US DEPARTMENT OF THE NAVY Driving Alternative Fuels Adoption



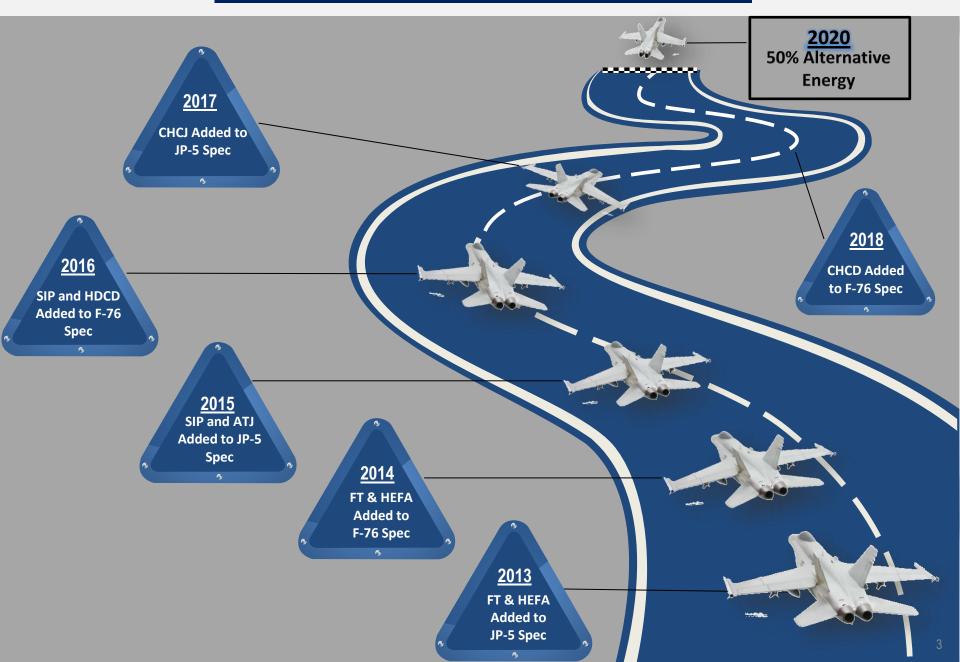


Energy Security

- Sufficiency, Surety, and Sustainability
 - Assured access to reliable supplies
 - Ability to protect and deliver sufficient energy for operational needs (training and wartime)
 - Meet the above two parameters at a stable, affordable cost for the foreseeable future

- Global oil markets convey substantial economic and supply risk
- More energy options allow our operators added flexibility

Step 1: Prepare the Market





Step 2: Cultivate Potential Suppliers

Company	Location	Feedstock	Conversion Pathway	Fuels	Capacity (MM gpy)
EMERALD BIOFUELS	US Gulf Coast	Fats, Oils, and Greases	Hydroprocessed Esters and Fatty Acids (HEFA)	F-76	82
Fulcrum	McCarran, NV	Municipal Solid Waste	Gasification – Fischer Tröpsch (FT)	JP-5, 8	10.8
Red Rock Biofuels	Lakeview, OR	Woody Biomass	Gasification – Fischer Tröpsch (FT)	F-76, JP-5,8	12

- \$510M Combined Agency Funding*
- Less than 50% Cost Share
- Cost-competitive with conventional petroleum w/o subsidies
- Produced domestically
- Replicable business plans



Step 3: Open the Market

- Rocky Mountain/ West Coast bulk fuels contract solicitation released April 2015 for fuel delivery starting 1 October 2015
 - Covers San Diego, Bremerton, Hawaii
- Western Pacific bulk fuels contract solicitation released May
 2015 for fuel delivery starting 1 Jan 2016
 - Covers west of Hawaii to the Middle East
- Inland/ East/ Gulf Coast bulk fuels contract solicitation will be out in the fall of 2015 for fuel delivery starting 1 April 2016
 - Covers Norfolk, Mayport, and Jacksonville
- Atlantic/ European/ Mediterranean bulk fuels contract solicitation will be out at the end of 2015, with fuel delivery starting 1 July 2016



Step 4: Keep Implementing - Great Green Fleet 2016

- Year-long event throughout CY 2016
- Highlight deploying ships with 3+ energy conservation measures (ECMs) or alternative energy for propulsion, deploying aircraft with 2+ ECMs or alternative energy propulsion
- Ushers in the "New Normal"
- Maximize likeness to Great White Fleet, but no dedicated group or itinerary for 2016
- Maximize use of alternative energy (e.g. alternative fuels or nuclear power) in use



What else is needed for the industry to take off?

- It is clear that work remains
- What else can be done? Give us your ideas
- What can't be done
 - Offtakes beyond 5 years (anything beyond 1 year is challenging)
 - Offtakes before facility is producing fuel
 - -Another major capital infusion

