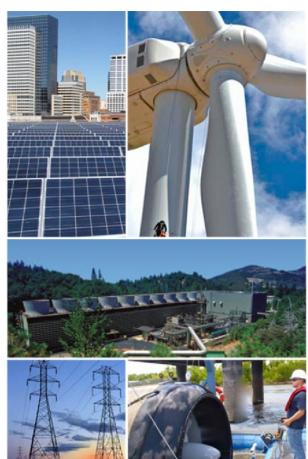


Strategic Programs







STEAB Meeting Washington, DC June 27, 2012

JoAnn Milliken
Acting Director
Strategic Programs

OFFICE OF ENERGY EFFICIENCY AND RENEWABLE ENERGY



ENERGY EFFICIENCY

- Advanced
 Manufacturing
- Building Technologies
- Federal Energy Management
- Weatherization & Intergovernmental



RENEWABLE ENERGY

- Geothermal Technologies
- Solar Energy Technologies
- Wind & Water Technologies



TRANSPORTATION

- Biomass & Biorefinery Systems
- Hydrogen & Fuel Cell Technologies
- Vehicle Technologies

- Advanced Manufacturing
- Sustainability Performance
- Strategic Programs



Strategic Programs' Role in EERE

The Office of Strategic Programs accelerates development, commercialization and deployment of EE/RE technologies by communicating and leveraging crosscutting opportunities within the EERE portfolio and providing a strong foundation and best practices for strategic planning, implementation and decision making.

Strategic Programs Objectives:



- Provide a consistent, objective and credible analysis underpinning for EERE.
- Promote innovation and accelerate adoption of energy efficiency and renewable energy technologies.
- Advance the progress of EERE's domestic R&D programs and accelerate global deployment of U.S.-made clean energy technologies through international collaboration.
- Provide accessible, sound, reliable information on energy technologies and systems and their evolution, and further promote energy awareness.



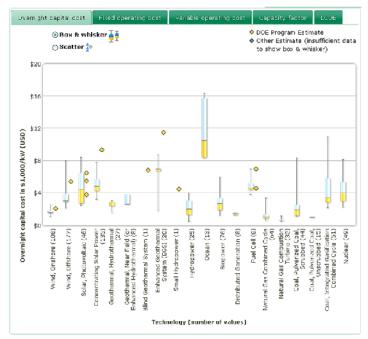
Strategic Priorities and Impact Analysis

Strategic Priorities and Impact Analysis

Provide a consistent, objective and credible analysis underpinning for EERE

Objectives:

- Inform EERE corporate decisions and program implementation through a portfolio perspective
- Explain EERE impact on US energy system, economy, jobs, and environment
- Increase the transparency, rigor, and utility of EERE data and analysis tools, using state-of-the-art methods
- Guide program evaluations



The Transparent Cost

Database collects program
cost and performance
estimates for EERE
technologies in a public
forum where they can be
viewed and compared to
other published estimates.



https://bites.nrel.gov/index.php

The **BITES Tool** is a scenario-based analysis tool to explore how changes in energy demand and supply by economic sector potentially impact CO₂ emissions.



Innovation & Deployment

Innovation and Deployment

Promote innovation and accelerate adoption of energy efficiency and renewable energy technologies.

Challenges

- Small businesses face challenges in financing the development and deployment of clean energy technologies.
- New ventures often lack the business savvy and access to investors necessary to succeed
- Communities lack knowledge and tools to select effective energy portfolios or prioritize investments across varied technologies.
- The currently available skilled clean energy workforce is inadequate
- Reach of EERE information is hindered by limited use of state-of-the-art tools and software.

Objectives:

- Support small business innovative research and technology commercialization
- Help create ecosystems that can move innovative technologies into the market faster
- Transform the energy market through a community-based planning and deployment approach
- Develop and implement advanced workforce education/training tools and methods
- Develop and distribute interactive applications, tools and content across EERE, DOE and the Nation



Small Business Innovation Research (SBIR) and Small Businesses Technology Transfer Research (STTR)

Structure:

Phase I: \$150-225K, 1 yr

Phase II: \$1.0-1.5M, 2 yrs

Fiscal Year 2013 Schedule

	Phase I		
	Release 1	Release 2	Release 3
Pre-Release	07/16/12	10/29/12	TBD
FOA Release	08/13/12	11/26/12	TBD
Pre-Apps Due	09/04/12	12/17/12	TBD
Applications Due	10/16/12	02/05/13	TBD
Award Notification	~01/13*	~05/13*	TBD
Grant Start Date	~02/13*	~05/13*	TBD
	Phase II		
	Release 1	Release 2	Release 3
FOA Issued	10/22/12	02/27/13	07/15/13
Applications Due	12/11/12	04/17/13	05/5/13
Award Notification	~02/13*	~06/13*	~11/13*
Grant Start Date	~03/13*	~07/13*	~12/13*

Success Stories

SBIR

 A123 Systems, 2003 SBIR Phase I grantee, developed Advanced Li-Ion Batteries. By the time of the 2006 DOE survey, it already had sales 35 times greater that the DOE investment. Early sales were for cordless power tool batteries; now the batteries are in hybrid vehicles.

"Beyond SBIR"





 EERE supports the Clean Energy Alliance to link small businesses with incubators and facilitate commercialization. LoadIQ, 2012 SBIR Phase I grantee, developed Utility Accountant technology, which enables consumers to see their energy use itemized in real time and reduce their energy costs. Recently raised \$1.1M from public and private sector sources and landed prepurchase commercial trials for a food service company.



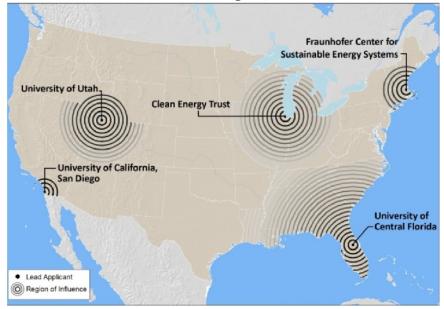
Innovation Ecosystem Initiative

Enabling business mentoring, entrepreneurial fellowships, and business plan competitions to accelerate the movement of innovative efficiency and renewable technologies to the marketplace

Highlights:

- Competitively selected 5 ecosystems that include 80+ partners and client companies
- ~\$30,000,000 in private-sector funding,
 >\$3,000,000 in additional federal funding,
 >25 start-up companies; examples:
 - FirstFuel Software raised >\$12M in venture capital to develop remote building energy audit business
 - Clean Urban Energy raised >\$7M to incorporate building energy use into its smart grid software

Five 3-Year Regional Projects Awarded in 2010 Total DOE Funding: \$5,240,641





National Clean Energy Business Plan Competition

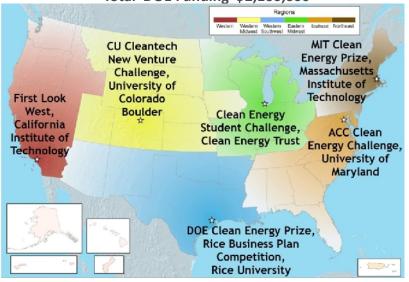
Part of the White House Startup America initiative to celebrate, inspire, and accelerate entrepreneurship throughout the nation

Approach: convene venture capitalists, thought leaders from the energy industry and government, and the nation's most promising young business minds to connect student-led teams with the resources and expertise their startups need to succeed

Progress & Plans:

- More than 275 student teams competed in the 6 regional competitions.
- The winner from each of those competitions received \$100,000 in DOE prize money.
- Participating teams have raised more than \$800,000 of follow-on funding since March 2012.
- 30+ startups have been incorporated and 120+ startups have received entrepreneurial services because of the initiative
- 10+ sponsors supported the National Competition

Six 3-Year Regional Student Competitions Total DOE Funding \$2,160,000





National Business Plan Competition - Winners

Western Southwest Region

SolidEnergy (MIT)- battery innovation that improves safety and energy density of rechargeable lithium batteries – intended to extend deployment of electric vehicles.

Northeast Region

Radiator Labs (Columbia University) - a low-cost radiator retrofit that converts steam radiator heating systems into a controlled zoned system, increasing efficiency of heating and occupant comfort.

Western Region

Stanford Nitrogen Group (Stanford University) - new wastewater treatment process that removes and recovers energy from waste.

Southeast Region

Mesdi Systems (University of Central Florida) – precision electrospray tools that increase production capacities and reduce costs for clean energy manufacturing.

Western Midwest Region

Navillum Nanotechnologies (University of Utah) - low cost commercial scale production of semiconducting nanocrystals for energy efficient products (TVs, tablet displays, and LED lighting) and to improve energy-harnessing capabilities of solar panels.

NATIONAL WINNER of >\$180,000 worth of prizes:

- \$100,000 in seed funding
- Technical and commercialization assistance
- 30 hours of legal assistance (Mintz Levin)
- 40 hours of advisory services (Battelle Ventures)



Eastern Midwest Region

NuMat Technologies (Northwestern University) -nanomaterial (metal-organic framework) that stores gases at lower pressure, reducing infrastructure costs and increasing design flexibility (e.g., natural gas tank and storage).

i6 Green Challenge

A partnership with DOC Economic Development Administration to support three regional proof of concept centers in green innovation to improve competitiveness and create jobs

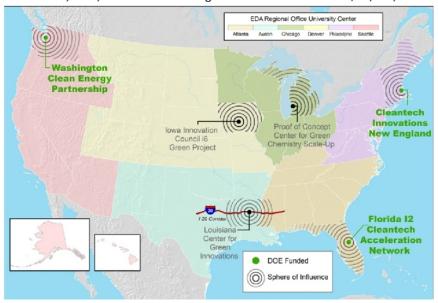
Progress & Plans:

- Region-specific centers that provide services to clean energy ventures:
 - Washington focuses on energy efficiency in buildings
 - Florida targets technologies from partner universities, linkages with Kennedy Space Center
 - New England collaborates with Fraunhofer ecosystem, focuses on economic expansion throughout New England
- Florida I2 CAN creating a "gap fund" to invest in clean energy startups
- Washington Clean Energy Partnership is working with Microsoft to create campus energy management test bed facility with Seattle City Light
- Cleantech Innovations New England provides entrepreneurial services to business plan competition winners, thereby accelerating commercial success.

3 DOE-Funded Proof of Concept Centers, 2 Years Each

Total DOE 2-Year Funding
Total DOE, DOC, EPA 2-Year Funding for 6 POCCs

\$750,000 \$12,000,000





Energy Innovation Portal

Web application bridging the information gap between commercial partners and DOE-created technologies that are covered by more than 16,000 issued patents and patent applications.

The Portal includes 640+ business-friendly technology summaries that the provide high-level descriptions, benefits and potential applications of the technologies.

Designed to support...

Investors

Corporate Technology Scouts

Entrepreneurs

Innovators

Knowledge Seekers

Builders

Scientists

Analysts

Provides....

Faceted search and browse

Authorized API

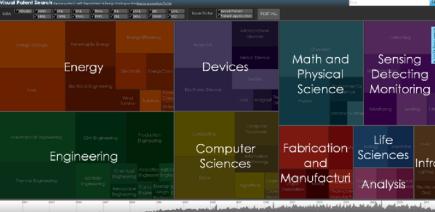
Distributed Content Widgets

Lead Tracking

Contextualized Patent Search

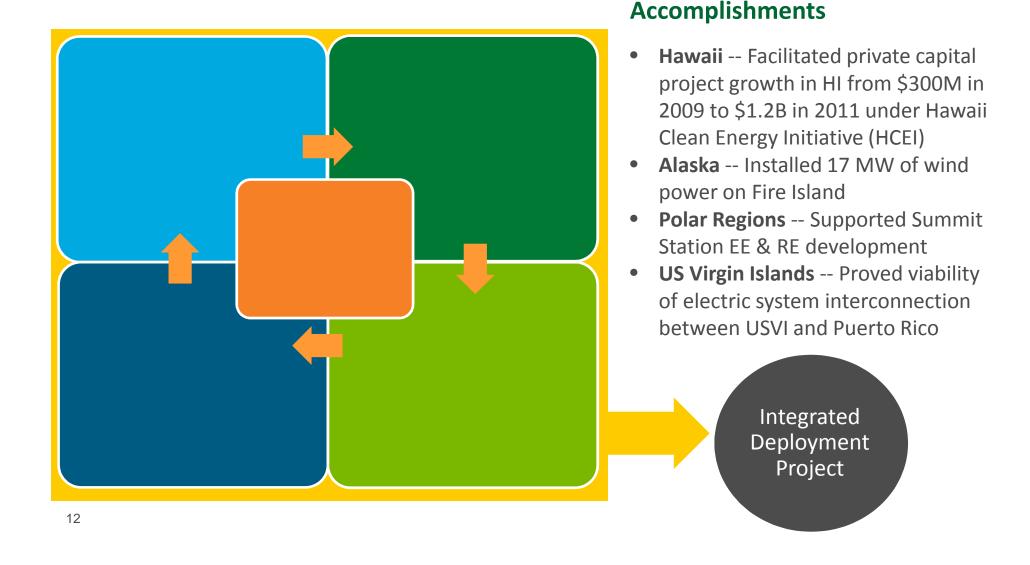
Patent Taxonomy





Integrated Deployment

EERE's community-based approach to assist in the deployment of energy efficiency and renewable energy technologies in high energy cost regions.



International

International

Advance the progress of EERE's domestic R&D programs and accelerate global deployment of U.S.-made clean energy technologies through international collaboration.

Bilateral Partnerships

- China
- India
- Brazil
- Israel
- EU
- United Arab Emirates
- Canada

- Japan
- Mexico
- Korea
- Russia
- Kazakhstan

Multilateral Partnerships

- APEC Asia-Pacific Economic Cooperation
- CEM- Clean Energy Ministerial
- ECPA Energy and Climate Partnership
 for the Americas
- EDIN Energy Development in Island Nations
- IEA Working Groups and Implementing
 Agreements

- IPEEC International Partnership for Energy Efficiency Cooperation
- IPGT International Partnership for Geothermal Technology
- IPHE International Partnership for Hydrogen and Fuel Cells in the Economy
- IRENA International Renewable Energy Agency



International Program: Linking Goals to High-Impact Activities

Support Highlevel Goals • "U.S. leadership through the Department can help promote clean energy technologies around the world...International partnerships could offer more diverse projects to increase learning rates, promote the global adoption of clean energy technologies, and perhaps ease foreign market entry for U.S. firms..." -- DOE Strategic Plan, May 2011

Strategies and Means

- Use technical and policy assistance as "market priming" activities to facilitate international business and investment opportunities for U.S. clean tech companies
- Collaborate with Commerce, USTDA, ExIm, and OPIC through formal and informal interagency processes to support President's National Export Initiative
- Promote the development and implementation of codes and standards (specifically, those prevailing in the U.S.) to provide competitive advantage of U.S. clean energy technologies

High-Impact
Activities

- U.S.-China Renewable Energy Partnership. According to MA-based Second Wind, DOE technical workshops have been "vital" to the sale of U.S.-manufactured wind measurement devices to China.
- U.S China Mayors Training visits. AZ-based Solatube, maker of innovative daylighting technology, recorded \$4M sale as result of visits.
- Brazil Strategic Energy Dialogue-
 - <u>Building envelope technologies.</u> Introducing U.S.-supported labeling program to promote sale of US goods in rapidly expanding market; industry cost share of 50% to support workshops indicates market relevance and export potential.
 - Small wind systems. DOE-supported manufacturers participating in workshop to discuss standards
 development, testing, certification, wind resource and site assessment, grid infrastructure, incentive
 programs, and project development opportunities.