



U.S. DEPARTMENT OF
ENERGY

Energy Efficiency &
Renewable Energy

Federal Utility Partnership Working Group Seminar: Chairman's Corner

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David McAndrew

Utility Project Lead
DOE FEMP

Welcome To San Francisco

- Thank you to PG&E for hosting the 2013 Spring FUPWG Seminar!
 - Special thanks to Chris Gillis and Matt Bergh
- Welcome Webinar Participants!
 - The first half of today's meeting is available via webinar
 - Webinar participants are encouraged to send questions and feedback to me at David.McAndrew@ee.doe.gov or Susan Courtney at scourtney@energetics.com
- Thanks to the Steering Committee
 - For new folks they are your ambassadors to the group
 - Together we decide on topics for future seminars
 - They lead efforts to resolve issues identified by this group

FUPWG Code of Conduct

Delegates agree to follow the Federal Utility Partnership Working Group Code of Conduct, outlined here, as developed by the Working Group Steering Committee: Hospitality/social functions (on and off site) are strictly prohibited from conflicting with the timing of official Working Group activities listed in the "Schedule of Events."

Aggressive sales techniques are to be avoided while attending Working Group seminars. Signs and flyers may not be displayed or distributed in the seminar or guestroom areas of the hotel reserved for Working Group participants.

FUPWG Seminar Basics

- Ground Rules
 - It's a Working Group so please participate
 - Phones on quite
 - Lots of time for networking during breaks
 - Presentations will be posted on the FUPWG website
 - Emergency Exits – exit main ballroom doors, out the doors to the bridge, cross bridge to Portsmouth Square
- “NEW” CEU's are being offered
 - Complete the evaluation form - include name and email
 - Indicate which sessions you attended
 - Certificate will be sent electronically

FEMP Utility Program Update

UESC Contract Standardization

- UESC Contracting Officers Guide Book
 - Completed in April
 - Contracting document samples and templates
 - Contains other resources and tools including a timeline and check list to track project progress
 - Includes templates that are easily modified to address each agency's unique acquisition requirements
- Guidebook is posted on FEMP website
- Samples are out at the registration desk
- All attendees may pick up a CD version
- Advanced UESC Workshop attendees already got one

UESC Training

- Workshops
 - July 17-18 in Atlanta hosted by GSA
 - August in Chicago area, dates will be announced soon
 - November in Golden, CO in conjunction with Fall FUPWG
 - With travel restrictions, on-site or agency specific training possible
- Webinars
 - June 20 – Introduction to UESC
 - July 17 – Placing UESC Task Orders with the GSA Areawide
 - On Demand - Utility Energy Service Contracts and Energy Project Incentive Funds (90 minutes)
- Federal/Utility Strategic Partnership Meetings
 - Need host utilities with comprehensive DSM service offerings and large Federal customer base

Targeted Utility Rebate & Incentive Outreach

- IOU's offer over \$5 Billion in rebates and incentive each year
- Federal participation is generally low
 - Don't realize what's available
 - Don't know they can accept rebates
 - Not on the radar
- Utility provides relevant program information to FEMP
- FEMP compiles a one-pager including Federal requirements and authorities
- FEMP works with utility to identify Federal customers in territory
- FEMP sends e-mail blast to customers

UESC Project Support and Data Collection

- FEMP can provide project support at any stage of your project
 - Acquisition support
 - Technical proposal review
 - Support tailored to the need of site
- Data Collection
 - We need your project data
 - Both appropriated and financed projects
 - We will even help you with OMB Max reporting
 - Contact Evan Fuka at Energetics
efuka@energetics.com

Future FUPWG Seminars

- Fall 2013 FUPWG Seminar will be hosted by Xcel Energy – November in Denver, CO.
- Fall seminar will feature:
 - Tour of NREL's Energy Systems Integration Facility (ESIF)
 - Update on SPIDERS Micro Grid Project Phase II at Fort Carson
 - Still need additional topics to discuss
- Looking for utilities to host future seminars - Ask Chris and Matt its fun!

Questions

Contact Information
David McAndrew
David.McAndrew@ee.doe.gov
202-586-7722