

USD@E'16

15th Annual DOE Small Business Forum & Expo MAY 23 - 25, 2016 | ATLANTA, GA

# Doing Business with the U.S. Department of Energy Southwestern Power Administration

**Presented by:** Tammy Moreno **Small Business Program Manager** 



## Southwestern Power Administration

- Headquarters: Tulsa, OK
- Field Offices: Gore, OK; Jonesboro, AR; Springfield, MO
- Markets cost-based, wholesale power generated from 24 Corps of **Engineers Dams in AR, MO, OK, TX**
- Provides power to over 8 million end users in OK, AR, TX, KS, LA, MO
- Operates 1,380 miles of high-voltage transmission lines; 25 substations; and 46 high-speed communications sites
- Goes by SWPA!



# Small Business Program Support

- In FY 2015, Southwestern procured over \$20,000,000 in supplies and services
- 95% or \$19,000,000 was awarded to Small Businesses (includes small disadvantaged, veteran-owned, womenowned, and service disabled veteran-owned)
- Projections for FY 2016 include \$14,000,000 in procurements, with anticipated 63% to Small Businesses

## Small Business Outreach

- SWPA supports small business by providing fair and open access to acquisitions
- SWPA electronically publishes all acquisition opportunities that exceed \$15,000 to the FedConnect web site (www.Fedconnect.net)
- SWPA actively participates in Small Business Outreach Conferences nationwide
- SWPA does not have a "bidders list"

# What We Buy

#### Supplies

- Information Technology Hardware & Software (335311)
- High Voltage Transmission Line Materials (335999)
- Special Purpose Vehicles (Digger Trucks, Aerial Man-lifts)(336120)
- Substation Materials (Switches, Circuit Breakers) (335313)
- Right-of-Way Clearing Equipment

# What We Buy

#### Services

- Administrative Professional Support Services (541611)
- Information Technology Support Services (541513)
- Engineering (541330)
- Construction (237130)

# Specific Opportunities over \$1,000,000

- 237130 Microwave Tower Supply & Installation (1,000,000 - \$5,000,000)
- 237130 Add Fiber (OPGW) between Carthage Neosho Line (\$1,000,000 - \$5,000,000)
- 237990 Sikeston Substation Grounding & Drainage Improvements (\$1,000,000 - \$5,000,000)
- 999999 ID/IQ for Communication Tower Site Inspection/Tower Accessory Repair/Microwave Antenna Installation and Path Alignment (\$1,000,000 - \$5,000,000)



## Questions?

Contact:

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Or visit us at: www.swpa.gov



### Session Evaluations



#### SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

☐ Yes ☐ No

# Please rate each of the following: Overall Session Rating. Poor Fair Great 1 2 3 4 5 Session content matches the program description. 1 2 3 4 5 The speaker(s) appeared organized, informed,

return for future presentations?

and delivered effective presentation.

Would you recommend that this/these speaker(s)

#### SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

What topics most interested you in this session?
What topics do you feel were missing in this session?
Additional comments:

#### Reminder

Please complete the Speaker/Session Evaluation Form located in your program guide and place the form in the basket in the back of the room.



<sup>\*</sup>Turn over for additional questions