

Federal Utility Partnership Working Group Seminar: DOE/FEMP Welcome and Announcements

October 5, 2014

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Welcome To Fall FUPWG

- Thank you to Florida Power & Light for hosting the 2014 Fall FUPWG Seminar.
 - > Special thanks to Gene Beck, Mark Hillman and Kim Sanders!
- Welcome Webinar Participants!
 - > The first half of todays meeting is available via webinar
 - ➤ We unfortunately cannot accommodate questions from webinar participants during today's session but you are encouraged to send questions and feedback to me at David.McAndrew@ee.doe.gov or Susan Courtney at scourtney@energetics.com.



Welcome to Fall FUPWG

Thanks to the Steering Committee

For new folks they are your ambassadors to the group

Together we decide on topics for future seminars

They lead efforts to resolve issues identified by this group



FUPWG Code of Conduct

Delegates agree to follow the Federal Utility Partnership Working Group Code of Conduct, outlined here, as developed by the Working Group Steering Committee:

Hospitality/social functions (on and off site) are strictly prohibited from conflicting with the timing of official Working Group activities listed in the "Schedule of Events.

Aggressive sales techniques are to be avoided while attending Working Group seminars. Signs and flyers may not be displayed or distributed in the seminar or guestroom areas of the hotel reserved for Working Group participants.

FUPWG Seminar Basics

- Ground Rules
 - ➤ It's a Working Group so please participate
 - ➤ Phones on quite
 - > Lots of time for networking during breaks
 - > Presentations will be posted on the FUPWG website
 - > Emergency Exits
- CEU's are being offered
 - ➤ Complete the evaluation form include name and email
 - Indicate which sessions you attended
 - Certificate will be sent electronically



FEMP Utility Program Update



UESC Contract Standardization and Outreach

- Utility Partnerships Program Overview updated so more useful as a tool providing UESC information, resources and links.
- UESC Guide will continue to be updated New Performance Assurance Template
- New Rebate and Incentives Initiative
- New UESC Webinar for Utilities launched last week.
- UESC ENABLE tool ready for projects
 - Lighting, HVAC & Controls, Solar PV
 - Pilot Projects
- Next Project Utility Program Website



UESC Training

- New FEMP Training Website http://energy.gov/eere/femp/training
 - Better organized and more user friendly
 - Improved search capabilities
- Workshops
 - ➤ Nov. 3-4 in conjunction with Fall FUPWG
 - Looking for host utilities for next year's Advanced UESC Workshop
 - April 20-21 in conjunction with Spring FUPWG
 - On-site or agency specific training also available
- Webinars
 - Nov. 12 Introduction to UESC
 - ➤ Dec. 9 Placing UESC Task Orders with the GSA Areawide
 - > Jan. 14 Utility Energy Service Contracts (UESC) for Utility Representatives
 - On Demand Webinars
- Federal/Utility Strategic Partnership Meetings
 - For utilities with comprehensive DSM service offerings and large Federal customer base.



UESC Project Support

FEMP can provide project support at any stage of your project. Let me know if we can help!

>Acquisition support

➤ Technical proposal review

>Support tailored to the need of site



UESC Awarded Data

- FEMP collects UESC project data voluntarily from utilities and Federal agencies
 - Submitting data can improve FEMP's understanding of UESC market data trends
- Since 1992
 - ~1800 UESC projects
 - Awarded for \$2.7B
- FY14 awarded projects (data collection in progress generally 6 month lag)
 - 17 projects
 - − ~\$57M

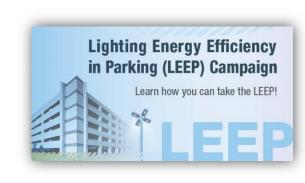


Lighting Energy Efficiency in Parking (LEEP) Campaign

The LEEP Campaign:

- A recognition and guidance program to support high efficiency lighting for parking facilities
 - 2015 Awards: BOMA 2015 Every Building Conf. and Expo. Los Angeles, CA, June 28-30, 2015
- Focus on barriers to adoption and resource gaps
- Offers specifications, tools, resources developed by US DOE and others
 - Free limited technical assistance
- Technical Support from:
 - Better Buildings Alliance (U.S. DOE)
 - Federal Energy Management Program
- Over 100 Participants (sites)
- Over 100 Supporters
 - Utilities, efficiency groups, manufacturers, etc.
- Federal entities are encouraged to join!

Join at www.LEEPCampaign.org It's free!



Organizing Committee:







Better Buildings Alliance



LEEP Campaign Participants as of Sept. 2014

| ABM Energy | Denver West Office Park/CBRE | Midwest Moving & Storing | Tower Companies |
|---------------------------------------|--|-------------------------------------|---|
| ABM Facility Services | Department of Defense | Miller-Valentine Group | Town of Amherst |
| AGC Banquet & Event Center | Joint Base San Antonio | Minnesota National Guard | Town of Mountain Village |
| Alexandria Real Estate Equities, Inc. | U.S, Department of Veterans Affairs | Morlin Asset Management | U.S. Army Reserve - Parks Reserve |
| Allentown Parking Authority | EMS/DPW-Fort Irwin | Naval Air Station Whidbey Island | Forces Training Area |
| American Realty Advisors | Energy Focus Inc | Newmark Grubb Knight Frank | U.S. Army - Army Test and Evaluation |
| Arby's Restaurant Group | Energy Managers LLC | Parmenter Realty Partners | Command Sain Engineering Associates |
| Assisi Homes of Gurnee Inc. | Evolvelectric | Perry CSD | Dugway Proving Ground |
| AT&T | FedEx Ground | Pierce County Facilities Management | Union Station |
| Blue Hill Partners | Ford Motor Company | Point Park University | University of California at Irvine |
| Bradford Exchange | Forest City Enterprises Inc. | Prince William County Gov. | University of Colorado Health |
| Brookfield Office Properties | Franklin Resources Inc. | Department of Public Works | University of Maryland Medical Center |
| Brookshire Brothers | Gaylord National Resort & Convention Ctr | Prologis L.P. | *University of Minnesota |
| Bruce Wayne Kubena | Georgia Building Authority | Providence Heath & Services | Parking and Transportation Services |
| CBRE | Groupe Pacific | Prudential Real Estate | University of Pennsylvania |
| CBRE for Regions Bank | Hammerschlag & Co., Inc. | PTP Management, Inc. | University of South Florida |
| CBRE Healthcare | Hines | *Regency Centers | St. Petersburg Campus |
| CC Frost Properties, LTD | Horizon Solutions LLC | Reit Management & Research LLC | UPMC (Univ. of Pittsburgh Medical Center) |
| CentraCare Health System | *Howard Hughes Corporation | Santa Barbara County | HQ IMCOM FT Sam Houston TX |
| City of Melrose | ibx lighting | SF Environment | Village of Great Neck Plaza |
| City of Ocala, Florida | *JBG Companies | Shelor Motor Mile | Von Braun Center |
| City of San Jose, Department of | Jones Lang LaSalle | Standard Parking | *Walmart Stores, Inc. |
| Transportation | Julin Realty Services, LLC | State of Missouri | Weingarten Realty |
| *CLTC | *Kimco Realty Corporation | Sumner School District | Wells Fargo |
| | USAF Lackland AFB | Supervalu, Inc. | |
| Compass Properties, LLC | Lamey-Wellehan | Tetra Tech Inc./OR Natl. Guard | Wells Fargo Insurance USA |
| Connecticut General Assembly | M&M Cartage | TES Engineering | Westminster Canterbury |
| *Cox Enterprises Inc. | *Marine Corps Base Quantico | The Hermitage Centre | Wilshire Federal Building |
| Crescent Real Estate Equities | *MC Realty Group LLC/ IRS Garage | The Home Depot | Wyndham |
| Cushman & Wakefield | MD Anderson Cancer Center | The Kroger Co. | Wyndham Vacation Ownership |
| DCM Limited LLC | *MGM Resorts International | *ThedaCare | Zappos.com, Inc. |

*Denotes 2014 Award Winners. **Bold** indicates federal sites.



Future FUPWG Seminars

- Spring 2014 FUPWG Seminar will be hosted by Tennessee Valley Authority – April 22-23 in Nashville.
- Please provide ideas for session topics on your evaluation form



Questions

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