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# How **Ratepayer-Funded Efficiency** Can Support State Climate and Energy Planning

# About this Presentation

## Slide Overview

- Summary
- Purpose and Benefits
- Current Status
- State and Local Role
- Best Practices in Implementation
- Complementary / Related Programs
- Savings Examples from States
- Cost-Effectiveness
- Evaluation, Measurement, & Verification
- DOE Support
- Additional Resources
- On the Horizon

**This short presentation is intended give states and their stakeholders a vision for what it would look like to include ratepayer-funded energy efficiency programs in their climate and energy plans.**

# Ratepayer-Funded Efficiency as an Emission Reduction Approach

## Possible Leads

- Utilities (investor-owned, rural cooperatives, municipal utilities)
- Non-utility program administrators

## E-Savings

- Savings in compliance year vs 2012 baseline

## Potential Program Components

- New and existing residential buildings (single family, multi-family, low income)
- Small, medium & large commercial buildings
- Industrial facilities

Activity	EM&V
Energy Savings Approaches	
<ul style="list-style-type: none"> <li>• Program administrators generate energy savings from: <ul style="list-style-type: none"> <li>- EE programs that support improvements to residential, commercial, industrial buildings</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Recent resources provide guidance, including: <ul style="list-style-type: none"> <li>- <a href="#">SEE Action Energy Efficiency Program Impact Evaluation Guide</a></li> <li>- <a href="#">SEE Action EM&amp;V Resource Portal</a></li> <li>- <a href="#">DOE Uniform Methods Project</a></li> <li>- <a href="#">NEEP EM&amp;V Forum</a></li> <li>- <a href="#">Regional Technical Forum of the Northwest Power and Conservation Council</a></li> </ul> </li> </ul>
State Policy Options	
<ul style="list-style-type: none"> <li>• Could include <ul style="list-style-type: none"> <li>- Requiring a specified level of EE savings (e.g., EERS)</li> <li>- Requiring inclusion of EE as a resource in capacity planning (e.g., Integrated Resource Planning)</li> <li>- Regulatory policies to incentivize successful utility delivery of EE</li> <li>- Consider options for energy efficiency delivery agent</li> </ul> </li> </ul>	
Low Income Opportunities	
<ul style="list-style-type: none"> <li>• EE programs in low income neighborhoods</li> </ul>	

# Why Ratepayer-Funded Energy Efficiency?

## How Ratepayer-Funded Energy Efficiency Works

- Meet state clean energy goals
- Use energy efficiency as an energy resource to serve electric utility customers' needs
- Reduce unnecessary utility and system costs
- Lower customer bills by saving energy, including through:
  - Retrofitting commercial buildings with energy efficient equipment and lighting
  - Sealing a home's leaky windows and doors to keep the heated or cooled air inside
  - Embedding professional energy managers in industrial facilities

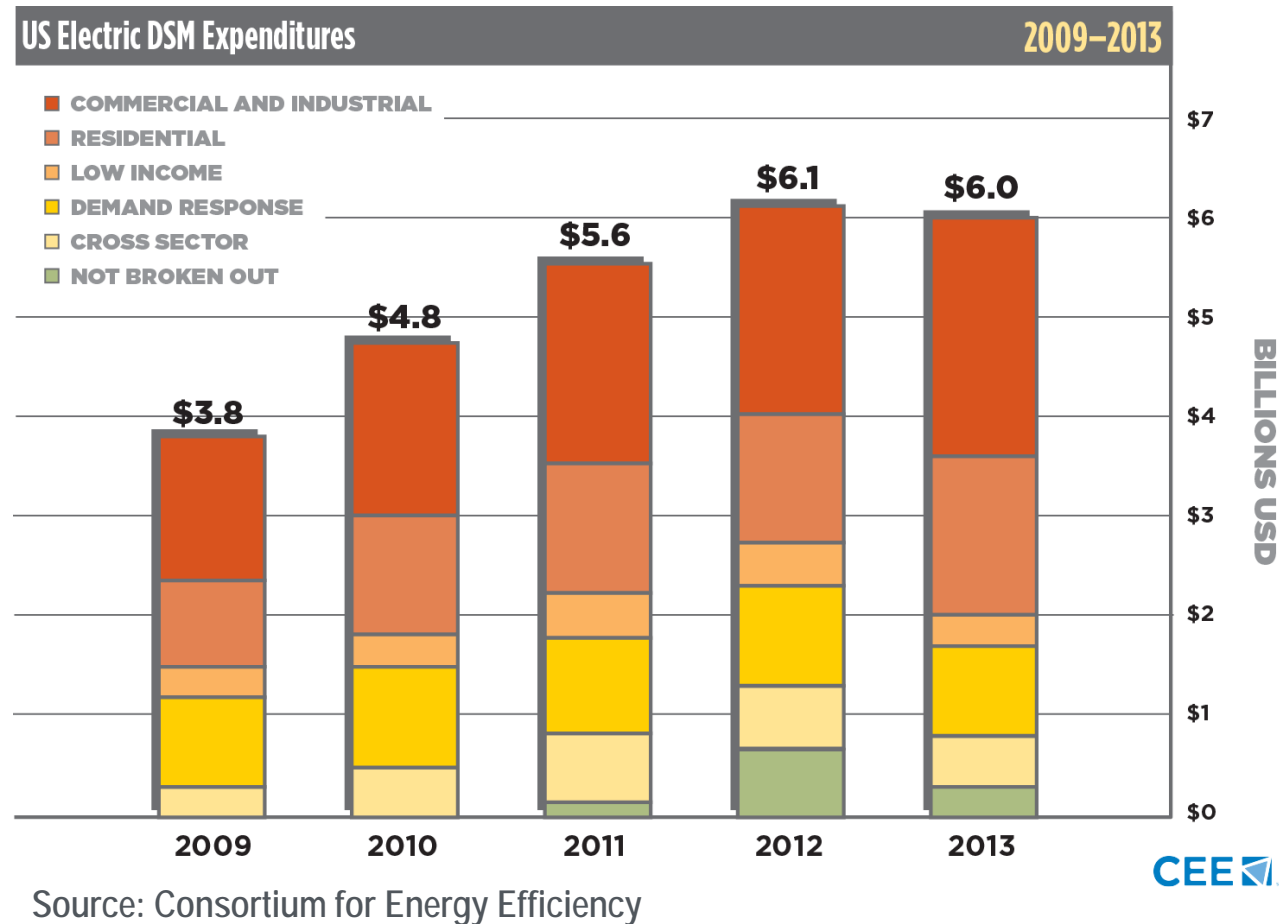
## Benefits of Ratepayer-Funded Energy Efficiency

- Programs typically generate a significant portion of statewide electricity savings; have been refined over decades
- Can be offered in all economic sectors; opportunities in nearly every building / facility
- Can be readily incorporated into state power planning
- Reduces grid congestion and need for new infrastructure (power plants)
- Self-financing: programs supported by utility customers
- States determine energy savings goals and cost-effectiveness threshold for programs

# Current Status of Ratepayer-Funded Energy Efficiency

Programs exist in all 50 states and DC

In 2013, program administrators\* spent \$6B on electric demand side management programs and reported gross savings of over 25,000 GWh.



\*Utilities, state or local governments, and third-party entities contracted to deliver energy efficiency

# State and Local Role in Ratepayer-Funded EE

## Policy Actions

- State legislatures and public utility commissions can:
  - Set EE targets for program administrators to meet (e.g., EE resource standard)
  - Require that a utility plan to meet forecasted demand include EE (e.g., integrated resource plan [IRP])
  - Designate an EE program administrator if not utility
- Public utility commissions can independently:
  - Require utilities to offer energy efficiency programs
  - Incentivize utilities to deliver energy efficiency (i.e., program and administrative cost recovery, recovery of lost revenues, and incentive payments)

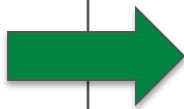
## Implementation Actions

- Energy savings are generated when customers install EE measures or change behavior to save energy, as encouraged by ratepayer-funded EE programs

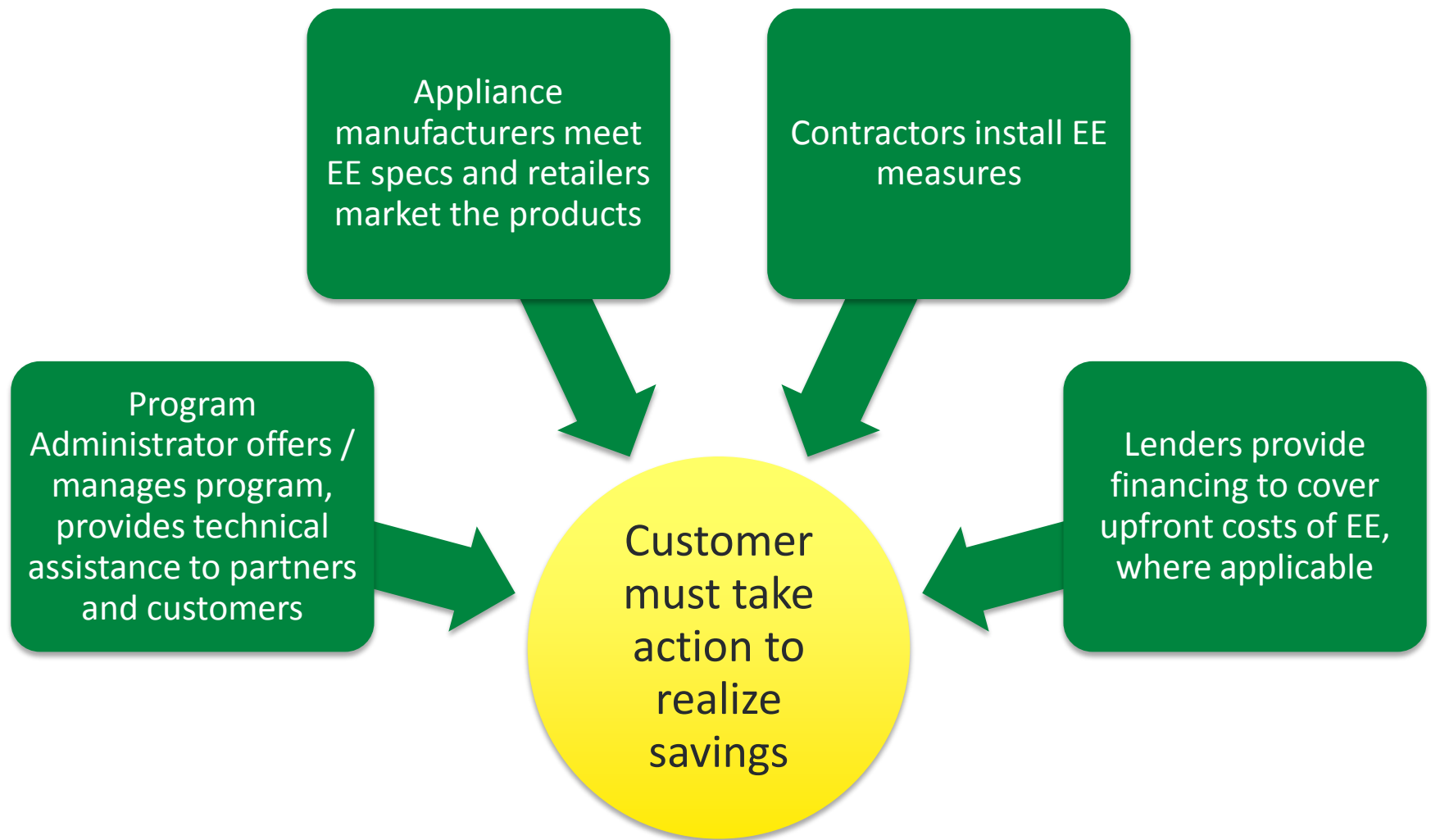
## States employ a variety of accountability and oversight structures to ensure savings

- IOUs: investor-owned utilities are regulated by state public utility commissions (PUC)
- Independent Administrators: can be overseen by PUC, state energy office, or other agency
- Public Power: rural electric cooperatives and municipal utilities are overseen by co-op boards, municipal governments, or others

# Program Types: Quick Start and Deep Savings

	Quick Start	 Deep Savings
<b>Summary</b>	Proven, high-impact, programs that can be deployed quickly, are easy to operate, and build infrastructure for comprehensive programs to follow	Long-term initiatives that target significant energy savings through multi-measure approaches and outreach to customer segments that are more challenging to engage
<b>Example program 1</b>	Cash incentives to homeowners for surrendering their old, inefficient appliances to be recycled	Home Performance with ENERGY STAR® - Comprehensive home energy retrofit program
<b>Example program 2</b>	Incentives for retro-commissioning: systematically tune up a building's energy consuming systems to optimize operation	Custom programs for industrial or large commercial customers to make site-specific energy improvements

# Partners Needed for Implementation





# Best Practices in Ratepayer-Funded EE

States with successful track records have:

- Set aggressive yet achievable EE targets that ramp-up over time
- Included energy efficiency in an energy resource planning process (IRP)
- Established EE stakeholder collaborative\* to work through issues
- Done their homework when developing energy efficiency programs
  - Offer programs in all economic sectors
  - Research the market and customer desires to design effective programs
  - Evolve in response to changing state electricity use baseline as building codes and appliance standards get deeper savings
  - Account for EE's full range of benefits in cost-effectiveness testing
  - Provide sufficient, timely, and stable program funding
  - Align utility incentives with the delivery of EE

Good models:

- Quick Start - AR, MS, LO, GA
- Deep Savings – NJ, OK, TX

\* PUC-convened stakeholder collaborative could include: regulated utilities, large utility customers, state's consumer advocate, environmental organizations, other relevant state/local government agencies, etc.

# Complementary / Related Efforts

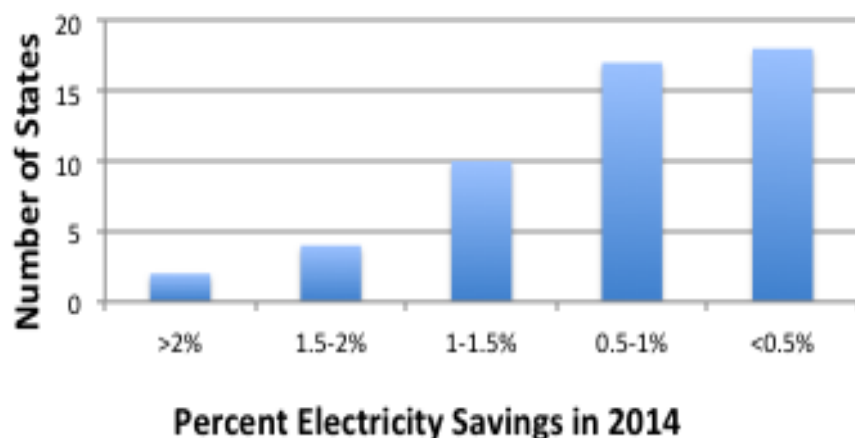
<p><b>Set energy efficiency target:</b> Drive programs through goal setting; half of states have targets.</p>	<p>SEE Action <a href="#">Setting Energy Savings Targets for Utilities</a></p>
<p><b>Do Integrated Resource Plan:</b> Allow cost-effective EE as a demand-side energy resource to compete with supply-side resources.</p>	<p>SEE Action <a href="#">Using Integrated Resource Planning to Encourage Investment in Cost-Effective Energy Efficiency</a></p>
<p><b>Align utility and customer incentives:</b> Allow program cost recovery, address disincentives, and provide incentives.</p>	<p>National Action Plan for Energy Efficiency <a href="#">Aligning Utility Incentives with Investment in Energy Efficiency</a></p>
<p><b>Consider options for energy efficiency program administrator:</b> Successful models for EE administration and delivery range from utility, independent, government, or hybrid administrator.</p>	<p>Regulatory Assistance Project <a href="#">Who Should Deliver Ratepayer-Funded Energy Efficiency?</a></p>

# Savings Examples from Select States

Ratepayer-funded efficiency is producing results across states:

- 1/3 states achieving  $\geq 1\%$  annual incremental electricity savings
- 2/3 states achieving  $\geq 0.5\%$

**Net Incremental Electricity Savings as a Percent of Retail Sales**



Source: ACEEE 2015 State Scorecard. Analysis includes 50 states and DC

## Top 10 States

State	2014 net incremental savings (MWh)	% of 2014 retail sales
Rhode Island	268,468	3.51%
Massachusetts	1,339,026	2.50%
Vermont	102,770	1.85%
California	4,082,256	1.58%
Arizona	1,190,123	1.57%
Hawaii	144,240	1.53%
Michigan	1,386,912	1.35%
Connecticut	387,863	1.32%
Maryland	792,354	1.29%
Oregon	595,548	1.27%

# Ratepayer-Funded Efficiency Is Cost-Effective

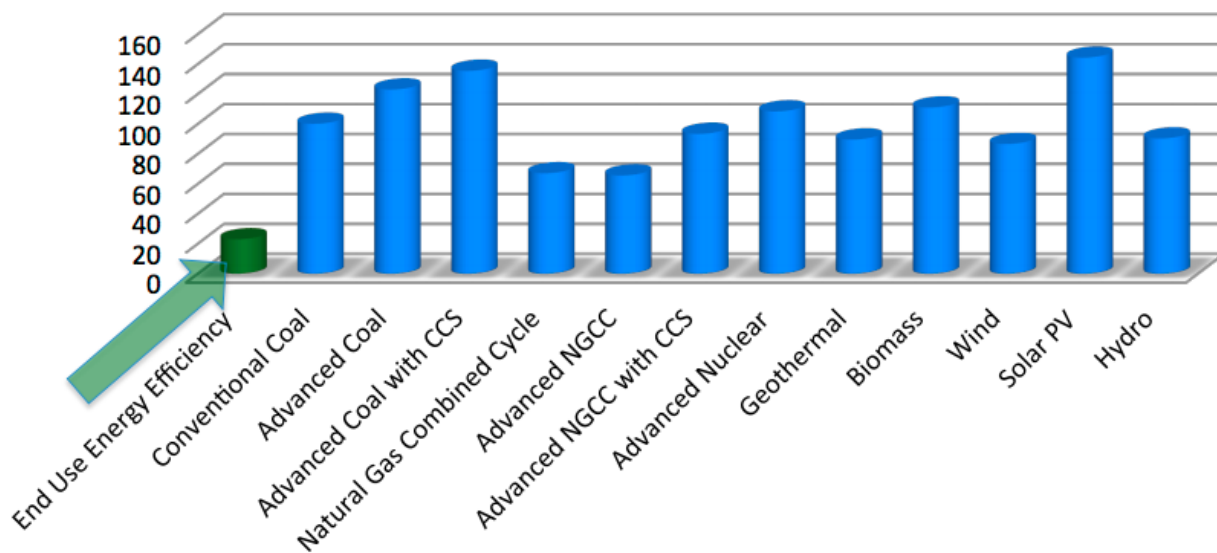
EE is relatively cheap.

- Total cost of saved energy  
\$0.046/kWh



## Levelized Cost of New Electricity Resources in \$/MWh

From a Utility Investment Perspective



The savings-weighted total resource cost for all efficiency programs in the U.S. is well below the cost of most generating resources

# Ratepayer-Funded Efficiency Cost-Effectiveness

- 5 typical cost-effectiveness tests used by state commissions for over 20 years to review and approve wide ranges of energy efficiency programs
- Each test offers different perspective; multiple tests often used together
- Many non-energy EE benefits (incl. avoided environmental compliance costs) are not captured in screening as usually applied today
  - Result is efficiency is under-valued; less efficiency is implemented; compliance and customer costs higher than necessary
- Expert recommendations:
  - Identify the full set of public policy goals addressing EE
  - Use the benefit-cost test most appropriate to meet those goals
  - Identify the policy goals that the chosen test does not address
  - Address those goals outside the test framework
    - Ex: Use other evaluation methods; get stakeholder input; improve understanding to inform decisions
- For detailed analyses and recommendations see:

Synapse Energy Economics, [Energy Efficiency Cost Effectiveness Screening: How to Properly Account for Other Program Impacts and Environmental Compliance Costs](#) and [Best Practices in Energy Efficiency Program Screening: How to Ensure that the Value of Energy Efficiency is Properly Accounted For](#)

# EM&V Methods for Ratepayer-Funded Efficiency

## DOE [Uniform Methods Project](#)

- Set of easy-to-follow protocols for determining the energy savings from commonly-installed energy efficiency measures and programs, based on commonly accepted engineering and statistical methods.
- The protocols provide a straightforward method for evaluating gross energy savings for common residential and commercial measures offered in ratepayer-funded initiatives in the U.S.

## SEE Action [Energy Efficiency Program Impact Evaluation Guide](#)

- Definitive EM&V resource for both novices and experts to assist with energy efficiency program evaluation. It focuses on the most common approaches to estimating energy efficiency savings: M&V approaches (based on IPMVP), deemed savings values, and large-scale billing analysis.
- Includes a comprehensive glossary of EM&V terms, concepts, and steps for calculating savings, avoided emissions, and other non-energy impacts of energy efficiency programs.

More resources at SEE Action [EM&V Resource Portal](#)

# Resources for States

- [DOE/EPA State and Local Energy Efficiency Action Network](#) - Lessons learned from states using utility regulatory policy to encourage EE
- [DOE/EPA National Action Plan for Energy Efficiency](#) - Guides on critical issues in designing utility regulatory policy and EE programs
- [Lawrence Berkeley National Lab Electricity Markets and Policy Group](#) - Technical, economic and policy analysis on ratepayer-funded EE topics
- [Regulatory Assistance Project](#) - Nonprofit team of experts (including former state utility regulators and staff) providing assistance to PUCs and government officials on EE topics
- [American Council for an Energy-Efficient Economy](#) - Nonprofit energy efficiency research and advocacy organization that provides assistance to state and local governments
- [Regional Energy Efficiency Organizations](#) - Six regional nonprofits providing tools and resources to states to advance EE as a first order resource
- [Consortium for Energy Efficiency](#) - Consortium of US and Canadian gas and electric efficiency program administrators

# New Release from SEE Action

## *Guide for States: Energy Efficiency as a Least-Cost Strategy to Reduce Greenhouse Gases and Air Pollution, and Meet Energy Needs in the Power Sector*

- For state air regulators and other state policy makers / administrators and their stakeholders
- Practically-oriented, covering:
  - Established policy and program options to advance demand-side energy efficiency (both ratepayer-funded and non-ratepayer-funded)
  - Case studies of existing regional, state, and local policies and programs with sources for where to go for more information
  - Tools and methods that allow states to understand the range of expected savings from energy efficiency and common protocols for documenting savings