











NDAR	ACU Optior		
	Battery Bank to power the existing UPS	Hydrogen Fuel Cell	Engine Generator System (LP)
Purchase	Highest	Midrange	Lowest
Weight	Highest Weight (approx. 3000 lbs; may require floor support)	Not an issue - stored outside	Not an issue – stored outside
Fuel Storage/ ease to replenish	Special battery venting to outside required; difficult to replenish	Must be stored outside; easy to replenish	Must be stored outside; easy to replenish
Installation costs	Installation by NWS; additional construction to support weight possible	Site prep work; cabling to ACU	Site prep work; cabling to ACU
Recurring cost	Quarterly testing; Batteries replaced every 4 - 5 yrs (> \$8.5K)	Limited maintenance costs yearly	Quarterly maintenance & testing; periodic replacement parts
Storage space indoors	Approximately 42 sq ft.	All equipment stored outside	All equipment stored outside



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	Estimated Cost ea.	Qty	Total
Battery Backup	\$ 14,000	135	\$ 1,890,000
Engine Generator System	\$ 4,300	135	\$ 580,500
Hydrogen Fuel Cell	\$ 5,500	135	\$ 742,500

Life Cycle Cost Comparison Assumptions (*less installation*)

NOAH



Battery	Engine Generator	Fuel Cell	
Estimated Initial Cost: \$14,000	Estimated Initial Cost: \$4,300	Estimated Initial Cost: \$5500	
No additional maintenance requirements	4 hrs/qtr maintenance @ \$75.50/hr	2 hrs/qtr maintenance @ \$75.50/hr	
Battery replacement every 4 years	Engine overhaul @ yr 7 (20% initial cost)	6 yr cartridge replacemer @ ~ \$55	
3% escalation per year	Annual fuel cost \$300	Annual fuel cost \$530	
	3% escalation per year	3% escalation per year	





		1000W Fuel	0.000	Battery	
		Cell	LP Generator	Option	
Year 0	Hardware Cost Estimate	\$5,500	\$4,300	\$	14,236
Year 1	Maintenance	\$604	\$1,283	\$	100
	Fuel & Tank Rental	\$530	\$300		
subtotal		\$1,134	\$1,583	\$	-
Year 2	Maintenance	\$622	\$1,321	\$	-
	Fuel & Tank Rental	\$546	\$309		
subtotal		\$1,168	\$1,630	\$	-
Year 3	Maintenance	\$641	\$1,361	\$	
	Fuel & Tank Rental	\$562	\$318		
subtotal	Carlo and the second	\$1,203	\$1,679	\$	-
Year 4	Maintenance	\$660	\$1,402	\$	-
	Fuel & Tank Rental	\$579	\$328		
	New Batteries	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		\$	9,832
subtotal		\$1,239	\$1,730	\$	9,832
Year 5	Maintenance	\$680	\$1,444	\$	-
	Fuel & Tank Rental	\$597	\$338		
subtotal		\$1,276	\$1,782	\$	-
Year 6	Maintenance	\$700	\$1,487	\$	
	Fuel & Tank Rental	\$614	\$348		
	Cartridge Replacement	\$550			
subtotal		\$1,865	\$1,835	\$	-
Year 7	Maintenance	\$721	\$1,532	\$	-
	Fuel & Tank Rental	\$633	\$358		
	Generator Overhaul	\$0	\$860		
subtotal		\$1,354	\$2,750	\$	-
Year 8	Maintenance	\$743	\$1,578	\$	-
	Fuel & Tank Rental	\$652	\$369		
	New Batteries	5. A.L		\$	11,067
subtotal		\$1,395	\$1,947	\$	11,067
Year 9	Maintenance	\$765	\$1,625	\$	-
	Fuel & Tank Rental	\$671	\$380		
subtotal		\$1.437	\$2,005	\$	-
Year 10	Maintenance	\$788	\$1,674	\$	
	Fuel & Tank Rental	\$692	\$391		
subtotal		\$1,480	\$2,065	\$	
Total Cun	nulative Cost:	\$19,050	\$23,307	\$	35,135