

7. INVESTMENT-GRADE AUDIT (IGA)

The IGA is the ESCO's detailed survey and analysis which will establish the estimated savings and savings guarantees. The IGA comprises the technical portion of the proposal, detailing ECMs, the M&V plan, and technical specifications.

- 7.1 Initiate the IGA with a kick-off meeting, which should be the first of continuing bi-weekly agency–ESCO meetings. Bi-weekly meetings can effectively keep the project on track by providing a routine venue for addressing both the agency's and ESCO's questions during the ESCO's performance of the IGA and the agency's review. These meetings can also accommodate 30/60/90-day reviews.
- 7.2 ESCO should be asked to identify all site resources required and costs to the site (for escorts in secure areas, for example) that will be incurred through ESCO performance of the IGA.
- 7.3 Agencies should be open to adjusting the contract term or project scope as required to ensure that the project best meets the agency's needs.
- 7.4 Be prepared to facilitate site access and make needed site experts available for multiple visits by the ESCO.