



FEDERAL UTILITY PARTNERSHIP WORKING GROUP SEMINAR

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Nashville, TN

Data Centers New Market For Performance Contracting

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Agenda

- Situational Awareness
- Opportunities
- Lessons Learned
- Questions



Situational Awareness

\$80B

What is the annual Federal IT Budget?



Situational Awareness

Does NOT Include Energy Costs

\$58B

What is the amount of money that the Federal government spends annually on O&M of legacy IT systems?

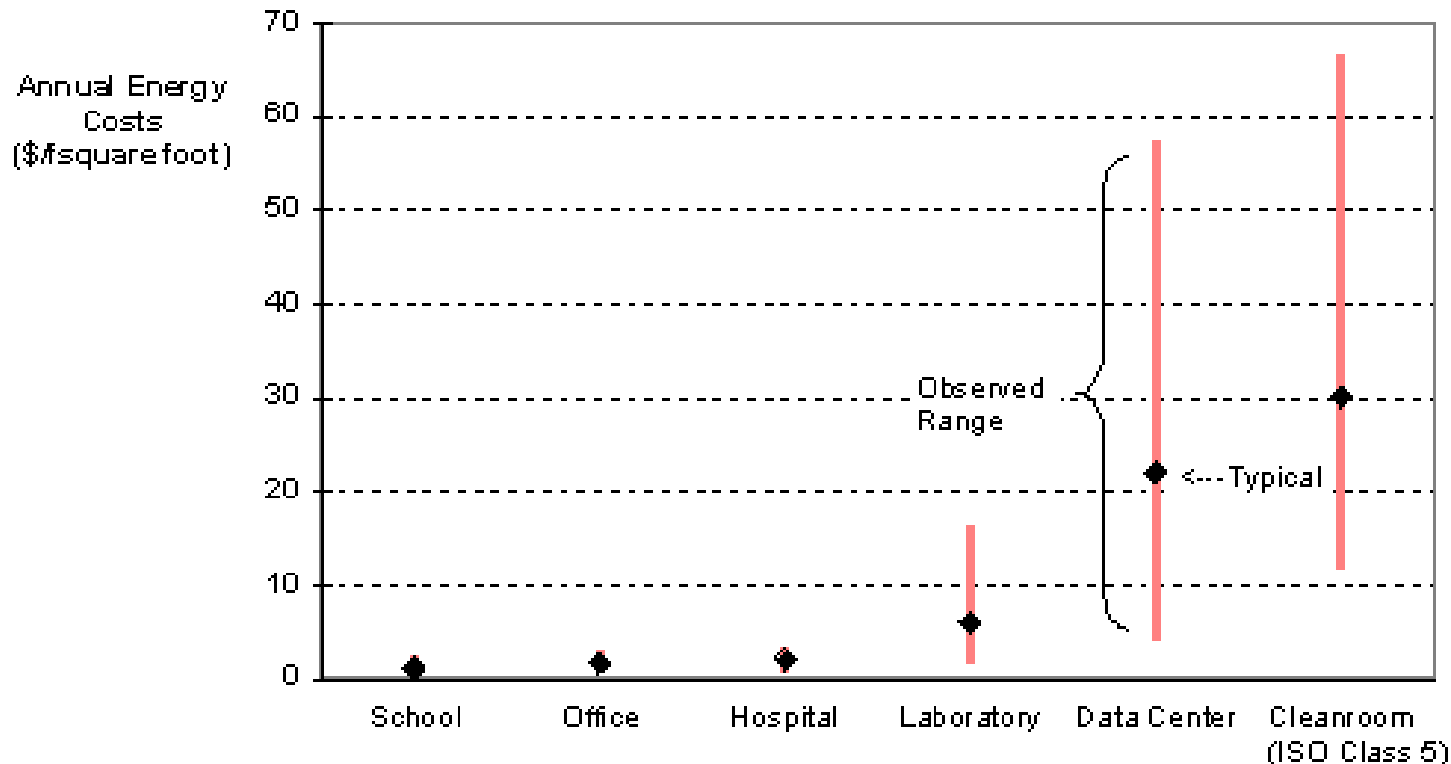


Situational Awareness

High-tech buildings are energy hogs

Data Centers: 100x more energy than standard office space

Comparative Energy Costs High-Tech Facilities vs. Standard Buildings



Data centers are 2 Lines-of-Business with Different Incentives

IT Infrastructure

IT Systems Performance & Availability

Operational Control of Floor Space

Energy Efficiency **NOT** an Incentive
(if you don't pay the power bill!)

Facilities Infrastructure

Utility Service Provider – Only

Pay the Electric Bill

No Operational Control
(therefore, no way to lower the costs)

- **DC Efficiency Requires Unified Management!**

Data Center Variability

- Energy / GHG Efficiency vs IT Systems Efficiency

Energy / GHG

- Power sources
 - Power losses
 - Cooling
- Air Flow Mgmt

IT Systems

- Virtualization
- Systems consolidation
- CPU Utilization
- Lifecycle replacement



- Facilities vs IT Systems Management

- High-Performance Computing vs Business Automation





Market Drivers

- EO13514 – 2009
- FDCCI - 2010
- EO13693 – 2015
- FITARA - 2015
- FDCCI Update - 2015

What are the Requirements?

E.O. 13693

- PUE < 1.5
- 100% of data centers metered

FDCCI

- Close 40% of federal data centers
- Virtualization >75%
- Facility Utilization >80%
- Storage Utilization >70%



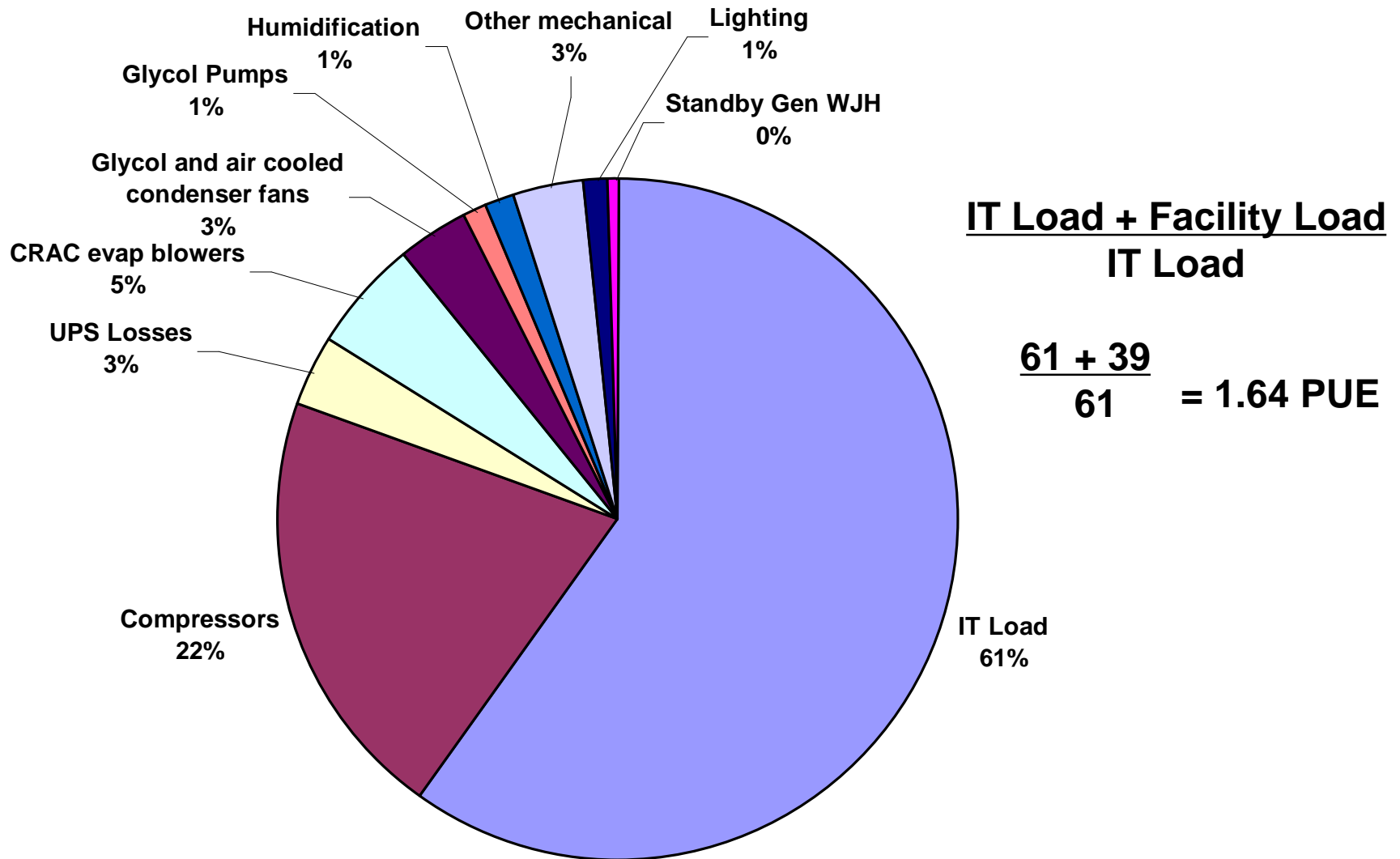


Performance Requirements

Requirements	Target Goal	Current Performance
Close Data Centers	>40% (2015)	19%
PUE (Existing)	<1.5 (2018)	1.9
PUE (New)	<1.4	n/a
Advanced Metering	100% (2018)	<10%
Facility Utilization	>80%	45%
Storage Utilization	>70%	58%
Virtualization	>75%	44%



Power Utilization Effectiveness (PUE)



PUE – The “Holistic Approach”

*Actual
Energy Usage* vs *Energy
Needed*

*IT
Infrastructure*

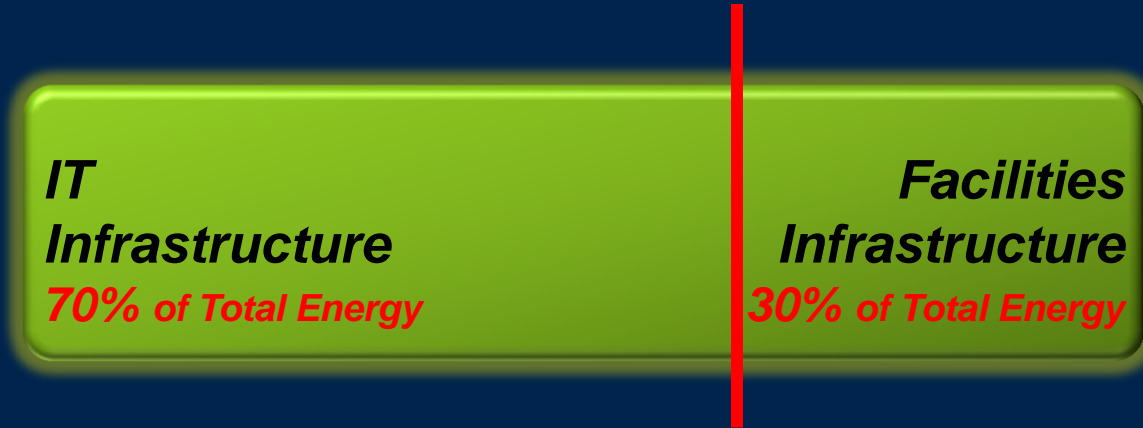
ENERGY WASTE

*Facilities
Infrastructure*

PUE = 2.0



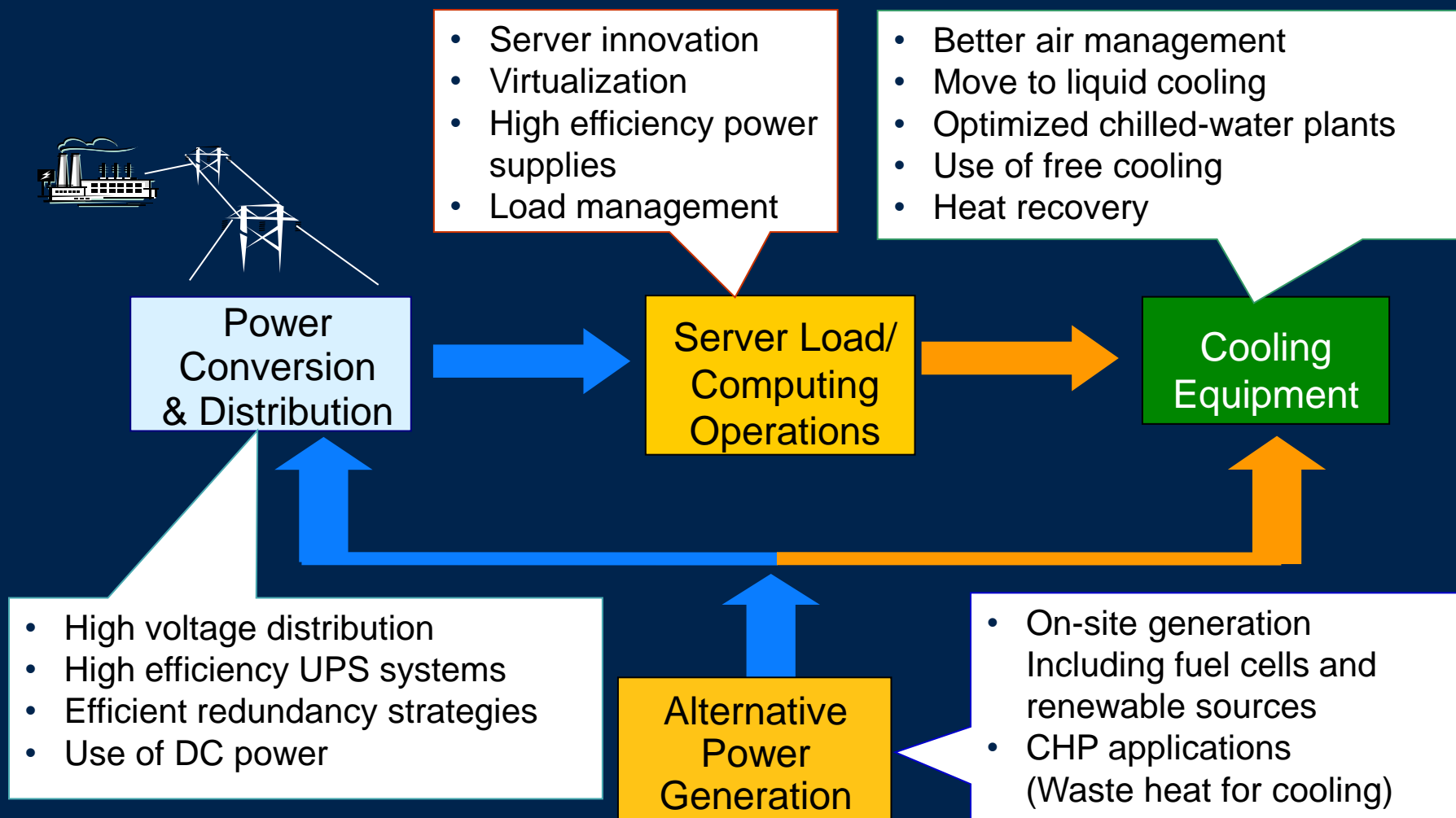
PUE=1.4 What does that mean?



PUE = 1.4

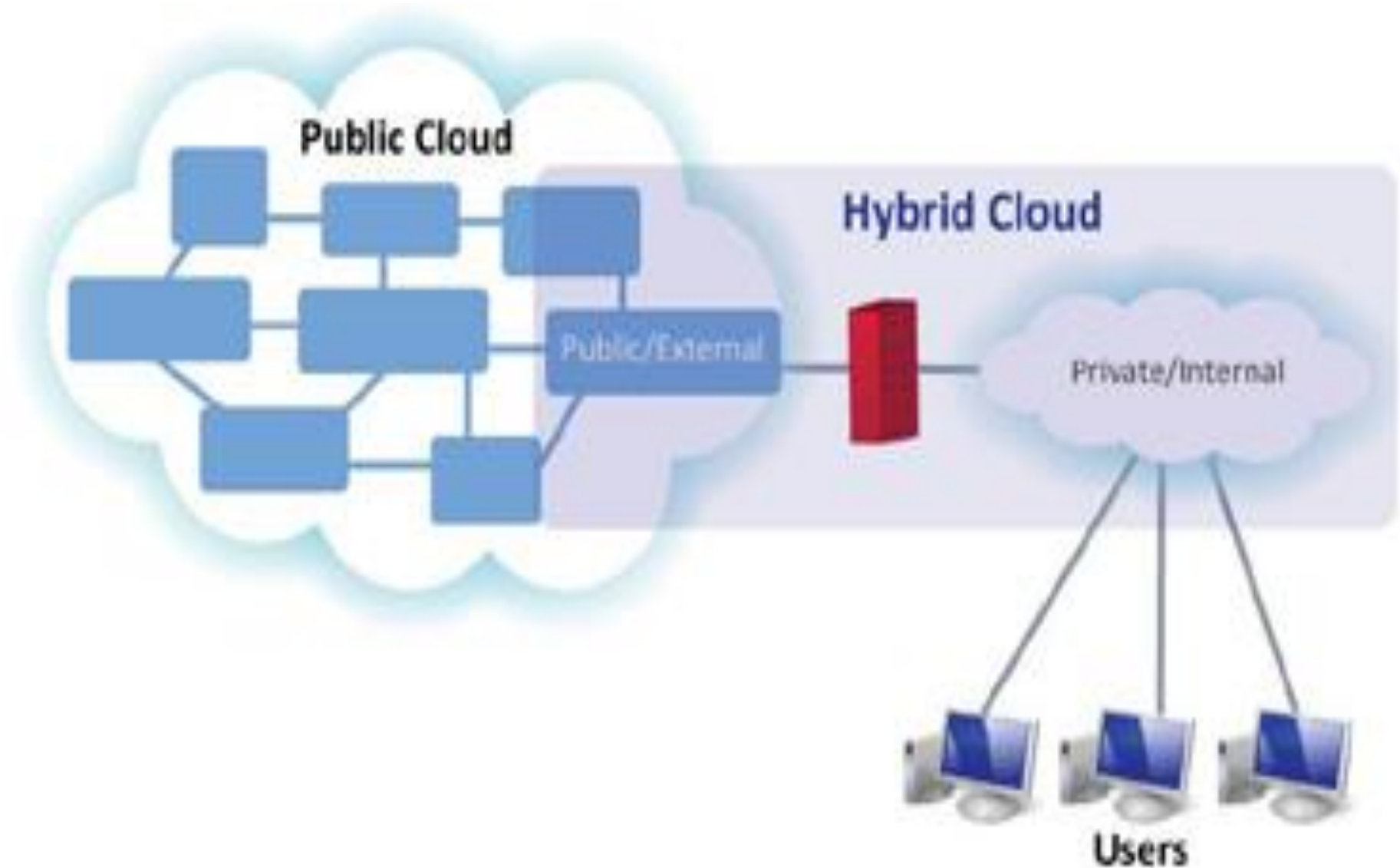
$$\text{PUE} = \frac{\text{Facility Energy} + \text{IT Energy}}{\text{IT Energy}} = \frac{30\% + 70\%}{70\%} = 1.4$$

Energy Efficiency Opportunities





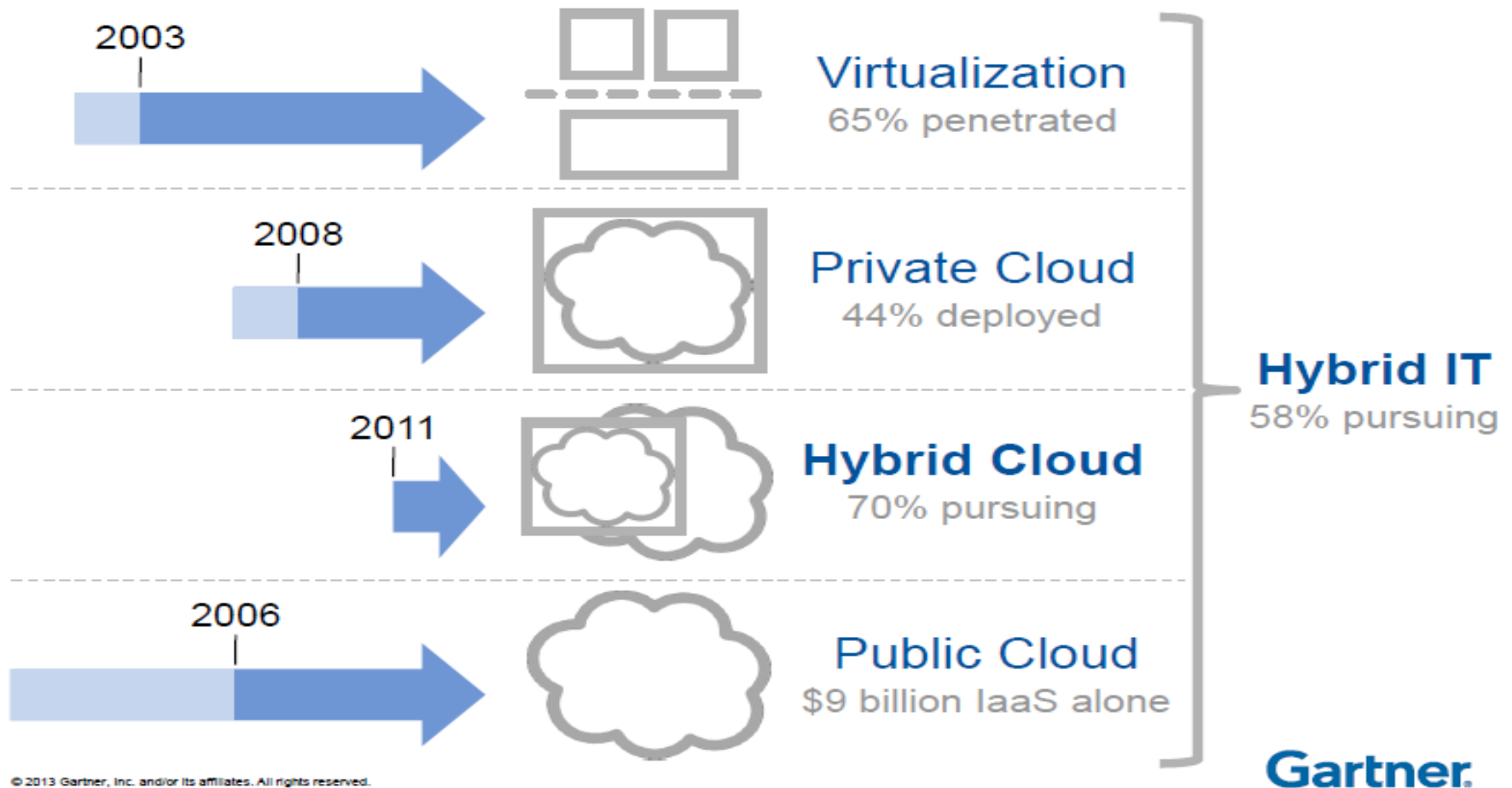
Opportunities – Cloud Services





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The Emergence of Hybrid Cloud and Hybrid IT





Opportunities – Other

- Virtual Desktop / Thin Client
- Managed Print Services
- VOIP
- Video Teleconferencing



Lessons Learned – Notice of Opportunity (NOO)

- IT & Facility Partnership
- DC-Pro (Energy Efficiency Assessment)
- Check for existing Energy Efficiency Projects
- Broad Scope (Multiple Phases)
- Focused Interest (Initial Phase)



Lessons Learned – Preliminary Assessment (PA)

- Leverage Metering
- Leverage Modeling Tools
- IT Cost Accounting
- IT Inventory
- IT Technical Architecture
- IT Strategic Plan



Lessons Learned – Investment Grade Audit (IGA)

- Costs vs Savings
- IT Lifecycle (6-8 years)
- Identify Roles & Responsibilities
btwn ESCO & IT Service Provider
- Deconflict w/ existing IT projects



Pending Legislation

H.R. 1268 – Energy Efficient Government Technology Act

(2) BEST PRACTICES.—The Chief Information Officers Council established under section 3603 of title 44, United States Code, **shall recommend best practices** for the attainment of the performance goals, which shall include Federal agency consideration of the use of—

- (A) **energy savings performance contracting**; and
- (B) **utility energy services contracting**.



Questions



Jake Wooley

IT Program Manager - Sustainability