



# Analyzing Fuel Saving Opportunities through Driver Feedback Mechanisms



**DOE Annual Merit Review**

**PI & Presenter: Jeff Gonder**

**Organization: NREL**

**May 9, 2011**

**Project ID: VSS007**

**This presentation does not contain any proprietary, confidential or otherwise restricted information**

# Project Overview

## Timeline

Activities specific to current effort:

- Started in FY10
- Ending in FY11
- Project is 90% complete

## Budget

Corresponding funding:

- Total (all DOE): \$400k

## Barriers Addressed

- Portfolio approach necessary to achieve GHG reduction goals
  - Long turnover time for legacy fleet
  - Assessing fuel savings potential
- Deploying/encouraging efficient driving (to benefit all vehicles)
- Consumer reluctance to purchase/ implement new technologies

## Project Partners

- Social science/human factors experts (driver receptiveness consultations)
- Commercial fleets and insurance companies (deployment discussion for high incentive applications)

(Details on collaboration slide)

GHG = greenhouse gas

# Project Summary

---

## Driving style changes can save fuel

- “Ideal” cycles yield dramatic savings
  - 30%-60% with same vehicle and powertrain
  - Gives outer bound (only achievable with automated vehicle/traffic control)
- Constrained by real-world driving, savings still significant
  - 20% for giving up aggressive driving habits
  - 5%-10% possible for moderate drivers

## Existing methods may not change many people’s habits

- Other driving behavior influences dominate
  - Surrounding vehicles; In a hurry; Available vehicle power; Etc.
- Current feedback approaches unlikely to have broad impact
  - Often deliver accurate information and instruction
  - But not in the simplest and easiest way to overcome other influences
- High fuel prices/other incentives needed for wide adoption
  - Combined with simple, low cost approach

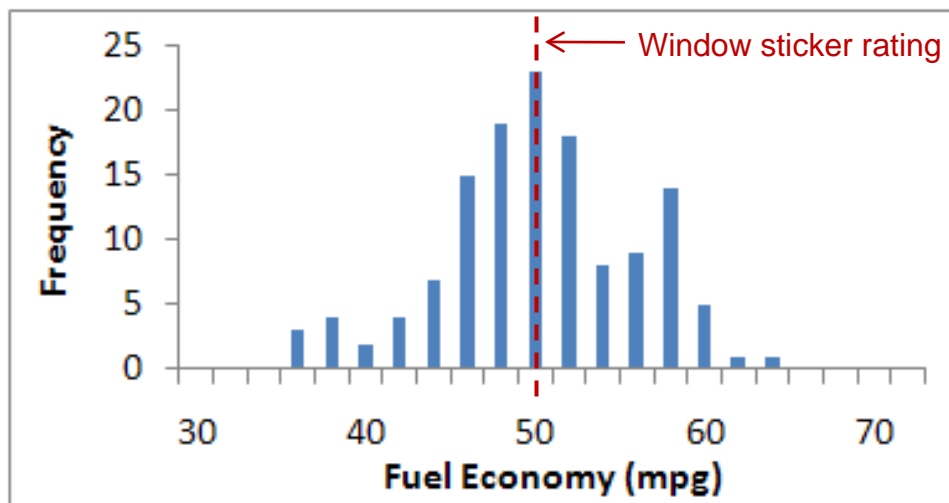
---

# Relevance

# Drive Cycle = Important Fuel Use Factor

“Your mileage will vary” based on driving style

2010 Prius Fuel Economy Histogram for 133 Drivers\*



**Stands to reason that broad adoption of efficient habits could have large aggregate fuel savings benefit**

- Shift overall MPG distribution higher for all vehicles
  - (Some distribution will remain due to factors such as weather, traffic, etc.)

\* Data accessed from [www.fueleconomy.gov](http://www.fueleconomy.gov) on March 9, 2011



# Legacy Fleet Energy Efficiency

>200 million existing vehicles, often in-service >15 yrs

- New technologies take a while to penetrate the fleet
- Improving efficiency of current vehicles can have a broad impact
- Fleet mpg will be slow to change without addressing legacy vehicles



Photo from iStock/11994853



Photo from iStock/ 3004844

---

# Approach

# Quantify Fuel Saving Opportunities

---

## Savings from improving individual driving profiles

- Outer bound from total cycle optimization
- Consider range of driving types from real-world sample
- Identify most important factors to improve
  - Efficiency analysis from incremental cycle improvements
- On-road experiments over repeated routes
  - Confirm savings potential from implementing efficiency strategies

## Prevalence of inefficient/suboptimal driving

- Identify proportion of aggressive drivers with large savings potential vs. moderate drivers with less savings potential
  - Based on real-world sample
- Combine for aggregate savings estimate



# Identify/Understand Behavior Influences

---

## Literature review and expert consultation

- Driver behavior influences
  - Effect of social norms; Attention span/time horizon; Etc.
- Driver feedback issues
  - Fuel savings potential; Receptiveness likelihood; Design considerations; Driver distraction

## Observe factors impacting on-road decisions

- Considerations for different conditions
  - Driving style
  - Route type
  - Traffic
- Identify barriers to adopting efficient behaviors

# Assess Various Feedback Approaches

---

## Survey existing examples

- Consider savings potential for different behavior changes
  - E.g., reducing speed, accel/decel and idling time
- Test out/review devices

## Evaluate based on other project findings

- Can the approach work?
  - Accurate information and instruction conveyed effectively?
- Are people likely to use it?
  - Easy to use?
  - Avoids unintended consequences?
  - Helps trump other behavior influences?

## Provide results to DOE

- Interim report (Sept 2010)
- Milestone report on driver feedback fuel savings opportunity (Feb 2011)

Accel/decel = acceleration and deceleration

---

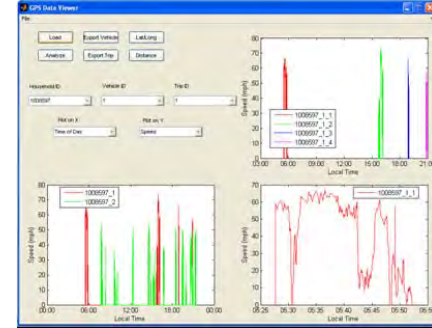
# Technical Accomplishments

# Cycle Improvement Savings

## Real-World Profiles from GPS Travel Survey

### Data from 2006 survey in San Antonio and Austin, TX

- 783 full day, sec-by-sec drive cycles
- Captures real-world aggressiveness, distances, etc.



### Investigate complete cycle optimization

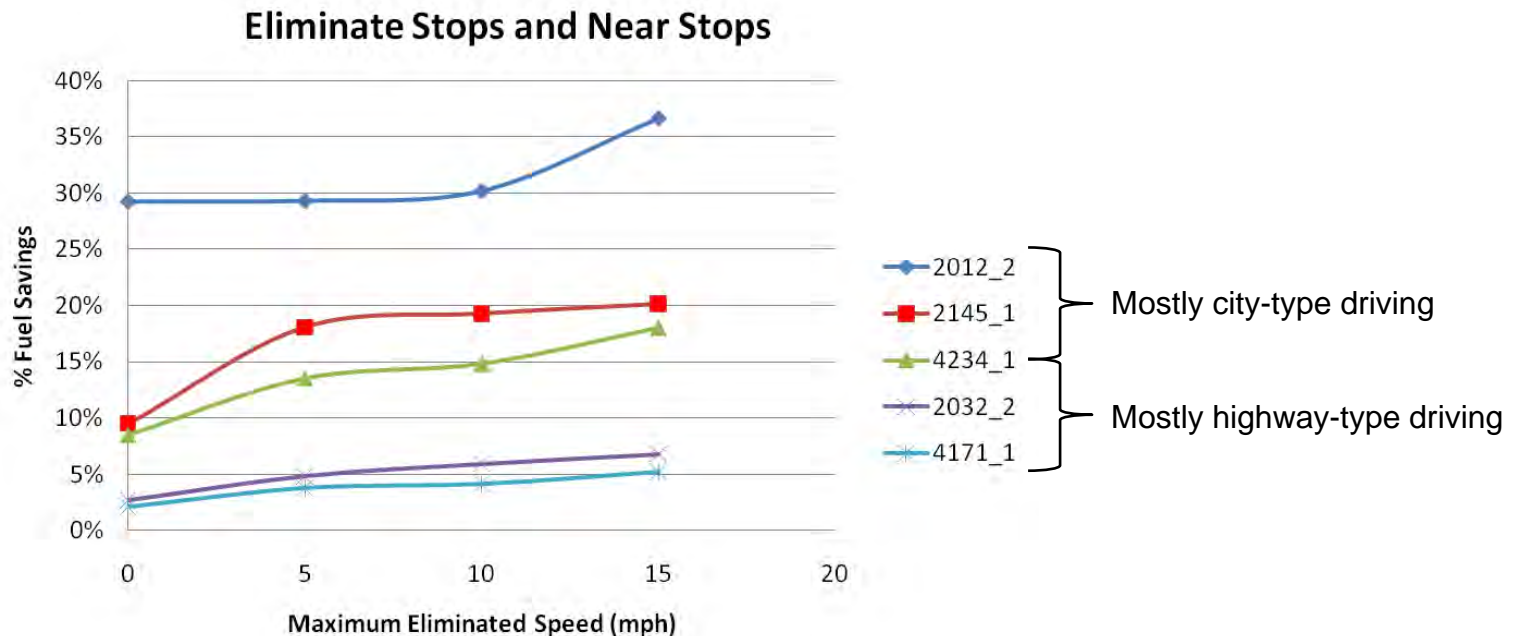
- Select handful of cycles representing range of driving sample
- Outer bound efficiency improvements
  - Eliminate unnecessary stop-and-go and idling
  - Implement ideal vehicle speed and acceleration rate
- 30%-60% fuel savings possible
  - With same vehicle and powertrain
  - Would require vehicle/traffic flow automation to actually achieve
- On today's roads only incremental cycle improvements achievable

GPS = global positioning system

## Incremental Adjustments to Real-World Driving Samples

### Accel/Decel = dominant efficiency factor in urban driving

- Most important to reduce **frequency** of stop-and-go/slow-and-go
  - Such cycle smoothing possible by paying attention farther ahead (e.g., slightly slowing early to avoid getting stopped at a red light)
- Reducing accel/decel **rate** also helps, but is less important
  - (Eliminated accel/decel events will have a rate of zero)

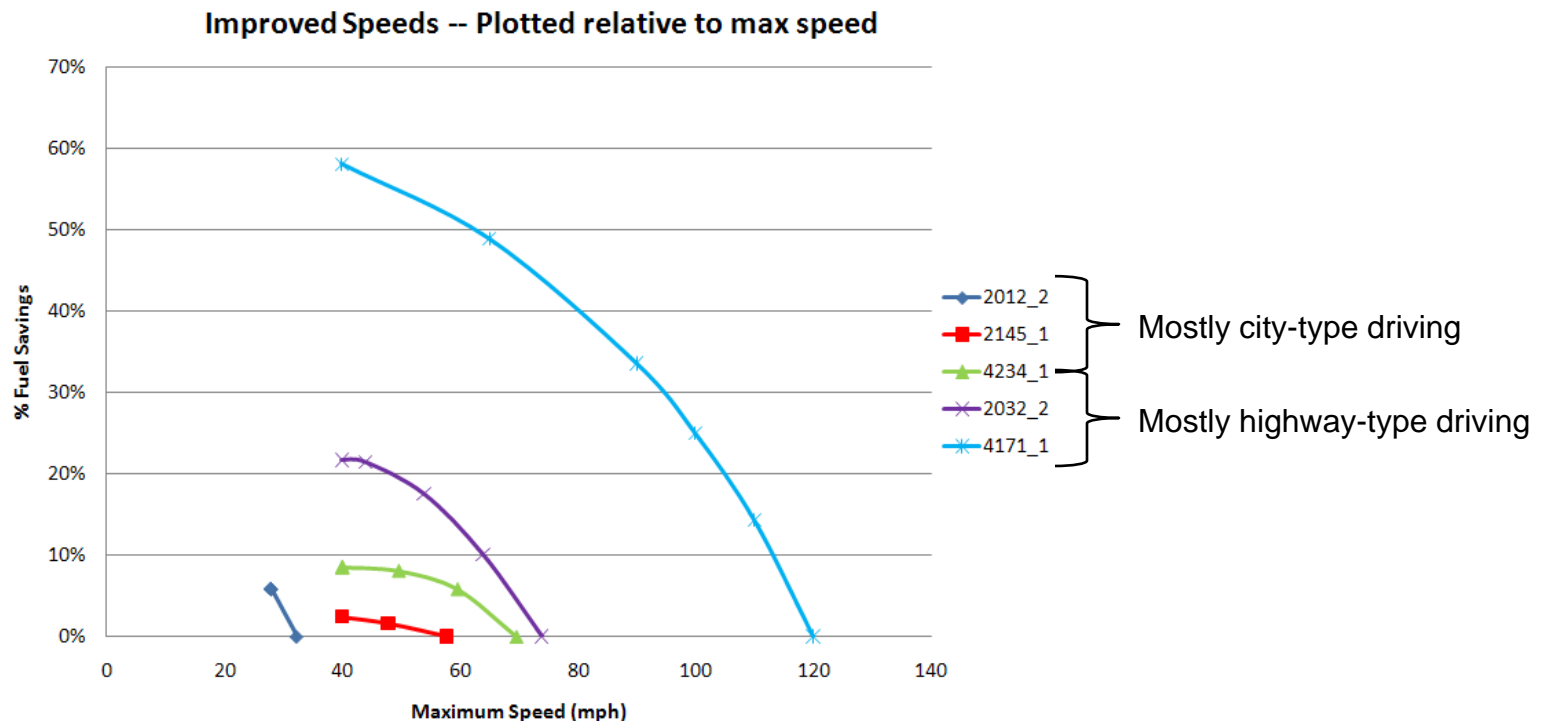


# Cycle Improvement Savings

## Incremental Adjustments to Real-World Driving Samples

### High speeds = dominant factor in highway driving

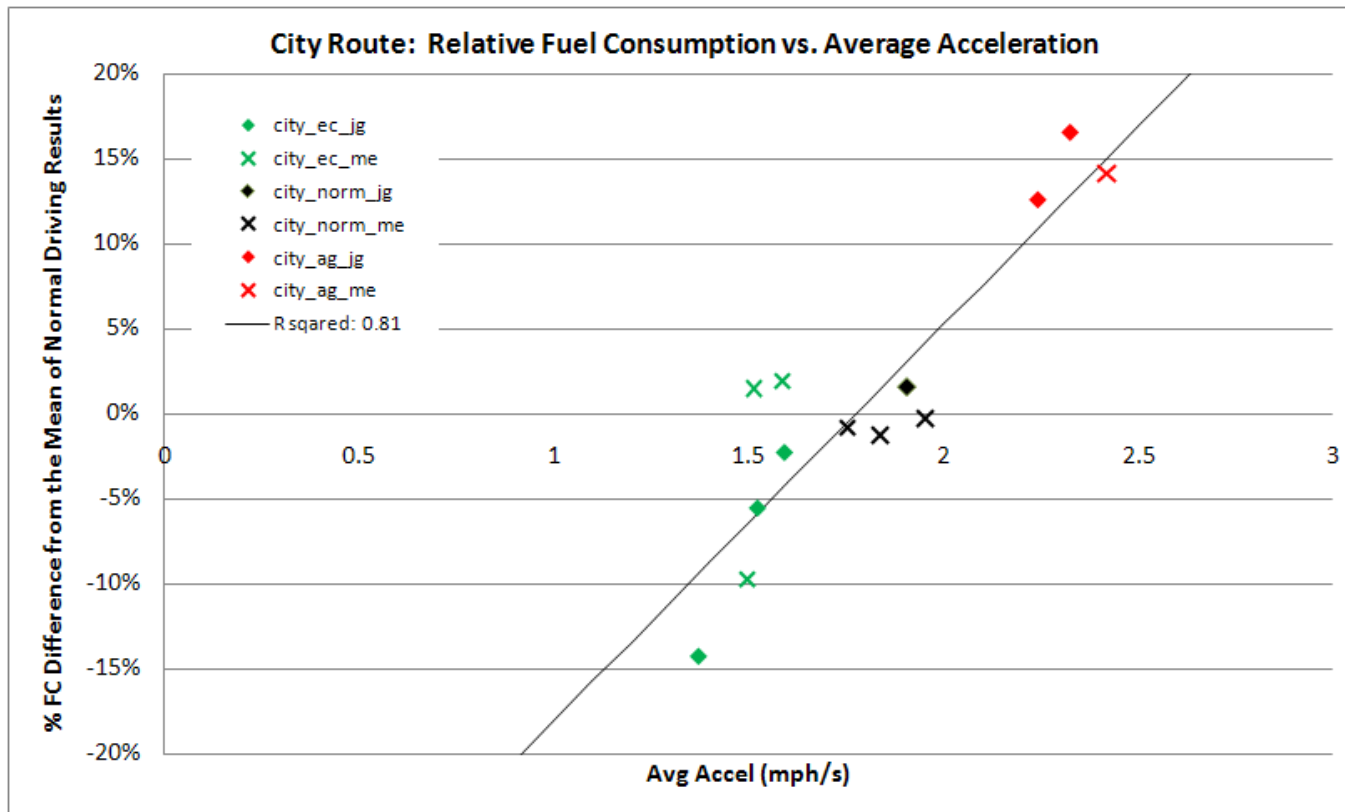
- High aero drag at extreme speeds leads to large fuel use
- Savings related to magnitude of original speed relative to optimal speed
  - 40-50 mph optimal for the simulated vehicle



aero drag = aerodynamic drag (proportional to velocity squared)

## Cycle Improvement Savings On-Road Routes Repeated Using Different Driving Styles

- Considerable spread within each driving type, but clear savings benefit moving from aggressive to normal to energy conscious
  - 30% difference between best and worst fuel efficiency
- Savings correlate with average acceleration on city route



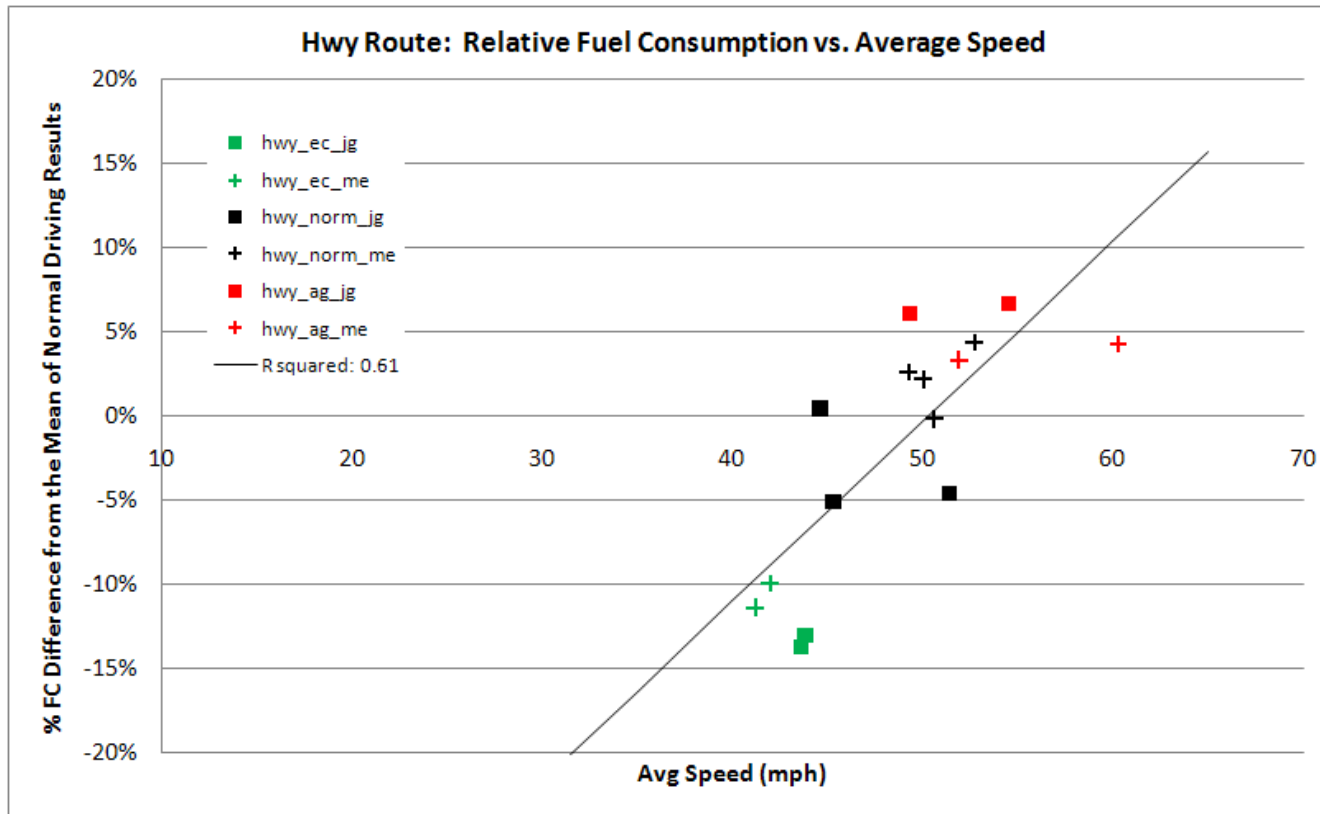
ec = energy conscious;  
norm = normal;  
ag = aggressive

Driving type  
description followed by  
drivers' initials



## Cycle Improvement Savings On-Road Routes Repeated Using Different Driving Styles

- Similar findings for highway route
  - Less total spread (20%), but top speed in “aggressive” testing much lower than many extreme speeds observed in the real-world sample
- Savings correlate with average speed on the highway (hwy) route



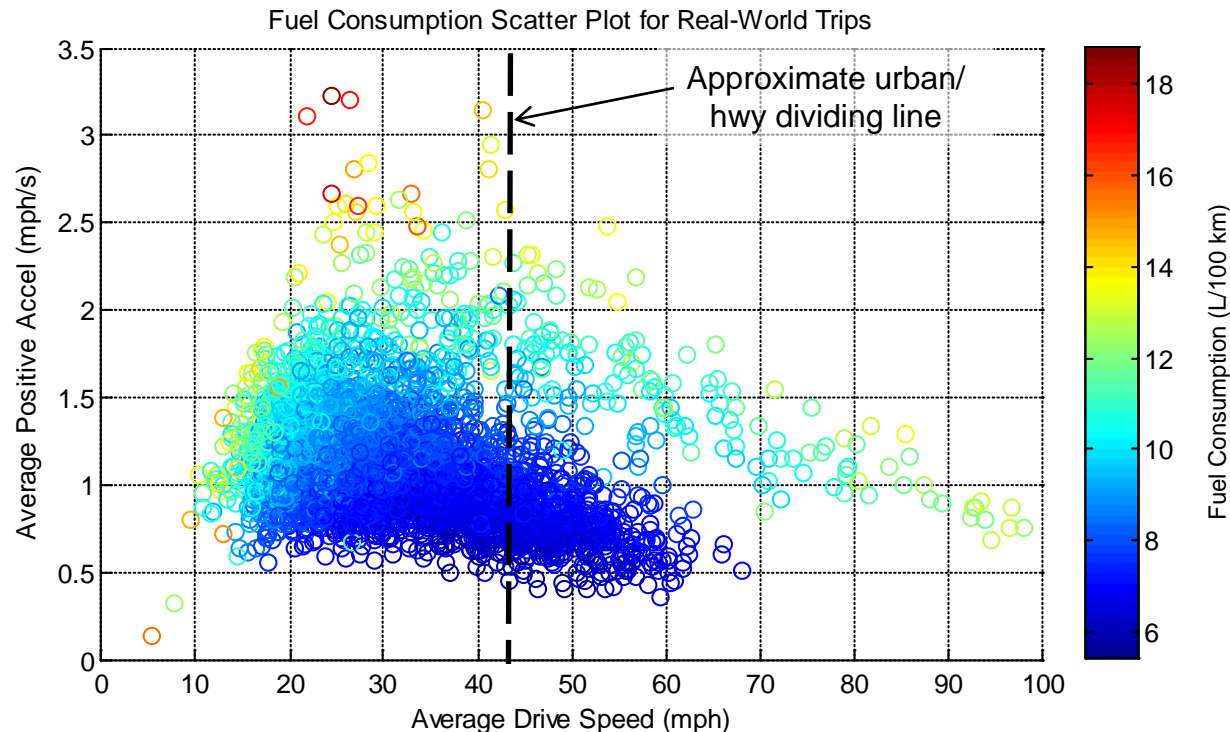
ec = energy conscious;  
norm = normal;  
ag = aggressive

Driving type  
description followed by  
drivers' initials

## Prevalence of Inefficient/Suboptimal Driving

### Real-world sample separated into nearly 4,000 trips

- Evaluated prevalence of inefficient behaviors (histogram analysis, etc.)
  - Primarily high accel in urban and high speed in highway driving
  - Low urban speeds and high highway accelerations also play a role



# Literature Review Insights Of Driving Behavior Influences and Issues

---

- Driving influences on road load and fuel saving potential
  - Similar findings to NREL analyses
  - Suggest multi-faceted approach needed (driver feedback, policy, incentives, marketing, etc.)
- Effect of social norms
  - Deviation from median increases accident likelihood
  - Positive pressure from peer comparison can help
- Potential adoption and use of feedback systems
  - Interest closely tied to fuel price
  - May need to provide additional incentive
  - Finite time window in which user will pay attention to device
- Potential driver distraction
  - Voice/audible feedback can help minimize
  - Also important to minimize required cognitive load

# Driving Style Considerations

## Observations from On-Road Driving Experiments

---

- Mild accelerations and speeds can annoy people
  - **Angry honks** during two out of eight energy-efficient drives
  - Free-flow traffic generally **exceeds the posted speed limit**
- Various impacts of even light vs. moderate traffic volume
  - Light traffic makes efficient driving easier for motivated drivers, but harder for unmotivated drivers (other **cars zip by rather than tailgate**)
  - Heavier traffic can increase stop and go for all vehicles, but may limit excessive fuel use from aggressive drivers
- Other important factors
  - **Time urgency** – running late leads to more fuel use; efficient driving easier for relaxed tourist/“Sunday drive”
  - “Difficult” to only lightly push into pedal for **powerful vehicles**
  - Financial hardship may motivate **mode change** before driving style change



Photo from iStock/793722

		Can the Approach Work?			Are People Likely to Use It?			De-rated Opportunity			
		Information and instruction effectively conveyed?			Easy to use, avoids unintended consequences and trumps other behavior influences? (0-10)						
		Accel/Decel	Speed	Idle	Accel/Decel	Speed	Idle	Accel/Decel	Speed	Idle	Total
OBD-Connected Aftermarket Device	Low potential	6	8	0	0	0	0	0.0%	0.0%	0.0%	0.0%
	High potential	10	10	10	4	4	4	2.4%	2.8%	0.4%	5.6%
	Comments	+ Heads-up display of mpg & accel/speed metrics + Progressively more challenging lessons/tutorials - May require calibration - Benefit vs. confusion of multiple metrics - No idle feedback			+ Easy connection to OBD - Included mount did not readily work - Significant purchase price (\$200) - Drained car battery when not driven - Unable to pass all lessons - Distraction potential			Examples <a href="#">PLX Kiwi</a> <a href="#">Eco Way</a>			
Smart Phone Apps (using device GPS and/or accelerometer)	Low potential	5	6	0	0	0	0	0.0%	0.0%	0.0%	0.0%
	High potential	8	8	4	4	5	4	1.9%	2.8%	0.2%	4.9%
	Comments	+ Accelerometer provides fairly good feedback + GPS provides fairly good speed readouts - Idle feedback limited w/o OBD - No feedback of actual mpg w/o OBD - Occasional accuracy issues (e.g., in tunnels, etc.)			+ No need to buy device if you already have a phone - May interfere with other uses of phone - Requires mounting in vehicle - Accelerometer requires calibration			Examples <a href="#">DriveGain</a> <a href="#">GreenMeter</a>			
OEM Dashboards	Low potential	8	8	5	1	1	1	0.5%	0.6%	0.1%	1.1%
	High potential	10	10	10	7	7	5	4.2%	4.9%	0.5%	9.6%
	Comments	+ Some are very well designed (Fusion, Insight) + Access to OBD data for high fidelity feedback (Idle not really a feedback issue for HEVs)			+ No installation/configuration required + Always in front of you + Access to OBD data - high fidelity feedback - Not all vehicles so equipped - Even fewer include improvement instruction			Examples <a href="#">Ford Fusion</a> <a href="#">Honda Insight</a>			
GPS Navigation Devices with Feedback Integrated	Low potential	2	6	0	0	0	0	0.0%	0.0%	0.0%	0.0%
	High potential	4	8	4	4	5	4	1.0%	2.8%	0.2%	3.9%
	Comments	+ GPS provides fairly good speed feedback - No accelerometer; derivation from speed low-fi - Idle feedback limited w/o OBD - No feedback of actual mpg w/o OBD - Occasional accuracy issues (e.g., in tunnels, etc.)			+ Multi function (nav, eco-driving) means lower cost + May be already installed + Could include routing advice around traffic - May need to toggle off of nav screen for feedback - Cost to trade in/buy new to get one with feedback			Examples <a href="#">Garmin Eco-Route</a>			
Offline Analysis/Driver Training	Low potential	5	5	5	0	0	0	0.0%	0.0%	0.0%	0.0%
	High potential	7	7	7	4	4	4	1.7%	2.0%	0.3%	3.9%
	Comments	+ Device can access the right data - Customized advice for driver - No real-time feedback			+ Zero potential for distraction - Requires recalling training - Requires remembering to log into feedback site - No support for putting concepts into practice			Examples <a href="#">Driving Change by Evniance</a> Fiat Eco Drive: <a href="#">Website</a> <a href="#">Report</a>			
Haptic Pedal Feedback	Low potential	6	2	0	1	1	0	0.4%	0.1%	0.0%	0.5%
	High potential	9	5	0	7	4	0	3.8%	1.4%	0.0%	5.2%
	Comments	+ Integrated with vehicle computer data + Immediate feedback at point of application - May only address extreme throttle requests (and not promote complete smoothing)			+ No installation / configuration + No visual distraction - Must be calibrated to avoid people turning it off - Must have an equipped vehicle			Examples <a href="#">Ford SAE paper</a> <a href="#">Nissan ECO Pedal</a>			

## Penetration rate hurdles even for “best” approaches

- Dashboard feedback
  - Few vehicles so equipped
- Smartphone and OBD
  - Requires purchasing/repurposing and mounting a device

OBD = on-board diagnostic port; OEM = original equipment manufacturer

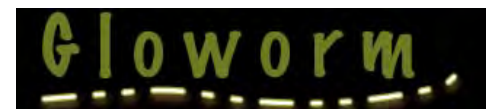
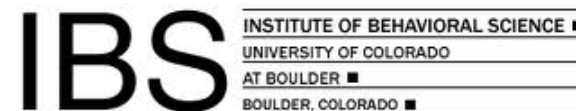
---

# **Collaboration/Coordination and Proposed Future Work**

# Consultation with Subject Area Experts

## Social science insights on potential driver receptiveness

- University of Colorado, Institute of Behavioral Science
  - Lessons learned from analogous studies of building energy efficiency feedback devices
- Gloworm Insights
  - Recommendations for evaluating human factors/design issues for driver feedback approaches



## Implementation discussions for high-incentive applications

- Navistar International Corp.
  - Providing fuel efficiency feedback to commercial fleets
- Progressive Insurance
  - Enhancing usage-based insurance product to provide fuel efficiency feedback





# Recommendation 1:

## Leverage Applications with Enhanced Incentives

### Commercial vehicle fleets

- High fuel savings motivation
  - Strong connection to bottom line
- Fleet managers can influence driver behavior



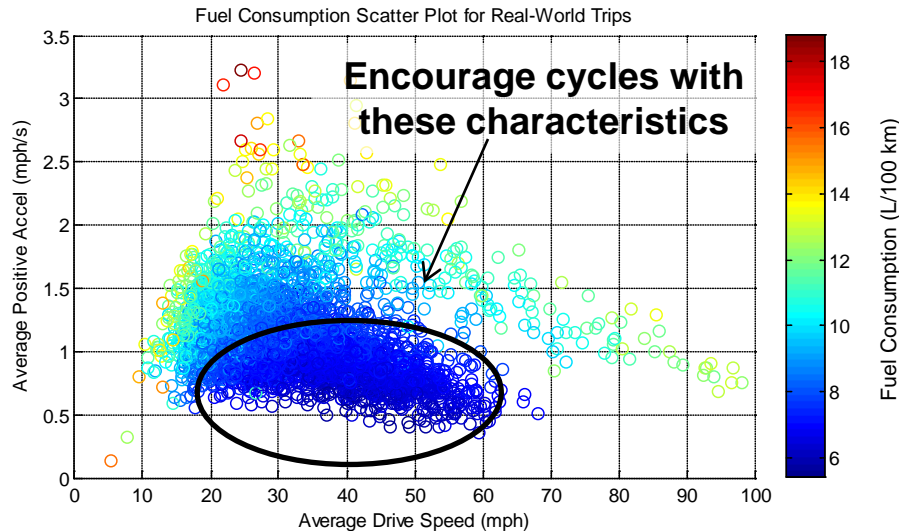
### Usage-based insurance

- Helps insurers better assess risk
  - Policyholder discounts exchanged for measurements of distance driven, frequency of high speeds and accelerations, etc.
- Potential double-benefit for drivers
  - Same factors increase fuel use and insurance risk
  - Behavior change could reduce fuel and auto insurance expenses
- Insurer would make sure feedback does not create driver distraction



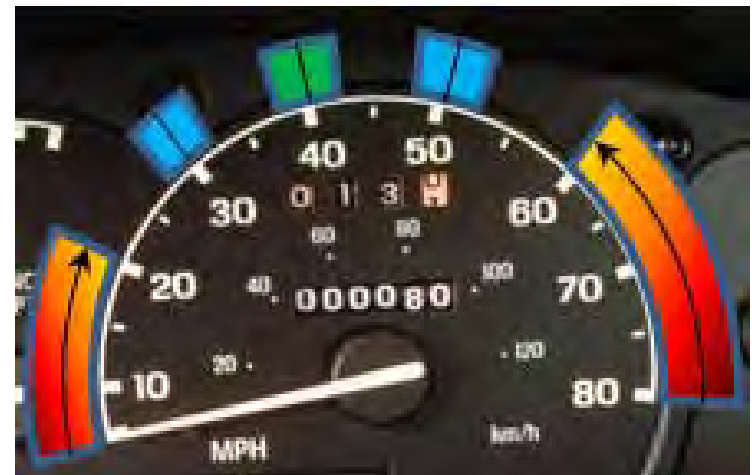
Photos from iStock / 7734733 & 14940205

## Prepare a Simple and Widely Deployable Approach



- Rising fuel prices could increase receptiveness to efficiency instruction
- Effective approach could **combine general advice with reference points** added to existing vehicle gauges, e.g.:

- 1) Watch the road, obey the law and drive safely (contributing to an accident will NOT save fuel).
- 2) Avoid speeds below ~20 mph and above ~60 mph (mpg progressively worsens in these regions).
- 3) Hold speed at a steady value in the 25-55 mph range (e.g., keep centered on or between the color bars).
- 4) Slow down by letting off on the gas rather than by using the brake, and do so early to minimize time at very low speeds.
- 5) Above 10 mph, accelerate slowly (so that at least 2–3 sec passes for every 10 mph increase in speed).
- 6) Turn off engine when parked (do not idle).



Modified from PIX 05472

# Recommendation 3: Make It Increasingly Automatic

---

## Implement “green driving assist” feature

- Similar to other advancements giving the vehicle more responsibility
  - Lane keep assist; Adaptive cruise control; Automated parking; Early brake application for imminent collision avoidance; Etc.

## Further benefits from further automation

- Dramatic **automation technology advances** in past two decades
  - Driven by highway safety, capacity improvement and defense research
  - Google and others have retrofitted component technologies into vehicles and logged thousands of autonomous driving miles on public roads
- Project suggests 30%-60% fuel savings potential
- Added benefits would drive **demand (independent of fuel price)**
  - Increased convenience and productivity; Reduced accidents and congestion
- **Compounding fuel savings** possible
  - Improved safety, traffic flow and guidance aspects
  - Facilitate vehicle weight/power reductions, and even roadway electrification

# Reiterating Project Summary

---

## Driving style changes can save fuel

- “Ideal” cycles yield dramatic savings
  - 30%-60% with same vehicle and powertrain
  - Gives outer bound (only achievable with automated vehicle/traffic control)
- Constrained by real-world driving, savings still significant
  - 20% for giving up aggressive driving habits
  - 5%-10% possible for moderate drivers

## Existing methods may not change many people’s habits

- Other driving behavior influences dominate
  - Surrounding vehicles; In a hurry; Available vehicle power; Etc.
- Current feedback approaches unlikely to have broad impact
  - Often deliver accurate information and instruction
  - But not in the simplest and easiest way to overcome other influences
- High fuel prices/other incentives needed for wide adoption
  - Combined with simple, low cost approach

---

## Special thanks to:

- Dr. Yury Kalish,  
DOE Vehicle Technologies Program

## NREL contact:

- Jeff Gonder – [jeff.gonder@nrel.gov](mailto:jeff.gonder@nrel.gov)

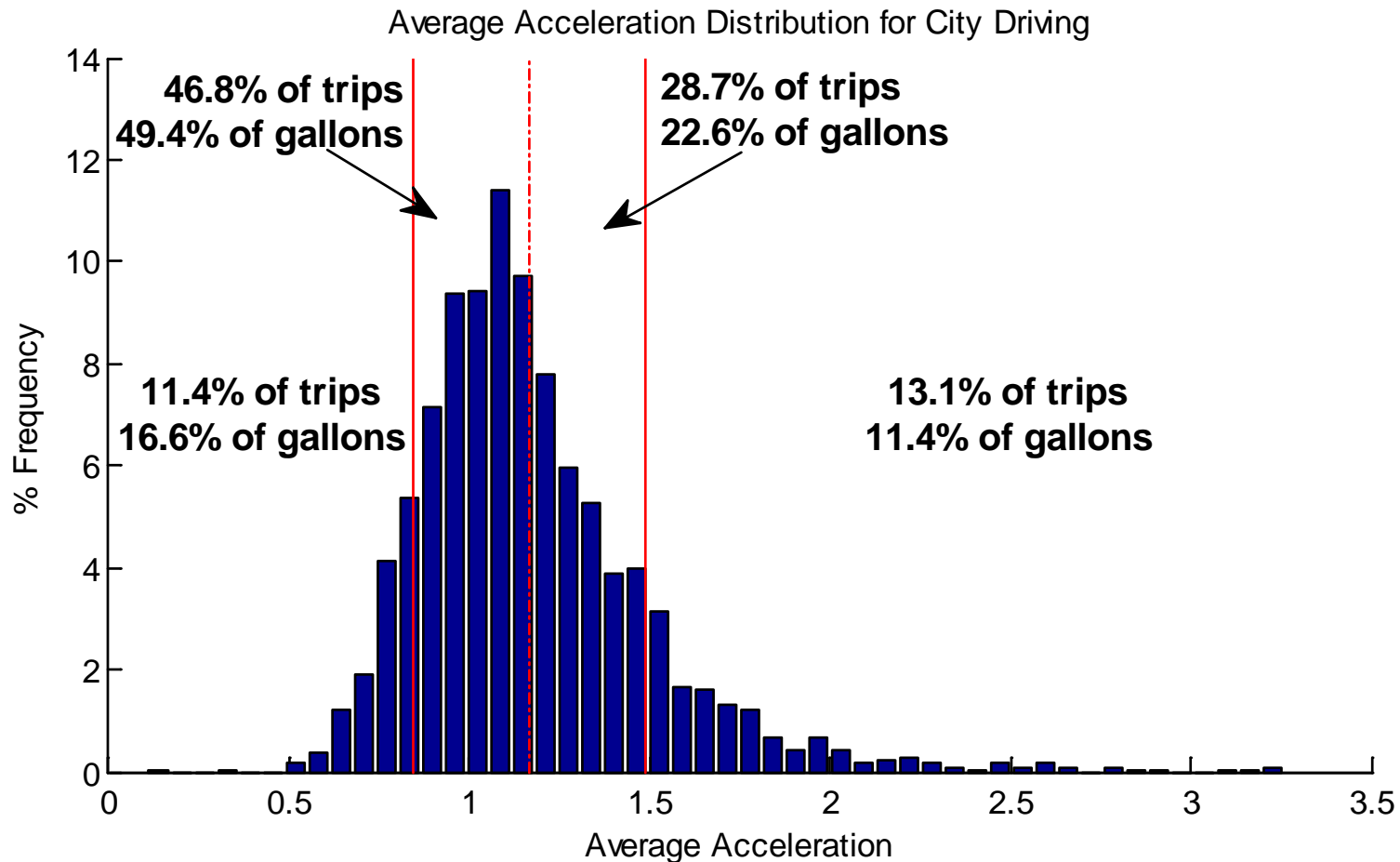
---

# **Technical Back-Up Slides:**

## **Description of Additional Accomplishments and Related/Synergistic Activities**

# Variability of Real-World Driving Sample

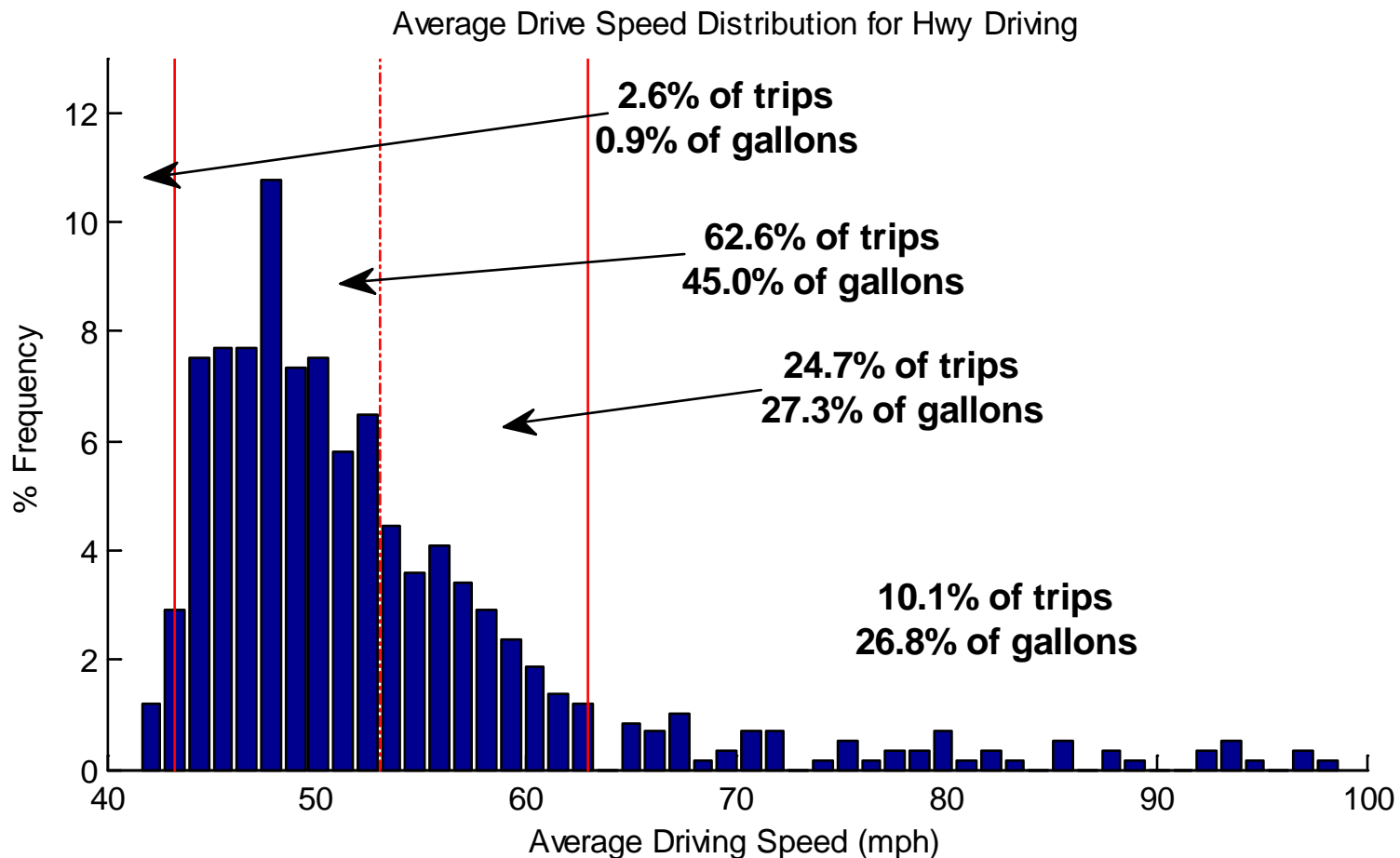
## Average positive acceleration distribution in city trips





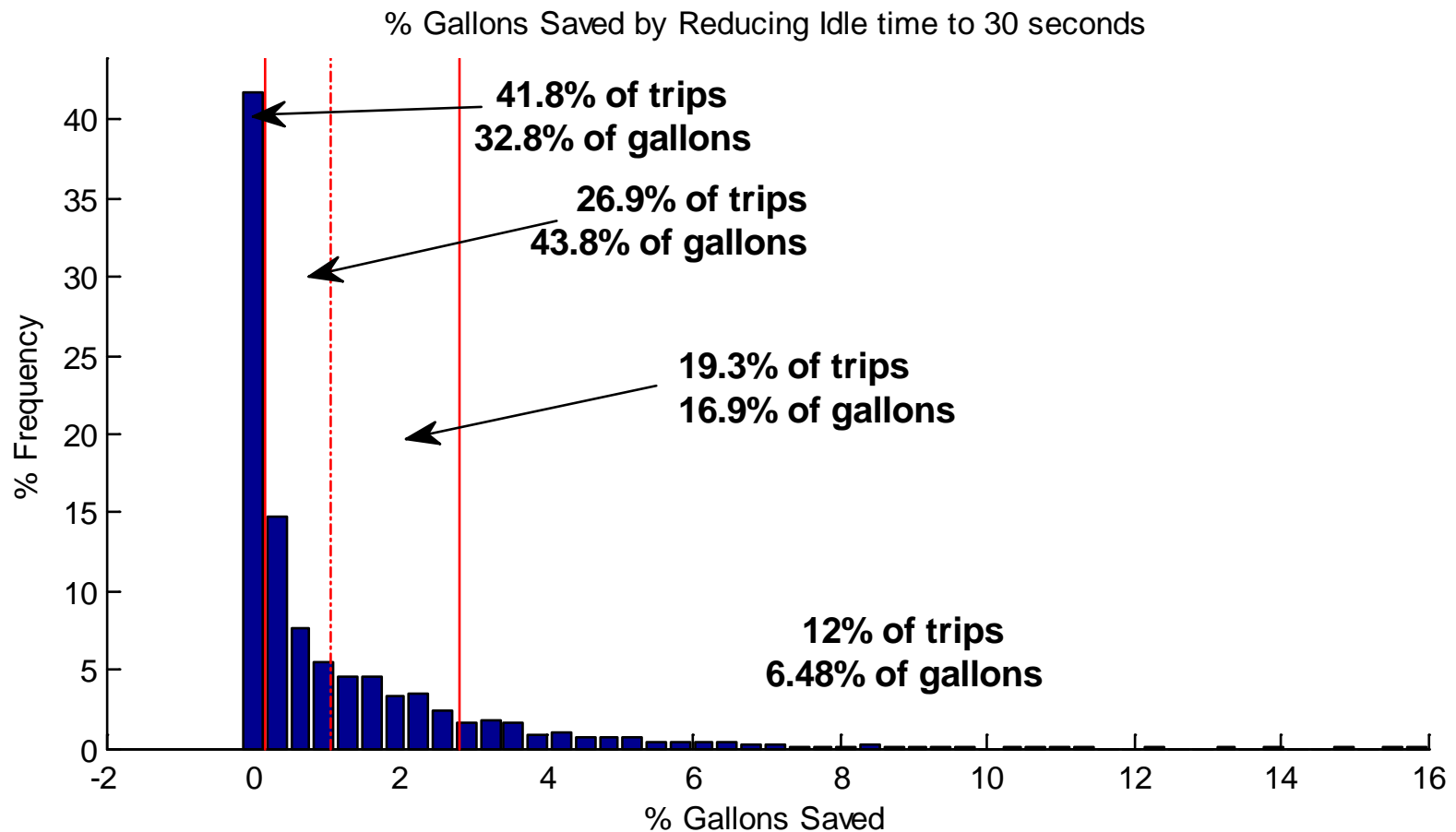
# Variability of Real-World Driving Sample

## Average driving speed distribution in highway trips



# Variability of Real-World Driving Sample

## Distribution of fuel savings from eliminating long idle periods



# GPS Drive Cycle Data Availability

## From the NREL-hosted Transportation Secure Data Center (TSDC)

[www.nrel.gov/vehiclesandfuels/secure\\_transportation\\_data.html](http://www.nrel.gov/vehiclesandfuels/secure_transportation_data.html)

- Secure archival of and access to detailed transportation data
  - Travel studies increasingly use GPS → valuable data
  - TSDC safeguards anonymity while increasing research returns
- Various TSDC functions
  - Advisory group supports procedure development and oversight
  - Original data securely stored and backed up
  - Processing to assure quality and create downloadable data
  - Cleansed data freely available for download
  - Controlled access to detailed spatial data
    - User application process
    - Software tools available through secure web portal
    - Aggregated results audited before release



NRC report\*

Sponsored by the U.S. Department of Transportation (DOT)  
Operated by the NREL Center for Transportation Technologies and Systems (CTTS); Contact: [Jeff.Gonder@nrel.gov](mailto:Jeff.Gonder@nrel.gov)

GPS = global positioning system

\* See recommendations from this 2007 National Research Council report: [books.nap.edu/openbook.php?record\\_id=11865](http://books.nap.edu/openbook.php?record_id=11865)

