

# Doing Business with the Office of Western Area Power Administration

Todd Tetrault

Office of Western Procurement Policy  
Small Business Program Manager

# Western Area Power Administration

## Our Mission

Market and deliver reliable, renewable, cost-based hydroelectric power and related services

## Our Small Business Vision

Support the U.S. Department of Energy's socioeconomic objectives by striving to award a fair portion of our total contracts to qualified small businesses, businesses owned by socially or economically disadvantaged individuals and women and veteran-owned small businesses

# Western Area Power Administration (Western)

- Western procures supplies, services, and construction both above and below the simplified acquisition threshold
- Majority of small business opportunities are for IT supplies, support services and construction
- FY 2014 Est. Procurement Base: \$60.9 million
- FY 2014 Est. Federal Small Business Obligations: \$42.6 million

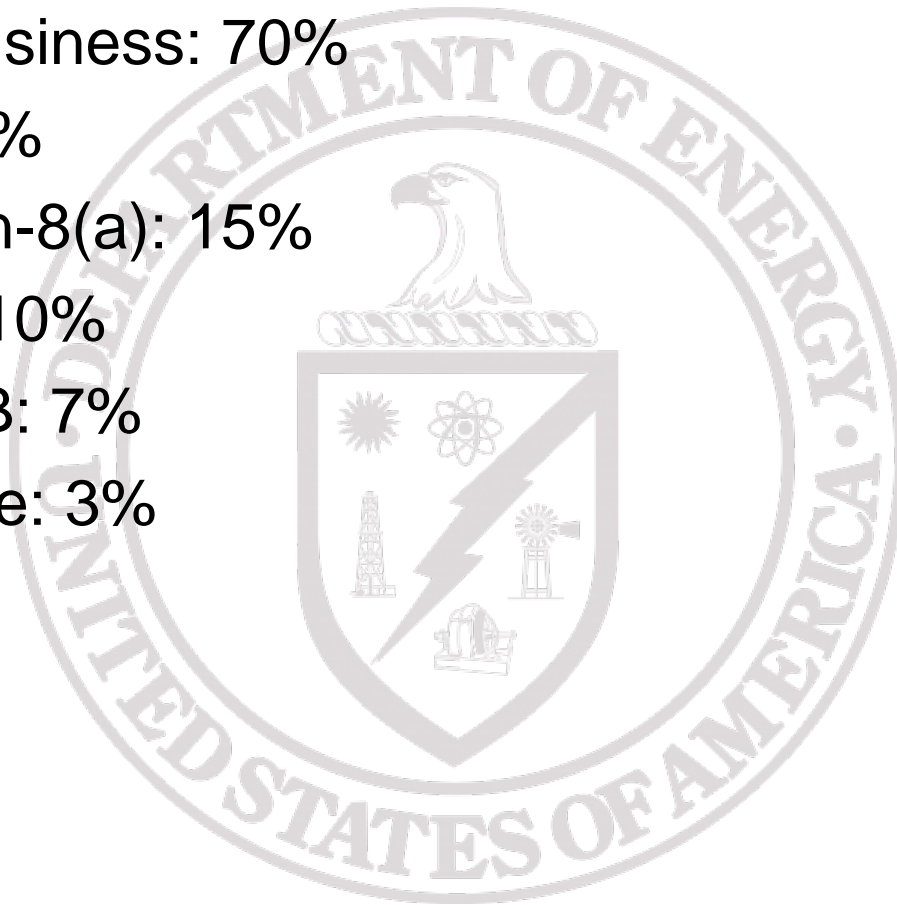
# Office of Western Area Power Administration Locations

- Headquarters, Lakewood CO
- Colorado River Storage, Salt Lake City UT
- Desert Southwest, Phoenix AZ
- Rocky Mountain, Loveland CO
- Sierra Nevada, Folsom CA
- Upper Great Plains, Billings MT

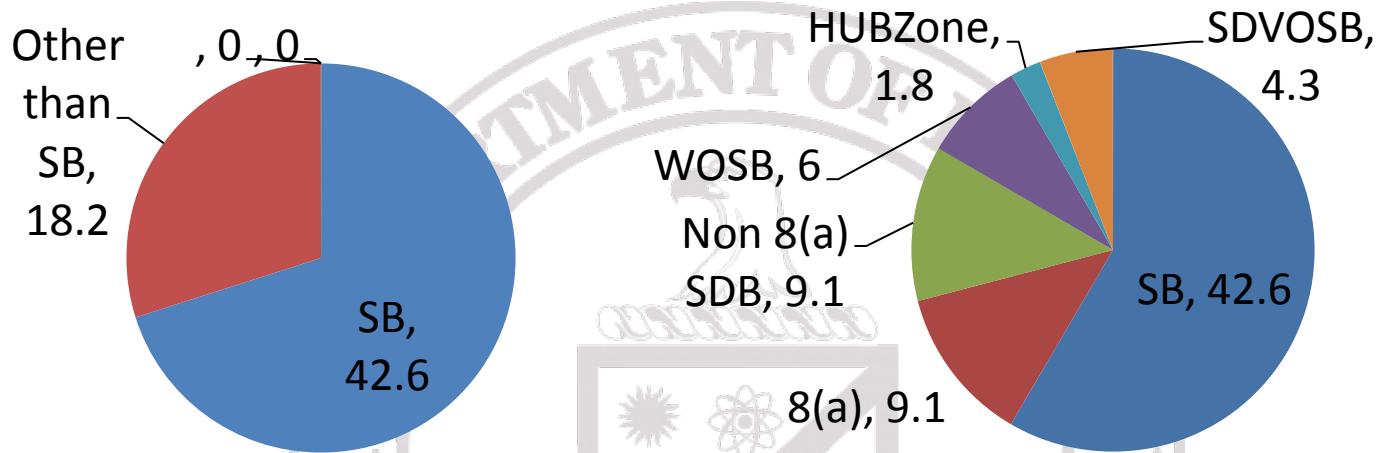


# Western's FY 2014 Small Business Goals

- Small Business: 70%
- SDB: 15%
- SDB Non-8(a): 15%
- WOSB: 10%
- SDVOSB: 7%
- HUBZone: 3%



# Western's FY 2014 Estimated Small Business Opportunities



- Numbers above are represented in Millions.
- Total \$60,898,000 SB \$42,628,000, 8A \$9,137,000, Non 8(a) SDB \$9,137,000 WOSB \$6,091,000, HUBZone \$1,829,000 SDVOSB \$4,263,000

# Western's Upcoming Prime Opportunities for Small Businesses

DE-065-15-0001, Power Circuit Breaker MAIDIQ

	Type of Acquisition
NAICS	335313
Type of Acquisition	Commodities
Contract Description	Western-Wide Power Dead Tank Power Circuit breakers IDIQ 15kV- 245kV for various Western Substations
Award Value (\$s)	\$50 Million
RFP Date	September 2014
Point of Contact	Venus De Liso, <a href="mailto:deliso@wapa.gov">deliso@wapa.gov</a>

# Western's Upcoming Prime Opportunities for Small Businesses

## DE-065-14-0110, IT Support Services

	Type of Acquisition
NAICS	541519
Type of Acquisition	Commodities
Contract Description	IT support services for database administration, programming, call center, system administration, hardware, network, cyber security support for CSO and all regional offices
Award Value (\$s)	\$24 Million
RFP Date	July 2014
Point of Contact	Venus De Liso, <a href="mailto:deliso@wapa.gov">deliso@wapa.gov</a>



# Western's Upcoming Prime Opportunities for Small Businesses

DE-065-14-0116, Technical Support Services

	Type of Acquisition
NAICS	561110
Type of Acquisition	Engineering Services
Contract Description	Technical Support Services (Lands support, Procurement systems, design, graphics, and public affairs support
Award Value (\$s)	\$11 Million
RFP Date	February 2014
Point of Contact	Venus De Liso, <a href="mailto:deliso@wapa.gov">deliso@wapa.gov</a>

# Western's Upcoming Prime Opportunities for Small Businesses

DE-065-15-TBD, A-E Title I-III IDIQ

	Type of Acquisition
NAICS	541330
Type of Acquisition	Architect and Engineering
Contract Description	DSWR A-E IDIQ for Title I, II, III services
Award Value (\$s)	\$20 Million
RFP Date	January 2014
Point of Contact	Susan Ethridge, <a href="mailto:ethridge@wapa.gov">ethridge@wapa.gov</a>

# Western's Upcoming Prime Opportunities for Small Businesses

DE-065-15-TBD, Power Circuit Breaker IDIQ

	Type of Acquisition
NAICS	115310
Type of Acquisition	Services
Contract Description	Large Scale Vegetation Management IDIQ for Desert Southwest Region (AZ, NV)
Award Value (\$s)	\$1 Million
RFP Date	March 2014
Point of Contact	Susan Ethridge, <a href="mailto:ethridge@wapa.gov">ethridge@wapa.gov</a>

# Western's Contact Information

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