

# Federal Utility Partnership Working Group Seminar

## April 22-23, 2015

### Nashville, TN



Hosted by:  
Tennessee Valley Authority



### Monday, April 20

9:00 am – 4:30 pm	Advanced UESC Workshop
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### Tuesday, April 21

9:00 am – 4:00 pm	Advanced UESC Workshop
5:00 pm – 6:00 pm	FUPWG Steering Committee Meeting

### Wednesday, April 22

7:45 am	<b>Registration and Continental Breakfast</b>
8:30 am	<b>Welcome</b> – Gary H. Harris, VP, Industrial Marketing and Services at TVA
8:45 am	<b>DOE/FEMP Welcome and Announcements</b> – David McAndrew, DOE FEMP
9:00 am	<b>Washington Update</b> – Tim Unruh, DOE FEMP Program Manager
9:45 am	<b>DOD Update and Air Force Utility Partnerships Overview</b> <ul style="list-style-type: none"> <li>• Matt McCann, Office of the Secretary of Defense</li> <li>• Les Martin, Air Force</li> <li>• Dan Gerdes, AFCEC</li> </ul>
10:30 am	<b>Networking Break</b>
11:00 am	<b>Energy Resilience</b> <ul style="list-style-type: none"> <li>• Dr. Ariel Castillo, Office of the Secretary of Defense</li> <li>• Scott Van Broekhoven, MIT Lincoln Lab</li> <li>• Chris Gillis, Pacific Gas &amp; Electric</li> <li>• Randy Smidt, Army</li> </ul>
Noon	<b>Lunch</b> – John J. McCormick, Jr., VP, Safety, River Management and Environment at TVA
1:15pm	<b>Lessons Learned in Renewable Projects</b> <ul style="list-style-type: none"> <li>• Andrea Kincaid, Defense Logistics Agency (invited)</li> <li>• Chandra Shah, National Renewable Energy Laboratory</li> </ul>
2:00pm	<b>FAA Utility Partnerships Update</b> <ul style="list-style-type: none"> <li>• Dave Powers, Federal Aviation Administration</li> </ul>
2:45 pm	<b>Networking Break</b>
3:15 pm	<b>UESC Best Practices</b> <ul style="list-style-type: none"> <li>• Performance Assurance</li> <li>• Fair and Reasonable Pricing Guidance</li> <li>• ESPC/UESC Similarities and Differences</li> <li>• How to Include Avoided Costs in a UESC</li> </ul>

	<ul style="list-style-type: none"> <li>• <b>How to Determine Baselines for Specific ECMs</b></li> </ul>
4:30 pm	<b>Wrap-up</b> – David McAndrew, DOE FEMP
6:00 – 7:30pm	<b>Networking Event</b>

## Thursday, April 23

7:45 am	<b>Continental Breakfast</b>
8:30 am	<b>Announcements</b> – David McAndrew, DOE FEMP
8:35 am	<b>Leveraging UESCs for Innovative Water Projects</b> <ul style="list-style-type: none"> <li>• Kate McMordie Stoughton, Pacific Northwest National Laboratory</li> </ul>
9:15 am	<b>Oak Ridge National Laboratory Overview</b> <ul style="list-style-type: none"> <li>• Dr. Johney Green – Director, Energy and Transportation Science Division at ORNL</li> </ul>
10:00 am	<b>Networking Break</b>
10:30 am	<b>Large Scale Battery Projects / Energy Storage</b> <ul style="list-style-type: none"> <li>• Michael Starke, Oak Ridge National Laboratory</li> </ul>
11:15 am	<b>Data Centers – New Market for Performance Contracting</b> <ul style="list-style-type: none"> <li>• Jake Wooley, Department of Energy</li> </ul>
11:55 am	<b>Evaluations and Wrap-up</b> – David McAndrew, DOE FEMP
Noon	<b>Lunch On Your Own</b>

### Special Session: Thursday, April 23 Energy Lawyers and Contracting Officers Working Group Facilitator: Julia Kelley, ORNL

12:30 pm	<b>Announcements and Introductions</b> - Julia Kelley (ORNL), FEMP Utility Team
12:30 – 2:00pm	<b>UESC Basics</b> <ul style="list-style-type: none"> <li>• <b>How to Determine Fair and Reasonable Pricing – CO Perspective</b> - Alice Oberhausen, FEMP Utility Team</li> <li>• <b>Assignment of Contract Claims Between Financier, Agency and Utility</b> – Kay Sommerkamp, Army Corps of Engineers</li> <li>• <b>How to Keep UESC Financing Costs Down through Careful Contracting</b></li> </ul>
2:00 pm	<b>Adjourn</b>
2:15 - ?	<b>Optional Tour to Old Hickory Dam</b>

## 2015 Fall FUPWG Seminar

(Dates TBD)

Hosted by:

### Contacts

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### Federal Utility Partnership Working Group Code of Conduct

All delegates are required to honor the Federal Utility Partnership Working Group guidelines developed by the Working Group Steering Committee. Hospitality/social functions (on and off site) are strictly prohibited from conflicting with the timing of official Working Group activities listed in the "Schedule of Events". Aggressive sales techniques are to be avoided while attending Working Group meetings. Signs and flyers may not be displayed or distributed in the meeting or guestroom areas of the hotel reserved for Working Group participants.