

Fuel Cells for Critical Power/Prime Power

State and Regional
Hydrogen Initiatives Workshop
Sacramento, California

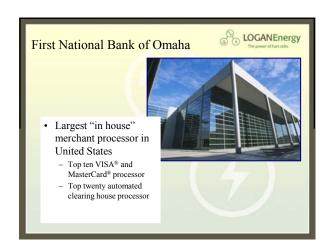
Keith A Spitznagel Senior VP, Marketing March 30, 2008



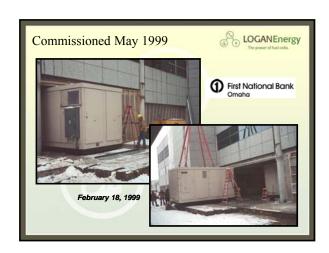
- Three Real World Examples
 - First National Bank of Omaha
 - Fresno California Guaranteed Savings Building
 - Camp Pendleton Marine Corps Base



- First National Bank of Omaha
 - Four 200 kilowatt PAFC 800 kilowatts total
 - Fuel cells are part of high availability critical power system









Customer Requirements

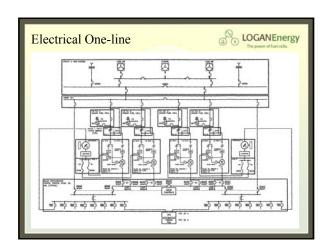


- Independent verification of 99.9999% system availability using Probabilistic Risk Analysis (PRA).
- Eliminate cascade and single points of failure.
- Seamless transfer from *Grid Parallel* to *Grid Independent* operation.
- Ability to perform maintenance on system without disrupting power to load.

Customer Requirements



- Fault clearing without grid: 10 -15 X rated current.
- Overload capability: 150% rated capacity for two minutes.
- Unlimited grid independent operation.
- Voltage regulation to critical loads: +/- 1% steady state.





- Fresno, California Guaranteed Savings Building
 - Three 200 kilowatt PAFC 600 kilowatts total
 - Combined Heat and Power with cooling
 - Back-Up power capability

