - Evolve in response to changing state electricity use baseline as building codes and appliance standards get deeper savings
 - Account for EE's full range of benefits in cost-effectiveness testing
 - Provide sufficient, timely, and stable program funding
 - Align utility business incentives with the delivery of EE

Good models:

- Quick Start - AR, MS, LA, GA
- Deep Savings – OR, MN, CO, MA

* PUC-convened stakeholder collaborative could include: regulated utilities, large utility customers, state's consumer advocate, environmental organizations, other relevant state/local government agencies, etc.

Complementary / Related Efforts

<p>Set energy efficiency target: Drive programs through goal setting; half of states have targets.</p>	<p>SEE Action Setting Energy Savings Targets for Utilities</p>
<p>Do Integrated Resource Plan: Allow cost-effective EE as a demand-side energy resource to compete with supply-side resources.</p>	<p>SEE Action Using Integrated Resource Planning to Encourage Investment in Cost-Effective Energy Efficiency</p>
<p>Align utility and customer incentives: Allow program cost recovery, address disincentives, and provide incentives.</p>	<p>National Action Plan for Energy Efficiency Aligning Utility Incentives with Investment in Energy Efficiency</p>
<p>Consider options for energy efficiency program administrator: Successful models for EE administration and delivery range from utility, independent, government, or hybrid administrator.</p>	<p>Regulatory Assistance Project Who Should Deliver Ratepayer-Funded Energy Efficiency?</p>

National Savings Estimates

Current: In 2014, ratepayer-funded energy efficiency programs produced approximately **26 million MWh** of savings from:

- Nationwide reported net savings from utility and public benefits electric energy efficiency programs, equivalent to an annual incremental savings of 0.7% of retail electricity sales from 2013.
- Approx. equivalent to 2013 retail MWh sales of New Mexico

Future: In 2030, ratepayer-funded energy efficiency programs could produce **645 to 895 million MWh** and **368-510 million short tons CO₂** of savings if states reduced electricity load growth rates due to customer-funded energy efficiency programs achieving annual incremental savings of 1.1 - 1.5% from 2012 baseline.

- Low end = 2013 retail MWh sales of New Mexico + California + Texas
- High end = all of the above + New York + Michigan

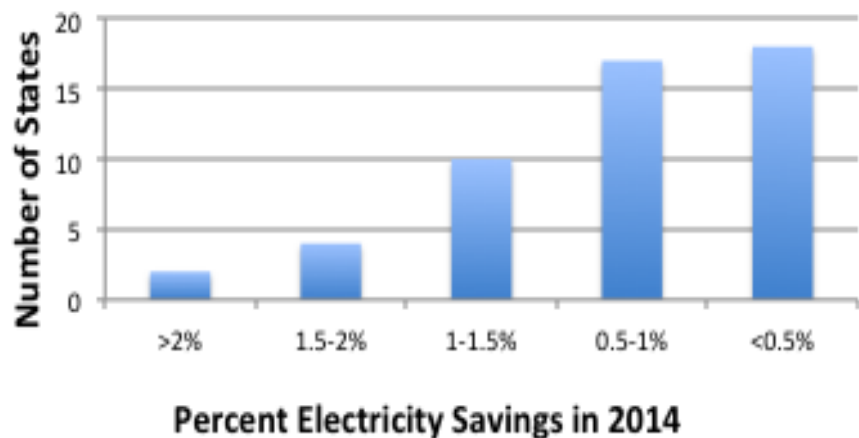
Sources: ACEEE [State Scorecard 2015](#); Extrapolated from LBNL, 2013, [The Future of Utility Customer-Funded Energy Efficiency Programs in the U.S.](#); EPA eGRID 2012; EIA State Electricity Profiles

Savings Examples from Select States

Ratepayer-funded efficiency is producing results across states:

- 1/3 states achieving $\geq 1\%$ annual incremental electricity savings
- 2/3 states achieving $\geq 0.5\%$

Net Incremental Electricity Savings as a Percent of Retail Sales



Source: ACEEE [State Scorecard 2015](#). Analysis includes 50 states and DC

Top 10 States

State	2014 net incremental savings (MWh)	% of 2014 retail sales
Rhode Island	268,468	3.51%
Massachusetts	1,339,026	2.50%
Vermont	102,770	1.85%
California	4,082,256	1.58%
Arizona	1,190,123	1.57%
Hawaii	144,240	1.53%
Michigan	1,386,912	1.35%
Connecticut	387,863	1.32%
Maryland	792,354	1.29%
Oregon	595,548	1.27%

Ratepayer-Funded Efficiency Is Cost-Effective

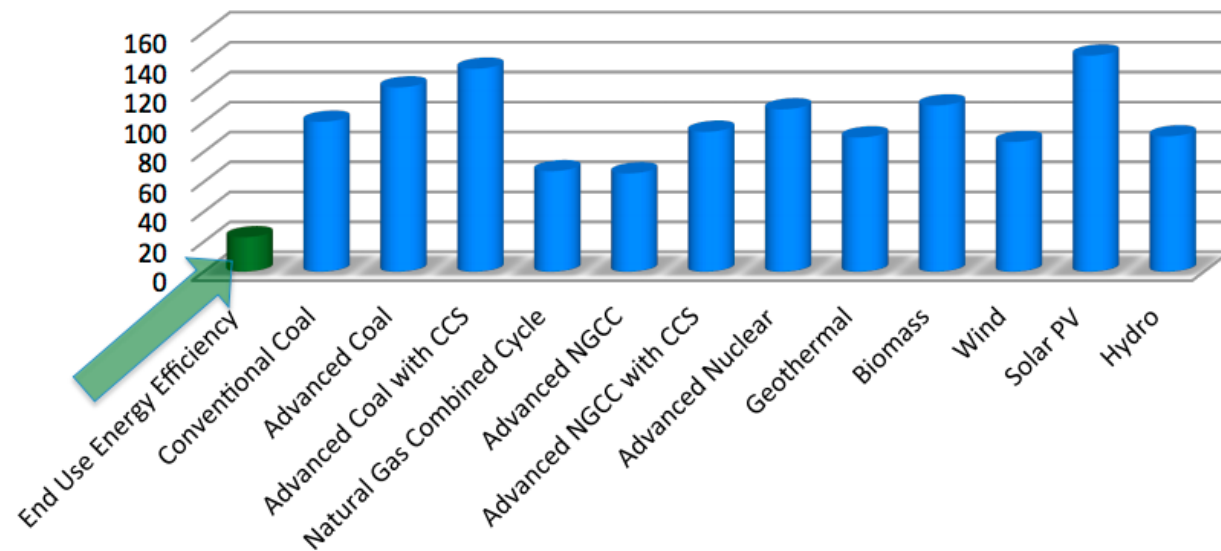
EE is relatively cheap.

- Total cost of saved energy: **\$0.046/kWh*** (program administrator and participants splitting this cost almost exactly in half)



Levelized Cost of New Electricity Resources in \$/MWh **

From a Utility Investment Perspective



The savings-weighted total resource cost for all efficiency programs in the U.S. is well below the cost of most generating resources

Sources: * [LBNL The Total Cost of Saving Electricity through Utility Customer-Funded Energy Efficiency Programs](#)

13 ** Schiller; [LBNL Program Administrator Cost of Saved Energy](#) and [EIA Annual Energy Outlook 2013](#)



Ratepayer-Funded Efficiency Cost-Effectiveness

- 5 typical cost-effectiveness tests used by state commissions for over 20 years to review and approve wide ranges of energy efficiency programs
- Each test offers different perspective; multiple tests often used together
- Many non-energy EE benefits (incl. avoided environmental compliance costs) are not captured in screening as usually applied today
 - Result is efficiency is under-valued; less efficiency is implemented; compliance and customer costs higher than necessary
- Expert recommendations:
 - Identify the full set of public policy goals addressed by EE
 - Use the benefit-cost test most appropriate to meet those goals
 - Identify the policy goals that the chosen test does not address
 - Address those goals outside the test framework
 - Ex: Use other evaluation methods; get stakeholder input; improve understanding to inform decisions
- For detailed analyses and recommendations see:
Synapse Energy Economics, [Energy Efficiency Cost Effectiveness Screening: How to Properly Account for Other Program Impacts and Environmental Compliance Costs](#) and [Best Practices in Energy Efficiency Program Screening: How to Ensure that the Value of Energy Efficiency is Properly Accounted For](#)

EM&V Methods for Ratepayer-Funded Efficiency

DOE [Uniform Methods Project](#)

- Set of easy-to-follow protocols for determining the energy savings from commonly-installed energy efficiency measures and programs, based on commonly accepted engineering and statistical methods.
- The protocols provide a straightforward method for evaluating gross energy savings for common residential and commercial measures offered in ratepayer-funded initiatives in the U.S.

SEE Action [Energy Efficiency Program Impact Evaluation Guide](#)

- Definitive EM&V resource for both novices and experts to assist with energy efficiency program evaluation. It focuses on the most common approaches to estimating energy efficiency savings: M&V approaches (based on IPMVP), deemed savings values, and large-scale billing analysis.
- Includes a comprehensive glossary of EM&V terms, concepts, and steps for calculating savings, avoided emissions, and other non-energy impacts of energy efficiency programs.

More resources at SEE Action [EM&V Resource Portal](#)

Resources for States

- [DOE/EPA State and Local Energy Efficiency Action Network](#) - Lessons learned from states using utility regulatory policy to encourage EE
- [DOE/EPA National Action Plan for Energy Efficiency](#) - Guides on critical issues in designing utility regulatory policy and EE programs
- [Lawrence Berkeley National Lab Electricity Markets and Policy Group](#) - Technical, economic and policy analysis on ratepayer-funded EE topics
- [Regulatory Assistance Project](#) - Nonprofit team of experts (including former state utility regulators and staff) provide assistance to PUCs and government officials on EE
- [Synapse Energy Economics](#) - develop climate and energy planning tools and analyses; work with states to identify cost-effective approaches that meet their goals
- [American Council for an Energy-Efficient Economy](#) - Nonprofit EE research and advocacy organization providing assistance to state and local governments
- [Regional Energy Efficiency Organizations](#) - Six regional nonprofits providing tools and resources to states to advance EE as a first order resource
- [Consortium for Energy Efficiency](#) - Consortium of US and Canadian gas and electric efficiency program administrators

Get More Information on This Pathway and Others

Visit: energy.gov/eere/slsc/EEopportunities

[How Energy Efficiency Programs Can Support State Climate and Energy Planning](#)

Overview and individual presentations on features and benefits associated with including energy efficiency in climate and energy plans, covering:

- National electricity savings potential estimates for 2030
- Current activity at the national and state levels, best practices, energy savings examples, cost-effectiveness, measurement approaches, and DOE support for:
 - Building energy codes
 - City-led efficiency efforts
 - Combined heat and power
 - Energy savings performance contracting
 - Industrial efficiency, including superior energy performance
 - Low income energy efficiency
 - Ratepayer-funded programs
- Technical assistance available

[Guide for States: Energy Efficiency as a Least-Cost Strategy to Reduce Greenhouse Gases and Air Pollution, and Meet Energy Needs in the Power Sector](#)

State and Local Energy Efficiency Action Network (SEE Action) resource presents pathways thru:

- Case studies of successful regional, state, and local approaches
- Resources to understand the range of expected savings from energy efficiency
- Common protocols for documenting savings
- Sources for more information