

UNITED STATES DEPARTMENT OF ENERGY

ELECTRICITY ADVISORY COMMITTEE MEETING

Arlington, Virginia

Thursday, March 13, 2014

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P R O C E E D I N G S

(8:05 a.m.)

MR. COWART: Okay, folks. I think we are going to begin. I hope everybody had a brisk walk this morning. Our first panel is ready to begin. Mike, I think you're on.

MR. HEYECK: Good morning, everyone. For the record, I'm Mike Heyeck. I'm also chair of the Transmission Subcommittee. We have a number of items to discuss this morning. It's kind of ironic that our resiliency topic has been delayed due to the snow, government shutdowns and the like, so hopefully we'll have a full panel and computers working today.

The resiliency topic actually began with our subcommittee prior to Sandy, and it was an offshoot of the grid security recommendations that came out in October of 2011. The grid security recommendations were very narrow around physical security with high-impact, low-frequency events. Sandy widened the scope, and I think the topic is very relevant today given the chatter about

1 Metcalf and what we've experienced this winter.

2           One of the things about resiliency is  
3 you always hear about the events like hurricanes  
4 and things like that. They make the press. What  
5 doesn't make the press is the fact there are a lot  
6 of times our grid is -- the margins are very  
7 tight, and I think we're going to have some of the  
8 panelists to talk about some of the winter issues  
9 that we had where some areas were caught with  
10 their plants down, so to speak. So, even though  
11 we're summer peaking as a nation, sometimes when  
12 maintenance outages occur, the winters can be as  
13 tight as some of the summer events.

14           So, what I'm going to do is we're going  
15 to have the panel first, and we have a pretty  
16 liberal amount of time for that, a good amount of  
17 discussion. We will then tee up the resiliency  
18 paper, and we have basically five broad  
19 recommendations we'll discuss. And then we'll  
20 discuss the future work products of the  
21 Transmission Subcommittee.

22           I've asked Bob Curry to be the moderator

1 of this panel, and Bob doesn't need any  
2 introduction to this group. He's served on this  
3 group very well for several years. He is a  
4 recovering commissioner at the State of New York.  
5 I'm going to ask him to come up and introduce the  
6 speakers and moderate the session. Thank you.

7 MR. CURRY: Good morning. This is the  
8 easiest job that anyone could have given me, and  
9 so I thank Mike Heyeck for that. First I want to  
10 say a few words about Mike. When I first joined  
11 the committee I was, of course, commissioner, full  
12 of ignorance and lack of depth in this field.  
13 Thanks to a lot of the folks who are still on this  
14 committee and some who have departed, I was able  
15 to get up the learning curve enough to open my  
16 mouth once in a while, and now I'm incorrigible,  
17 and so I really thank Mike for helping me get  
18 started in that role.

19 And second, I thank him for letting me  
20 introduce the speakers here who basically have  
21 done so much in the area that we're going to  
22 discuss that I won't have anything else to do

1 other than sit down and drink my coffee. So, on  
2 that happy note, let me just quickly go through  
3 who's here.

4 David Owens, who's going to lead off.  
5 Many of you know him as the Executive Vice  
6 President of Business Operations at EEI. He is  
7 far more than that. He is a roving ambassador.  
8 He covers more ground than anyone that I know both  
9 geographically and substantively.

10 Ralph LaRossa, our close neighbor in New  
11 York from PSE&G who was given the unhappy task of  
12 trying to figure out what New York was like as  
13 PSE&G got closer to taking over the operations of  
14 national grid on the ground on Long Island. And  
15 those of you who have spent any time on Long  
16 Island know that that's, needless to say, a  
17 challenge and an opportunity in itself.

18 Steve Whitley, as many of you know, and  
19 certainly the TVA contention here both present and  
20 former, runs the New York ISO. Before that he  
21 worked in ISO New England. He has a unique  
22 perspective on seeing what was transpiring in the



1 New York City area while Sandy was ongoing.

2 And finally, Bill Bryan, Deputy  
3 Assistant, many of you know from other  
4 interactions through this committee and with the  
5 department.

6 So, to lead off I would ask David Owens  
7 to give his view from Washington, D.C., both of  
8 what transpired, what should have transpired,  
9 lessons learned, and anything else he'd like to  
10 share with us. David?

11 MR. OWNENS: Great. Thank you. Well,  
12 it's certainly a pleasure to be here today. I'm  
13 going to try to set the context for our panel, and  
14 give just a little bit of background about our  
15 Mutual Assistance Program and how we responded as  
16 a result of super-storm Sandy. So, I'm going to  
17 get fundamental in the beginning, but then I'm  
18 going to pick it up.

19 I'm also going to touch upon the issue  
20 of cyber security, talk about some of the things  
21 that we're doing. And if there's any major theme  
22 that I would have you walk away with, it's the

1       evolving partnership between the private industry  
2       and government, which I think is very outstanding.  
3       I had my doubts when I was involved intimately at  
4       Sandy, but I think you'll get a drift of what I'm  
5       going to say.

6                 It's great to be here. I just made it.  
7       I was looking at my watch. I was on the Metro and  
8       I said what's wrong with this train. Speed it up.  
9       But again, thank you for giving me this  
10       opportunity.

11                So, many of you are aware that we do  
12       have a Mutual Assistance Program that's been in  
13       operation in our industry since 1955, and  
14       fundamentally what it does is companies sign a  
15       voluntary agreement, and when we have a major  
16       storm or some other major disruption -- it takes  
17       out a large group of our customers -- companies  
18       agree to assist one another in their restoration  
19       efforts. So, they share line workers. They share  
20       tree trimmers. They share data disasters and  
21       logistics managers.

22                At that time when Sandy occurred, there

1 were nine mutual assistance groups throughout the  
2 United States. This map gives you an indication  
3 of just the breadth of those mutual assistance  
4 groups, and when Sandy hit I had the opportunity  
5 of -- well, let me start this way. When Sandy hit  
6 we have to have the opportunity to get on the  
7 phone with the President of the United States who  
8 was very, very concerned about the potential  
9 ramifications of Sandy. We knew that this was a  
10 storm of tremendous magnitude; a storm that would  
11 span many states.

12 We anticipated that a lot of customers  
13 would be without electricity, and so the President  
14 said, "I'm going to remove all bureaucracy and red  
15 tape." We had our call on a Tuesday. We got a  
16 call with the President. We had all of our CEOs  
17 on the call, and some of our CEOs got on a little  
18 bit late. The President was speaking, and he was  
19 talking about how he would remove government  
20 bureaucracy in order to facilitate the restoration  
21 efforts. And I recall that as the President  
22 spoke, one of our CEOs spoke up and said, "Who was

1 that that was just talking?" (Laughter) He said,  
2 "The President." He said, "And what company are  
3 you with?" He said, "President of the United  
4 States." So, he got everybody's attention.

5 But in the midst of all of that I had to  
6 get on TV to do an interview with CNN, and  
7 obviously there was a lot of emotion that was  
8 occurring. At that time I think we had six  
9 million customers that were without electricity  
10 and began to evolve to be even more. And I was  
11 asked a number of questions when I was in that  
12 interview, and particularly about a Mutual  
13 Assistance Program, and in that interview I said  
14 in response to a question, I said, "All the red  
15 tape is going to be removed. We're going to be  
16 working directly with the government." And so the  
17 reporter said, "What do you mean you're going to  
18 be working directly with the government? I said,  
19 "Well, I just off a call with the President of the  
20 United States and he said he's going to remove all  
21 red tape."

22 So, really what it involved, it involved

1 a very massive effort, so obviously I was working  
2 with Pat Hoffman and her team and really Deputy  
3 Secretary Pondeman. I think I got a -- if there's  
4 ever been a public servant that I have a lot of  
5 respect for -- I worked for the government for a  
6 number of years, but he was so decisive and  
7 demonstrated superb leadership in his efforts.  
8 So, we worked closely with DOE.

9           You may recall that we mobilized over  
10 67,000 workers nationwide. Recall that the storm  
11 spanned over 23 states and recall as well that  
12 there were almost 10 million people that were  
13 without electric service. So, it involved a very  
14 massive effort, and the President was right  
15 because he removed the red tape.

16           I was detailed by the President to work  
17 over at FEMA, so I was over at FEMA for two weeks,  
18 and I was witnessing first-hand the efforts, and  
19 I'll tell you the first two days it was extremely  
20 frustrating because I said to myself, "Boy, are we  
21 disorganized," because nobody seemed to be in  
22 charge, but as time went on we began to get more

1 focused and better coordinated.

2 Many of you are aware of FEMA. Under  
3 FEMA, the private industry -- we're not really  
4 able to get support from the federal government.  
5 Municipal utilities and co- op utilities do get  
6 direct federal funding. They get federal support.  
7 The Stafford Act is the legislative vehicle that  
8 permits all of that to happen.

9 But anyway, we had tremendous efforts  
10 with DOE. I was in the Emergency Response Center  
11 at FEMA for two weeks trying to negotiate and work  
12 with all our member companies. I had calls with  
13 Ralph LaRossa and others. In our industry I think  
14 it was really good, and we had calls every day  
15 with our CEOs and the Department of Energy and the  
16 other federal agencies, so it involved moving  
17 crews across many states, and you that. You have  
18 to through toll booths. You know you have to have  
19 weigh stations. So, in order to move those crews  
20 quickly, we had to have some waivers. Well, you  
21 can't get a national waiver per se, but the  
22 President had issued an Executive Order.

1           It required us to work closely with the  
2 Department of Homeland Security. We had workers  
3 that were coming across the Canadian border. We  
4 had to expedite their arrival. It required us to  
5 have huge staging areas. We were bringing crews  
6 from all over the United States, and it meant that  
7 we had to have places where the trucks could park,  
8 where the people could sleep, and because we never  
9 had this kind of a massive involvement,  
10 particularly in my memory, on the East Coast -- we  
11 had Horatio the year before but nothing of this  
12 magnitude.

13           It required us to use facilities from  
14 the West Coast, and I remember several instances  
15 where I got in an argument with a general when we  
16 were airlifting crews from the West Coast in  
17 bucket trucks from the West Coast to the East  
18 Coast, from Southern California Edison, from  
19 Pacific Gas and Electric, from SMUD, from LAPWP,  
20 even from Bonneville Power Administration.  
21 Bonneville has the kind of terrain that would  
22 exist like in upstate New York, so we had to have

1 workers. We had to have folks lined in that, were  
2 kind of familiar with that kind of topography, and  
3 it was just a huge, huge effort.

4 The National Guard -- we had to have the  
5 roads cleared. We had to have water pumped out of  
6 substations; tremendous massive effort. We needed  
7 to have mobile generators, huge fans, and so I was  
8 in the middle of trying to coordinate all those  
9 activities, and I will tell you I've got a  
10 tremendous appreciation for our people in the  
11 field for all the hard work and the dedication  
12 that they have.

13 So, after the storm we had a series of  
14 follow-up meetings with the Department of Energy.  
15 We call those hot wash discussions, and we looked  
16 at lessons learned. The government looked at  
17 lessons learned, and the industry looked at  
18 lessons learned. And several of the things that  
19 came out was the need for enhanced communication  
20 involving the government and industry. And so,  
21 the government made a firm commitment to embed  
22 someone at their national response center. That



1 was at DEO, but we were embedded at FEMA at that  
2 time. I recall that we were -- for New Jersey I  
3 recall your President Malvern was on the phone  
4 with me about fuel, so we didn't have enough fuel,  
5 so we had to have places where you could get fuel.  
6 So, coordination of our fuel -- all of those  
7 issues are very, very important, and that was a  
8 lesson that we learned as well.

9 We knew, too, that we had to streamline  
10 a way that we could get our crews across the  
11 nation, so we'd been working very closely with an  
12 All-Hazards Consortium. We have an agreement with  
13 the Canadian government so that in the future we  
14 can expedite bringing our crews across the  
15 Canadian border into the United States. We're  
16 working with the All-Hazards Consortium.

17 We're working with state governors so  
18 that we make sure that in the future that we'll  
19 have waivers so that we can get the crews, so we  
20 don't have to go to weigh stations, so we don't  
21 have to pay tolls, so we can expedite the  
22 transportation of those resources. We think

1 that's very, very important.

2 We're working with the Department of  
3 Defense. Right now there's a former DOD official,  
4 General Stockton, who we're working very closely  
5 with to expedite our dialogues with the Department  
6 of Defense. Recall that I said it's important  
7 that we have roads clear. You get the Core of  
8 Engineers and others to work on that.

9 But it's also important that we have  
10 logistics where we have another massive  
11 undertaking that we're able to have places where  
12 our crews can park their trucks, where people can  
13 live, and they can eat and so forth because you  
14 don't want to have your staging areas so far away  
15 from the areas that have to be restored. We had a  
16 situation where, in New Jersey and New York, we  
17 would have had to park the trucks about two hours  
18 away, and we said that's absurd because the  
19 workers would have to drive two hours, then they'd  
20 work for eight to ten hours, then they'd have to  
21 drive back. We said no, we just can't do that.  
22 So, we have hours of service exemptions and so

1       forth. Again, it was a very massive effort on the  
2       part of industry and government and one that I'm  
3       very, very proud of.

4                 Now, what do we do at EEI? We said,  
5       well, the government acknowledges that there's  
6       some areas that need to be cleaned up, expediting  
7       the crews, weigh stations, all those things, but  
8       we as an industry also need to look at our house,  
9       and we need to look at whether we need to make  
10      some improvements as well.

11                So, the first thing that we looked at  
12      was our Mutual Assistance Group. We said how can  
13      we make it so we can allocate our crews much more  
14      efficiently? We said let's look at our spare  
15      equipment. Remember I said that Con Ed needed  
16      generators. They needed heavy-duty fans because  
17      their substations were flooded, and we could not  
18      find fans. We could not find generators. We ran  
19      out of generators and fans. We knew they were  
20      some place, so we said let's just get a better way  
21      now that we acknowledge where our spare equipment  
22      is. Let's do a better job in that.

1            Fifty-five percent of the workers in our  
2 industry who help in our restoration efforts are  
3 contractors. We said let's improve the logistics  
4 with our contractors. Let's improve our  
5 communications, and let's look at some best  
6 practices.

7            So the first thing we did, we said let's  
8 now find a way to re-allocate our crews, and so  
9 what we've done over the last year is that we  
10 focused on a new approach, and we call this a  
11 National Response Event. So, to the degree that  
12 we have a major event that causes widespread power  
13 outages impacting a significant portion of our  
14 population or several regions of the U.S. that  
15 requires resources from multiple regional mutual  
16 assistance groups, we said that we need to have a  
17 way we can do a better job, and so we created a  
18 mechanism called a National Response Event.

19            And when a National Response Event is  
20 declared rather than all the prior commitments  
21 that have been made -- recall I showed you those  
22 nine mutual assistance groups -- so, if you were

1 in a mutual assistance group and you're allocating  
2 crews, and you've already done that, and it turns  
3 out that the storm is great severity or the event  
4 is of great severity, and the event evolves from  
5 being a regional event to being a National  
6 Response Event, you made a commitment to allocate  
7 crews to a certain utility, you continue that  
8 allocation, but now the super-structure comes on  
9 top, and it's called a National Response Executive  
10 Committee and a national response team.

11 And what we do under that situation is,  
12 with or CEOs -- this is the new schematics -- if  
13 you look at the bottom where it says regional  
14 mutual assistance groups, this is how we do it,  
15 that is how we did it in the instance of Sandy.

16 But we said let's improve the allocation  
17 of crews. So, if you have a National Response  
18 Event it means that we need a national mutual  
19 assistance resource team. It means that we've got  
20 to look at all the crews that are available, and  
21 we've got to now allocate those from a national  
22 standpoint. And the goal is try to restore

1 service uniformly across the effective areas, so  
2 that's what we did.

3           And then we said somebody's got to deal  
4 with disputes. Somebody's got to deal with  
5 governors who are raising Cain and so forth, so we  
6 said let's have an executive committee that helps  
7 to troubleshoot what goes on, but let's have it  
8 all directed from the top down from the EEI CEOs,  
9 from all the CEOs in the industry working together  
10 and understanding how these crews are being  
11 allocated from a National Response Event. So,  
12 that's kind of what we've done. We moved it from  
13 bottoms up to top down, so we've converged it.  
14 So, we took the mutual assistance groups and to  
15 the degree that we have a National Response Event,  
16 we now have a very efficient way that we can  
17 allocate our crews.

18           We did something else. We looked at the  
19 Northeast. Recall that there were three mutual  
20 assistance groups. There was New York, New  
21 England, and mid-Atlantic area and we converged  
22 them, and we created the North Atlantic Regional

1 Mutual Assistance Group because we had a situation  
2 where crews were on the road and governors were  
3 raising Cain and so forth, and crews were not  
4 being efficiently dispatched or being efficiently  
5 allocated. So, now we've consolidated that  
6 regional mutual assistance group, and so  
7 (inaudible) now is a member of a huge mutual  
8 assistance group, and we created a much more  
9 efficient and streamlined process.

10 And we've communicated all this to the  
11 government, so we said to the government all the  
12 coordination with DOD, with DOE, with DHS, with  
13 FEMA, you're getting that in order so we can move  
14 these crews across states. We've got staging  
15 areas. We don't get stopped at borders, so we've  
16 done something too. We've improved our mutual  
17 assistance plan, so now it's a national plan, and  
18 we can allocate our resources on a national  
19 perspective. And we have CEOs, and we have an  
20 executive team that directs.

21 The other thing that happens is those  
22 CEOs will be in constant communication with the

1 government. So, in the past it was DOE Deputy  
2 Secretary, Dan Pondeman, and in the future it will  
3 be as well, but we'll have daily calls. We have  
4 calls 3:00 and 5:00. Three o'clock Department of  
5 Energy had their calls. Five o'clock we have a  
6 call with the CEOs, so it's tremendous  
7 coordination, so we got all of that done. So,  
8 that's what we've done with respect to our mutual  
9 assistance program.

10 We've also conducted a lot of drills.  
11 So, in the last year I've been involved in four  
12 drills that we've conducted. We're going to have  
13 a drill, I think, next week or the next two weeks,  
14 but we're really seriously testing the vitality of  
15 this new organization that we created where we've  
16 enhanced our mutual assistance program to now  
17 being a national response program, one that can  
18 facilitate and allocate resources in a much more  
19 efficient way.

20 But we're also doing something aside  
21 from the physical security area. You know this  
22 too that we're the only industry that has



1 mandatory cyber-security standards. And you know  
2 that we're moving through the SIPS standards,  
3 critical information, critical infrastructure,  
4 protection standards at the FERC.

5           You also know that we take physical  
6 security very seriously, and you're probably aware  
7 as a result of Metcalf incident that the FERC has  
8 issued an order dictating that there be some  
9 standards that come out of the NERC within the  
10 next 60 to 90 days. But we've been doing a lot  
11 since the Metcalf incident, so we're taking those  
12 seriously too.

13           So, in the cyber security area and in  
14 the physical security area we've done something  
15 again with the government. We looked at the  
16 Electricity Subsector Coordinating Council. This  
17 is the council that many of you know that has 30  
18 members in the council. You may also know, too,  
19 that is a council which involves industry and  
20 government working together, and what we've done  
21 there is, again, under the outstanding leadership  
22 of Deputy Secretary Dan Pondeman and Pat Hoffman,

1 we streamlined the process. We improved the  
2 process of the Electricity Subsector Coordinating  
3 Council. Very simplistically what we've done is,  
4 much like we've done with the mutual assistance  
5 program, we've made it CEO-driven. So, we have it  
6 so that there are 30 members. There are a -- one  
7 chair is from the private sector, the two  
8 co-chairs are from the public sector. We have all  
9 the trade associations that impact the electric  
10 structure involved. We have the RTOs involved,  
11 and we have a limited number of our CEOs involved.  
12 And then we had -- obviously NERC is involved, and  
13 we have the Electricity Subsector Information  
14 Sharing and Analysis Center, the ISAC, feeding  
15 into the Electric Subsector Coordinating Council.

16           And so what we've done is we've improved  
17 the process so now rather than the government  
18 meeting with individual industries, the  
19 government, all the agencies; DOE, DHS, they all  
20 meet with us. They meet through this Electricity  
21 Subsector Coordinating Council. So, we've  
22 improved the process of information flow and

1 response, and as I mentioned the government is  
2 involved. The electric sector is involved, and  
3 external groups are involved.

4 We coordinate information flow so, for  
5 example, in cyber security we're using the  
6 government's tools. Ralph is using tools. He'll  
7 talk more about it I would expect. We're using  
8 their technologies so that we can anticipate a  
9 potential cyber intrusion. We're getting security  
10 clearances so that we can sit down with the  
11 government, so DHS has expedited a number of  
12 security clearances so that we can have briefings.  
13 So, we've had a lot of dialogue, so we've elevated  
14 the conversation which involves our CEOs and which  
15 involve the head of the government agencies, so in  
16 the instance that unfortunately that we have a  
17 major cyber event that we now have a way that we  
18 coordinate and speak very frankly with the  
19 government, and then we're able to respond very  
20 quickly. We're able to look at how we're going to  
21 re-allocate our resources because you can't see a  
22 cyber event, and we've indicated a way that we can

1 resolve conflicts. And so we have SAT phones. We  
2 are fully equipped.

3 We've also had drills because you know,  
4 NERC had their Grid X2 exercise which was a  
5 physical and a cyber threat, and we were  
6 participating -- the Day 2 -- and all the  
7 government agencies and the CEOs of our companies  
8 actively participating in that. So, we've done  
9 quite a bit since Sandy heightened all our  
10 interests. Now that it's not just about a storm,  
11 it's also about other ways that our services can  
12 be disrupted.

13 The fundamental question, all of this,  
14 would be substantially improved efforts that we  
15 have with the federal government, with our local  
16 governments, the real essential questions are how  
17 hard and resilient should our systems be? We  
18 could spend a boatload of money. The FERC order  
19 has indicated that we need to do something in  
20 cyber security. For example, we had 55,000  
21 substations in the electric system, so if that  
22 order says 20,000 of those substations are

1 critical. Folks, that's going to cost a lot of  
2 money. And we know there are not 20,000 that are  
3 critical. We know there may be, unfortunately --  
4 some of the leaks from our dialogues that we had  
5 with FERC suggest that there are 150 of those  
6 substations -- but whatever the number is, it's  
7 going to cost money.

8           And so, one key question with our state  
9 regulators is always going to be cost recovery.  
10 We're going to do all we can to keep the lights  
11 on. We're going to do all we can to harden our  
12 infrastructure and particularly our critical  
13 assets, but it's going to require a careful  
14 balancing of what the federal government says and  
15 what our state conditions say and how we operate  
16 with our local authorities. Thank you for your  
17 time and attention.

18           MR. CURRY: Thank you, David, very much.  
19 I would ask that we hold questions until we go  
20 through the entire panel because David just gave  
21 us an excellent view, both of what transpired in  
22 Washington D.C. and through Washington D.C. at the

1 time of Sandy and then the follow- up at the  
2 national level.

3 Ralph, who was named President and Chief  
4 Operating Officer, Public Service Electric and Gas  
5 in 2006 is going to give a slightly different  
6 perspective of what it's like at the hardhat level  
7 as soon as Samir helps him do that.

8 MR. LA ROSSA: Good morning, everybody.  
9 You know, David, I like to tell stories when I  
10 talk about Sandy, so I'll start out with a story.  
11 David talked a lot about the crews and how  
12 important it was to coordinate the crews. Well,  
13 only in New Jersey this story would happen.

14 We actually had a mayor in one of our  
15 towns arrest our crews, and keep them in the town  
16 because they wouldn't allow them to go onto  
17 another town to do work. So, when you think about  
18 New Jersey and what goes on there, the  
19 coordination of crews is even more important  
20 sometimes.

21 MR. CURRY: In the legal business that's  
22 called self-help.

1                   MR. LA ROSSA: Yes, it was, until we got  
2                   the state police involved, and then they figured  
3                   there was some other law, but I'll let that go.

4                   Let me just tell you a little bit about  
5                   our company, PSE&G. Basically if you drew a  
6                   straight line between the George Washington Bridge  
7                   and the Ben Franklin Bridge down in Philadelphia  
8                   and went 30 miles on each side of that line, we  
9                   pack over two million customers into that small  
10                  service territory, so very condensed, very  
11                  congested area. In addition, we have large gas  
12                  utility; 1.8 million customers on the gas side of  
13                  our business there, and as Bob alluded to, since  
14                  this presentation was put together a long time  
15                  ago, we've added an appendage in Long Island, and  
16                  now we have about 1.1 million electric customers  
17                  out on the Long Island system as well. So, pretty  
18                  congested area, and as you look at Sandy, one that  
19                  was greatly impacted.

20                  We do have a decent track record of  
21                  reliability, and I won't sit here and pat  
22                  ourselves on the back. This is a long history.

1 It was created by a lot of folks, but over the  
2 last 12 years we've been recognized for  
3 reliability, so I just give you that as a little  
4 context for what happened as we went into the  
5 storm, Sandy.

6 And it's not like we didn't have some  
7 practice before Sandy hit. There were two major  
8 events that impacted our specific area. One was  
9 Tropical Storm Irene where we had just under a  
10 million customers that were impacted. Mostly,  
11 customers were impacted due to overhead damage, so  
12 trees came down, and we were impacted greatly on  
13 our overhead system in that event.

14 We also had the early snow storm that  
15 came through right also in 2011, which was also an  
16 overhead event. If you recall, leaves were still  
17 on the trees. We had a lot of snow. Leaves and  
18 snow don't mix, so when they came together we had  
19 a number of customers that were impacted. That  
20 storm, actually while it had less customers  
21 impacted, it was more of a challenge for us  
22 because there were more damaged locations, and it



1 was more widespread, so again, a good learning for  
2 us. So, we had a large overhead system that was  
3 impacted during Irene and a more diverse impact  
4 through the snow storm that hit us later that same  
5 year.

6           You've seen this a thousand times, but I  
7 want to show it to you to give you a little  
8 context about where the storm hit us in New Jersey  
9 and our service territory. Remember that line  
10 that I said is between New York City and  
11 Pennsylvania? And most of our customers are on  
12 the northern part of the state of New Jersey, so  
13 when this storm came in and hit in the lower  
14 center part of New Jersey, we were in the highest  
15 impact area. So, the highest winds came in there,  
16 and you also had the storm surge that came up into  
17 the North Bay which you've all seen many, many  
18 stories about. So, when you look at what impacted  
19 us, this really was for us the worst-case scenario  
20 of what could happen.

21           That's our service territory and the  
22 counties that we have impacted, but you can take a

1 quick look at the damage that occurred for us.  
2 Over 90 percent of our customers were without  
3 power after the storm came through, and just take  
4 a look at where the heaviest damage was. It was  
5 right along the eastern coast of our service  
6 territory up in the North Bay area, and that was  
7 the first part of the storm, which was the flood  
8 surge and how it impacted all of our substations  
9 and switching stations.

10 I ask you to think about this now after  
11 we continue to have these conversations about  
12 resiliency and the grid and physical attacks.  
13 This is no different. This was physical damage  
14 that took place at these switching stations and  
15 substations and how we were impacted, so stepping  
16 back and thinking about everything that's been  
17 talked about with Metcalf and everything else,  
18 it's the same situation. Instead of it being a  
19 bullet into a transformer, this was water into  
20 transformers.

21 The service territory up in the top  
22 right -- obviously as you think about the wind

1 speed and everything else, not as heavily damaged.  
2 That's still 75 percent of your system is enough  
3 for me, but it was not as heavily impacted as the  
4 coastal areas.

5           These are the switching stations that  
6 were impacted, and they were all around that  
7 (inaudible) and North Bay area, and you may look  
8 at us and say, boy, a reliable utility. Why would  
9 you have all of your stations sitting down there?

10           So, let's think back 100 years when  
11 Thomas Edison literally helped lay out the system,  
12 and this was all about industrial load. So, if  
13 you think about the way the New York metropolitan  
14 area was built up it was all about shipping. The  
15 products would come in. They would be  
16 manufactured, and they would be shipped out, so  
17 you want to put your electrical generation next to  
18 your load pockets, and that's exactly what was  
19 done here. So, we had -- the stations that were  
20 built up right in that same area around the bay,  
21 and as the population grew we were landlocked, so  
22 there was really no place to take those big

1 critical switching stations and move them out.  
2 And I don't need to tell everyone in this room  
3 about the challenges we have with sighting and  
4 other things in areas, specifically in areas like  
5 the suburbs of New York and Philadelphia.

6 I do like to tell stories. This is a  
7 picture of some of the equipment at Sewaren  
8 switch, so if you go back to the slide here where  
9 Sewaren is, this is the equipment that was in that  
10 station, and this is the reason why there was no  
11 fuel in the New York metropolitan area. The  
12 Sewaren switch was the major supply to the tank  
13 farms around Newark Bay area, so if you fly into  
14 New York City, if you fly into Newark  
15 specifically, and you see all the tank farms there  
16 along the turnpike, this is the station that fed  
17 those tank farms. They were under water.

18 So, on the left is some equipment. You  
19 can see right there is the water line where the  
20 water came in; the storm surge. And these are  
21 control panels for that equipment, and that's the  
22 water line, so that's how quickly the DC circuitry

1 oxidized when that salt water hit.

2           So, when we talk about -- and with all  
3 due respect to the President behind the phone and  
4 everything else going on, you know what matters?  
5 Getting in there with toothbrushes, because that's  
6 how we solved this. There were literally people  
7 on top of people digging through this equipment  
8 with toothbrushes cleaning this all out. There's  
9 not spare equipment sitting around. There's no  
10 way for us to rebuild this infrastructure that  
11 quickly. We literally had to go with toothbrushes  
12 and rags and clean all those contacts up and put  
13 that station back in three days.

14           The blue-collar workforce and the work  
15 that these guys did -- we did a lot of good things  
16 from a white-collar standpoint behind the scenes  
17 and it was great coordination, but it was the men  
18 and women that were sitting in here that made all  
19 the difference that day and that week.

20           So, that was the storm surge -- came  
21 into those areas. We obviously had the overhead  
22 damage, and for us a tremendous amount of

1 problems. You've all seen these before, but  
2 again, in the congested areas it bears showing  
3 some of the damage and what took place for us in  
4 those congested areas in northern New Jersey.

5 Same story on Long Island, as we look  
6 back and see what happened. It was the same type  
7 of damage, same type of equipment, same type of  
8 storm surge that came to the southern shore of  
9 Long Island. Forty-eight thousand tree locations;  
10 that's why we needed all those crews. We had to  
11 clear off all that tree damage and put all those  
12 poles back up. I know this is an electric  
13 conversation, but if I could take 10 seconds to  
14 talk about gas; the gas system was tremendously  
15 impacted as well. As an electric and gas company  
16 we mobilely count on those gas employees to come  
17 over and help us out from the mutual aid sampling.  
18 They weren't there because they were worried about  
19 their own system.

20 At the same we were dealing with  
21 everything going on on the electric side, we had  
22 48,000 homes that we had to go into to do

1 inspections and check piping for every single one  
2 of those homes. So, while we had 48,000 tree  
3 locations, we also had 48,000 locations that we  
4 had to get into on the gas side of the business.

5           And what does that look like? Well,  
6 those are all the meters that we had to pull out  
7 in the City of Hoboken because the cast iron  
8 system is low-pressure, so you have six inches of  
9 water column pressure in the gas system. You have  
10 more than 6 inches of water sitting on top of that  
11 cast iron, and you have areas of infiltration.  
12 You just fill up those mains very quickly. You  
13 have to pull out every gas meter and change them  
14 out because as you think about the time of year,  
15 we've got cold weather coming in. Once you have  
16 the moisture into the diaphragms and into all of  
17 the orifices of those meters, they'll freeze up,  
18 and you won't have any gas service to the  
19 customers. So, we had to go in and literally pull  
20 out every one of those meters, replace them, test  
21 all the piping, re-light all the appliances during  
22 that same time frame we were trying to manage

1 through the storm. There was no book on the shelf  
2 to figure out how we were going to get through  
3 this event.

4           So, I wanted to start talking now about  
5 what we're doing to try to get ahead of this for  
6 the next storm, but again I ask you to think about  
7 it in the context of what's going on and the  
8 conversations that are happening both from a  
9 physical security standpoint and from a  
10 cyber-security standpoint.

11           We are doing everything in our power to  
12 strengthen our system, so we made proposals to the  
13 New Jersey Board of Public Utilities for us to  
14 start making investments to raise substations, to  
15 rebuild some of the substations in ways where we  
16 have redundant feeds coming into stations that  
17 didn't have them in the past, to re- route some of  
18 our overhead systems. We put in a -- I think it  
19 was around a \$3 billion program through the Board  
20 of Public Utilities for 10 years to try to get  
21 ahead of it. We're still, 18 months later, in  
22 conversations about whether or not that makes



1 sense to do or not.

2 I know it goes back to what David said  
3 about how much is the consumer willing to pay and  
4 when. So, we're trying to get ahead of the curve.  
5 We've got everything on the table. Those  
6 conversations are long and tedious. I would  
7 suggest that any opportunities that any of you  
8 have in conversations to talk about these things  
9 before the storms hit, the better it is. Learn  
10 from the lessons that we had in New Jersey.

11 I also will tell you that every time we  
12 look at this and every time we look at physical  
13 security in these switching stations that are  
14 talked about in the Wall Street Journal and every  
15 place else, stop thinking about the individual  
16 location. All you're doing is putting a flag up  
17 in it, on top of it. You can't raise a flag over  
18 a switching station, say here's the problem,  
19 without thinking about all the towers that go  
20 between here and there. All you're doing is  
21 raising a target on where that location is. Think  
22 about building redundancy into the system so that

1 station isn't the only way to get the feed. Build  
2 that redundancy into your systems and then you  
3 wind up not having some of the challenges that we  
4 wound up having.

5 The City of Newark would not have gone  
6 out of power if a station that we had proposed,  
7 along with PJM 12 months before Sandy hit, was in  
8 service. To this day I still can't get citing for  
9 that station, so those are the types of  
10 conversations we're trying to have with the policy  
11 makers both in this state and outside the state to  
12 try to drive some change. It's all about building  
13 redundancy into the grid. So, that's a little  
14 more detail than what we're doing on trying to  
15 make the system stronger.

16 I'll talk a little bit about making it  
17 smarter, so we're talking about cyber, and we're  
18 trying to bring in relays and everything else.  
19 Well, I'm going to tell you a little story, and I  
20 ask Steve before -- there's no press here, right?  
21 So, what we say will only stay here? Right?

22 MR. COWART: No, sir. It's on the

1 public record.

2 MR. LA ROSSA: That's okay.

3 MR. COWART: So, don't use those  
4 four-letter words.

5 MR. LA ROSSA: That's okay. Let me just  
6 say this. The Super Bowl, okay, the lights stayed  
7 on. It was a good day. It was a very  
8 nerve-wracking day, but it was a good day when it  
9 was done. I'll give you specifics about what we  
10 did.

11 After last year's event there was a lot  
12 of chatter that was out there about what we were  
13 going to do and how people might want to attack,  
14 and that day on social media there were folks all  
15 over the place. I'm going to dial in. I'm going  
16 to shut down the Super Bowl. You wait, blah-blah,  
17 at the McDonald's doing their ads about the lights  
18 going out again in the Super Bowl, everything  
19 else.

20 So, you know what we did in that  
21 specific case? We told all the consultants,  
22 "Thanks for your advice. We just pulled the pins

1 on SCADA." We pulled SCADA off everything on that  
2 day. There was no worry about cyber because we  
3 just disconnected from any opportunity for anybody  
4 to dial in. It was cheaper and a better solution  
5 to pay 12 blue-collar guys to work double-time on  
6 a Sunday in a station because we all know how to  
7 run the grid the way we did 50 years ago.

8 So, each one of these individual  
9 situations that you have, whether it be, again, a  
10 cyber attack or a specific thing like trying to  
11 keep the lights on in one building for one day,  
12 look at those things on an individual basis, and  
13 you come up with different and unique solutions.  
14 That came from the ground up in our organization.  
15 So, what were we worried about? (inaudible) were  
16 going to pay millions of dollars. Just pay us a  
17 couple bucks to work on a Saturday and a Sunday,  
18 and we'll solve this issue for you. And it took a  
19 lot of the angst away from the situations that we  
20 were having that day.

21 So, I do believe the time is right to  
22 make these investments, and here's why. This is a

1 slide that we use in New Jersey when we're trying  
2 to talk to people about making sense on making the  
3 investments. You create a ton of jobs. Prices  
4 are down. Just look at what the price for a  
5 consumer for an electric and gas customer was in  
6 2008 before we found Marcellus shale and what it  
7 is today. We talk about Marcellus shale. We talk  
8 about all the benefits of it, some of the  
9 challenges that we're having on the environmental  
10 side, but at the end of the day prices are way  
11 down for consumers. Now's the time to make that  
12 investment on the infrastructure side. Keep in  
13 balance everything you need to do from a consumer  
14 standpoint; PC, you've got to keep everybody  
15 happy, but this slide here shows you everything  
16 you need to know about why it's the right time to  
17 make those investments.

18 Prices have come down dramatically for  
19 consumers. Even if we did all that work that we  
20 proposed and we project out, in '18 prices would  
21 be lower for consumers because some other things  
22 are coming off of the customer's bill. And if you

1 just kept commodity prices flat, which everybody  
2 thinks gas will stay around \$4 or \$5, we'll have  
3 these little spikes based upon winters like this,  
4 but we have an abundant supply. It's going to  
5 feed both the gas customer and have an impact on  
6 the generation side of the business as well.  
7 That's our story, and we're trying to stick to it.  
8 Thanks.

9 MR. CURRY: Thanks very much, Ralph.  
10 Our next speaker known to many of you is Steve  
11 Whitley who is, as I mentioned earlier has been  
12 running the New York ISO for the past -- going on  
13 six years. Steve is a balanced, capable  
14 executive, relates well to the Public Service  
15 Commission which isn't always easy. There are  
16 some annoying commissioners on the New York  
17 commission, but he managed to get past that, and  
18 you'll be fascinated by the view from up the  
19 river, as we like to say in New York.

20 MR. WHITLEY: Thank you. Good morning.  
21 It was good to be with David Till last night. He  
22 and I worked together a lot when I was at TVA, and

1 of course Gordon and I worked for a long time,  
2 too, and it seems like every place I go the mother  
3 of all storms happens. And at TVA I remember we  
4 had the storm of the century in '93 with a snow  
5 storm, the storm of the century in '94 with an ice  
6 storm. The snow storm took out the eastern  
7 one-third of the system. In '93 the ice storm  
8 took out the other side, so the good Lord came  
9 back and got even, you know.

10 And I guess it was the ice storm that  
11 hit western TVA that knocked out all the  
12 distribution everywhere, and we ran the war room  
13 at TVA, and Terry Boss and I ran the war room, and  
14 it was just the same kind of thing on a smaller  
15 scale that Mr. Owen was talking about that they  
16 were trying to do at the national scale in the  
17 Northeast. But managing crews and supplies,  
18 housing, is an enormous undertaking. Getting  
19 enough chain saws in our case down South was very  
20 important.

21 But Sandy was an even bigger event, as  
22 Ralph mentioned, and it certainly hit New York,

1 and I want to try to talk more about Sandy from  
2 the bulk-power system perspective. Ralph's talked  
3 about it from the customer side, the distribution  
4 side, and all the obstacles that were seen there.

5 But looking back at what the grid  
6 operator has to do at the bulk-system level, our  
7 mantra is as we go through outages, position the  
8 system so it doesn't become a cascading outage.  
9 And so whether it's a local event that might knock  
10 out one or two substations or a big storm event  
11 that can knock out numbers of lines, our job is to  
12 stay on top of that, get repositioned for it, and  
13 be able to manage during the event to keep a  
14 cascading outage from happening, and then restore  
15 the system as soon as you can, honoring all the  
16 NERC rules and making sure you're always protected  
17 for the next contingency all along the way.

18 And Sandy was huge; estimated \$50  
19 billion impact to the east coast, 8 1/2 billion  
20 customers. Ralph mentioned the number of utility  
21 workers, and utilities across the country that  
22 participated.



1                   But let's just talk about the bulk  
2                   system in New York. We planned the system as  
3                   planners and operate the system for, we think in  
4                   New York we're conservative standpoint, we plan  
5                   for actually N minus 2, so we can simultaneously  
6                   under peak events lose two bulk-system elements at  
7                   the same time, and still not have a cascading  
8                   outage. That's our criteria. And most of the  
9                   country plans to N minus 1, and you have a  
10                  requirement to plan for N minus 1 minus 1 meaning  
11                  after 30 minutes after you lose the first element,  
12                  you have to be ready to lose the next most  
13                  critical element in 30 minutes.

14                  Sandy in New York alone, we had 90  
15                  bulk-system elements out of service as the storm  
16                  progressed and went along its way. We lost all  
17                  the tie lines into New York which were mainly DC  
18                  tie lines which you think of -- those were pretty  
19                  well protected for storm events because most of it  
20                  is underground, but we lost every one of them into  
21                  New York. New York City lost all of its ties to  
22                  New Jersey.

1           As Ralph mentioned, there's a lot of  
2 resources along the coastlines; substation  
3 resources as well as generating resources because  
4 that's where the load is. That's where the water  
5 is. And it has been developed that way with good  
6 principles in mind, but this particular storm was  
7 -- brought the water -- just think of Fukushima,  
8 as well. That water knocked out every resource  
9 they had at Fukushima. They had redundant power  
10 supplies at Fukushima. They had batteries. They  
11 had diesels. Water just took it all away, and  
12 that's what water can do, wind and water.

13           And so, in New York what we did to  
14 position the system for the storm was we picked up  
15 a lot of additional generation ahead of the storm  
16 anticipating -- in most storms what happens is you  
17 lose a lot of load, and often you don't lose a lot  
18 of the bulk system. If you lose a lot of load and  
19 so high voltage is your biggest problem. You lose  
20 load, you have all this line charging on the bulk  
21 system lines, and you have a lot of high voltage,  
22 so we created a lot of surplus on the grid before

1 the storm hit to be able to absorb bars on the  
2 system to keep the voltage down.

3 And then as the storm unfolded, of  
4 course you start losing elements, and then you  
5 lose load. And so, our job in the control room  
6 was to be in a position to know what's going on  
7 and analyze the system as things continue to  
8 change all during the event to be ready for the  
9 next contingency, and that meant shed load if we  
10 needed to in some areas. If we got beyond limits,  
11 switch lines out, change generation patterns,  
12 whatever, all during this event to know what's  
13 going on, posture the system for the next event.

14 And so, what actually happened, as we  
15 lost all these elements, we lost a lot of load at  
16 the same time, and our engineers and operators  
17 were able to simulate the system conditions  
18 through the technology we have, posture the  
19 system, but we never actually lost synchronization  
20 of New York City with the rest of the grid. Even  
21 though we lost all of these elements  
22 interconnecting southeastern New York with

1 Connecticut and New Jersey and all the power  
2 plants along the coast there, the overhead  
3 transmission from upstate that comes down very  
4 high down into the city was all maintained, and so  
5 that kind of tells you the value of diversity.  
6 Not just diversity in power plants, but diversity  
7 in transmission to have multiple capabilities from  
8 many different sources; some underground, some  
9 overhead, and some on high ground, some on low  
10 ground. That really kept New York City  
11 synchronized with the eastern interconnection and  
12 kept even a bigger problem from happening. And we  
13 were able to restore service a lot faster to the  
14 bulk system, and actually the longer restoration  
15 time, of course, is all the damage at the  
16 distribution level.

17           So, all of those DC connections that we  
18 all thought were super-reliable -- if the terminal  
19 stations get flooded out they're useless and  
20 that's what happened. And so that's about the  
21 worst event -- I've never seen an event that takes  
22 that many elements out of service, and that's just

1 New York, and Terry has a similar presentation  
2 like this for PJM, and it was even worse over  
3 there, so this was a huge, huge event.

4           We experienced the lowest load in New  
5 York we had had in many, many years because of  
6 loss of all those customers, and it really was a  
7 great coordinated effort between the various  
8 transmission owners, the ISO, the generation  
9 owners. We were able to track the storm surge at  
10 all the plants and predict which plant was going  
11 to go off next, and having that information really  
12 kept our system postured in a good position to  
13 anticipate the next thing that was going to  
14 happen.

15           So, as the system operator we were  
16 positioned to shed more load if we needed to. If  
17 things got unbalanced and transmission security  
18 became an issue in a pocket of the system, we were  
19 positioned to shed more load but we didn't have  
20 to. We were able to handle it through generation  
21 dispatch and monitoring and switching when it was  
22 necessary.

1           All the communication system worked  
2 properly. It was excellent coordination within  
3 MPPC, between PJM and New York, and New York and  
4 New England, and certainly with the government  
5 agencies.

6           A number of initiatives have taken  
7 place. After the storm in New York, the governor  
8 actually formed three different commissions to  
9 investigate the storm readiness, the storm  
10 preparedness, the follow-up, the resiliency, and a  
11 lot of initiatives have happened in New York  
12 similar to the ones Ralph talked about. I know at  
13 Conn Ed they've done a lot of work already to  
14 secure sealed conduits to protect for water, and  
15 have relay panels that can be lifted above certain  
16 elements, and a lot of work has been going on.

17           And to further the redundancy and the  
18 diversity of transmission, there's a lot of work  
19 being done in New York now to bring additional  
20 capability from upstate to downstate, overhead  
21 down to New York City from upstate where there's a  
22 lot of surplus green resources that can't get

1       there now due to bottlenecks on the system, so a  
2       lot of work is being done in New York.

3                 You probably heard the initiative, the  
4       governor's Energy Highway.  It's a set of  
5       transmission projects that probably should have  
6       been built about 30 years ago, just to rebuild the  
7       existing right-of-ways with more capability to  
8       move power from upstate to downstate, and from the  
9       western part of the state to the central part of  
10      the state.

11                So, a lot of work also is going on in  
12      New York along the lines of the topics you all  
13      talked about yesterday; microgrids and distributed  
14      resources.  Ralph Masiello is working with us in  
15      New York to help us out at our level in the  
16      marketplace to coordinate with what the PSE's  
17      trying to do, and so we're trying to figure out  
18      how to tap that resource both for storm events and  
19      both for day-to-day operations as well to optimize  
20      what potential there is there for grid operations  
21      and for consumers.  Now I need to go to that other  
22      presentation.

1                   Now I wanted to change gears. Mike  
2                   asked me to talk a little bit about the winter.  
3                   You don't have the latest presentation. Let me  
4                   just go ahead and talk about the winter without  
5                   the slides. I think Gordon may have talked to you  
6                   some about it the other day, but I would classify  
7                   this winter's cold snap, series of cold snaps, as  
8                   a wake-up call for a lot of us in the eastern  
9                   interconnection.

10                  Even though we've had colder individual  
11                  cold snaps in the Northeast, at least in the  
12                  history I've been looking at, we haven't seen as  
13                  many that are as sustained as the cold snaps we've  
14                  had this winter. And Gordon and I experienced the  
15                  cold snap in 2004 when it got to be minus 10 for  
16                  about 5 days in a row in New England with very  
17                  heavy winds. This time we've had a number of cold  
18                  snaps.

19                  In fact, five since January that have  
20                  really stressed the infrastructure, and we've all  
21                  been concerned about the gas infrastructure. In  
22                  fact, Pat Hoffman has helped us sponsor a big



1 study that we're doing with New York, New England,  
2 NYISO, PJM in Ontario, and TVA, looking at -- the  
3 study's aimed at looking five years out when  
4 there's even more gas plants on the system and  
5 even more gas demand to evaluate the coordination  
6 between the pipeline system and the electric  
7 system to see what kind of problems will exist.  
8 And it's a dynamic analysis looking at what  
9 happens when you suddenly lose pressure or lose a  
10 pipeline. I think we got a preview of what that  
11 study's going to show us by what happened this  
12 winter.

13 So, a lot of systems, because of this  
14 cold weather, set new all-time peak winter  
15 demands. In New York we set a peak, as well as  
16 NYISO, PJM, TVA, and Southern Company, so the  
17 Polar Vortex was very wide and went very deep.  
18 And I think what has been pieced together now is  
19 that with the demand for natural gas in November  
20 was higher than normal. And December was higher  
21 than normal. January was higher than normal on  
22 steroids, and so the ability of the supply to keep

1 up with the demand through depletion of the  
2 storage really has caused a lot of problems. And  
3 so we've had to rely on alternate sources to get  
4 through these kinds of conditions, and because  
5 it's been sustained, it's really stressed the  
6 system. Gas prices, of course, have gone  
7 extremely high; so high that actually oil is  
8 cheaper than gas.

9 In New York we have a lot of dual fuel  
10 capacity in New York. We have 20,000 megawatts of  
11 gas power plants, but 17,000 megawatts of that has  
12 dual fuel, but the dual fuel isn't designed to sit  
13 there and operate for 90 days. It's a very  
14 limited supply to get through a cold snap and get  
15 the fuel replenished.

16 But this event was so long and gas  
17 supply was so short that we had to run oil a lot,  
18 and so our operators had to manage the day's  
19 supply of number of unit hours left at each  
20 facility, treat it like a limited energy resource,  
21 understand from the power plants what deliveries  
22 they were going to get for oil. And, of course,

1 that was a probabilistic prediction because nobody  
2 really knew, but you got some pretty good ideas.  
3 And then day after day the trends started getting  
4 established, and we were able to predict that with  
5 certainty and really manage the fuel that we had,  
6 many times having to go back to gas to preserve  
7 the oil that we had to get through the next few  
8 days of cold snap until more deliveries could be  
9 obtained.

10 We have some plants in New York that you  
11 don't get new deliveries until May because the  
12 lake's frozen over, and you can't get fuel to it.  
13 So, it was a real wake-up call. It really tells  
14 us the kind of world we're headed to when  
15 everybody's on gas, and any time you're on a  
16 one-fuel resource, you're looking for trouble.  
17 And so I think we've got a lot of work to do and a  
18 lot of lessons to learn from this.

19 Climate change certainly has affected  
20 the peaks in New York. The previous summer we set  
21 a new all-time summer peak with six days in a row  
22 of 100-degree weather in New York. And then this

1 winter we set an all-time winter peak. So, the  
2 summer peak, performance of the resources in New  
3 York was outstanding. We actually went through  
4 that summer peak, and on the peak day which was a  
5 Friday in July we only had one unit in New York  
6 that was unavailable to run to meet the load  
7 during that summer peak. So, the availability of  
8 the fleet was just outstanding.

9 Not as good this winter. The winter  
10 weather was very stressful on equipment,  
11 operations, and almost everything. I don't know  
12 if you saw the picture in the Wall Street Journal.  
13 Niagara Falls froze, so we actually lost a lot of  
14 megawatts because of that. Circuit breakers in  
15 Canada, SS6 circuit breakers -- the gas liquefied  
16 and we lost substations that impacted interchange  
17 into New York from Canada. There were key  
18 problems on a DC lines into New England that we  
19 all had to work together to make sure the power  
20 flow would stay at a certain level to keep that  
21 line in service.

22 But there was really good coordination

1       between the ISOs. PJM really was stressed more  
2       than any of us because these equipment issues were  
3       so widespread, and it was maintenance season for  
4       them. I think they had like 40,000 megawatts out  
5       of service when this hit, and so they got very  
6       tight. We were tight, and Gordon wasn't quite as  
7       tight and was able to pick up some additional  
8       generation and sent to us, to PJM. We actually  
9       interrupted our DR on the worst day to send more  
10      power over to PJM so they could maintain their  
11      reserves.

12                 So, the coordination between the ISOs  
13      was excellent, but this was a very widespread  
14      event with cold weather all the way from the  
15      Midwest to the East Coast, and it was sustained.  
16      So, I think it's really a wake-up call for all of  
17      us to look for lessons learned and other market  
18      policies we may need to implement, reliability  
19      policies we may need to implement to help protect  
20      ourselves from these extreme kind of weather  
21      events.

22                 FERC is having a technical conference I

1 think on April 1st to start looking into this, and  
2 I know the ISOs are getting together to do the  
3 same thing ourselves with our operations folks.  
4 So, I wanted to throw that in there, and if you  
5 think about Metcalf, you think about the storm  
6 events and the extreme weather events, you can see  
7 that the bulk power system can get stressed many  
8 different ways. And at the end of the day though,  
9 we have to depend on our operators and the tools  
10 they have to understand in real time what's coming  
11 at them, be prepared for that, and be able to  
12 respond, and operate their resources in a way to  
13 minimize the damage and restore the system. Thank  
14 you.

15 MR. CURRY: Thanks very much, Steve.  
16 That was very instructive. Now, Bill Bryan is up.  
17 He's Deputy Assistant Secretary for Infrastructure  
18 Security and Energy Restoration in the DOE's  
19 Office of Electricity Delivery and Energy  
20 Reliability. The Office of Infrastructure  
21 Security and Energy Restoration works with the  
22 National Security staff, other government

1 agencies, and international partners to enhance  
2 the security and resiliency of critical energy  
3 infrastructure and facilitate the reconstruction  
4 recovery of damaged and disrupted energy systems.  
5 Bill?

6 MR. BRYAN: Thank you. Thank you very  
7 much. Good morning, everybody. Thanks for the  
8 opportunity to be here. Welcome to my colleagues  
9 at the table. It's always an honor and privilege  
10 to be with them, and the good news is I have no  
11 slides. Right? Bad news is I can get long  
12 winded. When I know we're under time constraint,  
13 I'll do my best to get through this as quickly as  
14 I can. But I also have to tell a story.

15 You know, when you watch a movie and,  
16 you know, imagine these movies where they jump  
17 into the movie. You're right in this plot, right,  
18 so right from the bat there's excitement in this  
19 movie. And then so long into the plot you get  
20 this little subtitle that says "Two weeks before,"  
21 or "One week before." So, there's a context to  
22 this plot. They want to get you in on it. David

1 Owens launched you into a plot during Sandy,  
2 right? He was thrown into this plot.

3 What I'm going to is I'm going to put  
4 that subtitle under that plot that says "24 hours  
5 before." He was right in that the event he walked  
6 into was chaotic. Twenty-four hours prior to him  
7 showing up, here's how the day went.

8 "Bill," -- I was talking to Deputy  
9 Secretary Pondeman. He says we're going to have  
10 this emergency response team. In a few days we're  
11 going to set this thing up at FEMA, so the  
12 invitations went out for everybody such as EEI and  
13 others. The (inaudible) PPA was invited. NERCA  
14 was invited to participate, right? So, we're  
15 going to have this energy response team show up at  
16 FEMA.

17 I said, "No problem, sir. We'll make  
18 that happen." The invitations went out that  
19 night. The Deputy Secretary calls me up, 10 or  
20 11:00 at night. He says, "Now, Bill, we're good  
21 for tomorrow, right? We're going to have this  
22 team in place?" I said, "Yes, sir." He says,



1 "You're going to run it, correct?" I said, "Yes,  
2 sir. I'm going to be there. I'm going to take  
3 care of it." He said, "Great, we're ready to go.  
4 I'm going to be in the morning. I'm going to kick  
5 it off with Fugate and then you're going to handle  
6 it, and I'm going to leave." I said, "No problem.  
7 We got it."

8 Well, let me tell you what happened the  
9 next morning. The next morning people started  
10 meeting, and I told the Deputy Secretary, "All  
11 right, sir. You're going to kick this off. I've  
12 got to go into a VTC."

13 So, I went into the room with Secretary  
14 Napolitano and many of the other interagency  
15 partners around this VTC. Pat Hoffman is in the  
16 VTC back at the Department of Energy, and she and  
17 I are actually texting. And I'm saying, "Hi, Pat.  
18 Here's what we're going to do." So, Pat's going  
19 to kick off the VTC in front of Napolitano. She's  
20 going to pass it over to me during the VTC to give  
21 an update. I was in the room with Secretary  
22 Napolitano, so everything was going well.

1                   Just prior to that VTC kicking off, I  
2                   get a White House representative stick their head  
3                   into the room, and he does one of these numbers,  
4                   so I go out into the hallway. I say, "What's  
5                   going on?" They say, "You've got to get to the  
6                   airport now." And I said, "I can't go now. My  
7                   boss is on a VTC. You know, we have this  
8                   emergency response team." No, no, no. Rich  
9                   Serino, who was the Deputy FEMA Administrator, is  
10                  on the runway at Reagan National with a two-star  
11                  general from the National Guard, and they want you  
12                  to be part of this team that's flying into the  
13                  region, and you've got to go right now." I said,  
14                  "I don't have any luggage." "That's fine. You've  
15                  got to go."

16                  So, I had no opportunity to tell Pat I  
17                  was leaving. I had no opportunity to tell  
18                  Pondeman I was leaving. And so, I'm in this panic  
19                  trying to communicate with them, and no one's  
20                  answering anything. I couldn't get through to  
21                  anybody. Pat was on the VTC and says, "I'll turn  
22                  it over to Bill," And Napolitano says, "Bill's

1 not here." Right? Where'd he go? So --

2 MS. REDER: You're lucky you didn't get  
3 fired.

4 MR. BRYAN: That's was going to be my  
5 next point because when I finally got through to  
6 Pondeman it was on the runway, rolling down the  
7 strip, and I had my phone, and I get this text  
8 from the Deputy Secretary. He says, "Where are  
9 you?" That was all it said. That's not a good  
10 message to get from the Deputy Secretary, and it  
11 actually took John Brennan to bail me out from the  
12 White House saying this was our idea. Let him go  
13 and go his thing, so that's how that happened.

14 And from that moment on Deputy Secretary  
15 Pondeman kind of absorbed that role being in the  
16 FEMA running the ERT, and I was downrange in the  
17 field for 10 days, still without luggage, by the  
18 way, absorbing all that was going on and working  
19 with some very fine folks, Bill Aboss being one of  
20 them from PSE&G, and the work he was doing at  
21 Hoboken and getting some of those substations back  
22 up and going again, so it was tremendous.

1                   But again, I want to thank you all. Of  
2                   course, my role in the department as one of Pat's  
3                   deputies is infrastructure security and energy  
4                   restoration. We accomplish that through  
5                   partnerships, through emergency preparedness, and  
6                   response activities dealing with all hazards, not  
7                   just weather events, not just FEMA-activated  
8                   events. We're very involved in the propane  
9                   shortages across the country this winter, so we  
10                  involve ourselves with events even though we're  
11                  not activated from FEMA.

12                  Sandy, though, was very unique. It was  
13                  unique on several fronts. Number one, I don't  
14                  know if you did the math or not, but there is a  
15                  figure, a calculation for a meter to a person.  
16                  You know, how many people equates to a meter being  
17                  without power? In New York and New Jersey,  
18                  because of the dense population area that factor  
19                  changes a little bit, and by some estimations 18  
20                  percent of the population of this country was  
21                  impacted by that event. Eighteen percent of  
22                  people; not meters, but people were impacted by

1       this event. That was huge.

2                   The largest mutual assistance deployment  
3       we've ever seen, as was mentioned earlier. It was  
4       also coupled with a snow storm after the main  
5       event, which didn't help restoration very much.  
6       And the impacts of the supply and distribution of  
7       fuel really exacerbated the problems, so it was  
8       not just a big electricity event. It was a big  
9       fuel event as well; a shortage.

10                   And, of course, it was also a week  
11       before a national election. Don't think for a  
12       second that that did not have an impact on how  
13       people responded to this because the President got  
14       very involved, and I was actually sitting in a  
15       meeting with the President and three cabinet  
16       secretaries and Fugate when the President looked  
17       at the cabinet secretaries and said, "Your only  
18       job until this is fixed is Sandy." And he pointed  
19       at Fugate and said, "That man's in charge, and  
20       you'll do what he needs you to do." It was a very  
21       telling event.

22                   So, you know what? Senior people who

1 normally wouldn't get involved at that level in  
2 these events got very involved in this event. And  
3 unfortunately, a lot of them don't recognize the  
4 processes and procedures that are in place when  
5 these things kick off, so it was an experience  
6 that we endured and we had to go through.

7           But our goal at the Department right now  
8 is to become more prepared and more adaptable to  
9 be able to handle these events as we go forward.  
10 We're seeing more intensity and more frequency of  
11 these events. The good thing is we're almost in  
12 the springtime, so we only probably have seven  
13 more weeks of snow left before we get into the  
14 spring. I don't know.

15           All right, but we are taking this  
16 responsibility very seriously, and I'm going to  
17 share a little bit about larger categories of what  
18 I see on the ground and then what we're doing as a  
19 department not to repeat the fine work from  
20 industry, and I've got to tell you, I will stand  
21 up and fight anybody that says industry's not  
22 doing their share to try to fix this problem. I

1 truly see it. I'm part of it. A lot of people  
2 just don't understand all that it requires --  
3 industry to get involved in doing this, but I  
4 salute all of you around the table for your  
5 efforts and work and pushing these things forward.

6 So, three big categories of observations  
7 I made when I was on the ground. First,  
8 legislative and regulatory issues. There were a  
9 lot of regulations and legislative activities or  
10 laws in place within the states that made things  
11 difficult to move product back and forth between  
12 the states and to get some things done. Right?

13 Now, the response is at a regional  
14 level, but you've got all these states with  
15 different rules and regulations, and it was  
16 actually slowing some things down, which is one of  
17 the areas that we hope to really fix going  
18 forward. New York and New Jersey both took steps  
19 regarding getting gas stations on high-evacuation  
20 routes ready to go to receive generation power  
21 during an outage going forward, right? So,  
22 they've taken some big steps already to fix some

1 of that.

2 The second one was policy and process  
3 issues. A lot of them were local. There was  
4 information and communication issues as part of  
5 that, right. Inadequate situation awareness of  
6 fuels, and I was visiting mayors in several  
7 different communities and while I was on the  
8 ground, at first I've got to tell you I didn't  
9 know why I was being sent. I really didn't know.  
10 Why am I being sent with this team to go down  
11 there?

12 And all of a sudden I'm sitting in a car  
13 with Rich Serino and the general from the National  
14 Guard, and I had a White House liaison in the car  
15 with us. And next thing I know the White House  
16 liaison would tap me on the shoulder, and he says,  
17 you've got to go to Colt's Neck, New Jersey, or  
18 you've got to go to Hoboken, or you've got to go  
19 to this location in New York. And I'm saying  
20 where you getting this from? I had no idea where  
21 this was coming from.

22 Well, come to find out, the President



1 has stood up an emergency number, and he told the  
2 mayors and community leaders that if you have a  
3 problem, any problem, you call this hotline. And  
4 I've got to tell you the hotline worked because  
5 when they called the hotline, the hotline called  
6 this guy sitting in the car next to me, and he  
7 tapped me on the shoulder and said go find out  
8 what the problem is and get it fixed. And he just  
9 happened to have an (inaudible) I said how do I  
10 get there. He said we got a car for you. It's  
11 right behind us. And so, they brought me a car  
12 and a driver to make sure I could attend to some  
13 of these problems, so it was very effective and  
14 frankly very efficient.

15           So, I had the opportunity to talk to  
16 several communities and mayors and leaders and  
17 local leaders, and one of the issues that they had  
18 was situational awareness of timelines and  
19 restoration. That was troublesome for them. They  
20 were trying to move goods and services to take  
21 care of the people, and not saying this happened  
22 in every case, but some of the ones I was talking

1 to, they were being told that substation A would  
2 be up and running soon, but no one could tell them  
3 what substation A provided power to. And not  
4 saying they couldn't have. They just didn't. And  
5 so, some of these mayors were very confused and  
6 concerned about how they staged equipment and  
7 materials if they didn't have that kind of  
8 situational awareness.

9 Frankly, many local communities didn't  
10 even know how to assess their own critical assets.  
11 They didn't know where their large loads were.  
12 Right? They didn't do that time to preplan before  
13 an event and work with the utilities to kind of  
14 figure that out. So, we showed up with  
15 generators. They had no idea how to prioritize  
16 where these generators ought to go. So, there was  
17 a lot of developing of the process on the fly as  
18 we moved along.

19 There were also some issues with access  
20 and resources. Mentioned crews coming in across  
21 the border, crews getting into certain areas,  
22 crews getting arrested and being held back in

1 certain locations because the mayors didn't want  
2 to let them go, or the governors didn't want to  
3 let them go to move on, so we saw a lot of that.  
4 We saw generators being diverted because of  
5 conflicting priorities. People come to the  
6 federal government and want us to prioritize, and  
7 you know what? The states prioritize. And even  
8 when the state, counties, and cities have to put  
9 their requirements into the governor, and they  
10 make that call, and I can tell you I was sitting  
11 in Hoboken, New Jersey waiting for generators to  
12 show up on three different occasions and see the  
13 entire convoy get re-designated to go someplace  
14 else. I'd say where (inaudible) happen? Right?  
15 But it happens. It happens. So, we saw a lot of  
16 the conflicting priorities and frankly, states  
17 have to work that out. They've got to work that  
18 out.

19                   There were some equipment staging and  
20 lodging areas for crews coming in, and another big  
21 thing is the shortage of electricians and pipe  
22 fitters. I will tell you, people, citizens, do

1 not know how much industry did to actually bring  
2 in electricians into that process where really,  
3 frankly, in previous was not really their job to  
4 do, still isn't their job to do. I think some of  
5 them are re-looking this. But we certainly see a  
6 need to have almost like a mutual assistance core  
7 of electricians and pipe fitters that can go to  
8 these events to certify if these places are able  
9 to receive gas, if they're able to receive  
10 electricity, and it would really speed up the  
11 restoration process.

12 David talked about the steps made in  
13 mutual assistance, and I, myself, personally, saw  
14 a convoy of 30 trucks alongside of the road for  
15 three days, and they never moved. And I didn't  
16 stand watching for three days, but in the course  
17 of my travels I passed them three days in a row,  
18 and I actually stopped and asked the guy in the  
19 front, what are you doing? He said, well, I'm  
20 waiting for direction. Have you told anybody  
21 you're here? Uh, no, they should know I'm here.  
22 Who you working for? I'm not really sure. That's

1 a problem, and the thing of it is, that is not --  
2 those are bits and pieces of what happens. That's  
3 not the big picture. I view the mutual assistance  
4 program as a tremendous program, but that is what  
5 gives it a bad name, and it's unfortunate but it  
6 happens. Right? So, I'm glad to see steps are  
7 being taken to manage that a little bit  
8 differently going forward.

9 Of course, the third piece was the need  
10 for a lot of the equipment hardening and you've  
11 gotten the talk about what the utilities are doing  
12 in that area, so I'm not going to beat that to  
13 death.

14 But going forward, what are we doing?  
15 The Department, led by the Deputy Secretary, is  
16 standing up an Incident Management Council. It  
17 was recognized that the office that Pat has and  
18 the team that I have, you know, frankly, the  
19 expectations are growing increasingly on what we  
20 need to do, and it's no longer just a situational  
21 awareness capability, but there's an analysis  
22 capability. It is much more than just storms.

1       It's all hazardous events that we have to deal  
2       with.

3                       We have expertise within the entire  
4       Department of Energy that needs to be better  
5       leveraged and used in these events, and one of the  
6       ways that the leadership within the Department of  
7       Energy is getting the attention of these other  
8       program offices is they to have this Management  
9       Council. Pat is de facto executive secretary for  
10      the Council right now, and they're looking at the  
11      wide range of how we manage incidences across the  
12      board no matter what they are, from a Deep-water  
13      Horizon to a disaster of a hurricane to a  
14      Fukushima event. So, it's pretty broad and it's  
15      big, and this council is represented by all the  
16      folks -- all equal to Pat Hoffman's rank as an  
17      assistant secretary, and it's going to prove to be  
18      very valuable.

19                      The CEO calls Dave mentioned, they're a  
20      good thing. And all you around the table that are  
21      in leadership positions and CEOs of companies,  
22      where do you get your information from? You get

1       it from your folks. You get it from your teams.  
2       Right? And you get that information so if you  
3       bring it into these CEO calls, let me tell you  
4       what happens on the other end. My secretary and  
5       my deputy secretary, want to know, "Bill, what are  
6       they going to talk about in this call?" I don't  
7       want to be surprised. So, we have a problem if  
8       the first time he hears from the CEOs of what the  
9       CEOs need comes from them rather than coming up  
10      through the channel, we're behind the curve 24  
11      hours because he's going to turn around, and he's  
12      going to say how come we didn't know about this or  
13      how come we haven't started working this. So, you  
14      know, Gordy Howe -- and I know I'm running short  
15      on time. I got the sign, so I'm getting the sign.  
16      But I've got to share this.

17                 Gordy Howe was once asked -- Gordy Howe  
18      is, as you know, a Hall of Fame hockey player --  
19      was once asked what makes you a great hockey  
20      player. Now, I've used this illustration before  
21      but -- what makes you such a great hockey player?  
22      He said a good hockey player skates to the puck.

1 A great hockey player skates to where the puck is  
2 going to be. Right?

3 We have now the expectation to identify  
4 where that puck is going to be. We don't have the  
5 luxury of just telling the leadership here's the  
6 situation. We have to tell the leadership here's  
7 the situation. Oh, by the way, if we don't fix  
8 this today, in three days from now this is going  
9 to be the situation, and we have to get ahead of  
10 that.

11 For the sake of time, I can't go into  
12 too much detail. We were very fortunate in this  
13 current FY15 budget request to potentially have  
14 some added resources that we're going to be able  
15 to put out to the field to streamline our  
16 communications process back and forth. There  
17 needs to be permanently assigned people in the  
18 people interacting with industry, bringing  
19 industries, local governments, and utilities  
20 together to be better prepared going forward.

21 What can the communities do to better  
22 prepare themselves? Also look into build an



1 energy resilience and operations center within the  
2 Department of Energy as an unclassified ops center  
3 open -- because when we have -- when the ERT has  
4 occurred at FEMA, well, now it started happening  
5 within the Department of Energy, so we need a  
6 state-of-the-art operation center with all the  
7 right feeds coming in and to accommodate industry,  
8 to accommodate our interagency partners, and to  
9 build that environment for better analysis to be  
10 able to feed the leadership and the White House  
11 going forward.

12           And also very recently we just piloted  
13 an app called Lantern. It's an application. We  
14 had Presidential Innovation Fellow. He developed  
15 this app for us, and this app is going to do  
16 several things. Number one, it's going to put  
17 power in the hands of the citizen to be able to  
18 identify what gas stations are opened and closed  
19 and report that via Twitter and other social media  
20 feeds, and we're going to be able to map that.  
21 It's also going to allow them to take picture of  
22 infrastructure that's damaged and downed power

1 lines and get that geo-located on a map, so  
2 industry will be able to pull from that and see  
3 what images are coming in of these things. It's  
4 also going to allow citizens to look at what --  
5 it's going to automatically default to -- based on  
6 where their phone is, to who provides power for  
7 that area, and it's going to divert them to the  
8 website of that company, so they can actually see  
9 the outage map and the website of the company  
10 that's putting those numbers out there.

11 So, it's a pretty good tool put in the  
12 hands of the citizens, and we're piloting it now  
13 for the next two to three months. I talked to  
14 Matt Rosenbaum. I'm going to give him the link,  
15 and all of you are invited to download that app  
16 and be part of that pilot and provide feedback;  
17 what you think it could do better if you have  
18 problems with it and ask questions about it. And  
19 then we'll seek to build that into the app and  
20 make it better and stronger.

21 There are some other things, but for the  
22 sake of time I'll put them off, but I want to

1       thank you for the opportunity to be here, and  
2       enjoy the rest of your session. Thank you.

3               MR. CURRY: Thanks very much, Bill. I  
4       think -- I'm a little bit astounded that I -- oh,  
5       Claire's finally getting a card up. It's the  
6       first card to go up. By all means, Claire, why  
7       don't you start off with questions?

8               MR. MOELLER: Thank you. As always,  
9       disaster recovery is an interesting topic and  
10       something we all need to pay attention to. The  
11       question that I'd like to ask is kind of a  
12       question about a question. The lessons learned  
13       all seem to be appropriate. It all seems to be  
14       good stuff. What lesson should we take from the  
15       fact we did not learn these lessons from Katrina?  
16       And so, what should we be doing to move forward  
17       and not just learn the immediate lessons from  
18       this, but instead think about why did we not learn  
19       these lessons in 2005, and what lessons are we  
20       missing as a result of our focus on the immediate  
21       issues that Sandy represented?

22               MR. CURRY: Does anyone want to field

1       that one?

2                   MR. LA ROSSA: I'll give it a shot. I  
3       think -- we need to talk about what's gone on at  
4       the distribution level maybe. And I think the  
5       reason is is because Katrina was looked at as a  
6       state event, right. So, I'm going to draw the  
7       flip of that which was the blackout that took  
8       place in 2003, which was a federal event, and FERC  
9       stepped up, and in my opinion did a fantastic job  
10      of setting the tone for how that was going to be  
11      fixed. And so, industry responded to that.

12                   When there was an incident that took  
13      place in Louisiana, the folks in New Jersey said,  
14      "That happened to Louisiana." And what we've got  
15      to do is we've got to get people to think about it  
16      more generically as an event for each one of the  
17      states rather than wait for the federal government  
18      to -- I mean -- say this the right way. We all  
19      have to take individual accountability. We can't  
20      wait for the government to come in and solve all  
21      our problems, and once we as a society get -- I  
22      don't want to get too philosophical -- get over

1 that, we're going to be able to do more things  
2 like learn from the lessons that happened in other  
3 places.

4 MR. OWENS: And I would just augment  
5 what Ralph said. I think going forward -- I  
6 explained the national response event, so in  
7 retrospect, would we have considered Hurricane  
8 Katrina a national response event, and I would say  
9 because of the wide-scale disruption and loss of  
10 customers, we probably would have. We clearly  
11 would have. And we would have mobilized a very  
12 lot differently. We would have been involved with  
13 FEMA.

14 In Katrina we were isolated as an  
15 industry; that privately owned utilities were not  
16 able to get government access to anything. Going  
17 forward, however, we believe that we will. It is  
18 our responsibility, but I think the partnership  
19 helps us to enhance our restoration efforts.

20 MR. HEYECK: I agree with the other  
21 comments that were made, and also want to mention  
22 that one of the things I think that's been a

1 lessons-learned is the importance of doing drills.  
2 And the DOE did a big analysis of the 2003  
3 blackout that laid out a whole lot of actions that  
4 the industry following including putting in the  
5 PMUs and so many different actions that were taken  
6 at NERC and FERC and everywhere else.

7           But after Katrina, I don't think the  
8 rest of the country did a really good job of  
9 looking at that event for their areas and doing  
10 drills. And now we're doing this GridX event  
11 every two years and looking at multiple  
12 contingencies from different kind of directions.  
13 In New York we're going to do a similar kind of  
14 drill on the odd years just focused on New York  
15 alone just to continue to keep the awareness up  
16 and have the operators test their procedures, but  
17 when you go through these events and they're 10  
18 years apart, you get turnover in personnel,  
19 turnover in government. People forget that they  
20 have these different positions.

21           I was going to ask Bill if the -- Bill  
22 and I are both Army guys -- if the reserve liaison

1 officers were in place during this to help  
2 coordinate between agencies? That's one of their  
3 jobs, and I bet they weren't. I bet they weren't  
4 effectively utilized. So, there's so many things  
5 that we already have in place that we don't test  
6 very often until we have a big event, but I think  
7 these drills are real critical to us.

8 MR. BRYAN: Keep in mind the federal  
9 government can't launch into an event without a  
10 request from the states because during at least a  
11 FEMA event, the states are on the hook for 25  
12 percent of the costs, right. So, the government  
13 can't just jump in there and force the states to  
14 absorb a cost that they're not willing to absorb.

15 And I will tell you that FEMA has gone  
16 through a significant overhaul from lessons  
17 learned from Rita/Katrina and then the follow-on  
18 Ike and Gustav in 2008. They've been going  
19 through a transition, and it took about five to  
20 six years, the last five or six years to really  
21 fine tune where they're at today -- is a much  
22 different environment. We're much forward leaning

1 now in working with the states. So, I would say  
2 that that is one of the big lessons learned.

3 Obviously, if this event, Sandy, would  
4 have occurred in the South, they would have been a  
5 little more prepared because they're a little more  
6 used to getting those kind of events, and there  
7 are a lot of things in the South that they're just  
8 prepared to endure that the Northeast was not.  
9 And I can assure you that if we have another Sandy  
10 up in the Northeast, things are going to be a  
11 little bit better than they were last time. So,  
12 I'm encouraged by that. That was a big lesson  
13 learned from the federal government from  
14 Rita/Katrina.

15 MR. CURRY: Ralph and then Tom.

16 MR. MASIELLO: Since people are telling  
17 stories, my own anecdote was nine days on the  
18 other side of the equation waiting for the lights  
19 to come on, and not PSEG territory -- in PECO's.  
20 But an observation, I had ample opportunity to  
21 chat up the different crews driving up and down  
22 the street, and I think in our territory PECO had



1 help from Entergy.

2 One thing that became very apparent;  
3 there's no interoperability of the mobile  
4 workforce apps in the trucks, and so the foreign  
5 trucks were really having to rely on paper maps.  
6 And more than once one of them would holler out to  
7 you in the yard and ask for help; where is what?  
8 And I thought I heard rumors the industry was  
9 starting to tackle that. That's going to be a  
10 very difficult interoperability problem because  
11 all of those mobile apps are non-standard from  
12 company to company.

13 And then related to that a thing that  
14 they told us was the Asphlund -- it was Asphlund  
15 in our area -- crews that were clearing the trees  
16 and the damage often couldn't get to work until a  
17 lineman showed up first to clear the downed lines,  
18 and the reason was too many backup generators that  
19 came from Home Depot or wherever just a week  
20 before, as people did their own prep, and were  
21 improperly connected in the homes. And I don't  
22 know what the industry can do about that problem,

1 but one guess is that improperly connected backup  
2 generators are going to be more frequent going  
3 forward. So, those were, as I said, stories.

4 MR. LA ROSSA: So, those two stores are  
5 pretty accurate. First, I'll start from the back  
6 end. The safety concern is real on the backup  
7 generators at the local levels. We're seeing  
8 feeds coming into the system that you just can't  
9 -- you don't know where it's coming from, so  
10 you're getting stray voltage coming in.

11 But I have to tell you one of the  
12 proudest things I am of the industry as a whole --  
13 we did not have a fatality during that incident.  
14 And if you look back over prior events, many times  
15 we lose a worker because they're not familiar with  
16 the location, so if we went a little slow because  
17 of that, I won't apologize. I think the industry  
18 did the right thing there, but it's real and we  
19 have to test. And we've got to find ways around  
20 it, so what do we need to do?

21 Definitely we're thinking about  
22 splitting crews up with a troubleshooter with each

1 tree crew, so they can test. We can clear. We've  
2 got to have more testing equipment available, so  
3 folks that maybe don't normally put a split core  
4 on can do that. We're working through those  
5 issues.

6 But the interoperability is another huge  
7 issue for us, and it's not just at the mobile data  
8 terminal level. It's also at the radio level, so  
9 we need to find ways to get that solved in the  
10 near term. We're going to have redundancy in the  
11 NDT and radio world, so we're going to double down  
12 on what we're going to have available to our crews  
13 so that our -- we have bird dogs that take these  
14 crews around to these locations, and those folks  
15 will all have NDTs and radios.

16 MR. MASIELLO: On the flip side, our  
17 community figured out real fast that instead of  
18 arresting the crews, people competed to who could  
19 offer cookies and donuts and (laughter) sweet talk  
20 them in to do my street.

21 MR. LA ROSSA: That's the difference  
22 between New Jersey and Pennsylvania. (Laughter)

1                   MR. BRYAN: I will touch on the  
2 interoperability piece as well. The technology  
3 exists right now for us to be able to provide a  
4 capability for any mutual assistance worker coming  
5 to an area to download a credential or an  
6 application that will allow the bigger management  
7 of the that team to be able -- almost like New  
8 Force tracking that they use in the military --  
9 and it's digital, and it links to their mobile  
10 device.

11                   But think about all the ramifications of  
12 people being tracked. That's a problem, and so  
13 even though it exists, and we are willing to work  
14 with industry to develop solutions in this area,  
15 they really need to come to us and say we're ready  
16 for this. Help us. Work with us. Figure this  
17 out. But it exists, and we're more than willing  
18 to help assist in the funding of pilot efforts and  
19 so on and so forth. But there are some privacy  
20 issues that have to be addressed before we go down  
21 that path.

22                   MR. MASIELLO: I had one other question

1 for Ralph. Did anyone look -- oh, I guess it's  
2 not relevant, but if the AMI systems had remote  
3 disconnects, has anyone looked at whether they  
4 could be used to help with that backup generation  
5 issue? In the state of New York where the Public  
6 Service Commission didn't approve the disconnects,  
7 it would be a powerful argument going forward.

8 MR. LA ROSSA: That's absolutely right.  
9 It just gets down to the cost issue. So,  
10 regulators like in New Jersey, they don't even see  
11 the value yet for AMI across the board, so it's a  
12 cost --

13 MR. CURRY: Before Tom answers this  
14 question I just want to stick one item in because  
15 you mentioned New York and AMI. I was one of the  
16 commissioners who made sure that didn't go  
17 through, okay, because we were asked to approve a  
18 pilot program of a billion dollars without  
19 adequate prep from staff. They had a turnover on  
20 the commission. It came up on the agenda, and  
21 everyone from the effected utility walked away and  
22 said, "God, we'll never get this thing through,"

1       instead of asking the question why did this thing  
2       not get through. I was asked that question at  
3       NARUC down at the Renaissance Hotel in February by  
4       the effected utility, and I explained because we  
5       were not primed for it, and no one in their right  
6       mind's going to approve a billion dollar pilot  
7       program without adequate prep. So, Ralph was  
8       giving a dig. I'm giving it back. Sorry, Tom?

9               MR. SLOAN: I just don't want to get  
10       caught in the crossfire between you two. I'll  
11       start with Ralph, and David may want to weigh in.  
12       I understand that while you're trying to restore  
13       service, it's like draining the swamp, and you're  
14       up to your ass in alligator thing. But do you  
15       have a plan that you can do necessary upgrades, if  
16       not at that moment, then as your crew comes back  
17       through to, I'll say, finalize the temporary  
18       repairs and such, so that since you're going to  
19       have a willing commission and such to recover your  
20       costs that you are actually upgrading the way you  
21       wanted to or need to?

22               MR. LA ROSSA: So, I think the question

1 is as we go are we upgrading?

2 MR. SLOAN: Well, as you go and then  
3 maybe the next week as you go back and do things  
4 better?

5 MR. LA ROSSA: Yeah, I would tell you  
6 that at the moment when we're cleaning out those  
7 controls, we're just getting service back, but as  
8 we go we certainly upgrade the system along the  
9 way. We're not fundamentally removing overhead  
10 wire and making it underground, but we are  
11 upgrading all the cross arms, all the insulators,  
12 all the other work as we go through there,  
13 absolutely.

14 MR. SLOAN: So, would you have a storm  
15 resiliency plan that would include if we lose this  
16 line or this substation or whatever, these are the  
17 upgrades that we want to do?

18 MR. LA ROSSA: No, because each one of  
19 these situations is so unique, right, so depending  
20 on the tree that comes down, the location that it  
21 is in. Is it behind a fuse? Is it on the main  
22 line? So, there's a little different decisions

1 that are made as we're there, but there's a  
2 standard replacement for that type of asset that  
3 we go through each time, but there won't be a  
4 unique upgrade that will take place. You'll  
5 absolutely slow down restoration if you were to  
6 take that approach, at least from my opinion.

7 MR. SLOAN: No, I was thinking more in  
8 terms of -- I understand you've got to get service  
9 back up, but I also have experienced in my part of  
10 the world that a week later crews come back  
11 through to tidy up or finalize things, and I'm  
12 wondering if there's a plan to use that as an  
13 occasion to upgrade?

14 MR. LA ROSSA: And again, that's a  
15 standard based upon that type of asset that was  
16 damaged, we'll go to standard replacement.

17 MR. CURRY: Let me lead the thanks of  
18 the committee to this panel, both for the work  
19 they did at the time, the work they did on  
20 reflection in looking at ways of taking best  
21 practices and lessons learned to today, and their  
22 grace under fire of two missed opportunities to



1 talk to us and now finally getting here. Thank  
2 you all very much. (Applause)

3 MR. COWART: I'll add my thanks to the  
4 panel for the fact that they were on tap twice  
5 before to come and talk to us and still managed to  
6 come the third time.

7 MR. SUCCAR: As we turn things over to  
8 the Transmission Subcommittee, I just wanted to  
9 make a quick announcement. We're circulating this  
10 sign-up sheet for the committee work products, and  
11 so this will go around. And if you're interested  
12 in participating, if you've already indicated that  
13 you are participating in the relevant work  
14 product, you don't need to sign up again, but the  
15 committee always appreciates efforts to put pen to  
16 paper and active participation, so please take a  
17 look and I'll turn it over to Mike. Thanks.

18 MR. HEYECK: That was a very good  
19 conversation about this, and I know that it's  
20 running long in the morning here. We have two  
21 other items to discuss. One is the paper itself  
22 that we submit to you as the Transmission

1 Subcommittee for your approval. I'm going to go  
2 over some of the recommendations that we have  
3 made, many of which we've learned from Sandy but  
4 also some other events on the system.

5 I really want to thank the Subcommittee  
6 for putting this paper together. It's a good tome  
7 on the issues of aging assets and also on the  
8 issues of resiliency and security. And I want to  
9 particularly thank Clark Gellings and David Till  
10 who actually put some of the framework together  
11 for the subcommittee to massage and deliver.

12 As I mentioned that this paper actually  
13 builds upon the paper that was submitted in  
14 October 2011, and you'll see some of the overlap.  
15 In fact, attached to the paper is that 2011 Grid  
16 Security Paper. We're focused on the Department  
17 of Energy, and Bill Bryan gave you a thumbnail as  
18 to what he's doing from his perspective, and  
19 everyone knows that the grid is very important to  
20 economy, very important to the livelihood of  
21 people, but it's remarkable how many things are  
22 just in time.

1                   Go to your neighborhood gas station and  
2                   ask them how much fuel they have in their tank.  
3                   If you ever operated an airport, ask them how much  
4                   fuel they have in the tanks at the airports. I  
5                   will tell you that it's probably in the order of  
6                   24 hours or less, so the grid operates in the same  
7                   way, very much just in time, so we need to  
8                   identify the vulnerabilities and be able to  
9                   identify the sparing gaps and best practices.

10                   The industry does spare transformers  
11                   through EEI called The Spare Transformer Equipment  
12                   Program, and a lot of signatories on that; some  
13                   shared, some volunteering their own equipment.  
14                   But for my former company, we signed an agreement  
15                   of how many transformers we're going to have on  
16                   our system, and if something fails we have to have  
17                   one on order, so it is a very active program. But  
18                   having said that, there are some other issues  
19                   besides transformers that you need.

20                   If there's any available funds,  
21                   recommendation number two is use available R&D  
22                   funds to support projects and fill gaps in the

1       resiliency work of others. This is really a  
2       partnership. DOE does work with NERC and EPRI in  
3       efforts and if there's any gaps in the R&D area we  
4       like those to be identified and filled along with  
5       the industry partners mentioned here and others.

6                Recommendation three is really convene  
7       some technical conferences and technical meetings  
8       about this. It's a very difficult subject because  
9       you don't want to sit here and identify the 30  
10       most critical substations and what's most critical  
11       about them. You really need to cloak that, and  
12       there may be some opportunity for closed sessions  
13       regarding any critical energy infrastructure  
14       information. But we need to identify what the  
15       issues are and adopt their improvements.

16               From the preceding, develop  
17       recommendations or presentations, basically an  
18       information exercise on what's being done. We're  
19       not going to be 100 percent resilient, and  
20       resiliency's not just steel towers and raising  
21       substations. It's also response and being able to  
22       quickly restore and/or isolate the issue, so those

1 are the types of opportunities, but information is  
2 very important, not only at the federal level but  
3 also at the state and local level.

4 Cost recovery -- Ralph's slide is very  
5 interesting; Ralph La Rossa's slide regarding  
6 actually being able to fit these costs within the  
7 paradigm of what the cost of electricity is today  
8 versus what it was before.

9 One of the things that you've heard me  
10 mention many times and a lot of the Subcommittee  
11 members mention many times is the grid is an aging  
12 beast at this time. A lot of the lower-voltage  
13 facilities were built at times when FDR and Wilson  
14 and Harding were President, and they need to be  
15 replaced, but as we replace them, is there  
16 something incremental that we could do that won't  
17 break the bank or won't break the back of the  
18 consumer? There are opportunities. One of the  
19 examples I share with folks in Transmission is  
20 that when rural electrification occurred in the  
21 '40s, some of those facilities actually still  
22 exist today, and it would take an extraordinary

1 amount of money to replace all that, but would you  
2 want to start with a terminal switch structures,  
3 for example? Those three terminal switch  
4 structures? Those things that get blown down that  
5 take a long time to be put back up again, which is  
6 different from just the tangent poles which are  
7 easier to put up? So, just incremental  
8 investments that we have today.

9 Certainly DOE's efforts regarding Smart  
10 Grid distribution automation and so on ought to be  
11 recognized and thought of in the vein of  
12 vulnerability and resiliency.

13 You all have the paper as part of the  
14 meeting materials, and I welcome the committee's  
15 consideration of that paper for approval.

16 MR. COWART: Any discussion? Pat?

17 MS. HOFFMAN: And I guess I'd like to  
18 ask the committee one question. In some ways the  
19 way we've been organizing the risks around the  
20 electric sector or the energy sector -- let's even  
21 broaden it -- but for this conversation let's just  
22 leave it at electric is basically climate/

1 weather/weather events, physical, cyber,  
2 infrastructure interdependencies, aging  
3 infrastructure, and I debated -- in some talks  
4 I'll say I'll bring the supply chain issue in  
5 there, but supply chain could be a subset of the  
6 above. Would you change that logic structure, or  
7 would you say anything differently?

8 MR. HEYECK: Let me start an answer, and  
9 if there's someone on the Subcommittee that would  
10 like to add. Yeah, there are various ways that  
11 the infrastructure could be breached, and we're  
12 hoping that a lot of that is overlapping, that you  
13 could actually develop something that not only  
14 satisfies a particular vulnerability but also  
15 addresses solar magnetic disturbances and high-  
16 altitude electromagnet pulse.

17 Example is one of the applications we  
18 did at AEP was any time you retrofit in a control  
19 building, it is very costly, and old control  
20 buildings have things like asbestos and lead and  
21 other things, and why don't you just build a new  
22 control building in a factory, bring it in, put it

1 in in a crane? And you address many of the issues  
2 for NERC compliance, geomagnetic induced  
3 occurrence and so on and so forth. So, trying to  
4 do it in a smart way that addresses many, but not  
5 all will address all. Does anyone on the  
6 Subcommittee have any other commentary on that?  
7 Thank you.

8 MR. COWART: Any further conversation?  
9 Paul?

10 MR. CENTOLELLA: I would just respond a  
11 little bit to your question, and in thinking about  
12 this last panel is one of the things that I think  
13 is important to pay attention to is the fact that  
14 electricity is an open system in the sense that it  
15 connects with lots of other critical  
16 infrastructure. And so, even if you're protected  
17 in resiliency in the electric system, if you're  
18 not also protecting in all of these dimensions --  
19 in natural gas, in water, in telecommunications,  
20 you know, creating a secure electric system, if  
21 you don't have security across all of these things  
22 and resiliency across all of these things is



1           potentially not sufficient.

2                       MR. COWART:  And that actually goes in  
3           both directions.

4                       MR. HEYECK:  One of the things that  
5           utilities have, Paul, is these lists of critical  
6           loads, and there's definitely crossover, but those  
7           lists tend to be archaic -- you know, where the  
8           hospitals are, where the water plants are.  You  
9           miss the station where you're providing  
10          electricity to a gas entity, a pumping station or  
11          something, and you miss those, and I think that  
12          there needs to be -- in this investigation,  
13          identification of those gaps of what is a truly  
14          important and critical and what can -- like  
15          hospitals.  They do have generators.  Some of  
16          these other installations may not.

17                      MR. CENTOLELLA:  I'll raise just an  
18          example that is one that comes to mind from some  
19          of the recent cyber attacks, the cyber attacks on  
20          Target and some of these other places.  They  
21          started with HVAC vendors.  If they can get into  
22          the payment systems, they also could get into the

1 operating systems and potentially have impacts.  
2 And so, when I say the electric system is an open  
3 system, it's open in many directions, and one  
4 really needs to take that into account.

5 MR. COWART: Anjon?

6 MR. BOSE: I think these  
7 interdependencies are very important and not well  
8 understood, and part of the reason you're  
9 recommending this line of thought is to try and  
10 identify these things more clearly and be able to  
11 model them and analyze them and so on.

12 And what always concerns me is that much  
13 of the discussion has been on the threat side and  
14 not on the solution side. Today I think Ralph  
15 LaRossa pointed out that there's a way to run the  
16 electric grid without the computers and the  
17 communications. We knew how to do that 50 years  
18 ago, and the question is that when we're talking  
19 about all the Smart Grid stuff, how dependent do  
20 we become on the computers and communications to  
21 the point where restoration becomes a problem  
22 because during the restoration times, you're not

1       worrying about the computer displays. You're  
2       worrying about getting the customer back online.

3               And I think some of these -- I always  
4       get concerned when -- right now the focus is on  
5       trying to identify the weak substations. That  
6       seems to be the wrong type of thing to go after.  
7       In fact, that's the kind of thing that the  
8       National Academy has tried to stay away from in  
9       their terrorism report is to identify specific  
10      targets.

11              On the other hand the process of  
12      determining criteria which needs to be met so that  
13      these kinds of resiliencies and redundancies are  
14      built in are probably the right way to go.

15              MR. WHITLEY: I'd agree with that. This  
16      document is very general and vague in identifying  
17      the vulnerabilities, but I can't get over what  
18      Ralph LaRossa said. If we can build that  
19      substation, we could actually provide some  
20      redundancy, but we can't build it because the  
21      public memory of the issue is gone. Building  
22      redundancy in a system, putting more substations

1 in, putting more lines in, obviously you have to  
2 develop that on a criteria basis, but those are  
3 the things that I heard today that are much more  
4 relevant than just putting up steel poles and  
5 reinforcing the stuff we have.

6 MS. REDER: Yeah, Mike, I'm speaking in  
7 favor of the paper, so I congratulate you and your  
8 team on a good piece of work. If anything about  
9 this, I keep coming back to the whole issue of  
10 hardening, and how hard is hard enough? And I  
11 don't think we really have -- we haven't really  
12 settled on that, and until we get to that point we  
13 keep kind of circling the wagons. And without a  
14 plan it's real easy to just go back and in the  
15 heat of the moment get everybody online and go  
16 through the drills and kind of continue to do  
17 like-for-like. And I think we really need to step  
18 back and do it in a planful way.

19 Pat, your hierarchy of what you're doing  
20 for second, third, fourth seems reasonable, but  
21 ideally you'd be able to get as much bang for the  
22 buck with one effort, but that takes a lot of

1 planning, and I'm not sure we really are rolling  
2 in the technology to the extent that we should in  
3 that thought process.

4 One of the things that I've been  
5 pondering is you look at these hurricanes and big  
6 events that are hitting the coastal areas where  
7 there's really dense loads, and I'm wondering if  
8 we should be investing more in submersible  
9 technology? I mean if this climate change really  
10 is going to bring a lot more water and a lot more  
11 weather into high-load areas, what can we be doing  
12 in order to really change the game? So, it's  
13 something to think about. I really think it's  
14 important to kind of take it to the next step.

15 MR. HEYECK: A very good point.  
16 Something I shared with Ralph prior to his  
17 speaking today was, I think center point in a way,  
18 to deal with substations is to elevate them. And  
19 elevating an asset that people don't like in the  
20 first place is going to be interesting, but in the  
21 name of vulnerability or resiliency you'd like to  
22 do that. I said, 'Well, I guess in Long Island

1       you're going to have a few problems with doing  
2       that," so your point is well taken.

3                 Let me just give you a micro-sense of  
4       that. Epery is doing work in coatings and things  
5       like that to be able to at least resist the spray.  
6       It won't resist the inundation of salt water, but  
7       at least the spray. It will be able to at least  
8       reject some of the issues of that electrical  
9       equipment doesn't like in the first place.

10                MR. COWART: Clark?

11                MR. GELLINGS: So, on one of those three  
12       commissions that was mentioned, I was a  
13       commissioner, and specifically the recommendations  
14       that we made regarding Long Island was to raise  
15       the substations. And the reason is that the cost  
16       of replacing the existing asset with one that is  
17       underground or submersible in any way is  
18       absolutely phenomenal, so when you're considering  
19       even a green field site, cost is one of the  
20       dimensions that we have to consider.

21                MR. COWART: Any further questions,  
22       commentary? Are we ready for a motion on this

1 report? Ah, if you have a --

2 MR. CURRY: I just have a quick comment.  
3 In New York City, because of the problem with  
4 substations, Con Ed actually constructed in the  
5 South Bronx a substation that looked an awful lot  
6 like a bunch of row houses, so much so that they  
7 had to have a full-time employee stand out in  
8 front for the first six months and say, "No, these  
9 aren't row houses. There's nothing for rent here.  
10 This is an electric substation." So, there are  
11 ways sometimes of dealing with local distaste. In  
12 this case it was a pretty creative approach.

13 MS. REDER: I move to approve the paper.

14 MR. COWART: Is there a second?

15 MS. WAGNER: Second.

16 MR. COWART: Thank you. Any further  
17 discussion. All in favor say aye. Any opposed.  
18 Thank you very much. It's adopted. Thank you.  
19 Mike?

20 MR. HEYECK: The next subject is the  
21 work plan, but I'd like to go to my seat.

22 MR. COWART: All right.

1                   MR. HEYECK: There are two other items  
2 on the agenda, and I'd just like to collapse them  
3 into one because I think there's something much  
4 more fundamental. You've all received the 2014  
5 Draft Work Plan for the Transmission -- what we're  
6 calling Transmission Subcommittee, but we're  
7 adding the words "Power Delivery," and I'll get to  
8 that in a moment.

9                   The work plan conceptually is to build  
10 upon the President's initiative to modernize the  
11 grid. There was a memo out actually before the  
12 QER memo regarding grid modernization, and to that  
13 end there are six colors that were developed by  
14 the grid tech team what we'd like to attack as  
15 well. These are broad subjects so we'll have to  
16 narrow them, and the one subject we'd like to do  
17 is we'd like to have a joint effort with the Smart  
18 Grid Committee on the R&D roadmap that I think  
19 Clark has got the pen on.

20                   Something like I'd like to broach with  
21 the committee, we discussed at the leadership, is  
22 the future of the third committee. By statute



1       there's supposed to be an Energy Storage Committee  
2       and somewhat of a Smart Grid Committee as well.

3                 The Transmission Subcommittee began back  
4       in 2008 when the Energy Policy Act and follow-on  
5       implementation actually created some issues that  
6       needed to be addressed, and the DOE has been very  
7       active in those. We've had several  
8       recommendations since 2008 that the DOE has seen  
9       and acted on, and I think the Subcommittee is  
10      pretty proud of that.

11                But some of the gaps that developed is  
12      the distribution end, and then Wanda and I started  
13      to discuss overlap with respect to Smart Grid and  
14      distribution, and what we don't want to do is  
15      create two committees that you don't know what  
16      they mean any more. Smart Grid is left to the  
17      imagination of the beholder. We don't want to  
18      create another committee that is so broad, and I  
19      think Granger at our last subcommittee call said  
20      something very profound in the way we ought to  
21      organize the third committee.

22                There's a yin and yang to the Smart Grid

1 Committee and the Transmission and Power Delivery  
2 Subcommittee, and his approach was the wires are  
3 the top down and the Smart Grid is the bottom up,  
4 so you get the end use. You've got the customer.  
5 And you've got the smarts and the communications  
6 bubbling up hitting the -- as I affectionately  
7 call them the dumb wires, and so our proposal is  
8 really to go forward with a third subcommittee  
9 focused on power delivery, basically transmission  
10 and distribution, and to take the Smart Grid  
11 Committee and adopt as they have the customer end  
12 of things. And I don't know if you want to add to  
13 that, Wanda?

14 MS. REDER: Yes, I think a coordinated  
15 approach makes a lot of sense. We clearly  
16 continue to talk about the systems of systems  
17 aspects and the need to look holistically, and I  
18 think that's a tremendous opportunity for the EAC,  
19 so it's seems that this top-down group would  
20 continue to embrace those kinds of issues. And on  
21 the Smart Grid piece there's a lot of work to be  
22 done on microgrids and how that ties into the

1 distribution system, the technologies involved  
2 there. I think there's always going to be a  
3 little bit of overlap, but there's enough folks  
4 that remembers that straddle both committees that  
5 we'll work through where there's overlap, and  
6 we'll tie it all together.

7 MR. HEYECK: One other point to make is  
8 we really would like to embrace -- our focus has  
9 been the Office of Electricity, and we would also  
10 like to embrace EERE to make sure we cover those  
11 topics from a renewable energy standpoint and from  
12 an energy efficiency standpoint. And so, what  
13 we're submitting to you, Rich, is to have some  
14 dialogue around the repurposing of the two groups  
15 for the future.

16 MR. COWART: We'll take other comments  
17 on this, but just to let people know what we've  
18 decided to do, tentatively anyway, among the  
19 leadership committee of this committee is to go  
20 forward as just suggested with -- you might need  
21 to rename the committees in order to make their  
22 purposes a little more clear, but essentially, as

1 Mike said, one committee focuses on bulk  
2 transmission, and to the extent that we're  
3 reaching out to EERE, that could also deal with  
4 the interconnection of renewables at grid scale,  
5 utility scale renewables. And the other  
6 subcommittee will be sort of bottom-up,  
7 customer-up focusing on Smart Grids, customer  
8 loads, load management efficiency, and perhaps  
9 also highly-distributed generation.

10 So, it's a pretty logical way of  
11 approaching the topics, and there's a place in the  
12 middle where they connect. And I guess I would  
13 only say in response to something that Mike said  
14 that I'm pretty sure we don't regard the bulk  
15 transmission system, the high-level transmission  
16 system as dumb wires because, in fact, the  
17 interjection of Smarter technologies at that level  
18 is also really important.

19 MR. HEYECK: I always do say that  
20 transmission's already smart. We're just trying  
21 to make it smarter.

22 MR. COWART: All right. Well, I'm sure

1 Clark will appreciate your correction there.

2 Chris?

3 MR. SHELTON: Yes, a comment on the  
4 transmission system and being Smart, and I would  
5 say it's probably the smartest part of the grid.  
6 It has the most visibility and control of the  
7 whole system at this point.

8 I wanted to ask kind of in this  
9 discussion of buckets of work where  
10 interconnection is? Interconnection standards or  
11 informing that? And any work that DOE could do in  
12 that area because I've heard a lot of folks in --  
13 well, Terry Boston has talked about this quite a  
14 bit, and also folks at the California Commission  
15 are just very concerned about some gaps that are  
16 there, and they're not seeing action from sort of  
17 the society groups that we have, and they feel  
18 like they can't wait to address a lot of issues on  
19 interconnection. So, I wonder how are we  
20 addressing that as a committee?

21 We brought it up in the Storage  
22 Subcommittee a few times, this topic, so it's

1 really the idea that there are a lot of  
2 opportunities that are being -- sort of lost  
3 opportunity that are happening at the  
4 interconnection level where we're not really  
5 getting full benefit of these distributed  
6 resources being connected, and also we're not  
7 seeing very rapid movement on those distributed  
8 resources, so it's an efficiency as well as  
9 standards and making sure we're getting everything  
10 we can out of those resources.

11 MR. COWART: Wanda?

12 MS. REDER: Yes, I would suggest that  
13 from a distributed interconnection perspective to  
14 the extent that there are gaps in the standards  
15 which I acknowledge there are. There's boats of  
16 opportunity for recommendations, that we should  
17 bring those forward, and there's - between the  
18 connection with the labs and IEEE and other  
19 standards, development organizations, we can  
20 certainly pass those recommendations on and  
21 expedite the process.

22 MR. SHELTON: Since you brought up IEEE,

1 I think IEEE is the issue that has been raised by  
2 the people that I'm hearing from. It's not -- it  
3 doesn't affect me directly or anything I've worked  
4 on, but that seems to be where the gap is. IEEE's  
5 not interested in progressing in the arena that  
6 the regulatory folks need movement.

7 MS. REDER: Yes, clearly an opportunity,  
8 and we can talk offline. I can help there.

9 SPEAKER: I guess just my one comment --

10 MR. SHELTON: But my question was where  
11 are we addressing it and where, under this  
12 committee?

13 MS. REDER: Yes, I would say for the  
14 distributed interconnection which is distribution  
15 interconnection standards which -- that's largely  
16 where I think there's opportunity that would fall  
17 into the Smart Grid area.

18 MR. COWART: Clark?

19 MR. GELLINGS: Yes, I just want to add  
20 to this that we have to keep in mind what it is  
21 we're able to do. So, 1547(a) which is the  
22 proposed revised 1547 doesn't mean a thing until

1 each state and each state commission basically  
2 says that's what we're going to use in this state,  
3 so getting that done is an act of almost 50/49 if  
4 you like. Or not 50 but BC jurisdictions, and  
5 that's not a slam dunk. I don't know what we can  
6 do to influence that. And also that there is  
7 really no coordination between that and what NERC  
8 is doing, and there really is a strong need for  
9 some guidelines between the two. And so the point  
10 I'm getting to is that involves both what we are  
11 now calling Smart Grid and bulk transmission.

12 MR. COWART: It might be a good topic  
13 for the Subcommittee to address, Clark, your  
14 question actually. That is, what could we do?  
15 What could we encourage DOE to do that would  
16 accelerate that process? Any further comments on  
17 the report? Mike?

18 MR. HEYECK: I'll just let you know that  
19 I'll talk to the department. (inaudible) and I  
20 will collaborate. We'll try to suggest some  
21 slight reconstruction of the committee names, but  
22 frankly I don't think it's going to make a big



1 difference in the way we've been operating as  
2 subcommittees on this -- as part of the ESE.

3 I would agree that we went full circle  
4 because we were considering -- Wanda and I were  
5 considering the merger of the committees, and so  
6 we went full circle, and I really thank the  
7 comments from the subcommittee.

8 And Chris is right. There are other  
9 areas, too, that haven't been -- there are gaps,  
10 and even if you get into grid security there are  
11 going to be some outside micro-caps that have to  
12 be addressed as we go forward with the  
13 recommendations that were already approved.

14 MR. COWART: Okay, we don't need to take  
15 a vote. That's not an action item for the full  
16 committee, just to let you know how we're going to  
17 proceed. Any further discussion, Mike, on any  
18 aspects of your work program?

19 MR. HEYECK: Just to acknowledge our  
20 next product is going to be the collaboration on  
21 the R&D roadmap. That will be our focus. We will  
22 lead this larger draft of work plan in suspension

1       until we -- we're going to have a change in  
2       leadership on this third subcommittee, and I  
3       really want to make sure that we can get some new  
4       blood on the committee and new leadership with  
5       some overlap to consider that.

6               MR. COWART: All right. Thanks very  
7       much. I think we are now at the point in our  
8       agenda to take a break. We're doing fine in time.

9               (Recess)

10              MR. COWART: All right, folks. We're  
11       going to begin as soon as Sonny sees who's out in  
12       the hallway.

13              MS. HOFFMAN: We're ready to get  
14       started. I'll go ahead and do the introduction,  
15       but I think most of you know Dr. Imre Gyuk from  
16       our program at the Department of Energy. Imre has  
17       done a fantastic job of leveraging resources,  
18       looking at where we need to go with energy  
19       storage, some of the challenges that are in the  
20       industry, and there's a lot of opportunities in  
21       this industry and moving energy storage forward.

22              So, one of the recent accomplishments,

1 among many which Imre will talk about is we did do  
2 an Energy Storage Program or Plan for Strategy, I  
3 guess it's called, for Congress, for Senator  
4 Wyden. He requested that out of the department,  
5 out of the secretary, but there's a lot of  
6 opportunities, but there's a lot of advancement,  
7 so it's really good to see the advancements that  
8 are occurring in the energy storage industry but  
9 recognize we're not there yet, and there's still  
10 quite a few challenges that we have to move  
11 forward on. So, with that, Imre?

12 MR. GYUK: Well, good morning. It's  
13 pleasant to be here and talk to the Advisory  
14 Committee and tell you what has happened during  
15 the last year. Of course, I can't cover  
16 everything, but I will try to give a survey of  
17 some of the things that we've been instrumental in  
18 bringing about.

19 I called it (inaudible) with  
20 commercialization because that is basically what  
21 we have in mind. We're not doing science for  
22 science sake. All that's very pleasant to do,

1 too, but this program is geared clearly towards  
2 commercialization and to having energy storage out  
3 in the field as part of the grid and part of our  
4 energy balance.

5 More and more energy storage is becoming  
6 a reality. Five years ago, maybe two years ago,  
7 it was sort of an interesting dream that some of  
8 us believed in and others did not, but it's really  
9 coming along. We have major projects that have  
10 been built over the last 10 years or so. We have  
11 progress.

12 The Chinese Energy Storage Association  
13 has a nice way of tracking things, and between May  
14 of 2011 and December of 2013 we have gone from 370  
15 megawatt installed to 738 megawatts. Other  
16 organizations do these numbers in different ways,  
17 but I like to work with theirs because they track  
18 most of the major projects. This may not include  
19 really small projects.

20 Anyway, to help this process along, we  
21 have had the stimulus program, the ARA program,  
22 with storage demonstrations, and we received \$185

1 million, but what is interesting about this and  
2 what I'm proud of is that we were able to secure  
3 \$585 million in cost share. The cost share is the  
4 important part because we are just providing a  
5 stimulus that we want industry to be part of this  
6 and provide suitable funding because we want to do  
7 projects that eventually will be useful and be  
8 part of the grid. Four of the sixteen projects  
9 completed with another four projects are nearly  
10 completed, so progress is going very nicely.

11           What do we want to do with this program?

12           First of all we want to show technical  
13 feasibility. You need to have a portfolio of  
14 technologies which actually work. We want to  
15 gather cost data. These projects do not  
16 necessarily have to be totally cost effective, but  
17 they should be as good as we can make it so we get  
18 appropriate data from them.

19           We also want to stimulate regulatory  
20 change because the regulatory environment is not  
21 set up for energy storage. I think we have been  
22 fairly successful. By we I mean the whole

1 industry in stimulating that, and it's a process  
2 that is ongoing and continues.

3 And finally I want to generate follow-on  
4 projects. I'm not content to just fund a project  
5 which gets built and then just sits there. I want  
6 the companies I'm involved in to look for more  
7 business and to generate projects on their own  
8 which I need not necessarily be involved in.

9 So, I'm going to take you through a  
10 number of the areas that were involved in the ARRA  
11 stimulus funding, but I will not restrict myself  
12 to that. I will bring other projects in as well.  
13 We'll do them by area of interest.

14 To start with, frequency regulation.  
15 There are two projects there which basically  
16 provided the basis for the -- to establish  
17 pay-for-performance together with projects by AES  
18 which came at the same time. One of them was a  
19 Beacon Flywheel Project, and it was under to DOE  
20 loan guarantee originally, but I take credit for  
21 it because the technology was essentially  
22 developed under our funding and in close

1 conjunction with us. In spite of certain problems  
2 it was commissioned July 2011, and by now it has  
3 delivered 275,000 megawatt-hours of frequency  
4 regulation delivered. So, the thing works. It's  
5 drawing revenue. It's there as the first big  
6 example of frequency regulation.

7           This is followed up by a second project  
8 which is very similar to it, ground breaking in  
9 2013 and we have 10 megawatts installed so far.  
10 Expect to get it finished in June, and it's  
11 already drawing revenue. Now, the interesting  
12 thing is this was project two, but I am told that  
13 it is 30 percent less expensive than project one,  
14 and this is, of course, what we're after. We want  
15 to bring the cost down. We want companies and the  
16 industry as a whole to gain experience and build  
17 more cost-effective projects.

18           Now, the result is that frequency  
19 regulation using energy storage is now a  
20 commercially viable business in FERC compliant  
21 regions, and projects in frequency regulation are  
22 relying for their main income on frequency

1 regulation are springing up, and this is becoming  
2 a viable part of the industry.

3           And then there's ERCOT. ERCOT is, of  
4 course, not under FERC rules, and so in order to  
5 stimulate a pay-for- performance type of  
6 regulation we have the Duke Energy Project, 36  
7 megawatts, 40-minute battery plant remotely  
8 operated. It does man-control smoothing and in  
9 particular frequency regulation, and is linked to  
10 a 153 megawatt wind farm at a place called No-  
11 Trees, Texas. The ribbon cutting was last year,  
12 March 2013, and this project was crucial as a  
13 pilot for ERCOT's concentration to establish  
14 pay-for-performance.

15           Again, I should mention AS has a project  
16 in the same region. And this is just as well  
17 because as we find from a study about PNNL, the  
18 more wind we get, the more frequency regulation  
19 we're going to need. In fact, for every 10  
20 megawatts of extra wind capacity that's beyond  
21 what we have now, about one megawatt of inter-hour  
22 balancing will need to be added. The inter-hour



1 balancing can come from energy storage. It can  
2 come from demand management or it could come from  
3 very fast diesels.

4 Flow batteries -- We've been fairly  
5 active in the field of flow batteries. Our big  
6 project in this is a 25 megawatt 3-hour battery  
7 plant which is planned from Modesto, California,  
8 and it will essentially provide flex capacity of a  
9 50 megawatt gas turbine, which however would cost  
10 \$73 million.

11 The utility has made a comparison  
12 between doing the job with storage and doing this  
13 job with gas turbines, and as you can see the  
14 storage wins. The storage is cheaper. The  
15 ramping is faster. There is, of course, no carbon  
16 dioxide, and the area is one-quarter of the area  
17 of a gas turbine installation. And their  
18 calculation is reasonably reliable because they  
19 already have gas turbines in their system, so they  
20 know exactly what it costs to install them at  
21 random.

22 Now, the project is progressing, but

1        meanwhile they have spun off to other projects.  
2        This is the energy pod down there, and the power  
3        box, and one of the projects they have spun off is  
4        a Marine Corps Air Station. This is an ESTCP  
5        project. It's relatively small, 250 kilowatt, one  
6        pod to match 230 kilowatt PV into a micro grid.  
7        It should be completed during this year.

8                    The reason for this was because this is  
9        a small Marine Corps Air Station in the vicinity  
10       of San Diego, and they found out when San Diego  
11       has a problem and shuts off the electricity, the  
12       base doesn't work. So, it does not fulfill its  
13       mission due to external disturbances in the grid.  
14       So, they wanted to be grid independent. They put  
15       up the PV, and they found, of course, that PV  
16       alone will not make a microgrid. You can  
17       microgrid all you want if you just put PV in it  
18       with nothing else, so of course that needed diesel  
19       backup or whatever it is. Well, they didn't want  
20       to rely on the diesel backup, and now they're  
21       putting in the battery system which was developed  
22       under our funding.

1           The second project is with Puget Sound,  
2           and this is interesting because the technology  
3           which was funded by us. BPA and Puget Sound are  
4           providing the funding, but PNNL, with money from  
5           us, is doing the analysis program to select a  
6           cost-effective site and the right scale to  
7           optimize the value stream. So, in this project we  
8           did the analysis first and chose the site  
9           accordingly, which I think is the way one should  
10          do it. Sure, if you have a site available and  
11          it's particularly useful, build it there. But  
12          it's better, in order to optimize that storage, if  
13          you have an analytical program that tells you what  
14          the value stream will be at various sites and  
15          various scales that is preferable. So, in this  
16          case on the left you can see if you add all the  
17          various value streams together you get something  
18          that is cost effective.

19                 It's interesting to sort of look at the  
20                 diagram of how all these projects are  
21                 inter-related. The zinc chlorine technology was  
22                 originally developed by EPRI. Now they're using

1 zinc bromide, but that was the original plan.

2           Then we have the ARA demonstration for  
3 25 megawatt working closely with Modesto,  
4 California Irrigation District. ARPA-E did a  
5 small project, helped them develop long-lasting  
6 electrodes. Bosch is working with Primus Power to  
7 do the integration. The spinoffs are the Marine  
8 Corps Base Project and the BPA Puget Sound  
9 projects with PNNL site analysis. So, these  
10 projects are not in isolation. They are part of a  
11 whole web of interrelationships.

12           Another technology which is almost ready  
13 for commissioning; this is Enervault with an iron  
14 chromium flow battery. It will be in conjunction  
15 with tracking PV in an almond grove, up at the  
16 right, and the tanks are installed, and the thing  
17 will be ready to be commissioned in the very near  
18 future.

19           At PNNL we have been working on a number  
20 of flow- battery technologies which has led not  
21 only to scientific papers, but the mixed  
22 electrolyte technology for the native batteries

1 has yielded two times the energy density of a  
2 single electrolyte. Now, grid energy density  
3 means smaller tanks or more bang for your bucks.  
4 We have licensed this technology to three  
5 companies already. In fact, that's as many as we  
6 will license it to; Imergy, Joule-Watt and  
7 Uni-Energy Technology.

8 We have also worked on the V/FE flow  
9 battery technology, and this has been licensed to  
10 a company called Aartha US, and they will provide  
11 \$1 million for PNNL to develop an up-scaled  
12 prototype.

13 We do a lot of other research both at  
14 Sandia and PNNL. Every time I hear an  
15 announcement out of MIT or Stanford or whatever it  
16 is, I sort of say been there, done that because,  
17 well, we just don't have the PR, but we are  
18 working on the same sort of technologies, Prussian  
19 Blue and what have you. They get a lot of press.

20 Right now the Washington State Clean  
21 Energy Fund has a solicitation out for \$15 million  
22 for utility energy- storage projects, and PNNL

1 will participate in three of the proposals  
2 providing citing analysis and benefit optimization  
3 just as it did for Primus Power. They know the  
4 area. They have programs to do that. And these  
5 are the three projects. All of them involve  
6 Uni-energy Technology and PNNL. And next week I'm  
7 going to be in Seattle at the invitation of the  
8 Clean Energy Fund and the Washington State Energy  
9 Storage Alliance to do a presentation much like  
10 what I'm giving you today. And with some luck the  
11 governor will announce the awards and, well, we  
12 will see.

13           Advance batteries -- Technology which I  
14 find interesting and in which we now have some  
15 experience is lead carbon batteries. In actual  
16 fact these two systems that use lead carbon  
17 batteries are not pure systems. They're hybrid  
18 systems. They're hybrid system between lead  
19 carbon and lead acid. One of them does the energy  
20 hauling. The other one does the power.

21           And the nice thing and interesting thing  
22 with lead carbon batteries is they're very much

1       like lead acid batteries, so it's -- you know, we  
2       know the problems. We know how to construct them.  
3       We have large companies that can do it. Costs a  
4       little bit more but not much more, but they last  
5       10 times as long roughly as lead acid battery, and  
6       that's a huge advantage if you happen to be up in  
7       Alaska or wherever.

8                        So, the two projects we have, one is  
9       with Public Service New Mexico. That was  
10      commissioned September 2011, 500 kilowatt, 2.5  
11      megawatt hours. Clearly this is an energy setup,  
12      and what we're doing with this site is Public  
13      Service New Mexico, Sandia National Lab, New  
14      Mexico State University, and the University of New  
15      Mexico are all jointly working together at using  
16      this system as an experimental setup. And what  
17      they're doing is they're trying to build a big  
18      model that will take into account the state and  
19      perspective state of the grid, the state of the  
20      batteries, the forecast insulation, the weather in  
21      general, and the economic situation; the current  
22      cost and projected cost of electricity on the

1 grid. The idea is to find optimum algorithms for  
2 running and discharging the batteries for maximum  
3 benefit. And the operational procedures are as  
4 important as the actual technology because you  
5 have to know how to run these things.

6 The other one, the East Penn one is  
7 bigger. It's megawatts. It's used for frequency  
8 regulation, or it could do 1 megawatt of load  
9 management which they do occasionally, but mainly  
10 they're running it for frequency regulation. And  
11 they have over 700,000 kilowatt hours of  
12 regulation. Service is delivered to PJM. The  
13 integrator for both of these systems is company  
14 called Ecoult.

15 Now comes the spinoff. Hydro Tasmania  
16 has Australia's largest battery on King Island.  
17 It was installed December 2013. It's very much  
18 like the one at East Penn. It's 3 megawatt, 1.6  
19 megawatt-hours, and it basically integrates the  
20 renewable resources to produce a totally green  
21 island, at least under good circumstances.  
22 Basically they have managed for extended periods



1 to run the entire island without diesel, and in  
2 general they would expect to reduce diesel by more  
3 than 65 percent. The system works. It's running.  
4 It's a useful demonstration of technologies that  
5 we have funded, and it doesn't cost me a penny.

6 Another advanced technology which we  
7 have been involved in is the Aqueous Hybrid Ion  
8 Battery by Aquion Energy. Got about 85 percent  
9 round-trip efficiency, has demonstrated the  
10 reasonable amount of cycles. It's targeting  
11 pricing at a scale of less than \$250 per kilowatt  
12 hour, but the main thing is it's very simple and  
13 inexpensive in the manufacturing. It's an easy  
14 thing. It uses precursors that are commonly  
15 available chemicals; salt basically. And they are  
16 intended to -- well, they've already started  
17 high-volume manufacturing. The nice thing is that  
18 our \$5 million from DOE has attracted \$75 million  
19 in venture capital, and they have over 120  
20 employees and growing.

21 Compressed Air -- Well, compressed air  
22 can be very big or it can be smaller. One of our

1 compressed air projects with New York State did  
2 not pan out. Sorry about it, but the geology just  
3 wasn't right. Other people who have tried  
4 compressed air have had the same experience of the  
5 geology in spite of all the good indications, not  
6 working. The PG&E project which is going to be  
7 300 megawatt is churning along. It will probably  
8 take a while to complete, but it is active, and we  
9 expect it to succeed eventually.

10           However, we have also worked on an  
11 advanced version of compressed air, and this is a  
12 totally green, isothermal compressed-air  
13 energy-storage system using hydraulics, and the  
14 reason why they can do this without extra natural  
15 gas is basically because they save the heat of  
16 compression, ingeniously, and use that as input  
17 for the compressor when they produce energy.

18           So, it's a system that is self-enclosed.  
19 It uses off-peak electricity, let us say, at  
20 night. Texas, for example, electricity prices are  
21 often negative, a real bargain, and then it  
22 compresses the air. It has stored compressed air

1 in pipes or underground, and then it releases  
2 that, and there's no natural gas required, and it  
3 can basically arbitrage the system.

4 This is the energy. This is one  
5 megawatt-hour of storage tanks, so it's  
6 commissioned. But the interesting development is  
7 that we are working on an MOU with Korea to do an  
8 installation of the technology in Korea at Korean  
9 expense while keeping our IP. The funding will  
10 come from POSCO, a very respectable company, \$10  
11 million, and the Korean Ministry of Trade, about  
12 \$4 million, and a token amount from the Department  
13 of Energy. So, this will hopefully be the first  
14 online grid scale installation of this compressed  
15 air energy-storage system.

16 One of the topics that really excites  
17 everybody, but particularly the storage world is  
18 resiliency, okay. If you look at the graph of the  
19 annual temperatures in Washington, D.C. you can  
20 see a trend. This may not be apparent today, but  
21 large-scale fluctuations are part of the trend  
22 because the weather just doesn't get warmer. It

1 gets less stable.

2           The number of natural disasters  
3 exceeding \$1 billion in damages by year, that  
4 number has been going up too. The trends indicate  
5 the situation will get worse, not better. I mean  
6 natural disasters are with us, and other than  
7 following the ambitious goals of reducing climate  
8 change, we really need to know how to handle this.

9           Now, an interesting result that has come  
10 out of Sandy is that every \$1 spent on protection  
11 measurements can prevent \$4 in repairs after the  
12 storm. Investments in resilience are likely to  
13 pay off extremely well. Of course you're playing  
14 probabilities, but probabilities are good that we  
15 will have more hurricanes, more coastal storms,  
16 more blizzards, and what have you.

17           So, what have we learned from this?  
18 Well, one of the things is that 50 percent of the  
19 diesel generators failed to start during the Sandy  
20 emergency for a number of reasons, one of which is  
21 that in order to really be sure that a diesel will  
22 start up you have to run it regularly every now

1 and then. You can't just have a diesel and say,  
2 "Well, I'm prepared for an emergency." The other  
3 problem, of course, is that they got waterlogged,  
4 but they were not the solution that they were  
5 hoped to be.

6 Well, the one way of attacking this is  
7 to make microgrids which can provide essential  
8 services over an extended period of time, and if  
9 you have renewables and storage you can do that.  
10 In addition to that, during non- emergency periods  
11 the storage can provide demand management for the  
12 user and compensated services to the grid. So,  
13 you have a system that can make money when it's  
14 not being used for emergency, and it can provide  
15 essential services, mission critical, just like on  
16 an Army base, and keep running for a long time.

17 You could do those all over the place;  
18 apartment buildings, campuses, schools, shopping  
19 centers, community centers, nursing homes,  
20 hospitals, police stations, gas stations -- an  
21 important one. Well, not the individual gas  
22 station, but in a complex.

1           So, the idea of a microgrid with storage  
2           and renewables is a winner, and whatever is not  
3           immediately cost effective is clearly made up for  
4           what you will gain when you do have an emergency.  
5           And we have an example coming up of that type.

6           We are working with the Vermont Public  
7           Service Department and basically we stimulated  
8           them into doing a resilience-type project, and a  
9           solicitation was issued by the Vermont Public  
10          Service Department, and Green Mountain Power got  
11          the contract. And the funding, of course, will be  
12          joint. Vermont Public Services is contributing  
13          \$50K. We contributed \$250K, and Green Mountain  
14          Power puts in \$3.4 million. And this is going to  
15          be in Rutland, Vermont. We have lots of political  
16          backing for that. The mayor of Rutland is very  
17          pleased with the idea. So are the various -- the  
18          senators and the congressional representative, so  
19          we've got all the political backing in Vermont.  
20          And it's going to be 2 megawatts with 3.4 megawatt  
21          hours of storage integrated with 2 megawatts of  
22          PV, and Dynapower will do the integration.

1           By the way, half of it is going to be  
2           lithium ion, half of it is going to be advanced  
3           lead acid. And this can provide ancillary grid  
4           services, peak shaving during high-low periods,  
5           and the system can be islanded to provide  
6           emergency service for a high school emergency  
7           center, local gas station, and a fire station.

8           Getting to be an important issue:  
9           Safety. We don't like to see that. So far we  
10          have managed to get over various emergencies  
11          reasonably well without attracting too much odium  
12          in the press, but each one of those events, and  
13          they needn't be that big, harms the industry  
14          tremendously.

15          So, energy-storage safety is an  
16          essential concern, and recognizing this we held a  
17          workshop, that is to say Sandia and PNNL under OE  
18          funding just last month, and we got together  
19          everybody who is concerned with the issue. Now,  
20          this is different because we just don't talk to  
21          the industry of storage providers. We had the  
22          utilities there, of course. We had state

1 regulators. We had building inspectors, fire  
2 marshals, insurance people. There's a whole  
3 universe out there that we have very little  
4 experience with in general, but all of these will  
5 have to be involved from the ground up in order to  
6 make storage safe and successful. And if you  
7 don't have safety, you don't have a system. So,  
8 lack of safety obviously endangers life, leads to  
9 loss of property, damages the provider's  
10 reputation, leads to costly litigation, and  
11 decreases confidence in storage by any vendor.

12 We can increase safety through careful  
13 engineering, extensive testing of systems,  
14 establishment of safety protocols, development of  
15 regulatory standards, guidelines for accident  
16 responders, and understanding of failure  
17 mechanism. I should point out that none of these  
18 are currently done in a fully satisfying way. It  
19 just isn't there yet, but all of it needs to be  
20 done.

21 And the importance of safety  
22 consideration is now particularly enhanced as we



1 see wider application of storage through mandates  
2 like those of California and New York. If you're  
3 going to have 1.3 gigawatts of storage rattling  
4 around California, we had better be very sure that  
5 everybody involved knows exactly what they're  
6 doing. We do not need a major disaster. Not all  
7 the companies that will be participating in this  
8 boom are necessarily as experienced and cautious  
9 as most of the companies that are involved in the  
10 current scene. I'm really worried about this.

11 But anyway, as part of the OE storage  
12 program, we have a safety initiative and we have  
13 accepted an industry mandate to develop a National  
14 Energy Storage Safety and Strategic Plan, industry  
15 mandate as per our workshop which has a very nice  
16 cross section of the industry.

17 Lastly, we are not just in the business  
18 of developing Q-technology or having interesting  
19 applications. We're really interested in  
20 developing the entire industry, and to help this  
21 development industry-wide we have a number of  
22 tools which we've been working on. Again, not a

1 total list, but here are a few.

2 One of them is the Energy Storage System  
3 Analysis Laboratory where we can handle  
4 (inaudible) and systems up to a megawatt. I would  
5 like to see as many technologies tested there as  
6 possible. For example, we have a GS-YUASA there  
7 and we have a Milspray and other companies like  
8 Redflow and so on have been tested there as well.  
9 And we can do this up to a megawatt, and we will  
10 do safety analysis there as well as technical  
11 analysis of running time and what have you.

12 We have developed a protocol to measure  
13 and report performance of energy-storage  
14 technology. This is the first in this field.  
15 It's being very well accepted. It was developed  
16 by a working group of over 100 members, release  
17 date October 2012, and it is going to be the basis  
18 for a new IEEE standard as well as the Department  
19 of Defense forward operating base standards,  
20 available for free on the Internet.

21 We finished the DOE/EPRI Energy Storage  
22 Handbook with the participation of NRECA in who's

1 pleasant facility we are in the moment, and this  
2 is the definitive energy storage handbook written  
3 from a user's point of view. It's not just a  
4 compendium of technologies available. It's from  
5 the point of view of the user. I want to install  
6 storage. What do I do?

7 We also have a number of conferences  
8 which we have organized, particularly the ESAT  
9 2013 Conference which drew people from 13  
10 countries, and I'm organizing a succession storage  
11 track for the Clean Tech Conference here in  
12 Washington next June.

13 And much of this is reflected in the  
14 daily international energy storage database.  
15 There are now 844 energy storage projects from 49  
16 countries, at least the last time that I looked at  
17 it, and some 50 energy-storage technologies are  
18 represented. Storage is not only a growing  
19 industry in the U.S., but it is present  
20 internationally, and we will see progress if we  
21 are careful and watch our safety and continue to  
22 do responsible work, bring down the cost, improve

1 the technical efficiency and continue working on  
2 developing the regulatory structure. Thank you.

3 MR. COWART: All right. Questions?  
4 Comments? Gordon?

5 MR. VAN WELIE: Thank you. That was a  
6 very interesting presentation. I'm curious about  
7 something. You didn't mention liquid metal  
8 batteries, and I had the opportunity to tour the  
9 Ambri facility out in Boston which is a spinoff of  
10 MIT --

11 MR. GYUK: Yes.

12 MR. VAN WELIE: -- and it seems a very  
13 creative and exciting technology. I was just  
14 wondering what views you might have on that.

15 MR. GYUK: Yes, it's very creative. MIT  
16 comes up with many creative technologies. The  
17 idea started out by looking at the aluminum  
18 smelters because the idea was that you really need  
19 a large-scale storage unit if you're going to make  
20 any difference, okay. So, aluminum smelting is a  
21 large-scale technology. So, what if you basically  
22 run an aluminum smelting plant backwards? And

1       that is the (inaudible) idea. You have  
2       (inaudible) metals. You have them separated, and  
3       you essentially run it back and forth. It's very  
4       nice, and they do have a desktop unit, and we'll  
5       see how it works out.

6               MR. VAN WELIE: What's intriguing, I  
7       think it remains to be seen how it will perform in  
8       the field and what the cost effectiveness of it  
9       is, but the thing that I found intriguing was that  
10      they basically put in aluminum smelting into a  
11      4-inch cube, and it's a totally inert system, and  
12      the lifespan of it seems to be -- they're  
13      predicting a 30-year lifespan. So, if they can  
14      make the thing work, economically it's going to be  
15      a real breakthrough.

16             MR. GYUK: If they can make it work  
17      technically and economically, it'll be very  
18      interesting. The energy involved in it is not  
19      that much different from the energy in other  
20      batteries. It's just yet another proposal.

21             MR. COWART: Paul?

22             MR. GYUK: Actually, I had intended to

1 fund them, but ARPA-E got ahead of me, so.

2 MR. CENTOLELLA: Let me pick up on this  
3 discussion because I'm also familiar with AMBR-E  
4 but I want to broaden out the question, and it  
5 partially relates to things that you have done,  
6 but it also is a broader question for the  
7 Department. So, we have in batteries some very  
8 interesting, highly-advanced work that ARPA-E  
9 funds. We have at the other end some  
10 close-to-commercial or commercial demonstration  
11 projects such as the ones that you've talked  
12 about.

13 And what I keep coming back to is how do  
14 we manage things to make them progress through the  
15 middle? And it's difficult because if you look  
16 out in the venture world, venture capitalists will  
17 say, well, we have a three to five year time  
18 window at most, and most of the technologies that  
19 are coming out of ARPA-E have oftentimes -- if  
20 they can get down to that timeframe, it's a real  
21 challenge, and oftentimes it's a longer timeframe.

22 And so, I'm pleased by some of the

1 things I saw on your slide presentation,  
2 particularly, for example, the cooperation with  
3 Korea. And I know Korea has a big storage  
4 program, and I'm wondering whether there are  
5 international opportunities to try to tackle this  
6 problem? I was pleased to see the Sandia Test  
7 Facility. I think that's another interesting  
8 piece of this.

9 But I'm wondering are there other  
10 things, whether it is in funding simulation  
11 modeling of different technologies or regional  
12 innovation institutes, or are there other ideas  
13 that you've looked at or the Department has looked  
14 at for trying to tackle this problem of the middle  
15 piece between the really advanced R&D and how we  
16 get things to the point where we're having  
17 commercial or near-commercial demonstrations?

18 MR. GYUK: Okay, there are at least  
19 three questions in there. I'm going to tackle the  
20 hardest one first, okay? And that is how do we  
21 get from advanced projects in ARPA-E, and by the  
22 way we have just as advanced projects through SBIR

1       and at Sandia and PNNL, but we have these things.  
2       Well, my philosophy is that you need to start a  
3       project and then see it through, and abandon it if  
4       it looks like it's a dead end.

5                 But you have to provide funding all the  
6       way to near-commercial including chatting with  
7       venture capital and whatnot and bringing in  
8       international opportunity on other things. It's  
9       the responsibility of the people who pick this  
10      technology. Well, ARPA-E and we have said from  
11      the very beginning that we had the model that, you  
12      know -- promising technologies developed in the  
13      office of science in ARPA-E, in OE, through SBIRs,  
14      all to continue and be developed towards  
15      commercial or near-commercial readiness. Well,  
16      the trouble is the money isn't there. It's a  
17      funding question. We're all willing to do it, and  
18      where we can -- I showed you're the Primus Power  
19      with malice aforethought, okay? It was our  
20      system, but they had the opportunity to develop  
21      electrodes, and that is a project that could be  
22      done in isolation. Okay? And it's now part of



1 the system, and it's good to be commercialized. I  
2 would love to do this for a large number of  
3 technologies, but funding is limited.

4 Now, let's see what other questions.  
5 You brought up the international things. Well,  
6 the Korean one was perhaps the most spectacular  
7 one, but it's not the only one. The iron chromium  
8 technology that I mentioned is licensed to an  
9 Indian company for use in India, and in order to  
10 -- maybe to a telecommunication business -- in  
11 order to get ready for deployment they are letting  
12 PNNL develop the technology to the commercial  
13 point, which is of course exactly what we would be  
14 doing ourselves anyway if we pursued that. So,  
15 we're bringing in India and the amount of --

16 We have another project with Korea where  
17 we are working on an idea which was originally  
18 supported by ARPA- E. This is on a  
19 high-temperature sodium system. We picked it up  
20 for a while, and we continue to work on it, but  
21 the Koreans are working on a similar technology  
22 and seeing that we have expertise in it, we have

1 taken on the work for a charge to develop that.  
2 We're now abandoning our own line and continue.  
3 So, we are fully -- I should also mention that the  
4 first project with UNE Energy is in Germany with  
5 Bosch in a wind plant somewhere on the border with  
6 Denmark.

7 So, we are quite aware of the  
8 international scene. I get invited to  
9 international talks all the time. They are keenly  
10 interested in what we are doing, and we are  
11 learning from them and finding opportunities for  
12 deployment abroad.

13 MR. CENTOLELLA: I mentioned the  
14 possibility and I know that there's been limited  
15 work in other parts of DOE of looking at  
16 simulation modeling and (inaudible) ways of  
17 liberating technology development.

18 MR. GYUK: We have plenty of simulation  
19 models. In fact, the energy-storage hub is  
20 borrowing our simulation model. We have a fairly  
21 well defined simulation model for building a flow  
22 battery, the (inaudible) zinc (inaudible) et

1       cetera, and it costs all the components and the  
2       efficiencies and the design. The flow patterns  
3       throughout the thing are designed  
4       hydro-dynamically, and it's a very useful model  
5       which guides our design of more effective systems,  
6       and the hubs folks, Argonne, are borrowing it for  
7       their purposes.

8                 MR. CENTOLELLA: I guess my bottom line  
9       is are there recommendations that we could make as  
10       an advisory committee that would look at  
11       institutional ways of expanding the reach of the  
12       Department in this middle space of technology  
13       development, whether it's partnering with states  
14       or foreign countries or reorganizing what's going  
15       on? Are there ways that you can think of that we  
16       could make a useful recommendation in this area?

17                MR. GYUK: Well, the recommendation  
18       which I cannot make is to have more funding for  
19       proving out advanced-storage technologies and  
20       bringing them to the point of a commercial model  
21       and possibly deploying them in the field to --  
22       because that's the proof of the pudding.

1                   MR. COWART:  Ralph, you want to go next.  
2                   I think you and Chris.

3                   MR. MASIELLO:  Yes, just to answer  
4                   Paul's question, we did produce a document two  
5                   months ago that tried to address issues beyond the  
6                   technology development, let's say.  Unfortunately,  
7                   a lot of those issues don't fall under DOE.  They  
8                   fall under FERC or state utility commissions, and  
9                   since I've got the microphone, California, of  
10                  course, is as usual out in front with the mandate  
11                  for planning for the 1,300 megawatts with a lot of  
12                  methodology behind it up to the point where they  
13                  picked the number, right.  And Imre can comment  
14                  but DOE is co- operating with the California  
15                  Energy Commission on things like technology  
16                  maturity models and so on.  When we talk about the  
17                  EAC work plan we can come back to some of these  
18                  questions.

19                  MR. GYUK:  There is no accident that  
20                  California happens to be the state where we have a  
21                  majority of projects which of course provided the  
22                  base for the audacity of requesting 1.3 gigawatts.

1 If you hadn't had any project in California, they  
2 would have anything to build it. They wouldn't  
3 have had anything to build on.

4 MR. COWART: Chris?

5 MR. SHELTON: I think we really should  
6 thank Ohio and West Virginia for the progress, as  
7 well. I mean those are some of the largest  
8 battery projects in the world. The largest one in  
9 the U.S. is in West Virginia, so I think that  
10 informed what happened in California as well, so I  
11 think we can thank FERC and PJM and the ISO market  
12 structure for that as much as anything, as well.

13 So, one thing I wanted to comment on and  
14 I interjected this comment here because of the  
15 last comment, but we would love to participate in  
16 these safety forums, so we have with our -- we  
17 have 200 megawatts of storage resource in  
18 commercial operation. We've had it now for five  
19 years. That fleet's been developing. We have a  
20 lot of stories and knowledge and experience we  
21 could bring to bear in a forum like that, so we're  
22 happy to participate.

1           The one thing I wanted to say there is I  
2 think there is a big difference between the  
3 industrial realm -- sort of that large project's  
4 exist in like some of the ones that were funded  
5 under the DOE program like -- an example would be  
6 the Tehachapi Project. It's a large industrial  
7 site being done by utility partners that was  
8 funded under your program.

9           I think that's an example where the  
10 parties involved have all kinds of things that  
11 they need to deal with to build the project, to  
12 permit the project, to meet safety standards. And  
13 I'm sure they're going through the process of  
14 meeting those. We do that when we build a  
15 project, so we're talking about folks who are  
16 investing tens of millions of dollars into  
17 projects at this stage, maybe upwards of hundreds  
18 of millions of dollars, and in our company we've  
19 invested and committed \$150 million in this area,  
20 and we very much focus on safety. It's our number  
21 one value. It's embedded in everything that we  
22 do.

1           And we also, as an industrial player in  
2           developed markets, know that we have to deal with  
3           and focus on a lot of standards. One of those  
4           would be the Superfund Act that deals with some of  
5           the environmental and disclosure aspects as well  
6           as the engagement of the fire professionals in the  
7           markets that we're in. So, there are a lot of  
8           established approaches and rules that are  
9           developed by the regulatory regime that capture  
10          these projects today, so part of that safety  
11          initiative I think should, one, make sure we focus  
12          on industrial versus customer side or load side  
13          because I think there will be a big difference in  
14          how things are focused on in terms of safety. And  
15          I think we should look at and catalogue all of the  
16          pieces that any upstanding industrial citizen  
17          would be obligated to comply with, and perhaps in  
18          some other projects for whatever reason those  
19          things were not addressed or properly dealt with,  
20          and that may have led to some of the outcomes that  
21          we've seen with those other projects.

22                 So, an example would be not properly

1 training a fire department on what to do when  
2 something happens, which we do on all of our  
3 projects, so it's just something that, you know,  
4 making sure that the existing established programs  
5 are being followed, and maybe pre-educating the  
6 community for that would be a big component of  
7 that safety initiative.

8           And the reason I raise that is I'm  
9 concerned of unknown future regulation fear,  
10 right? So, the idea that if I'm going to build a  
11 project today, the best way to chill the  
12 commercialization of this area is to have a big  
13 cloud of uncertainty around what all the  
14 obligations are going to be in the future because  
15 that will make sure that we don't continue to  
16 invest until that's all figured out.

17           MR. GYUK: Good points. And by the way,  
18 the plants in West Virginia and Ohio are much  
19 admired AES plants, which are a model for where  
20 hopefully we're all going.

21           It's always a fine balance between  
22 required regulations which pens in the possible



1 abuses of the system. Or on the other hand,  
2 becoming a hindrance to developing a system or  
3 even if you have a system built you suddenly find  
4 the regulations that have been enacted since you  
5 built it, and now what do you do?

6 I'm not so much worried about the large  
7 companies that know what they're doing, but we're  
8 going to have a lot of smaller people enter the  
9 field, and a lot of the regulations at the moment  
10 are really not -- take no cognizance of storage as  
11 such, and so we'd like to do a review of all the  
12 applicable regulations and suggest best procedures  
13 to go forward with things. And AS is, of course,  
14 invited to participate in the production of the  
15 National Strategic Plan for Storage Safety and  
16 beyond that developing a safety initiative.

17 MR. COWART: Merwin, do you have a  
18 comment?

19 MR. BROWN: Thank you, Imre. Good  
20 presentation on bringing everything together here.  
21 I have kind of two different questions. One of  
22 the has to do with -- I see a lot of similarity

1       between your program and a solar electric program  
2       in the sense that you're sort of after one thing;  
3       collecting electricity, storing it, and turning it  
4       back out as electricity. But you can do so by  
5       very many different chemistries, by many different  
6       physics, methods, et cetera, and then you've got  
7       the whole development chain that you're dealing  
8       with, so I see a lot of similarities.

9               The one thing I wasn't -- and so you're  
10       doing a lot of the same things that the solar  
11       program does to go from basic technology to  
12       commercialization. The one thing I wasn't too  
13       clear on, you sort of hinted at it when the  
14       discussions at MIT and other university work came  
15       up. How much work are you doing or would you like  
16       to do at the very fundamental physics and  
17       chemistry level to look for new kinds of storage  
18       technology similar to say, photovoltaic tape type  
19       conversation or use of biotype systems, organic  
20       systems for photovoltaics, et cetera. Any  
21       comments on that? And then I'd like to ask  
22       another question, if I may.

1           MR. GYUK: Yes, the answer is lots.

2           MR. BROWN: Okay.

3           MR. GYUK: It's exciting to develop new  
4 systems, but the important thing is to always keep  
5 in mind the eventual application because if you  
6 just do it as a scientific exercise, you have all  
7 the fun in the world, but it may become evident  
8 pretty soon that this is not likely to end up  
9 where you (inaudible). Some pruning of the tree  
10 is necessary in directing it toward eventual  
11 commercialization and -- well, it's not even just  
12 cost effective because there are other  
13 applications; space applications and whatnot,  
14 military application where the metrics are not  
15 exactly the same as for utilities. But keeping --  
16 I want it to be goal oriented, but as far as being  
17 able to play with new ideas, given the funding, I  
18 would love to because -- or collaborate with those  
19 who already have projects going on.

20           MR. BROWN: Okay, thank you. That  
21 answered it. The other question I have is going  
22 to be addressed a little later, in a few moments,

1       having to do with -- I take it from your  
2       presentation you called it utility applications, I  
3       guess, of energy storage. And what have you done,  
4       and what do you plan to do in the area of what we,  
5       I guess, call distributed-energy storage which  
6       seems to be beginning to come alive in a few  
7       commercial ventures here and there? And if my  
8       observation's correct, what distinction do you use  
9       to separate utility-scale storage from  
10      distributed-scale storage? Do you have any kind  
11      of clear definition in mind?

12                   MR. GYUK: No.

13                   MR. BROWN: Okay.

14                   MR. GYUK: The boundary between  
15      distributed energy and "utility" scale is fluid,  
16      and you will notice that a lot of my applications  
17      or the size of the technologies are in the one  
18      megawatt range or so. Those are generally  
19      distributed, not necessarily on the customer side  
20      of the meter, but at the substation or whatever it  
21      is. Now, customer side of the meter, I'm not  
22      particularly interested in strictly domestic use.

1 I'm not convinced that that is an effective way of  
2 doing it. If the customer happens to be a  
3 university or a shopping center or a large  
4 commercial building or a bank, that's a completely  
5 different situation. Then, you know, you need  
6 sizable storage, and that's perfectly good game  
7 for me.

8 Many of the things, particularly flow  
9 batteries could be scaled up easily into, say, the  
10 75 megawatt scale, and be deployed on the  
11 transmission side, certainly to begin with on  
12 smaller but longer lines like the Fairbanks plant  
13 in Alaska. I mean that's definitely a  
14 transmission project, but that's because they have  
15 this tremendously long line.

16 Storage isn't -- I mean it's a war. We  
17 have our strategic objective. We want storage to  
18 be wherever appropriate, but at this stage you  
19 can't do it like a war. You have to do  
20 hand-to-hand combat. You have to weigh each  
21 situation, each state, and then it becomes more  
22 and more as people see examples, and there's

1 competition and the cost goes down. It's a whole  
2 process. So, I'm not too worried about  
3 distributed energy versus more utility scale.  
4 When I say grid scale I mean worthy of attention  
5 of a utility company whether it be through a  
6 third-party provider, by the utility itself, or by  
7 an entity such as a university.

8 MR. COWART: Carl?

9 MR. ZICHELLA: This is a really  
10 interesting conversation. It seems to me maybe  
11 it's a function of working and living in  
12 California where because we have procurement  
13 mandates we're starting to see a lot of  
14 innovation; some of the ideas that you outlined,  
15 and then some others that are now in demonstration  
16 and getting into more commercial kinds of scales  
17 like gravity energy storage for electricity.  
18 We're seeing hybrid projects coming forward using  
19 small combustion turbines and some compressed air  
20 or battery combinations, new compressed air  
21 technologies that are coupled directly with wind  
22 turbines that, you know, these are not yet in full

1 development, but they're the kinds of ideas that  
2 are coming forward because there's been a market  
3 space created for them, and people are looking at  
4 the investment in them. They're not really  
5 connected somewhat with the programs that you've  
6 described, but I'm just wondering to what extent  
7 are you collating some of these ideas for some --  
8 perhaps a future development or attention?

9 MR. GYUK: Well, I get asked to a large  
10 number of conferences to do keynotes. People  
11 proposing running railroad trains up an incline,  
12 you know, putting cement plugs down the hole, et  
13 cetera. They present at these conferences, and to  
14 the degree to which they are coherent I talk with  
15 them. I give them advice. I steer them into  
16 areas where they might find support. I point out  
17 problems, if necessary. And occasionally I manage  
18 to support them.

19 For example, the idea of underwater  
20 compressed- air storage came up. You build a big  
21 rubber balloon basically somewhere down and you  
22 utilize the natural pressure of the sea water. I

1 had an SBIR solicitation for projects along that  
2 line, and I supported two or three companies that  
3 were interested in developing this notion.

4 So, I keep track of them, but they're  
5 sort of kind of not in the mainstream. They may  
6 get there. Who knows.

7 MR. COWART: Any more questions or  
8 discussion? I'd make an observation about this  
9 schedule. I think if we just proceed with the  
10 Storage Subcommittee's Report and discuss the work  
11 plan, I think we'll be able to adjourn without  
12 taking a lunch break, and we can adjourn this  
13 entire meeting.

14 MR. GYUK: Okay, we're done with  
15 questions?

16 MR. COWART: I think so. Thank you very  
17 much, Imre.

18 MR. GYUK: Thank you.

19 MR. COWART: If there's anyone -- any  
20 member of the public who is here in order to make  
21 a public statement -- I understand no one has  
22 signed up -- then we will be able to -- the one



1 that you told me about. Okay. We'll be able to  
2 deal with the public portion of this meeting right  
3 at the end.

4 But the next topic then would be to turn  
5 to Ralph.

6 MR. MASIELLO: And maybe it's the first  
7 comment. When you look at Imre's presentation you  
8 have to think that overall this is a successful  
9 program where it's a lot of things being  
10 developed, and the conversation on energy-  
11 portfolio planning has been altered. Plenty of  
12 folks beyond DOE have been part of this, but the  
13 reality is storage is now part of the whole  
14 conversation in a way that was not true in 2007,  
15 so it's noteworthy.

16 So, the work plan -- and Richard, I  
17 guess, it's also a good opportunity to announce  
18 that after this next half-hour the baton gets  
19 passed to Merwin, correct? Merwin will be --

20 MR. COWART: I thought you were actually  
21 going to have a baton.

22 MR. MASIELLO: No, this is a virtual

1 world.

2 MR. COWART: Okay.

3 MR. MASIELLO: So, number one is the  
4 legislation that said there has to be a storage  
5 committee also stipulated that every other year  
6 the committee would produce a report on the state  
7 of affairs with storage, which we did in 2009 I  
8 want to say, and then again in 2012, and no one --  
9 the Justice Department didn't come after us for  
10 the extra year.

11 But it's due again at the end of this  
12 year, and the copies of the 2012 report were  
13 distributed to the group last week, correct? So,  
14 all I can say is it's a considerable amount of  
15 work to prepare that document, and in 2012 we took  
16 the approach of not only reporting on DOE  
17 activities but reporting on other activities in  
18 storage; private industry, academic, et cetera, so  
19 it was my opinion, therefore, a fairly complete  
20 statement at the end of the effort.

21 And so, my only comment is we need to  
22 get started now if we're to have that done in

1 December. And the first goal, Merwin, is to find  
2 people who will draft for your draft sections  
3 because Tom Sloan and I will not be drafting  
4 sections this time.

5 Second, not part of the forward work  
6 plan, but we did put out this National Storage  
7 Strategy document at year end, and I guess as the  
8 EAC or as EAC members we can't take it to other  
9 venues, but as private individuals we can as  
10 people feel appropriate. For instance, I know the  
11 Energy Storage Association took it to Senators  
12 Mikulski and Wyden for better or worse, and that  
13 was part of the plan when we drafted it.

14 Merwin's going to discuss the  
15 distributed energy storage paper, and let's talk  
16 about storage testing and safety, which was a  
17 white paper we said we wanted to do as of  
18 November-December. And can you put up the page  
19 outline for that? Yeah, so this was an outline  
20 that we talked about as a subcommittee on a  
21 conference call a few weeks ago, slightly modified  
22 after some conversations yesterday.

1                   And I guess the question now is that  
2                   there is a National Storage Safety Initiative  
3                   started as of February. Do we still want to do  
4                   this, and what should the objective be in light of  
5                   the fact that DOE has picked up the ball in this  
6                   space? Because, Imre, I think your plan is to  
7                   have that strategy in place by year-end, correct?

8                   MR. GYUK: Yes, we hope to have it in  
9                   place by June.

10                  MR. MASIELLO: By June. So, it's not  
11                  obvious that this wouldn't be a redundant and less  
12                  well-informed, even, document if it stays on this  
13                  path because when we talked about it in November,  
14                  that initiative wasn't on the table. So, no one  
15                  wants to write something that is beside the point.  
16                  Comments?

17                  MR. LA ROSSA: The question may be for  
18                  DOE. Would it be more expeditious and helpful to  
19                  have the committee available by conference call  
20                  and use them as a sounding board given the timing?

21                  MR. GYUK: Yeah, obviously we have  
22                  expertise and knowledge in here. Chris has given

1 us a few pointers. I would certainly welcome  
2 having input from this body and any other. It's  
3 going to be an open process. We want to involve  
4 as many people as possible in the procedure.

5 MR. MASIELLO: I'm always in favor of  
6 less work. If we could scroll down to the bottom  
7 --

8 MR. COWART: Especially less redundant  
9 work.

10 MR. MASIELLO: Yeah, exactly. This was  
11 a white paper that accomplished its objective  
12 without being written. (Laughter) So, it's a new  
13 hallmark in efficiency. And here I'm going to put  
14 Carlos on the spot because we had a conversation  
15 last night that led to these bullets at the  
16 bottom, and this would be, I think, something  
17 different than and apart from the Safety  
18 Initiative, but the suggestion was that there may  
19 be a material science development that could be  
20 done to achieve a degree of intrinsically safe  
21 technologies.

22 And as Chris said, it's one thing if

1       you've got a few megawatts of storage inside a  
2       substation fence with appropriate measures taken,  
3       but if the technology's going to go in a garage --  
4       and there are developers offering lithium ion  
5       storage in conjunction with photovoltaic, so if it  
6       were possible to have a battery that physically,  
7       chemically, could not create an uncontrollable  
8       fire, this would be a very desirable outcome. But  
9       I have to -- now I have to kind of shut up because  
10      I've exhausted the little knowledge that I have of  
11      it.

12                   MR. GYUK: As a matter of fact, we are  
13      planning a kind of follow-up workshop to the  
14      safety workshop later this year on battery  
15      degradation and associated material topics.

16                   MR. COE: Imre, the basic idea that we  
17      were looking at is something that DOE resources  
18      could make a major contribution to or some  
19      breakthroughs in material science or supporting  
20      material science research that's related to this  
21      kind of general topic; improving the intrinsic  
22      safety of -- we didn't pick lithium ion as the

1 chemistry -- basically across the board to find  
2 out first of all what are the safety risk issues  
3 by chemistry, how to address those safety -- at a  
4 materials level, at the cell level. And that's  
5 something that, you know, people have looked at  
6 performance, and people have looked at cost arena.

7 We probably spend too much time working  
8 on safety at the systems level and not back at the  
9 basic material science. And this could have  
10 widespread -- if we had some breakthroughs, it  
11 would have wide impacts on not just our industry  
12 and that but also where other storage devices are  
13 being used.

14 MR. COWART: I'm turning to you. Are  
15 you asking the committee simply to discuss this?  
16 There are a number of other items on this page  
17 that would -- I'm wondering how you'd like to  
18 proceed, Ralph?

19 MR. MASIELLO: Well, a white paper from  
20 the committee out at the same time as the strategy  
21 document?

22 MR. COWART: Oh --

1                   MR. MASIELLO: It doesn't make sense to  
2 me.

3                   MR. COWART: I think everybody -- yeah,  
4 nodded their heads on that one.

5                   MR. MASIELLO: Yeah, now -- and we all  
6 know that it takes considerable time to get a  
7 document drafted and to a point where the whole  
8 committee can be in consensus for approval, right?  
9 Would it make sense to draft a document that (a)  
10 endorsed the safety initiatives, and (b)  
11 encouraged the Department to contemplate  
12 development of intrinsically safe technologies,  
13 because that we would do in a page or two, have  
14 ready for June approval. Does that make sense?

15                   MR. COWART: That seems like the  
16 direction you're headed, and makes sense to me  
17 anyway. Merwin?

18                   MR. BROWN: Yes, absolutely.

19                   MR. MASIELLO: Okay, good. We'll find a  
20 way to get a draft out to everyone in short order.

21                   MR. SHELTON: I would say to that I  
22 would add the framework discussion that I was



1 raising of industrial versus load side --

2 MR. MASIELLO: Yeah.

3 MR. SHELTON: -- as well as an  
4 understanding or a perspective that I think we  
5 would want to encourage which is -- at least this  
6 part of the industry would want to encourage,  
7 which is let's catalogue what is already required.  
8 If somebody's not doing what's required, that's a  
9 separate problem versus whether there are really  
10 holes in the regulatory framework at this point to  
11 address these topics.

12 MR. MASIELLO: Okay. You know, I guess  
13 all regulatory initiatives are started with the  
14 best of intentions because all we need is one  
15 front-page article about a battery burning down a  
16 house in Los Angeles to throw a chill on things,  
17 right? That was, I think, the primary driver for  
18 this safety initiative.

19 MR. COWART: TESLA and the dream liner.  
20 Yeah. I mean, those are -- we don't need a  
21 headline like that.

22 MR. MASIELLO: Okay, noted.

1                   MR. COWART: Anything further in your  
2 report?

3                   MR. MASIELLO: No, over to Merwin.

4                   MR. COWART: All right.

5                   MR. SHELTON: I think for the record on  
6 the whole -- all the TESLA comments that are made,  
7 I'm not sure what you're referring to. Those were  
8 car accidents, right, that caught on fire, so I'm  
9 not sure what the issue is if you want to make a  
10 specific clarifying statement?

11                   MR. COWART: Clark?

12                   MR. GELLINGS: It's just public  
13 perception of that. To manage that alone is a  
14 real problem. The fact that they happened to have  
15 lithium ion batteries, I agree with you. Just,  
16 it's coincidence of sorts, if you will. But we  
17 still have to worry about that when you talk about  
18 introducing new technology.

19                   MR. SHELTON: No, that's good way to  
20 clarify that. That's what I was trying  
21 (inaudible).

22                   MR. COWART: And for what it's worth, I

1 was making the same point.

2 MR. CURRY: I would just note in passing  
3 that those of you who have FIOS in your home, the  
4 fiber optic cable, in New York we had three  
5 incidences of houses burning down because the FIOS  
6 cable was not properly grounded, and it took the  
7 IEEE a couple years to get their regs around it.  
8 And it was almost impossible to get Verizon to  
9 acknowledge that they had a responsibility for  
10 doing it, and they tried to get the Public Service  
11 Commission to give them a pass on this. So, new  
12 technology does have its interesting moments.

13 MR. MASIELLO: Well, the AMI industry  
14 has had its share of incidents that blow up in the  
15 public opposition through bad information.

16 MR. COWART: It does make sense for us  
17 to be proactive with respect to safety,  
18 appropriate standards, what have you. There are  
19 so many instances of this. I was recently in  
20 Australia working on an energy-efficiency program,  
21 and this wasn't even new technology. This was the  
22 installation of regular old fiberglass insulation

1 in homes, and a few years ago there had been a  
2 really badly designed program in which utilities  
3 were very rapidly going around and insulating  
4 homes, and they had done a poor job of it. And  
5 there were some fires that resulted just from the  
6 improper installation of fiberglass insulation,  
7 and for that reason there was huge public  
8 opposition to any more insulation programs in  
9 Australia, which makes absolutely no sense  
10 whatsoever, but it was a barrier that they had to  
11 figure out how to get past. That's not even new  
12 technology.

13 MR. SHELTON: I, just for the record --  
14 I support the safety initiative. I'm talking  
15 about how we think about it, so that we don't  
16 create undo fear of unknown future regulation.  
17 That's really all I'm trying to address.

18 MR. COWART: Thank you. Merwin?

19 MR. BROWN: Okay, thank you. I think  
20 I've dropped the virtual baton already. Just to  
21 get us re-grounded, I'd like to go back to this  
22 work plan outline, and we've covered mostly the

1 first two points already. I'd like to talk some  
2 more about the next two, the last two. And  
3 yesterday we were supposed to cover number three  
4 and that's been put off today. I'd like to put it  
5 off for another minute or two and talk about  
6 number four, the bi- annual storage program report  
7 that Ralph introduced the ideas; one of the major  
8 work products of this subcommittee that we've got  
9 to get out this year.

10           And I tried to put together a few  
11 introductory -- or thoughts on how to get started  
12 on this when the -- well, I listed here basically  
13 the laws that have brought about the requirement  
14 of this committee and the committee doing this  
15 effort. And as I understand the law, last year  
16 that report that this subcommittee put out covered  
17 two of the articles of requirements. The one was  
18 the every two- year review and also the five-year  
19 sort of more general assessment and recommendation  
20 kind of program. So, this next year what we're  
21 looking at again is the two-year review assessment  
22 for this effort. And so, if I'm wrong on that

1       assumption, I guess now's the time to correct  
2       that. And so, I referenced that report there.

3               And then, I guess the only other thing I  
4       can say at this point because I'm not sure what  
5       I'm doing here yet is it looks like we need to  
6       have something ready in the way of a reasonable  
7       draft by the October -- is it October or September  
8       for the third meeting of this meeting? It's in  
9       September. It's near the end of September, isn't  
10      it? Okay.

11              So, by that meeting we need to have this  
12      committee looking at a reasonable draft. That  
13      even shortens the fuse on getting this done. And  
14      I didn't put this in writing because this is  
15      probably not the kind of thing I want to put in  
16      writing, but I would make a plea. I do need help  
17      on just exactly what is the report supposed to do?  
18      What's it supposed to look like?

19              And, Imre, I would look for some help  
20      from you as to what would be most useful to you in  
21      the way of a review, so that we can focus on  
22      something that's a useful product out of all of

1 this. And so, for the moment, that's all I have  
2 to say about this particular effort. The members  
3 of the subcommittee are going to have to convene  
4 fairly quickly and begin to talk about what we're  
5 going to produce here and how we're going to go  
6 about doing it. Any comments or thoughts at this  
7 stage from anybody?

8 MR. COWART: I guess not. Thank you.  
9 We're impressed by your -- by the density of your  
10 slide.

11 MR. BROWN: I'm sorry. What did you  
12 say?

13 MR. COWART: I said we're impressed by  
14 your slide.

15 MR. BROWN: Oh, okay. Thank you. I  
16 want to go to this now, this other white paper  
17 report that has been mentioned, talked about,  
18 introduced a few times now.

19 Okay, on this title slide you'll note  
20 that what we're talking about here is a white  
21 paper on distributed- energy storage, and it's a  
22 proposed to be a joint effort of both the

1        Subcommittee on Smart Grid and the one on Energy  
2        Storage, with the Smart Grid Subcommittee taking  
3        the lead in this particular effort.

4                    I'm now going to try to explain more  
5        about what's meant by this. The title, by the  
6        way, is a title that was borrowed from the report  
7        that the Energy Storage Subcommittee just got  
8        through publishing, so to speak, and was approved  
9        by this committee in a virtual meeting about three  
10       or four weeks ago. And so, as we'll see in a  
11       minute, I see this to have a lot of parallel to  
12       that particular report.

13                   And so, the purpose of this study and  
14       the white paper would be to sort of get a status  
15       on the distributed energy storage technology and  
16       industry and users and applications and give  
17       recommendations to DEO regarding distributed  
18       energy storage. And based upon Imre's answer to  
19       my question, I think there needs to be some soul  
20       searching on just what would this paper do that  
21       would be of value and of help. And at the end  
22       here, I'll make a little comment on that.



1           The genesis, as I alluded to, in the  
2 title slide is that this will link to and build on  
3 the report that the subcommittee just finished and  
4 had approved, adopted by this larger committee on  
5 a National Grid Energy Storage Strategy, and in  
6 that particular document we had discussion about  
7 the distinction between what we call utility scale  
8 storage and the distributed scale storage. And  
9 while we didn't come up with a clear distinction,  
10 we sort of all felt there were two separate  
11 entities involved here and decided to focus on the  
12 utility scale which left the distributed scale  
13 unaddressed.

14           A number of people on the committee  
15 though have encountered in the recent year or two  
16 a lot of activity in what you would probably call  
17 distributed energy storage, and the storage is  
18 beginning to be applied behind the meter or at the  
19 meter, and where the choice to use energy storage  
20 is driven more by the consumer of electricity than  
21 the utility industry that is the provider of the  
22 service and the electricity. And at the moment

1 that seems to be the simplest distinction among  
2 the two, but as Imre says it's pretty cloudy as to  
3 know when one would end and the other begins.

4 But the reason why this was brought up  
5 as a subject of interest is that even though a  
6 utility may not even have a say or at least not be  
7 involved in the part of the decision-making to put  
8 one in, unless this is a totally remote  
9 application disconnected from the grid, it's going  
10 to influence and impact the grid.

11 So, in many ways there's some close  
12 parallels here to photovoltaic generation in which  
13 we see both utility scale with utility involvement  
14 decision-making and those that the customers are  
15 putting in that are now becoming large enough in  
16 their penetration to have an impact on the grid,  
17 and so it's become a subject of interest of this  
18 committee as well as a lot of other people. And  
19 so, I suspect they're sort of the same thing here  
20 happening with energy storage.

21 The format, if we go ahead and do this  
22 paper, we see it as being a white paper, whatever

1 roughly that means to all of us, but again  
2 something similar to the paper that was just  
3 recently produced and approved by this committee  
4 on utility storage. And the end date that we're  
5 shooting for would be the end of this calendar  
6 year. I'm not sure how that would -- that would  
7 probably mean we'd be bringing this to this  
8 committee probably in the spring meeting sometime  
9 would be my guess.

10           And the likely focus, again taking a cue  
11 from the paper which is the cousin to this, would  
12 be a broad analysis looking at  
13 institutional/technological customers -- and by  
14 the way, safety -- we weren't going to cover on  
15 this because we were going to do a separate white  
16 paper on that. Now, that's even been replaced by  
17 work that DOE has in mind that apparently -- we'll  
18 probably address this. I guess we'll need to  
19 raise that question whether it handles the  
20 distributed energy storage or not. That's  
21 something to watch for, and of course, it would  
22 have a DOE perspective.

1                   Now, having said all that, I'm going to  
2                   do a very hazardous thing and say what I think one  
3                   of the outcomes of this work will be is that we'll  
4                   probably find, just like we did in the other  
5                   report that looked at utility scaled storage, that  
6                   a lot of the things that's preventing the  
7                   technology or at least hindering it from becoming  
8                   more widespread in commercial application other  
9                   than the usual cost issue, or institutional in  
10                  nature, which sometimes or many times fall outside  
11                  the purview of DOE via influence what DOE can and  
12                  should do in the way of development of technology  
13                  and tools that are needed to be able to develop  
14                  and deploy the energy storage.

15                  So, that's just a prediction on my part,  
16                  but I think Imre kind of alluded to it. This is  
17                  the technologies themselves will probably not look  
18                  a lot different whether or not they're utility  
19                  scale or whether they're distributed. It's going  
20                  to be more, I think, who is deploying them and for  
21                  what purposes and what applications that they are,  
22                  and it's probably therein lies the differences and

1 the issues in bringing about this use of energy  
2 storage.

3 So, that's it for now. I guess the  
4 question before the committee, and I don't know  
5 whether this needs to be a formal question or not,  
6 but are we insane in trying to do this, or is this  
7 something of value and should be done?

8 I might add a note on the work that goes  
9 into these things that Ralph raised. The caveat I  
10 would give to this, which really I didn't think  
11 was answered too well yesterday is to what degree  
12 will the resources of this committee be directed  
13 to working on the QER? And since I see this study  
14 as a discretionary study, one that has no real  
15 deadline involved as opposed to the bi-annual  
16 report which we have to have done, if we feel we  
17 need to reserve some resources for the QER, as an  
18 example, then we might want to slip this schedule,  
19 but I haven't heard otherwise. I don't know what  
20 the demands of the QER are going to be on this  
21 committee, and so with that caveat the proposal is  
22 is that we proceed with doing this paper, and the

1 two questions I guess are should we devote the  
2 resources to it given this uncertainty with QER,  
3 and secondly, is it a subject of importance and  
4 interest to only DOE?

5 MR. COWART: A quick response. Clark  
6 will have a comment, and then I'll respond. Go  
7 ahead.

8 MR. GELLINGS: Thank you, Merwin. Very  
9 interesting suggestion. I find it difficult to  
10 suggest that we proceed without seeing some rough  
11 outline, and the reason I say this is because  
12 there's a great concern over and among utilities,  
13 and actually in others, about the demand of  
14 electricity from grid-related services, and  
15 obviously the availability of distributed storage  
16 would have a big impact on that.

17 But having just said that, perhaps  
18 obvious but there's an enormous amount of  
19 distributed storage already being, you know,  
20 penetrating the market, so much so that I'm not  
21 sure just what it is we're going to do when we do  
22 this particular white paper except to maybe wander

1       around some of the issues, but I'm not sure what  
2       we're going to accomplish with it. So, I would,  
3       before -- if I had to vote, I'd say show me the  
4       outline.

5                   MR. COWART: Okay.

6                   MR. BROWN: I wasn't going to get into  
7       this because the timing and the nature of this,  
8       but there has been some work done on that. If we  
9       go forward with this, these would be the next  
10      steps. One, we get agreement to proceed. Two,  
11      form a task force, and I already have a number of  
12      names up here of people who -- even Hanna Day  
13      wanted to be involved in this. Some have also  
14      made some fairly strong statements they wanted to  
15      be involved.

16                   And first thing we need to do is we do  
17      have a draft outline. It was included in the  
18      pre-meeting material that was sent out to you.  
19      The credit or the blame goes to Wanda. She put  
20      together a good deal of it, but we did meet as a  
21      committee. Many of the people you see listed up  
22      there went through the outline and have amended it

1       some and changed it some, so it does represent a  
2       committee thinking. So, there is an outline that  
3       has been put forth that maybe you want to take  
4       time now or later to go through. And so, there is  
5       an outline proposed for this thing.

6                 And I think one of the other first  
7       things that needs to be done with regard to this  
8       outline is really define what's meant my  
9       distributed energy storage for this study, and  
10      that means contrasting it with utility scale  
11      storage which is what we looked at in the prior  
12      paper.

13                I gave some examples, some questions we  
14      might want to answer is are we going to look at  
15      only those that have a direct impact on the  
16      utility electric system, look at only those  
17      technologies that are electricity in and  
18      electricity out? Let's say, for example,  
19      electricity in for thermal storage and then  
20      thermal comes out or something like that. And  
21      we've got to look on both sides of the meter, and  
22      what voltage are we talking about? Is that an



1 important distinction on what particular storage  
2 technologies and applications we need to be  
3 looking at?

4           And we had a panel yesterday that did  
5 talk some about the aspects of distributed  
6 resource integration, and some of them touched on  
7 storage -- at my request that if they had anything  
8 to say about energy storage we would like to hear  
9 it. And if we go ahead with this I would propose  
10 that we have another panel in June, again if the  
11 agenda allows it to look specifically at  
12 distributed energy storage.

13           And I've already been in contact with a  
14 few people out there who would like that  
15 opportunity to talk about the trials and  
16 tribulations that they're having in being able to  
17 deploy distributed energy storage as a business.  
18 And so, there are people out there who could give  
19 us some guidance and advice on what is needed in  
20 this area and what the issues are.

21           So, that's a very simple action plan  
22 because I've only been at this job a couple weeks

1 now, and so, Clark, did that kind of address your  
2 concern about having an outline?

3 MR. GELLINGS: Not yet, and Merwin, I  
4 mean really what I heard you say is a size of  
5 distributed storage that would influence -- could  
6 potentially influence in an obvious way the grid,  
7 okay --

8 MR. BROWN: Yes.

9 MR. GELLINGS: -- but I want to tell you  
10 that it's a lot broader than that, and so what I  
11 was suggesting, and I should have been more  
12 specific, is that we have to decide just how broad  
13 we make it, and we should do that. We should do  
14 it early on in this process so that we can capture  
15 all of the distributed storage and understand its  
16 usefulness, and I'm even thinking here about all  
17 of the dialogue we've had about the DC home, the  
18 DC building.

19 I mean, this subject goes a lot deeper  
20 than just to think about storage as it now exists.  
21 Clearly the use of vehicles to the extent that  
22 vehicles have storage on them, but I'm also

1 suggesting that as we make a ubiquitous connection  
2 between major appliances and the grid -- another  
3 issue, right, then even enhanced storage and such  
4 as refrigerators and the like kind of fall into a  
5 category of storage devices that we may in some  
6 small way control.

7           And so, this could be one really  
8 interesting and very broad project, and therefore  
9 very time-consuming and laborious. So, no, you  
10 don't satisfy me, although I think it's wonderful  
11 that you raised the subject. It's just we need to  
12 decide early on what the breadth of this is.

13           MR. BROWN: We are in violent agreement,  
14 and that's why that one bullet is up there. We've  
15 got to define what we're talking about and figure  
16 out how we keep it in a scope that we can handle,  
17 but I agree with you. I could argue that the  
18 distributed storage in your computer has little or  
19 no impact on utility, but as an aggregate load it  
20 does have an impact on the utility. It changes  
21 load behavior by -- if you have enough of those in  
22 there, and you go from an induction-resistance

1 load to an electronic load, so it does have an  
2 impact. Do we want to look at that, or no, that's  
3 too mundane. There should be some other things.  
4 I agree with you that we'd have to look at that  
5 early on.

6 MR. COWART: All right. So, it looks  
7 like we have some interesting comments. Other  
8 people who want to talk on this topic? Mike and  
9 then Ralph.

10 MR. HEYECK: Since it's March and June  
11 is not far, I don't, with all due respect to my  
12 colleague here, I think we need to move forward  
13 because every one of these topics has a world  
14 hunger and world peace part of it. But one thing  
15 I'd make is that the first step would be a deeper  
16 outline in June. From my perspective that would  
17 probably be a good compromise.

18 Just two things to add. Storage by  
19 itself needs a companion, and sometimes that  
20 companion can make a better economic model. For  
21 example, PV panels by themselves are good, but  
22 they can be better. You don't need as much main

1 plate on top of your roof if you have a storage  
2 battery, for example. And the economics of  
3 electric vehicles changes if you could actually  
4 use them for other uses rather than the subsidized  
5 approach we have today. So, those are the types  
6 of things of -- this could be a breakout game  
7 changer, but I would advocate for a deeper outline  
8 in June.

9 MR. COWART: Ralph.

10 MR. GELLINGS: We are in violent  
11 disagreement.

12 MR. MASIELLO: Our panelists today and  
13 yesterday (inaudible) showed the evolving net-load  
14 curve, right, load minus distributed renewables  
15 and the peak they get out there in the evening.  
16 I'm surprised you didn't call it the duck curve  
17 which is what it's become known as, but imagine if  
18 you had 3- or 4,000 megawatts of distributed  
19 storage. That would solve that evening peak.

20 And seven or eight years ago  
21 photovoltaic, or ten years ago, it was where  
22 storage is now. But if storage becomes

1 economically effective, it will have the same  
2 phenomena as photovoltaic does, which is the  
3 customers take matters into their own hands, and  
4 it could become widespread.

5 So, one panelist -- then Steve Whitley  
6 commented before he left that he really wished all  
7 the buildings in Manhattan would put in thermal  
8 storage and mitigate the air conditioning peak.  
9 Now, it's not electrical, but it's the same  
10 load-shifting behavior as a distributed storage  
11 device. So, there's two data points from the  
12 panelists saying we need distributed storage, so  
13 I'd argue for pushing forward.

14 MS. HOFFMAN: So, one of the things I  
15 guess I would ask you to think about as you move  
16 forward to the next version of the outline, and  
17 that is as part of a 2015 budget request DOE  
18 looked at potentially taking some of the comments  
19 that Mike brought up and saying, okay, you've got  
20 PV, you've got storage, you have other DC loads.  
21 Is there something to looking at a small DC type  
22 system as we evolve the building and

1 infrastructure in the United States? What is the  
2 impact of that? So, I guess I would, you know,  
3 from the vehicles and et cetera think about it  
4 from that point of view as well.

5 MR. COWART: So, let me -- I'm sorry.  
6 Tom?

7 MR. SLOAN: Thank you, and I don't  
8 really want to waste another three months and have  
9 an outline come out in June. We can have an  
10 outline distributed electronically in two weeks,  
11 so that June's meeting is productive because those  
12 of us who won't be here after that can still  
13 contribute between now and August 1 or whatever it  
14 is. So, I would suggest that the outline be in  
15 two weeks, electronically distributed.

16 MR. COWART: All right. Any additional  
17 comments? I think just given the way we have  
18 proceeded in the past, it would be consistent with  
19 the committee's general practice for those members  
20 of the subcommittee who are working on a paper,  
21 and in this case it's two subcommittees, to do  
22 just what Tom said. Circulate what you intend to

1 do and what your thinking is to everybody, get  
2 everybody's feedback, and then proceed. And then  
3 because we don't meet often enough in order to try  
4 to hold up everything for every stage of approval,  
5 we can engage in electronic dialogue in the  
6 meantime, but the people who have the pen write  
7 the paper. And then we can talk about something  
8 more substantial in June. Maybe it's not a final  
9 draft. Maybe it's something else, but in any  
10 event, it will be more progressed than an outline  
11 at that point, and that seems acceptable. So,  
12 that's what I'd recommend that you go ahead and  
13 do.

14           And for what it's worth, I personally do  
15 agree with Steve Whitley that thermal storage  
16 needs to be part of this picture, and it isn't  
17 just electricity in, electricity out if you're  
18 trying to what at RAP we now call teaching the  
19 duck to fly. You're going to need thermal  
20 storage, not just electrical storage in order to  
21 do it. Carl?

22           MR. ZICHELLA: Yes, I think one of the



1 questions that Merwin asked would be really  
2 helpful and those of us who are going to be  
3 working on the outline and eventually the paper,  
4 and that is what does DOE seem to think would be  
5 most useful to it? There's this -- as we've just  
6 heard this could be -- it's like the Smart grid.  
7 It could be a lot of things to a lot of people.  
8 What is most useful? Are we looking at things on  
9 the distributed side that influence behavior on  
10 the broader grid? What's the goal here, so that  
11 we can get our minds around putting together first  
12 of all a useful outline? What's in and what's  
13 out?

14           But also part of that exercise can be  
15 identifying things that we may not study in this  
16 paper, but which deserve future attention. So, I  
17 think it would help us a great deal to know a  
18 little bit more about what DOE thought we could  
19 advise them on too. So, I'm going to maybe ask  
20 Pat or some of the other DOE people here if you  
21 can give us a hand understanding what you think  
22 might be most useful for us, so we don't spin our

1 wheels and come up with something for June that  
2 actually doesn't hit the mark.

3 MS. HOFFMAN: So, I'll let Imre and  
4 others comment on this, but first of all, we're  
5 not looking at -- you know, as Imre talked about  
6 his program, distributed energy storage, right  
7 now. It's just not within the portfolio, so it's  
8 something that may provide us input in future  
9 years and things that we potentially could look  
10 at, but right now it's not going to directly  
11 impact our portfolio.

12 Now, that being said, I did bring up the  
13 opportunity that we are looking at from a DC  
14 microgrid building kind of point of view is how do  
15 you integrate those loads at a building  
16 enterprise? And that is something that we are  
17 looking at as part of the microgrid- type  
18 activity. So, with those boundaries, other than  
19 that, if there is a golden nugget there, I think  
20 we should look at it.

21 MR. ZICHELLA: Thanks, Pat. I mean, I'm  
22 just thinking that there are aspects of this that

1       have much bigger ramifications. In California  
2       they're looking at trying to get some visibility  
3       to the system operator which we heard about  
4       yesterday, having that maybe be approached through  
5       zoning distributed generation and associating that  
6       with storage. There's a pilot project on  
7       replacing the energy and grid services from SONGS  
8       that are focused on locating the round that are  
9       locationally based is basically what I'm thinking.  
10      And we can take this to such a small level, but I  
11      guess that's just something we should suss out and  
12      see what people think as we go, but it just  
13      strikes me that's closer to the mark to what DOE  
14      might be interested in than the household level.

15                   MR. COWART: Any further comments on  
16      this?

17                   MR. BROWN: If I may make then kind of a  
18      summary comment, sort of what I'm sort of thinking  
19      at the moment? Number one in response to Tom's  
20      recommendation, and then follow-on comments.  
21      Everything was fine about getting a refined  
22      outline out except I don't think two week we'll be

1       able to do that. It's hard to get committees  
2       convened and having anything put out in that time  
3       period, but certainly before June, and hopefully  
4       in a timely manner we'd get something out that  
5       would further define this.

6                 The second thing that kind of comes to  
7       mind, I originally picked a title that paralleled  
8       an earlier report. It was called a National  
9       Strategy for Distributed Energy Storage. I'm  
10      beginning to suspect that may be a bit premature  
11      given what we know. It may be more of a survey  
12      paper or a situational awareness paper where we  
13      define the problems and opportunities more so than  
14      come up with strategy per se because you guys are  
15      confirming my suspicions. This is pretty deep  
16      swamp. Pretty big swamp to get into, and so we  
17      may have to be a little less ambitious in how far  
18      we'll get into it. Okay.

19                MR. COWART: All right, Merwin. Thank  
20      you. Anything further from the subcommittee?  
21      Okay. Well, I'll take the opportunity to announce  
22      a couple of things. You've heard from both Mike

1 Heyeck and Ralph Masiello that they're  
2 term-limited characters, and I just want to say as  
3 chair of the committee for the last little while  
4 -- I've been on the committee a shorter amount of  
5 time than either of them -- how much I appreciate  
6 the wonderful leadership they've provided and the  
7 work that they've done for the committee. And  
8 they have taken the proactive step of trying to  
9 pass the baton to the next generation of  
10 subcommittee chairs, and I'm happy -- you've  
11 already seen the fact that Merwin has accepted the  
12 baton and is already running, which is terrific  
13 with respect to the Storage Subcommittee.

14           On the Transmission Subcommittee, I'm  
15 happy to announce that David Till has agreed to  
16 become the next chair, and Carl Zichella will be  
17 the next vice-chair, and that they're already in  
18 baton-receiving mode there, Mike, so I think it's  
19 up to you. But I really do want to thank both the  
20 people who are -- not immediately, but in the  
21 relatively near future terming out, so thank you  
22 so much for your service. It's been terrific.

1 (Applause)

2 MR. HEYECK: I've already informed Mr.  
3 Till of the proper procedures for compensation  
4 (laughter), and I really appreciate the kind  
5 comments. One thing is I'd like to, as part of my  
6 comments before, consider it the Power Delivery  
7 Subcommittee.

8 MR. COWART: All right, well taken.  
9 We're now at the public comment portion of this  
10 agenda, and my understanding is that we had one  
11 request for public comments, and Sameer has been  
12 asked to speak to that.

13 MR. SUCCAR: Right, so Katherine  
14 Hamilton, who's the Policy Director of the Energy  
15 Storage Association, has submitted comments to the  
16 committee. I'm not going to convey the full  
17 extent of what she submitted. The full text of  
18 these comments will be circulated to the EAC and  
19 posted with the materials for this meeting, but I  
20 did want to provide an excerpt of what she  
21 submitted, and as I said, we'll be circulating the  
22 full text shortly.

1                   So, paraphrasing, the ESA recommends  
2                   that DOE- funded efforts should be actionable by  
3                   states and utilities in policy, planning, and  
4                   procurement. Once such focus could be a  
5                   system-wide benefit analyses in key states like  
6                   California, Texas, New York, Hawaii where  
7                   aggressive energy-storage policies are being  
8                   instituted. It will significantly impact the  
9                   deployment of these technologies. The  
10                  energy-storage industry understands the cost to  
11                  deploy certain technologies in specific  
12                  applications. What we need, however, is  
13                  assistance with identifying and quantifying the  
14                  benefits, especially non- market benefits that are  
15                  most effectively done by those like the National  
16                  Labs who have access to sophisticated modeling  
17                  tools.

18                  One such analysis was completed by the  
19                  National Renewable Energy Laboratory for two  
20                  balancing authorities in Colorado. Replication  
21                  for additional regions would be enormously  
22                  helpful. By modeling the system-wide benefits of

1 energy storage and using actual data from projects  
2 that are in the ground and operational, state  
3 regulators and utilities will be far more able to  
4 justify and build these investments, build those  
5 asset investments into the overall rate base.

6 Also key to the success of (inaudible)  
7 energy storage effort will be ensuring a more  
8 coordinated approach between those offices within  
9 the agency. The quadrennial energy review effort  
10 being led by the Energy Policy and Systems  
11 Analysis Shop will be an opportunity to  
12 demonstrate cross cutting efforts in research  
13 development demonstration. Their focus on  
14 infrastructure, all the more reason for  
15 multi-disciplinary effort on energy storage. As  
16 the energy storage industry and its market  
17 potential grow exponentially we believe DOE has  
18 been a critical early investor in these  
19 technologies, and with the National Laboratories  
20 continues to play an important role as a trusted  
21 resource for research, testing, demonstration,  
22 verification, and analysis. VSA requests that the



1 EAC, in turn, look to the industry association as  
2 a resource as the committee considers and develops  
3 recommendations for the DOE energy storage  
4 program. And with that, back to you, Rich.

5 MR. COWART: All right. Thank you very  
6 much. Is there any further business to come  
7 before the committee today? All right.

8 MR. CURRY: I move to adjourn.

9 MR. COWART: Thank you very much. Is  
10 there a second?

11 MS. REDER: Second.

12 MR. COWART: Thank you, Wanda. All in  
13 agreement, say aye. All right. We are adjourned.  
14 Thank you very much.

15 (Whereupon, the PROCEEDINGS were  
16 adjourned.)

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## 1 CERTIFICATE OF NOTARY PUBLIC

## 2 COMMONWEALTH OF VIRGINIA

3 I, Carleton J. Anderson, III, notary  
4 public in and for the Commonwealth of Virginia, do  
5 hereby certify that the forgoing PROCEEDING was  
6 duly recorded and thereafter reduced to print under  
7 my direction; that the witnesses were sworn to tell  
8 the truth under penalty of perjury; that said  
9 transcript is a true record of the testimony given  
10 by witnesses; that I am neither counsel for,  
11 related to, nor employed by any of the parties to  
12 the action in which this proceeding was called;  
13 and, furthermore, that I am not a relative or  
14 employee of any attorney or counsel employed by the  
15 parties hereto, nor financially or otherwise  
16 interested in the outcome of this action.

17

18 (Signature and Seal on File)

19 Notary Public, in and for the Commonwealth of  
20 Virginia

21 My Commission Expires: November 30, 2016

22 Notary Public Number 351998

