

# ATLANTA 2016



15th Annual DOE Small Business Forum & Expo  
MAY 23 - 25, 2016 | ATLANTA, GA



# Doing Business with the National Nuclear Security Administration

## Discovering Opportunities

Gary Lyttek, Senior Business Source Manager

# WHY AM I HERE?

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- Know little to nothing about NNSA
- Opportunities/Money
- Short attention Span
- Who are the Panelists?
- Let's get STARTED!



# Doing Business with National Nuclear Security Administration



# WHAT ARE YOU ABOUT?

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## **Our Mission:**

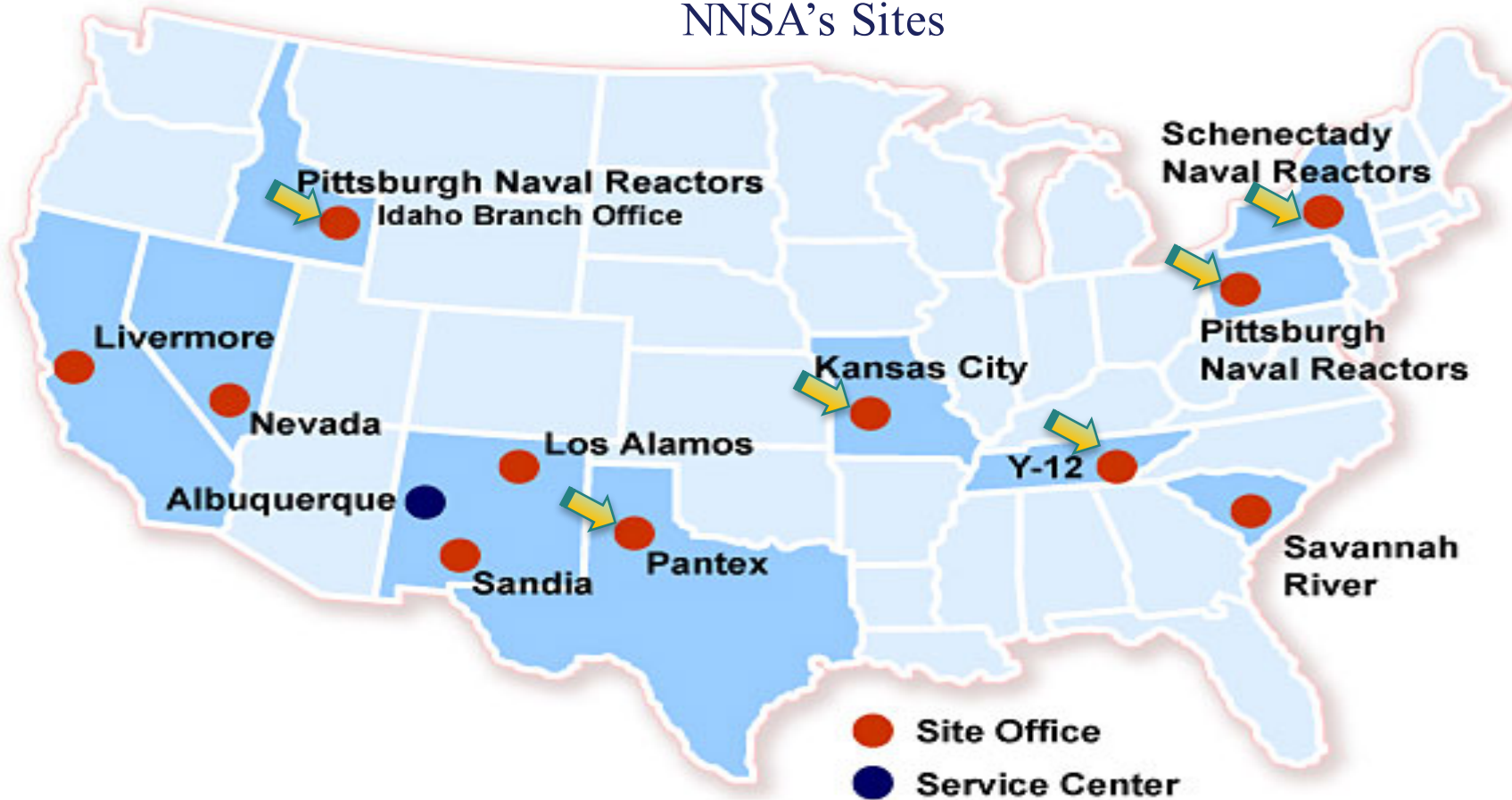
- **Enhance national security through the military application of nuclear science.**
  - Maintain Nuclear Stockpile
  - Nonproliferation
  - Counterterrorism/Counterproliferation
  - Emergency Response
  - Power the Nuclear Navy
  - Modernize the Security Infrastructure

## **Our Small Business Vision:**

- **Provide NNSA's programs with only the highest quality, technically superior, and competitively-priced small business suppliers.**

# WHERE ARE YOU?

## NNSA's Sites

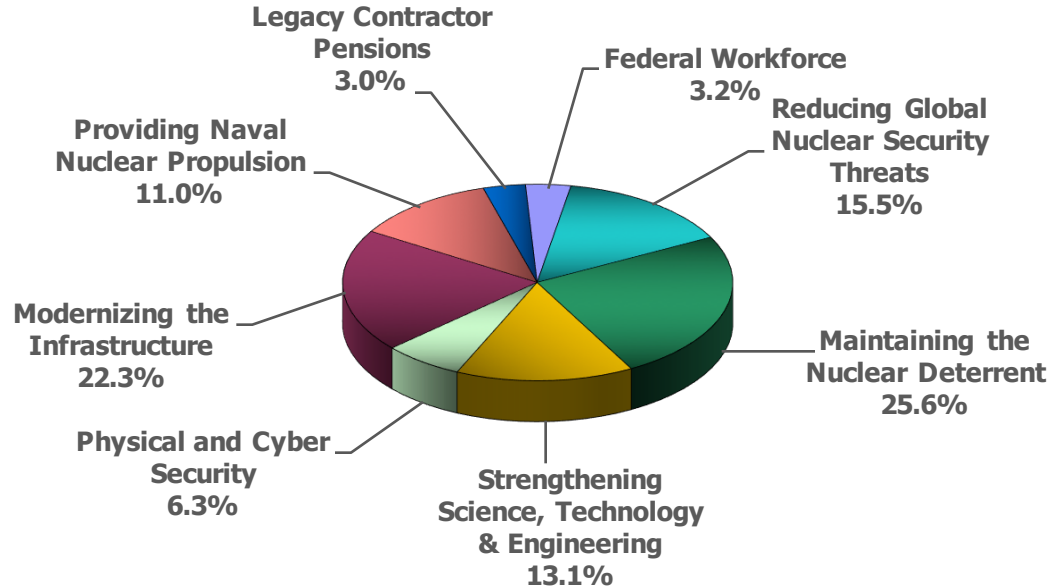


# NNSA KEY POINTS

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- **Semi-Autonomous Organization**
- **Unique Procurement Authority**
- **FY 2016 Est. Procurement Base: Over \$11.5B**
- **Management & Operating Contractors (M&O's) fulfill mission work (FY 2015: ~90% of funding)**
- **Majority of small business opportunities are with our M&O contractors (FY 2015: Over \$1.7 B)**
- **FY 2015 Federal Small Business Obligations: Over \$223M !**

# FY 2016 Budget Request - \$12.6B



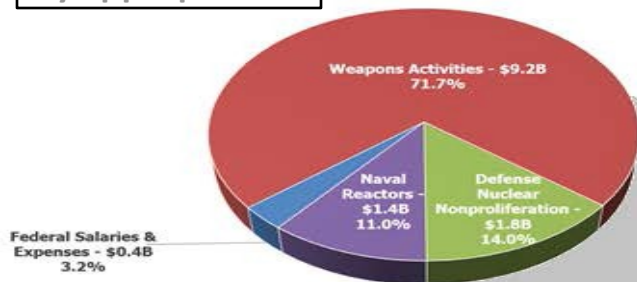




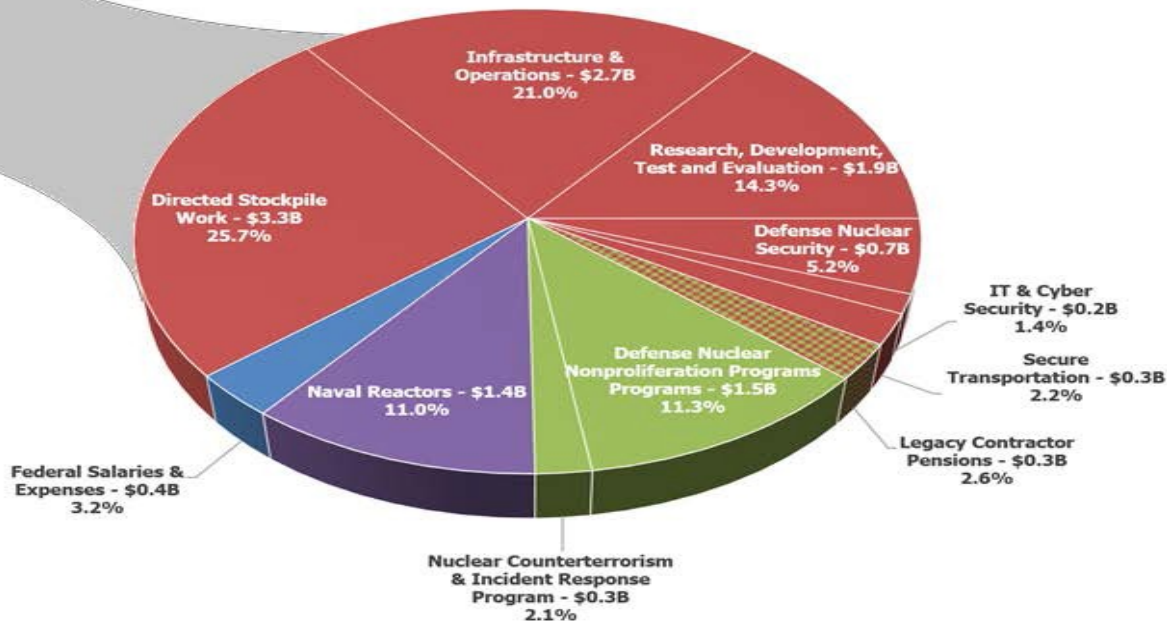
# FY 2017 Budget Request = \$12.9B



## By Appropriation



## By Program



# NNSA Future-Years Nuclear Security Program (FYNSP)

<i>(\$ in thousands)</i>	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021
Weapons Activities	9,243,147	9,661,305	9,863,303	10,117,852	10,518,197
Defense Nuclear Nonproliferation	1,807,916	1,974,349	1,982,792	2,025,191	2,134,392
Naval Reactors	1,420,120	1,467,751	1,778,387	1,778,317	1,670,948
NNSA Federal Salaries & Expenses	412,817	435,595	443,518	451,640	459,963
<b>Total*</b>	<b>12,884,000</b>	<b>13,539,000</b>	<b>14,068,000</b>	<b>14,373,000</b>	<b>14,783,500</b>

- Annual totals include an allocation to NNSA from the Department of Defense's five year budget plan; \$1.66 billion in FY 2018, \$1.70 billion in FY 2019, \$1.74 billion in FY 2020, and \$1.77 billion in FY 2021
- Outyear numbers will need to be adjusted to meet programmatic requirements

# NNSA Site Funding Estimates

## FY 2017 Congressional Budget

Site	FY 2015 Current	FY 2016 Enacted	FY 2017 Request	\$ Change vs FY 2016	% Change vs FY 2016
<b>National Security Campus</b>					
Kansas City Plant	589.5	615.6	744.9	+129.3	+21.0%
Kansas City Field Office	7.0	7.3	7.6	+0.2	+3.0%
<b>Livermore</b>	<b>1,125.0</b>	<b>1,215.2</b>	<b>1,201.9</b>	<b>-13.3</b>	<b>-1.1%</b>
Lawrence Livermore National Laboratory	1,107.6	1,197.1	1,183.3	-13.8	-1.2%
Livermore Field Office	17.4	18.1	18.6	+0.5	+2.8%
<b>Los Alamos</b>	<b>1,666.1</b>	<b>1,930.7</b>	<b>1,838.0</b>	<b>-92.7</b>	<b>-4.8%</b>
Los Alamos National Laboratory	1,652.2	1,915.5	1,822.1	-93.4	-4.9%
Los Alamos Field Office	13.9	15.2	15.9	+0.7	+4.4%
<b>NNSA Production Office</b>	<b>1,752.4</b>	<b>1,999.3</b>	<b>2,255.0</b>	<b>+255.7</b>	<b>+2.4%</b>
NNSA Production Office (Field Office)	26.0	30.2	31.9	+1.7	+5.6%
Pantex Plant	569.4	661.4	707.7	+46.3	+7.0%
Y-12 National Security Complex	1,157.0	1,307.7	1,515.4	+207.7	+15.9%
<b>Nevada</b>	<b>459.1</b>	<b>466.7</b>	<b>490.1</b>	<b>+23.3</b>	<b>+5.0%</b>
Nevada National Security Site	368.8	376.2	396.4	+20.2	+5.4%
Nevada Field Office	90.3	90.5	93.7	+3.1	+3.5%
<b>Sandia</b>	<b>1,747.5</b>	<b>1,775.1</b>	<b>1,780.7</b>	<b>+5.6</b>	<b>+0.3%</b>
Sandia National Laboratories	1,726.5	1,753.4	1,758.3	+4.9	+0.3%
Sandia Field Office	21.0	21.7	22.4	+0.7	+3.0%
<b>Savannah River</b>	<b>656.7</b>	<b>645.5</b>	<b>624.5</b>	<b>-21.0</b>	<b>-3.2%</b>
Savannah River Operations Office	348.4	334.0	259.4	-74.6	-22.3%
Savannah River Site	301.9	306.3	358.4	+52.1	+17.0%
Savannah River Site Office	6.4	5.2	6.7	+1.5	+28.8%

# NNSA & Small Business

## Policies:

- NNSA is committed to providing maximum practicable contracting opportunities to small businesses for goods and services needed to support the program and mission accomplishment
- Non-Management & Operating (M&O) contract actions, shall first be considered for small businesses. Non-M&O contract awards to large businesses require an approved Small Business Waiver

## Practices:

- Senior Management Small Business Goals
  - Negotiated Annually/Truly in Performance Standards
- SBA Partnership – Review new actions over \$150K
- Small Business Waivers - \$150K & \$3M

# WHAT'S NEXT?

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- **FY 2016/2017 Initiatives:**

- **Socio-Economic Set-asides**

- SDVOSB
    - HUBZone
    - WOSB
    - 8(a) Program

- **Construction Program**

- GPP vs. Capital Construction
    - Vendor Base
    - Bonding



# Technical, Engineering & Professional Services - BPAs

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- Multiple Award – Blanket Purchase Agreements
- GSA – Professional Services Schedule
- Program Management Support, Nuclear
- **Service Areas:** Engineering SMEs & Analytical Support, Training, Security Management Support, Weapons Data Support, Emergency Operations, Aviation Operations & Nuclear Nonproliferation
- **Estimated Value:** \$250M to \$300M
- Privity of Contract: Any team member can lead a task
- Direct Government Past Performance
- RFQ: Jan. 2017 Awards: NLT July 2017

# Acquisition Forecast

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- **NNSA's Multi-Year Acquisition Forecast**
  - Prime NNSA Contracting Opportunities
  - Subcontracting Opportunities Available from M&O Contractors
- **Web URL**  
<https://hqlnc.doe.gov/support/nnsaforecast.nsf>

## FINDING MORE BUSINESS OPPORTUNITIES

NNSA Field Small Business Information:  
Greg Gonzales, Small Business Program Manager  
Phone: (505) 845-5420 or e-mail: [gregggonzales@nnsa.doe.gov](mailto:gregggonzales@nnsa.doe.gov)



Management & Operating (M&O) contractors provide research, development, and production power for NNSA's national laboratories and facilities – with locations coast-to-coast. Most small business opportunities are found at these sites.

### nnsa m&o business opportunities follow these links:

- Lawrence Livermore National Laboratory (CA)  
<https://supplychain.llnl.gov/small-business-program>
- Los Alamos National Laboratory (NM)  
<https://www.llnl.gov/business/business-opportunities/index.php>
- National Security Campus (MO)  
<https://fnt.kpa.com/nice/display/portal/NSC+Supplier+Portal>
- Naval Nuclear Propulsion Program (NY, PA, ID)  
<https://www.nnp.com/contracting/index.html>  
<https://www.nnp.com/document/index.html>
- Nevada National Security Site (NV)  
<https://www.nnsa.gov/Programs/Document.aspx>
- Sandia National Laboratories (NM & CA)  
<https://www.snl.gov/Programs/contracting-with-sandia/document/>
- Y-12 National Security Complex (TN & TX)  
<https://www.ornl.gov/contracting/contracting/subcontracting-forecast>



Headquarter's Contact Information:  
NNSA Small Business Office  
Attention: NA-APM-1  
1000 Independence Avenue, S.W.  
Washington, DC 20585  
Phone: (202) 586-8304  
Fax: (202) 586-7535  
E-mail: [smallbusiness@nnsa.doe.gov](mailto:smallbusiness@nnsa.doe.gov)



## SMALL BUSINESS PROGRAMS



### securing our nation through small businesses

Established by Congress in 2000, NNSA is a semi-autonomous agency within the U.S. Department of Energy responsible for enhancing national security through the military application of nuclear science. NNSA maintains and enhances the safety, security, reliability and performance of the U.S. nuclear weapons stockpile without nuclear testing; works to reduce global danger from weapons of mass destruction; provides the U.S. Navy with safe and effective nuclear propulsion; and responds to nuclear and radiological emergencies in the U.S. and abroad.

# Session Evaluations



## SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

SESSION TITLE: \_\_\_\_\_

Please rate each of the following:

	Poor		Fair		Great
Overall Session Rating.	1	2	3	4	5
Session content matches the program description.	1	2	3	4	5
The speaker(s) appeared organized, informed, and delivered effective presentation.	1	2	3	4	5
Would you recommend that this/these speaker(s) return for future presentations?	<input type="checkbox"/> Yes <input type="checkbox"/> No				

*\*Turn over for additional questions*

## SPEAKER/SESSION EVALUATION

Please place the completed evaluation into the evaluation box in the back of your session room or bring it to the registration desk.

What topics most interested you in this session?

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What topics do you feel were missing in this session?

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Additional comments: \_\_\_\_\_

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## Reminder

Please complete the Speaker/Session Evaluation Form located in your program guide and place the form in the basket in the back of the room.

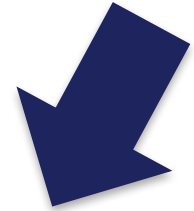


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# Contact Information

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- **Greg Gonzales – Small Business Program Manager – Albuquerque:**  
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## Booth #27